

START OF TRANSCRIPT

[00:00:27] ALL RIGHT.
[00:00:30] THIS IS COMMISSION PRESIDENT SAM CHO
[00:00:32] CONVENING THE REGULAR MEETING OF OCTOBER
[00:00:34] 10, 2023. THE TIME IS NOW 12:05 P.M..
[00:00:37] WE'RE MEETING IN PERSON TODAY AT
[00:00:40] THE PORT OF SEATTLE HEADQUARTERS
[00:00:41] BUILDING. COMMISSIONER CHAMBERS AS WELL
[00:00:43] AS VIRTUALLY VIA MICROSOFT TEAMS. CLERK
[00:00:45] HART, PLEASE CALL THE ROLL OF
[00:00:46] COMMISSIONERS IN ATTENDANCE. THANK YOU.
[00:00:48] MR. COMMISSION PRESIDENT, BEGINNING WITH
[00:00:50] COMMISSIONER CALKINS. HERE. HERE. THANK
[00:00:53] YOU. COMMISSIONER CHO. PRESENT. THANK
[00:00:55] YOU. COMMISSIONER FELLEMAN. PRESENT.
[00:00:57] THANK YOU. COMMISSIONER HASEGAWA.
[00:00:59] PRESENT. THANK YOU. AND COMMISSIONER
[00:01:01] MOHAMMED. THANK YOU. WE DO HAVE A FULL
[00:01:04] COMMISSION HERE TODAY. EXCELLENT. A FEW
[00:01:06] HOUSEKEEPING ITEMS BEFORE WE BEGIN. FOR
[00:01:08] EVERYONE IN THE MEETING ROOM, PLEASE
[00:01:09] TURN OFF YOUR CELL PHONES OR PUT IT ON
[00:01:10] SILENT. FOR EVERYONE PARTICIPATING ON
[00:01:13] MICROSOFT TEAMS, PLEASE MUTE YOUR
[00:01:14] SPEAKERS. WHEN NOT ACTIVELY SPEAKING OR
[00:01:16] PRESENTING, PLEASE KEEP YOUR CAMERAS OFF
[00:01:18] UNLESS YOU'RE A MEMBER OF THE COMMISSION
[00:01:20] OR EXECUTIVE DIRECTOR PARTICIPATING
[00:01:21] VIRTUALLY, OR ARE A MEMBER OF THE STAFF
[00:01:24] IN A PRESENTATION AND ARE ACTIVELY
[00:01:26] ADDRESSING THE COMMISSION. MEMBERS OF
[00:01:29] THE PUBLIC ADDRESSING THE COMMISSION
[00:01:30] DURING PUBLIC COMMENT MAY TURN ON THEIR
[00:01:32] CAMERAS WHEN THEIR NAME IS CALLED TO
[00:01:34] SPEAK, AND WILL TURN THEM BACK OFF AT
[00:01:36] THE CONCLUSION OF THEIR REMARKS. FOR
[00:01:37] ANYONE AT THE DAIS HERE TODAY, PLEASE
[00:01:39] TURN OFF THE SPEAKERS ON ANY COMPUTERS
[00:01:41] AND SILENCE YOUR DEVICES. PLEASE ALSO
[00:01:43] REMEMBER TO ADDRESS YOUR REQUESTS TO BE
[00:01:45] RECOGNIZED, TO SPEAK THROUGH THE CHAIR
[00:01:46] AND WAIT TO SPEAK UNTIL YOU HAVE BEEN
[00:01:48] RECOGNIZED. YOU'LL TURN ON YOUR
[00:01:49] MICROPHONES, ON AND OFF AS NEEDED. ALL
[00:01:52] THE ITEMS NOTED HERE WILL ENSURE A
[00:01:53] SMOOTHER MEETING, SO I THANK YOU. ALL
[00:01:55] VOTES TODAY WILL BE TAKEN BY THE ROLL
[00:01:57] CALL METHOD, SO IT'S CLEAR FOR ANYONE
[00:01:59] PARTICIPATING VIRTUALLY HOW VOTES ARE
[00:02:01] CAST. COMMISSIONERS WILL SAY I OR NAY
[00:02:03] WHEN THEIR NAME IS CALLED. WE ARE
[00:02:06] MEETING ON THE ANCESTRAL LANDS AND
[00:02:08] WATERS OF THE COAST SALISH PEOPLE, WITH
[00:02:10] WHOM WE SHARE A COMMITMENT TO STEWARD
[00:02:11] THESE NATURAL RESOURCES FOR FUTURE
[00:02:13] GENERATIONS. THIS MEETING IS BEING
[00:02:15] DIGITALLY RECORDED AND MAY BE VIEWED OR
[00:02:17] HEARD AT ANY TIME ON THE PORT'S WEBSITE
[00:02:19] AND MAY BE REBROADCAST BY KING COUNTY
[00:02:21] TELEVISION. PLEASE NOW STAND AND JOIN ME
[00:02:24] IN THE PLEDGE ALLEGIANCE.
[00:02:29] ALLEGIANCE TO THE FLAG OF THE UNITED

[00:02:32] STATES OF AMERICA AND TO THE REPUBLIC
[00:02:35] FOR WHICH IT STANDS, ONE NATION UNDER
[00:02:38] GOD, INDIVISIBLE, WITH LIBERTY AND
[00:02:40] JUSTICE FOR ALL.
[00:02:45] OKAY, FIRST ITEM OF BUSINESS TODAY IS
[00:02:47] APPROVAL OF THE AGENDA. AS A REMINDER,
[00:02:49] IF A COMMISSIONER WISHES TO COMMENT FOR
[00:02:51] OR AGAINST AN ITEM ON THE CONSENT
[00:02:52] AGENDA, IT IS NOT NECESSARY TO PULL THE
[00:02:55] ITEM FROM THE CONSENT AGENDA. RATHER, A
[00:02:58] COMMISSIONER MAY OFFER SUPPORTING OR
[00:02:59] OPPOSING COMMENTS LATER IN THIS MEETING.
[00:03:01] ONCE WE GET TO THE CONSENT AGENDA,
[00:03:03] PLEASE WAIT UNTIL THE MOTION TO APPROVE
[00:03:04] THE CONSENT AGENDA IS ON THE FLOOR FOR
[00:03:06] THESE COMMENTS, IF ANY. HOWEVER, IT IS
[00:03:09] APPROPRIATE AT THIS TIME IF COMMISSIONER
[00:03:10] WANTS TO ASK QUESTIONS OF STAFF OR
[00:03:12] WISHES TO HAVE A DIALOGUE ON A CONSENT
[00:03:13] AGENDA ITEM, TO REQUEST THE ITEM TO BE
[00:03:15] PULLED FOR SEPARATE DISCUSSION. ARE
[00:03:17] THERE ANY ITEMS TO BE PULLED FROM THE
[00:03:18] CONSENT AGENDA OR MOTIONS TO ARRANGE THE
[00:03:20] ORDER OF THE DAY? COMMISSIONER CHO?
[00:03:22] YES. COMMISSIONER CALKINS? NO, I DO NOT.
[00:03:24] I JUST WANT TO MAKE A QUICK COMMENT
[00:03:26] ABOUT ITEM EIGHT C, WHICH IS AN EXAMPLE
[00:03:29] OF THE GREAT WORK THAT DAVE SOYKEY AND
[00:03:31] OTHERS DID ON THE DELEGATION OF
[00:03:32] AUTHORITY. YOU CAN SEE IN THIS, IT'S OUR
[00:03:35] MONTHLY NOTIFICATION OF PRIOR EXECUTIVE
[00:03:37] DIRECTOR DELEGATION ACTION, SEPTEMBER
[00:03:39] 2023. IT'S A GREAT DOCUMENT. IT'S REALLY
[00:03:41] EASY TO READ. IT ALSO DEMONSTRATES HOW,
[00:03:45] KEEPING IN MIND OUR PREVIOUS DELEGATION
[00:03:47] OF AUTHORITY WAS WAS IT 300 OR 350?
[00:03:49] I'VE ALREADY 300. YOU CAN SEE THERE'S A
[00:03:52] NUMBER OF ITEMS ON HERE THAT ARE GREAT
[00:03:54] EXAMPLES OF THE KIND OF DECISIONS THAT
[00:03:57] SHOULD BE MADE AT THE EXECUTIVE LEVEL.
[00:03:58] AND SO IT EXPLAINS IN PART WHY OUR
[00:04:02] MEETINGS HAVE GONE QUICKER THIS YEAR
[00:04:03] THAN THEY HAVE IN PREVIOUS YEARS. SO
[00:04:05] THANK YOU, STEVE, YOUR TEAM, AND
[00:04:07] EVERYONE WHO HELPED WITH THAT UPDATE TO
[00:04:08] THE DELEGATION AUTHORITY. THANK YOU,
[00:04:11] COMMISSIONER. THE QUESTION IS NOW ON
[00:04:13] APPROVAL OF THE AGENDA. IS THERE A
[00:04:14] MOTION TO APPROVE THE AGENDA AS
[00:04:15] PRESENTED?
[00:04:20] SECOND. GREAT. THE MOTION HAS BEEN MADE
[00:04:22] AND SECONDED. ARE THERE ANY OBJECTIONS
[00:04:24] TO THE APPROVAL OF THE AGENDA AS
[00:04:26] PRESENTED? ALL RIGHT. HEARING NONE. THE
[00:04:29] AGENDA IS APPROVED AS PRESENTED. WE DO
[00:04:32] NOT HAVE ANY SPECIAL ORDERS SCHEDULED
[00:04:34] FOR TODAY, SO MOVE ON. NEXT ON OUR
[00:04:37] AGENDA IS THE EXECUTIVE DIRECTOR'S
[00:04:39] REPORT. EXECUTIVE DIRECTOR METRUCK, YOU
[00:04:40] HAVE THE FLOOR. GOOD AFTERNOON,
[00:04:44] COMMISSIONERS. BEFORE WE BEGIN TODAY, I
[00:04:47] WOULD LIKE TO TAKE A MOMENT TO
[00:04:48] ACKNOWLEDGE THE TERRIBLE VIOLENCE IN

[00:04:49] ISRAEL AND GAZA. I KNOW THAT FOR MANY OF
[00:04:52] US, ESPECIALLY OUR JEWISH AND MUSLIM
[00:04:54] EMPLOYEES, THE CURRENT CONFLICT IS
[00:04:56] INCREDIBLY DIFFICULT AND TRAGIC. OUR
[00:04:58] HEARTS GO OUT TO THE INNOCENT VICTIMS
[00:05:00] AND EVERYONE IMPACTED BY THIS CONFLICT.
[00:05:03] AND I JUST WANTED TO BEGIN WITH THAT.
[00:05:05] THANK YOU, COMMISSIONERS. TURNING TO OUR
[00:05:08] WORK BEFORE US, I'D LIKE TO BEGIN BY
[00:05:10] THANKING YOU FOR YOUR ENGAGEMENT
[00:05:11] QUESTIONS AND FEEDBACK DURING OUR
[00:05:13] AVIATION BUDGET STUDY SESSION THIS
[00:05:15] MORNING. I HOPE YOU FOUND IT USEFUL, AS
[00:05:18] I DID, AND IT HELPED BRING YOU ONE STEP
[00:05:20] CLOSER TO BEING ABLE TO EFFECTIVELY
[00:05:23] CONSIDER OUR FINAL 2024 PROPOSAL NEXT
[00:05:27] MONTH. AND I ESPECIALLY WANT TO THANK
[00:05:30] MANAGING DIRECTOR LITTLE AND ALL OF THE
[00:05:32] AVIATION AND FINANCE STAFF WHO WORKED SO
[00:05:34] HARD TO DEVELOP AND PRESENT THIS
[00:05:36] MORNING'S MATERIALS AS WE LEAD
[00:05:39] INTO THE BUDGET DISCUSSIONS LATER ON
[00:05:41] TODAY. IT'S ALWAYS A TRADE OFF TO HOW
[00:05:43] MUCH DETAIL TO HAVE, AND I APPRECIATE
[00:05:45] YOUR FEEDBACK ON THINGS THAT YOU FOUND
[00:05:47] USEFUL AND THAT WERE LACKING IN THE
[00:05:49] PRESENTATION, SO THAT'LL HELP US IN
[00:05:51] PREPARATION FOR THE FUTURE.
[00:05:54] I LOOK FORWARD TO OUR SIMILARLY ROBUST
[00:05:56] DISCUSSION LATER TODAY DURING OUR
[00:05:58] PRESENTATION ON THE DRAFT 2024 MARITIME
[00:06:00] AND ECONOMIC DEVELOPMENT BUDGETS. FOR
[00:06:03] THIS AFTERNOON'S MEETING, I'D LIKE TO
[00:06:04] BEGIN MY REMARKS BY WELCOMING EVERYONE
[00:06:06] TO THE FOURTH QUARTER OF THE YEAR. I
[00:06:08] KNOW EVERYONE'S EXCITED ABOUT THAT
[00:06:10] BECAUSE THAT'S WHEN A LOT OF WORK
[00:06:12] CONTINUES TO GET DONE IN THE FOURTH
[00:06:13] QUARTER. THE CHANGING OF THE SEASON
[00:06:16] MARKS THE LAST SPRINT TOWARDS THE END OF
[00:06:18] THE YEAR, THE HEIGHT OF THE BUSINESS,
[00:06:19] PLANNING AND BUDGET PROCESSES, AND A
[00:06:22] PERIOD OF REFLECTION ON ANNUAL
[00:06:23] PERFORMANCE GOALS THAT WERE SET EARLIER
[00:06:26] IN THE YEAR. OCTOBER IS ALSO NOTABLE
[00:06:29] BECAUSE IT ALSO MARKS A PERIOD WHERE WE
[00:06:31] RECOGNIZE LATINO HERITAGE MONTH,
[00:06:33] FILIPINO AMERICAN HISTORY MONTH AND
[00:06:35] BREAST CANCER AWARENESS MONTH, AS WELL
[00:06:37] AS AN INDIGENOUS PEOPLES DAY ON OCTOBER
[00:06:39] 9 AND NATIONAL COMING OUT DAY ON OCTOBER
[00:06:43] 11. THIS MONTH, THE PORT RECOGNIZES
[00:06:46] INDIGENOUS PEOPLES AS A SOURCE OF
[00:06:48] INSPIRATION, STRENGTH, WISDOM,
[00:06:50] KNOWLEDGE AND RESILIENCE, AND CELEBRATES
[00:06:52] THE CONTRIBUTIONS OF FILIPINO, AMERICAN
[00:06:55] AND LATINO COMMUNITIES IN OUR REGION,
[00:06:57] OUR COUNTRY, AND HERE AT THE PORT OF
[00:06:59] SEATTLE. AS THE PORT OF SEATTLE WORKS TO
[00:07:01] ADVANCE OUR GOAL OF BECOMING A MODEL FOR
[00:07:03] EQUITY, DIVERSITY AND INCLUSION, I'M
[00:07:05] PLEASED TO RECOGNIZE THESE OBSERVANCES.
[00:07:08] SPEAKING OF RESILIENCE, SEPTEMBER WAS

[00:07:11] NATIONAL PREPAREDNESS MONTH, AND MANY OF
[00:07:14] YOU MAY HAVE BEEN THINKING ABOUT THAT.
[00:07:16] THE SUNDAY WHEN WE EXPERIENCED THIS
[00:07:19] REGION'S 4.2 MAGNITUDE EARTHQUAKE,
[00:07:22] WE SAW NO DAMAGE TO ANY PORT.
[00:07:24] FACILITIES AND STAFF ARE WORKING TO
[00:07:26] DETERMINE WHAT ADDITIONAL INSPECTIONS
[00:07:27] ARE NEEDED. OF COURSE, WE CANNOT
[00:07:31] ALWAYS COUNT ON THIS BEING THE CASE, SO
[00:07:33] SUNDAY NIGHT WAS AN IMPORTANT REMINDER
[00:07:36] OF OUR SEISMIC RISKS TO OUR REGION.
[00:07:40] THE PORT'S RESILIENCE ASSESSMENT
[00:07:42] INCLUDES PROCEDURES FOR DAMAGE
[00:07:43] ASSESSMENT REPORT AFTER A SEISMIC EVENT.
[00:07:46] IN ADDITION, THIS EARTHQUAKE SERVES AS A
[00:07:48] GOOD REMINDER FOR PERSONAL AND FAMILY
[00:07:50] PREPAREDNESS. MATTER OF FACT, I HEARD IN
[00:07:53] DIFFERENT CONVERSATIONS PEOPLE TALKING
[00:07:54] ABOUT THEIR PREPAREDNESS FOR THEIR
[00:07:56] FAMILIES, SHOULD IT HAVE GONE TO
[00:07:58] SOMETHING ELSE? IN ADDITION, THE PORT
[00:08:01] WILL PARTICIPATE IN THIS YEAR'S
[00:08:02] INTERNATIONAL SHAKEOUT DAY, WHICH WILL
[00:08:04] TAKE PLACE NEXT WEEK. ON THURSDAY,
[00:08:05] OCTOBER 19, AT 10:19 A.M., OUR STAFF
[00:08:09] WILL JOIN MILLIONS OF AMERICANS ACROSS
[00:08:11] THE WORLD PRACTICING EARTHQUAKE SAFETY
[00:08:13] AND PREPAREDNESS. I LOOK FORWARD TO NEXT
[00:08:15] WEEK'S DRILL. AS WE SAW SUNDAY NIGHT,
[00:08:18] YOU NEVER KNOW WHEN THE NEXT REAL EVENT
[00:08:19] MAY BE. WE WANT TO WORK HERE TO BE
[00:08:21] PREPARED AT THE PORT OF SEATTLE. MOVING
[00:08:24] TO TODAY'S COMMISSION MEETING, I'D LIKE
[00:08:26] TO HIGHLIGHT A FEW ITEMS ON OUR ACTION
[00:08:28] AGENDA. WE HAVE A REQUEST FOR THE NEXT
[00:08:30] PACKAGE FOR OUR SOUND INSULATION PROGRAM
[00:08:33] AND A REQUEST TO REACH FULL DESIGN FOR
[00:08:35] OUR T 91 UPLANDS PROJECT. THE SOUND
[00:08:38] INSULATION AUTHORIZATION IS SPECIFICALLY
[00:08:40] TO BEGIN WORK ON OUR PLACES OF WORSHIP,
[00:08:42] SO IT MARKS ANOTHER MILESTONE IN OUR
[00:08:44] PROGRESS OF EXPEDITING THIS PROGRAM
[00:08:46] UNDER THE COMMISSION'S DIRECTION.
[00:08:50] THE T 91 UPLANDS AUTHORIZATION IS A LONG
[00:08:52] DISCUSSED EFFORT TO ADD SEATTLE'S
[00:08:54] MARITIME TO SEATTLE'S MARITIME AND
[00:08:56] INDUSTRIAL FACILITIES, AND I'M VERY
[00:08:58] EXCITED TO CELEBRATE OUR ADVANCEMENT OF
[00:09:00] THIS PROJECT WHEN WE GET TO THAT PART OF
[00:09:04] THE AGENDA. IT IS ESPECIALLY TIMELY
[00:09:06] GIVEN THE CITY'S RECENT APPROVAL OF NEW
[00:09:08] MARITIME AND INDUSTRIAL LANDS POLICIES.
[00:09:10] FINALLY, YOU'LL RECEIVE A BRIEFING AND
[00:09:13] REPORT OUT ON OUR EVALUATION OF THE
[00:09:14] SOUTH KING COUNTY COMMUNITY IMPACT FUND.
[00:09:17] I'M VERY MUCH LOOKING FORWARD TO HAVING
[00:09:18] STAFF SHARE WITH YOU THE INCREDIBLE
[00:09:20] IMPACT THAT THE FUND HAS ALREADY HAD IN
[00:09:22] OUR COMMUNITY WITH GREAT DETAILS ABOUT
[00:09:24] WHO WE HAVE SUPPORTED IN THEIR WORK. OF
[00:09:27] NOTE, TODAY'S DISCUSSION WILL BE MAINLY
[00:09:29] BACKWARD LOOKING IN THIS REGARD, AND
[00:09:32] WE'LL ALSO BE DOING A SEPARATE

[00:09:33] PRESENTATION AT A FUTURE COMMISSION
[00:09:34] MEETING ABOUT HOW WE CONTINUE TO MOVE
[00:09:36] FORWARD ON THE FUND FOR NEXT YEAR AND
[00:09:38] BEYOND. SO, COMMISSIONERS, THIS
[00:09:39] CONCLUDES MY REMARKS. THANK YOU. GREAT.
[00:09:41] THANK YOU. THANK YOU, STEVE. WE ARE NOW
[00:09:44] MOVING ON TO COMMITTEE REPORTS. ERICA
[00:09:45] CHUNG, COMMISSION STRATEGIC ADVISOR,
[00:09:47] WILL PROVIDE THE REPORT. GOOD AFTERNOON,
[00:09:49] PRESIDENT CHO, COMMISSIONERS EXECUTIVE
[00:09:51] DIRECTOR METRUCK. I HAVE TWO REPORTS FOR
[00:09:54] YOU TODAY. THE HIGHLINE FORUM MET ON
[00:09:56] SEPTEMBER 27 WITH COMMUNITY CO CHAIR DES
[00:09:59] MOINES MAYOR MAHONEY CHAIRING THE
[00:10:01] MEETING AND PORT CO CHAIR COMMISSIONER
[00:10:05] FELLEMAN, ATTENDING THE FORUM, RECEIVED
[00:10:07] AN UPDATE FROM THE HOST CITY OF DES
[00:10:09] MOINES MAYOR MAHONEY REGARDING THE
[00:10:11] ECONOMIC DEVELOPMENT FOCUS IN DES
[00:10:13] MOINES, PUBLIC INFRASTRUCTURE
[00:10:14] INVESTMENTS AND EFFORTS TO BRING PEOPLE
[00:10:16] TO THE CITY BY ENERGIZING THE
[00:10:18] WATERFRONT. THE PORT'S DIRECTOR OF
[00:10:20] AVIATION BUSINESS INTELLIGENCE, MICHAEL
[00:10:22] DROLLINGER, PROVIDED AN UPDATE ON SEA
[00:10:25] ACTIVITY AND TRAVEL OUTLOOK FOR 2023,
[00:10:28] WITH TRAVEL BEING CLOSE TO OUR RECORD
[00:10:30] 51.8 MILLION PASSENGERS THIS YEAR AND
[00:10:33] SURPASSING THAT MILESTONE IN 2024.
[00:10:36] GUADALUPE TORRES FROM THE PORT PORTS
[00:10:38] OFFICE OF EQUITY, DIVERSITY AND
[00:10:40] INCLUSION. ELISE AIDAN AND AJ. MCCLURE,
[00:10:42] PORTS COMMUNITY ENGAGEMENT STAFF
[00:10:44] PROVIDED AN UPDATE ON THE WORK PRODUCTS
[00:10:46] FROM THE SOUTH KING COUNTY COMMUNITY
[00:10:48] IMPACT FUND AND ANNOUNCED THE FOURTH
[00:10:50] ROUND OF ENVIRONMENTAL GRANT
[00:10:51] APPLICATIONS ARE CURRENTLY BEING
[00:10:53] SOLICITED UNTIL OCTOBER 30. AVIATION
[00:10:56] DIRECTOR LANCE LITTLE PROVIDED THE START
[00:10:59] UPDATE THE SEA'S STAKEHOLDER ADVISORY
[00:11:01] ROUNDTABLE FROM THE AUGUST 23 MEETING
[00:11:04] AND REPORTED ON THE MOST RECENT START
[00:11:06] STEERING COMMITTEE MEETING WHERE THEY
[00:11:08] AGREED TO HAVE START'S AVIATION NOISE
[00:11:10] WORKING GROUP TAKE ON THE RESPONSIBILITY
[00:11:12] OF SEA'S AIRPORT FORTHCOMING TECHNICAL
[00:11:16] REVIEW COMMITTEE FOR THE NEXT PART 150
[00:11:18] NOISE STUDY, WHICH IS EXPECTED TO LAUNCH
[00:11:21] IN SPRING 2024. AS PART OF THE ROUND,
[00:11:24] THE TABLE SHARING COMMISSIONER FELLEMAN
[00:11:26] NOTED THE ARRIVAL OF THE HUKULE
[00:11:30] POLYNESIAN VOYAGER TO PUGET SOUND IN
[00:11:33] LATE AUGUST AND ECOTOURISM PILOT
[00:11:36] PROJECTS BEING DISCUSSED. DIRECTOR
[00:11:38] LITTLE NOTED MONITORING A POTENTIAL
[00:11:40] FEDERAL GOVERNMENT SHUTDOWN AND PLANNING
[00:11:43] TO MANAGE ANTICIPATED IMPACTS. LOCAL
[00:11:46] GOVERNMENT RELATIONS MANAGER DAVE KAPLAN
[00:11:48] NOTED THE PORT'S PARTNERSHIP WITH OTHER
[00:11:50] JURISDICTIONS ON THE SEPTEMBER 29 GREEN
[00:11:53] JOBS, GREEN FUTURE SUMMIT AND SEA
[00:11:56] AIRPORT AGAIN BEING CERTIFIED AS SALMON

[00:11:59] SAFE IN ITS PRACTICES TO PROTECT WATER
[00:12:01] QUALITY AND HABITAT. ON WEDNESDAY,
[00:12:04] OCTOBER 4, COMMISSIONERS HASEGAWA AND
[00:12:06] FELLEMAN CONVENED THE SUSTAINABLE
[00:12:09] ENVIRONMENT AND CLIMATE COMMITTEE WHERE
[00:12:11] THEY WERE BRIEFED ON THE SCOPE ONE AND
[00:12:13] TWO GREENHOUSE GAS EMISSIONS RESULTS
[00:12:16] FROM 2022 FOR THE MARITIME DIVISION AND
[00:12:18] THE AVIATION DIVISION. STAFF SHARED THAT
[00:12:21] IN 2022, MARITIME SCOPE ONE AND TWO
[00:12:23] GREENHOUSE GAS EMISSIONS DECREASED BY
[00:12:25] 17% FROM 2005 BASELINE, WHICH ACCOUNTS
[00:12:29] FOR 14% OF THE PORT WHITE EMISSIONS,
[00:12:32] AND AVIATION SCOPE ONE AND TWO
[00:12:33] GREENHOUSE GAS EMISSIONS DECREASED BY
[00:12:36] 48% FROM THE 2005 BASELINE, WHICH
[00:12:39] ACCOUNTS FOR 86% OF THE PORT WHITE
[00:12:41] EMISSIONS. COMMISSIONERS DISCUSSED THE
[00:12:43] IMPORTANCE OF TRACKING AND COMMUNICATING
[00:12:45] THE INVESTMENTS WE'RE MAKING AND THE
[00:12:47] HEALTH BENEFITS TO THE COMMUNITY.
[00:12:49] COMMISSIONERS WERE THEN BRIEFED ON THE
[00:12:50] DUWAMISH PARKS ASSESSMENT STRATEGY,
[00:12:53] WHICH WILL INCLUDE A STRONG COMMUNITY
[00:12:54] ENGAGEMENT COMPONENT. THIS CONCLUDES MY
[00:12:57] REPORT. THANK YOU. THANK YOU, ERICA.
[00:12:59] ANY QUESTIONS FOR STEVE OR ERICA?
[00:13:03] ALL RIGHT, THANK YOU VERY MUCH TO BOTH
[00:13:04] OF YOU. WE ARE NOW MOVING ON TO PUBLIC
[00:13:07] COMMENT SECTION OF OUR AGENDA. THE PORT
[00:13:10] COMMISSION WELCOMES PUBLIC COMMENT AS AN
[00:13:12] IMPORTANT PART OF THE PUBLIC PROCESS.
[00:13:14] COMMENTS ARE RECEIVED AND CONSIDERED BY
[00:13:16] THE COMMISSION IN ITS DELIBERATIONS.
[00:13:19] BEFORE WE TAKE PUBLIC COMMENT, LET'S
[00:13:20] REVIEW OUR RULES FOR IN PERSON AND
[00:13:22] VIRTUAL PUBLIC COMMENT CLERK HART.
[00:13:23] PLEASE PLAY THE RECORDED RULES.
[00:13:38] GIVE US ONE MOMENT HERE WHILE AUBREE
[00:13:40] PULLS THAT UP.
[00:14:07] THE PORT OF SEATTLE COMMISSION WELCOMES
[00:14:09] YOU TO OUR MEETING TODAY. AS NOTED,
[00:14:12] PUBLIC COMMENT IS AN IMPORTANT PART OF
[00:14:14] THE PUBLIC PROCESS, AND THE PORT OF
[00:14:15] SEATTLE COMMISSIONER THANKS YOU FOR
[00:14:17] JOINING US. THE COMMISSION ACCEPTS IN
[00:14:20] PERSON, VIRTUAL AND WRITTEN PUBLIC
[00:14:23] COMMENT REGARDING MATTERS RELATED TO THE
[00:14:25] CONDUCT OF PORT BUSINESS. BEFORE WE
[00:14:27] PROCEED, HERE ARE THE COMMISSION'S
[00:14:30] PUBLIC COMMENT RULES OF PROCEDURE. FOR
[00:14:32] YOUR INFORMATION, EACH COMMENTER WILL
[00:14:35] HAVE TWO MINUTES TO SPEAK AND SHOULD
[00:14:36] STAY WITHIN THE ALLOTTED TIME. A TIMER
[00:14:39] WILL APPEAR ON THE SCREEN AND A BUZZER
[00:14:41] WILL SOUND AT THE END OF THE FEW MINUTE
[00:14:43] PERIOD. FOR EACH SPEAKER, THE COMMISSION
[00:14:46] RESERVES THE RIGHT TO RECEIVE COMMENTS
[00:14:49] SPECIFICALLY RELATED TO THE CONDUCT OF
[00:14:51] PORT BUSINESS. IF COMMENTS ARE NOT
[00:14:53] RELATED TO THE CONDUCT OF PORT BUSINESS,
[00:14:55] THE PRESIDING OFFICER WILL STOP THE
[00:14:57] SPEAKER AND ASK THAT COMMENTS BE KEPT TO

[00:14:59] MATTERS RELATED TO THE CONDUCT OF PORT
[00:15:01] BUSINESS. THIS RULE APPLIES TO BOTH
[00:15:04] INTRODUCTORY AND CONCLUDING REMARKS.
[00:15:07] ALL REMARKS SHOULD BE ADDRESSED TO THE
[00:15:09] COMMISSIONER AS A BODY AND NOT TO
[00:15:11] INDIVIDUAL COMMISSIONERS.
[00:15:14] DISRUPTIONS OF COMMISSION PUBLIC
[00:15:16] MEETINGS ARE PROHIBITED. DISRUPTIONS
[00:15:18] INCLUDE, BUT ARE NOT LIMITED TO THE
[00:15:20] FOLLOWING REFUSAL OF A SPEAKER TO LIMIT
[00:15:24] REMARKS TO TOPICS RELATED TO THE CONDUCT
[00:15:25] OF COURT BUSINESS THREATS AND ABUSIVE OR
[00:15:29] HARASSING BEHAVIOR AND LANGUAGE OBSCENE
[00:15:32] LANGUAGE AND GESTURES. REFUSAL OF A
[00:15:36] SPEAKER TO COMPLY WITH THE ALLOTTED TIME
[00:15:38] SET FOR THE INDIVIDUAL SPEAKER'S PUBLIC
[00:15:40] COMMENT LEAVING THE PODIUM OR TESTIMONY
[00:15:43] TABLE TO PHYSICALLY APPROACH
[00:15:45] COMMISSIONERS OR STAFF DURING ONE'S
[00:15:47] PUBLIC COMMENT PROVIDED. SPEAKERS MAY
[00:15:50] AUTHOR WRITTEN MATERIALS TO THE
[00:15:52] COMMISSION CLERK AND ANY BEHAVIOR THAT
[00:15:55] DISRUPTS, DISTURBS OR OTHERWISE IMPEDES
[00:15:58] THE MEETING. ANY DISRUPTION WILL RESULT
[00:16:02] IN A SPEAKER'S MICROPHONE BEING
[00:16:04] IMMEDIATELY SHUT OFF BY THE PRESIDING
[00:16:06] OFFICER, AND A WARNING OR LOSS OF
[00:16:08] SPEAKING PRIVILEGES OR REMOVAL FROM THE
[00:16:10] MEETING ROOM MAY OCCUR AS PROVIDED IN
[00:16:13] THE COMMISSION'S BYLAW WRITTEN MATERIALS
[00:16:17] PROVIDED TO THE CLERK WILL BE INCLUDED
[00:16:18] IN TODAY'S MEETING RECORD. THE CLERK HAS
[00:16:21] A LIST OF THOSE PREPARED TO SPEAK. WE
[00:16:24] ARE TAKING COMMENTS FROM ANYONE WHO HAS
[00:16:26] SIGNED UP TO SPEAK VIRTUALLY, AS WELL AS
[00:16:28] FROM ANYONE WHO HAS JOINED US TODAY HERE
[00:16:30] IN THE MEETING ROOM WHEN YOUR NAME IS
[00:16:32] CALLED. IF YOU ARE JOINING VIRTUALLY,
[00:16:35] PLEASE UNMUTE YOURSELF, THEN PLEASE
[00:16:37] REPEAT YOUR NAME FOR THE RECORD AND
[00:16:39] STATE YOUR TOPIC RELATED TO THE CONDUCT
[00:16:42] OF PORT BUSINESS. YOU MAY TURN ON YOUR
[00:16:44] CAMERA AT THIS TIME. THE TWO MINUTE
[00:16:47] TIMER WILL THEN BEGIN. IF YOU'RE ON THE
[00:16:49] TEAMS MEETING AND AT THE SAME TIME
[00:16:52] STREAMING THE MEETING ON THE WEBSITE,
[00:16:54] PLEASE MUTE THE WEBSITE STREAM TO AVOID
[00:16:56] FEEDBACK. WHEN YOU HAVE CONCLUDED YOUR
[00:16:58] REMARKS, YOU MAY AGAIN TURN OFF YOUR
[00:17:00] CAMERA AND MUTE YOUR SPEAKER. IF YOU ARE
[00:17:04] SPEAKING FROM THE MEETING ROOM, PLEASE
[00:17:06] COME TO THE TESTIMONY TABLE, REPEAT YOUR
[00:17:08] NAME FOR THE RECORD AND STATE YOUR TOPIC
[00:17:10] RELATED TO THE CONDUCT OF PORT BUSINESS.
[00:17:12] OUR PUBLIC COMMENT PERIOD WILL NOW
[00:17:14] COMMENCE. THANK YOU AGAIN FOR JOINING US
[00:17:17] TODAY. ALL RIGHT, THANK YOU VERY MUCH.
[00:17:20] WE HAVE A HEALTHY LIST OF PUBLIC
[00:17:21] COMMENTATORS TODAY, ONLY ONE PERSON IN
[00:17:25] PERSON, AND THAT IS ALEX ZIMMERMAN.
[00:17:46] ALEX ZIMMERMAN AND I LIVE IN BELLEVUE
[00:17:49] FOR MORE THAN 35 YEARS.
[00:17:53] COME TODAY FOR ONE PARTICULAR REASON,

[00:17:55] BECAUSE I CARE ABOUT SAFETY OF
[00:17:59] SEATTLE PORT. WHAT IS INCLUDE TOO MANY
[00:18:03] AIRLINE INTO MANY BIG SHIP. YOU KNOW
[00:18:06] WHAT HAS BEEN BECAUSE SITUATION RIGHT
[00:18:08] NOW VERY DANGEROUS. WE NEED PROTECT
[00:18:12] EXACTLY FROM TERRORISTS, MOST IRANIAN
[00:18:15] AND MUSLIM TERRORISTS. THEY RIGHT NOW
[00:18:17] PROVOKE WAR IN MIDDLE EAST WHEN 100,000
[00:18:21] PEOPLE WILL BE DEAD. SO I'M ABSOLUTELY
[00:18:24] SURE SOMETHING WILL BE IN AMERICA TOO.
[00:18:26] NEXT STEP. YEAH, IT'S NORMAL, IT'S
[00:18:28] HAPPENED BEFORE, NOTHING UNUSUAL. FOR
[00:18:31] THIS REASON, I WANT SOMETHING TALKING
[00:18:33] ABOUT COMMISSIONER, WHAT IS WE HAVE
[00:18:36] HERE. AND FIRST I WANT TO IMPEACH
[00:18:38] COMMISSIONER CHO AND I EXPLAIN TO YOU
[00:18:40] WHY ALL COMMISSIONER, WHAT IS WE HAVE
[00:18:43] HERE. YOU KNOW WHAT THIS MEANS REPRESENT
[00:18:45] ONLY ONE PARTY, DEMOCRATIC MAFIA, A
[00:18:48] FASCIST ORGANIZATION. WHAT IS PURE
[00:18:51] SUPPORT A TERRORISM LIKE IRANIAN
[00:18:54] TERRORISM IN ANOTHER PALESTINIAN
[00:18:57] TERRORISM, FOR EXAMPLE, IN PURE ANTI
[00:18:59] SEMITE. SO IN THIS SITUATION, I WANT
[00:19:02] WHAT IS AND I TALK ABOUT THIS BEFORE
[00:19:05] IMPEACH COMMISSIONER CHO. YOU KNOW WHAT
[00:19:07] HAS BEEN SO. BECAUSE WHEN YOU START
[00:19:09] SOMETHING DOING ABOUT THIS, WE MAKE
[00:19:12] SITUATION MUCH BETTER AND MUCH SAFETY.
[00:19:15] AND WHEN YOU START IMPEACHMENT IN
[00:19:17] ADMINISTRATION POSSIBLY DOING THIS, YOU
[00:19:19] CAN DO THIS IN WEBSITE. MANY IMPEACHMENT
[00:19:22] RIGHT NOW INCLUDE PRESIDENT UNITED
[00:19:24] STATES CAN BE RIGHT NOW IN WEBSITE IN
[00:19:27] THIS SITUATION. WE CAN MAKE SITUATION
[00:19:29] MUCH SAFETY IF WE WILL SHOW EVERYBODY
[00:19:32] WHO TERRORISTS. SO SEATTLE PORT READY
[00:19:35] FOR THEM. SO THEY DON'T COME, YOU DON'T
[00:19:38] DESTROY US LIFE, YOU DON'T KILL PEOPLE.
[00:19:40] STAND UP AMERICA. STAND UP AMERICA. NOW
[00:19:43] WE STOP FASCISM, DEMOCRATIC FASCISM.
[00:19:46] THANK YOU VERY MUCH.
[00:19:51] ALL RIGHT, NEXT SPEAKER IS
[00:19:56] ALL THE REMAINING SPEAKERS ARE ACTUALLY
[00:19:58] GOING TO BE VIRTUAL. MICHAEL JAWORSKI?
[00:20:05] YES. HI. PRESENT. THANK YOU. EXCELLENT.
[00:20:06] IF YOU COULD STATE YOUR NAME AND THE
[00:20:09] TOPIC RELATED TO PORT BUSINESS, WE WILL
[00:20:10] THEN START THE CLOCK. YES. HI. MY NAME
[00:20:13] IS MICHAEL JAWORSKI. I'M DIRECTOR OF
[00:20:15] GLOBAL CREW, GOVERNMENT AFFAIRS FOR
[00:20:16] ROYAL CARIBBEAN GROUP. AND I JUST WANT
[00:20:18] TO SPEAK A LITTLE BIT ABOUT THE PORT
[00:20:20] OPERATIONS FOR THIS PAST SEASON AND A
[00:20:23] LITTLE BIT ABOUT OUR CREW.
[00:20:28] AS I'VE STATED, GOOD AFTERNOON,
[00:20:29] EVERYBODY. MY NAME IS MICHAEL JAWORSKI.
[00:20:31] I'M DIRECTOR OF GLOBAL CREW, GOVERNMENT
[00:20:33] AFFAIRS FOR THE ROYAL CARIBBEAN GROUP.
[00:20:35] FIRST, I WANT TO THANK THE PORT OF
[00:20:37] SEATTLE COMMISSIONER HERE TODAY, AND
[00:20:38] ESPECIALLY THE HARDWORKING PORT OF
[00:20:40] SEATTLE STAFF, WHO HELPED MAKE OUR 2023

[00:20:42] CRUISE SEASON ONE OF THE BEST AND MOST
[00:20:44] SUCCESSFUL EVER. IT'S AN HONOR TO
[00:20:46] PRESENT TO YOU TODAY. I WANT TO ALSO
[00:20:49] PROVIDE SOME QUICK COMMENTS TO RECAP
[00:20:51] THIS SEASON AND AN UPDATE ON THE PROOF
[00:20:54] OF THE ROYAL CARIBBEAN INTERNATIONAL
[00:20:55] BRAND THAT CALLED IN SEATTLE OUR
[00:20:58] CELEBRITY BRAND IN SILVER SEA. OUR CREW
[00:21:01] ARE OUR GREATEST ASSETS AND TRULY OUR
[00:21:03] INTERNAL GUESTS. THEY'RE OUR CREW. THIS
[00:21:06] SEASON, OUR SHIPS, WHICH CALLED AT THE
[00:21:08] PORT OF SEATTLE, HOSTED MORE THAN 4000
[00:21:10] CREW MEMBERS FOR EACH WEEK. I WANT TO
[00:21:13] OFFER THREE EXCITING STATS FOR OUR
[00:21:15] BRANDS FROM THIS SEASON. UPON THE RETURN
[00:21:19] TO SERVICE, WE SAW APPROXIMATELY 85% OF
[00:21:22] OUR CREW RETURN AFTER THE PANDEMIC. AND
[00:21:25] I CAN REPORT THAT THE PAR LEVEL GLOBALLY
[00:21:27] IS AT PAR. THE AVERAGE TENURE FOR OUR
[00:21:30] CREW IS NINE YEARS OR MORE AND WE HOST
[00:21:32] MULTIGENERATIONS ON BOARD, WHICH IS
[00:21:35] UNIQUE TO OUR CULTURE ON BOARD. THIS
[00:21:38] TRULY SHOWCASES OUR RECIPE AT THE ROYAL
[00:21:40] CARIBBEAN GROUP TO HIRE CULTIVATE AND TO
[00:21:43] PROMOTE FROM WITHIN. FINALLY, FOR THE
[00:21:45] SEASON, I WANT TO HIGHLIGHT THE
[00:21:46] GROUNDBREAKING BLUE CAMPAIGN WITH CBP
[00:21:49] WASHINGTON. THIS IS AN INTERNATIONAL
[00:21:51] PARTNERSHIP OF GLOBAL COMPANIES
[00:21:53] DEDICATED TO ADDRESSING HUMAN
[00:21:54] TRAFFICKING. THE ROYAL CARIBBEAN GROUP
[00:21:56] WERE THE FIRST CRUISE LINES TO SIGN ON
[00:21:58] TO THIS IMPORTANT MARITIME PROGRAM AND
[00:22:00] WE ENCOURAGED ALL THE OTHER LINES TO
[00:22:02] JOIN THIS IMPORTANT CAMPAIGN. WE HAVE
[00:22:05] NOW JOINED FORCES WITH CUSTOMS AND
[00:22:06] BORDER PROTECTION AND ALL THE MAJOR
[00:22:08] AIRLINES DEDICATED TO ADDRESS THIS
[00:22:09] IMPORTANT ISSUE. AND WE WOULD LIKE TO
[00:22:12] MAKE THIS PRESENTATION AVAILABLE TO
[00:22:14] EVERYBODY AFTER THIS PRESENTATION.
[00:22:16] THANK YOU VERY MUCH FOR YOUR TIME TODAY.
[00:22:18] THANK YOU, MICHAEL. OUR NEXT SPEAKER IS
[00:22:20] VIOLET VEGA. VIOLET?
[00:22:23] HI. YES, I'M HERE. EXCELLENT, VIOLET,
[00:22:26] JUST SAY YOUR NAME AND YOUR TOPIC AND
[00:22:28] THEN WE'LL START THE CLOCK. HELLO,
[00:22:31] COMMISSIONER. MY NAME IS VIOLETA VEGA.
[00:22:32] I SERVE AS A PROGRAM MANAGER AT
[00:22:34] BUSINESSES ENDING SLAVERY AND
[00:22:35] TRAFFICKING. AND I'M PARTNERS FROM
[00:22:37] CYCLE, TWO OF THE SOUTH KING COUNTY
[00:22:38] COMMUNITY IMPACT FUND. OKAY, WELL,
[00:22:42] LIKE I SAID, MY NAME IS VIOLETA VEGA,
[00:22:43] AND I'M A PROGRAM MANAGER. AND I OVERSEE
[00:22:46] OUR PROGRAM, THE SAFE SHOPS
[00:22:47] COLLABORATIVE PROGRAM. LIKE I MENTIONED,
[00:22:49] WE ARE PARTNERS IN THE CYCLE TWO OF THE
[00:22:50] SOUTH KING COUNTY COMMUNITY IMPACT FUND.
[00:22:53] AND OUR PROGRAM INVOLVES HELPING
[00:22:54] SURVIVORS OF HUMAN TRAFFICKING, OR
[00:22:56] PEOPLE WHO ARE VULNERABLE TO
[00:22:57] EXPERIENCING HUMAN TRAFFICKING OBTAIN

[00:22:59] JOBS IN THE PORT INDUSTRIES. AND I'M
[00:23:01] HERE TO SAY THANK YOU BECAUSE WE HEAR
[00:23:03] FROM SURVIVORS THAT NOT HAVING A
[00:23:04] FINANCIAL ALTERNATIVE IS A REASON FOR
[00:23:06] WHY THEY CAN'T LEAVE THEIR SITUATION OF
[00:23:08] EXPLOITATION. SO THIS PARTNERSHIP IS
[00:23:10] EXTREMELY VALUABLE TO US BECAUSE IT
[00:23:12] ALLOWS US TO BRIDGE THE GAP OF
[00:23:14] UNEMPLOYMENT FOR SURVIVORS AND THOSE AT
[00:23:16] RISK OF HUMAN TRAFFICKING. WE ARE, LIKE
[00:23:18] I MENTIONED, INCREDIBLY THANKFUL FOR
[00:23:20] THIS PARTNERSHIP AND LOOK FORWARD TO
[00:23:21] CONTINUING TO POSITIVELY IMPACT OUR
[00:23:24] COMMUNITY. SO THANK YOU. AWESOME. THANK
[00:23:26] YOU SO MUCH.
[00:23:30] IS RUTH HARMONY?
[00:23:35] YES. HI, I'M RUTH HARMONY. I'M RUTH
[00:23:38] HARMONY. I'M THE PROGRAM MANAGER WITH
[00:23:39] CARES OF WASHINGTON, AND I'M HERE TO
[00:23:42] SPEAK ABOUT THE SOUTH KING COUNTY
[00:23:43] COMMUNITY IMPACT FUND, OF WHICH WE ARE
[00:23:46] PARTNERS FROM CYCLES ONE AND TWO
[00:23:48] INVOLVING CONSTRUCTION.
[00:23:52] THIS FUND IS IMPORTANT TO THE COMMUNITY
[00:23:54] BECAUSE IT CREATES ACCESS TO LIVING WAGE
[00:23:56] JOBS IN INDUSTRIES THAT HISTORICALLY
[00:23:58] HAVE NOT BEEN INCLUSIVE OF PEOPLE OF
[00:24:00] COLOR AND WOMEN, AND THE FUND ENCOURAGES
[00:24:02] PEOPLE IN THE COMMUNITIES AROUND THE
[00:24:04] PORT TO PURSUE EDUCATION, HIGHER WAGE
[00:24:06] JOBS, AND OVERALL STABILITY. THE FUND
[00:24:08] ALSO SUPPORTS EQUITABLE INCLUSION OF
[00:24:10] PEOPLE, LEADING TO MORE STABLE FAMILIES
[00:24:12] AND THEIR LOCAL COMMUNITIES. IN THE
[00:24:15] FIRST YEAR OF THIS CONTRACT, 90% OF THE
[00:24:17] CLIENTS WE SERVE WERE WOMEN AND PEOPLE
[00:24:19] OF COLOR, WITH 70% OF THE PEOPLE GETTING
[00:24:21] JOBS BEING BIPOC. EARNING BETWEEN \$24 TO
[00:24:24] \$31 AN HOUR PLUS BENEFITS AND PENSION,
[00:24:28] THIS FUND SUPPORTS THE SUCCESSFUL
[00:24:30] STABILIZATION OF LOCAL INDIVIDUALS, AS
[00:24:32] EVIDENCED BY THE 225 MAJOR BARRIERS SUCH
[00:24:35] AS HOUSING, TRANSPORTATION, LEGAL,
[00:24:37] MEDICAL, AND CHILDCARE RELATED BARRIERS
[00:24:40] THAT HAVE BEEN RESOLVED IN THE FIRST
[00:24:42] YEAR OF THE CYCLE TWO AWARD IN THE FIRST
[00:24:45] QUARTER OF THE SECOND YEAR. THIS FUND
[00:24:47] HAS BEEN THE CATALYST IN CARE, SERVING
[00:24:49] 42 PEOPLE, 40 OF WHICH ARE BIPOC, ARE
[00:24:52] WOMEN, AND HAS BEEN ABLE TO ADDRESS 57
[00:24:54] BARRIERS SO FAR. SUCCESS STORY DONOVAN
[00:24:58] IS A BIPOC MAN WHO STARTED HIS.
[00:24:59] PREAPPRENTORSHIP PROGRAM IN ORDER TO
[00:25:01] BECOME AN IRON WORKER. HE WAS HOUSELESS
[00:25:03] AT THE TIME AND WAS FINISHING UP THE
[00:25:06] CLASSES OFFERED BY HIS.
[00:25:07] PREAPPRENTICESHIP PROGRAM. CARES OF
[00:25:09] WASHINGTON MET WITH HIM. AND FOUND OUT
[00:25:10] THAT HE HAD NO FOOD, NO WAY TO GET TO
[00:25:13] AND FROM HIS PROGRAM DUE TO LACK OF
[00:25:14] FUNDS FOR GAS, AND HE NEEDED RESOURCES
[00:25:17] FOR WASHING HIS CLOTHES AND GETTING
[00:25:18] SANITARY PRODUCTS. CARES WAS ABLE TO

[00:25:21] HELP HIS WITH A MONEY CARD TO GET
[00:25:22] GROCERIES AND GAS AND GET TO AND FROM
[00:25:24] HIS PROGRAM, AND ALSO SENT OVER VARIOUS
[00:25:27] RESOURCES NEAR HIS FREE LAUNDRY MATS
[00:25:29] AND FOOD BANKS. WITHIN A MONTH OR SO,
[00:25:32] DONOVAN HAS NOT ONLY BEEN PLACED IN A
[00:25:34] FULL TIME JOB IN IRONWORK, BUT ALSO
[00:25:36] FOUND MORE PERMANENT HOUSING AND IS NO
[00:25:37] LONGER HOMELESS. CARES OF WASHINGTON IS
[00:25:40] SO PROUD OF THIS MAN'S ACCOMPLISHMENTS
[00:25:41] AND IS THANKFUL OF THIS FUND FOR MAKING
[00:25:43] THE SUCCESS POSSIBLE. THANK YOU.
[00:25:46] EXCELLENT. THANK YOU SO MUCH, RUTH.
[00:25:48] NEXT IS ADAM POWERS.
[00:25:56] HI. MY NAME IS ADAM POWERS. I'M THE
[00:25:58] EXECUTIVE DIRECTOR OF KEY TECH LABS.
[00:26:04] MR. COMMISSION PRESIDENT TOPIC COVID YOU
[00:26:07] JUST QUICKLY STATE THE TOPIC. OH, I'M
[00:26:10] SPEAKING AND TALKING ABOUT THE
[00:26:14] SOUTH KING COUNTY COMMUNITY IMPACT FUND
[00:26:17] AND HOW IT SUPPORTED US. OKAY AGAIN.
[00:26:23] MY NAME IS ADAM POWERS. I'M THE
[00:26:25] EXECUTIVE DIRECTOR OF KEYTECH LABS, AND
[00:26:27] OUR FOCUS IS TO BRING EMERGING
[00:26:29] TECHNOLOGY TO UNDERPRIVILEGED AREAS TO
[00:26:30] HELP CREATE SELF SUSTAINABLE
[00:26:32] COMMUNITIES. THIS FUND HAS BEEN SO
[00:26:34] IMPORTANT FOR OUR PROGRAM AROUND
[00:26:37] CREATING GREEN PATHWAYS TO GREEN JOBS
[00:26:39] THAT'S SOLAR JOBS THAT'S HVAC AND
[00:26:42] CREATING TRUE OPPORTUNITIES FOR OUR
[00:26:44] COMMUNITIES OF COLOR, SPECIFICALLY BIPOC
[00:26:47] YOUTH TRYING TO GET INTO THESE FIELDS
[00:26:50] BECAUSE THERE ARE SO MANY DIFFERENT
[00:26:51] BARRIERS, ESPECIALLY FOR THOSE THAT ARE
[00:26:53] ALREADY COMING FROM DISADVANTAGED
[00:26:55] COMMUNITIES. THERE IS A LOT OF FUNDS
[00:26:57] COMING DOWN FROM THE INFLATION REDUCTION
[00:26:59] ACT AND THE BUILD BACK BETTER BIPARTISAN
[00:27:03] DEAL, BUT WE NEED TO MAKE SURE THOSE
[00:27:06] FUNDS AND THAT ACCESS COMES TO
[00:27:08] COMMUNITIES OF COLOR, ESPECIALLY THOSE
[00:27:10] YOUTH WHO ARE LOOKING FOR THOSE PATHWAYS
[00:27:12] TO HELP CHANGE THE WORLD AND BECOME
[00:27:14] ELECTRICIANS AND SOLAR INSTALLERS. AND
[00:27:17] THIS FUND WAS ABLE TO ALLOW US TO HELP
[00:27:19] BUILD AND START THIS GREEN PATHWAY
[00:27:22] PROGRAM WHERE SOME OF OUR STUDENTS HAVE
[00:27:24] BEEN WORKING WITH ORGANIZATIONS LIKE
[00:27:26] SPHERE SOLAR ENERGY, A BIPOC AND BLACK
[00:27:29] OWNED SOLAR COMPANY HERE IN PACIFIC
[00:27:32] NORTHWEST. AND HAVING THOSE YOUTH NOT
[00:27:34] ONLY LEARN THAT SKILL AND BE ON A
[00:27:37] PATHWAY, BUT ON THE PATHWAY THAT
[00:27:38] REFLECTS THEM WITH WORKING WITH
[00:27:41] RAINWATER HARVESTING COMPANIES LIKE ALI
[00:27:43] VAN BRYCE SPHERE, SOLAR ENERGY,
[00:27:46] BIOFIBER INDUSTRIES, SO THAT THESE
[00:27:49] STUDENTS ARE GETTING A CLEAR PATHWAY
[00:27:52] INTO INDUSTRIES THAT NOT ONLY HELP
[00:27:54] CHANGE THEIR ECONOMIC STATUS, BUT ALSO
[00:27:56] HELP EMPOWER THE PLANET AND CHANGE OUR
[00:28:00] CLIMATE SITUATION. SO THAT'S ALL I

[00:28:02] WANTED TO SAY. I'M VERY SUPPORTIVE OF
[00:28:04] THIS PROGRAM, AND HOPEFULLY FUNDS CAN
[00:28:07] CONTINUE TO SUPPORT THESE DIFFERENT
[00:28:09] PROGRAMS AND PATHWAYS. THANK YOU, ADAM.
[00:28:12] ALL RIGHT, OUR NEXT SPEAKER IS NYAMBURA
[00:28:15] RUHIO. I HOPE I SAID THAT RIGHT.
[00:28:19] YES, HE DID. GOOD AFTERNOON,
[00:28:21] COMMISSIONER, MEMBERS OF STAFF AND
[00:28:24] COMMUNITY AT LARGE. MY NAME IS NYAMBURA
[00:28:28] ROHIO MBOGO. MY ORGANIZATION IS SELENA
[00:28:31] CONSULTING. I'M GOING TO BE SPEAKING TO
[00:28:33] THE SOUTH KING COUNTY GRANT AND THE
[00:28:36] IMPACT IT'S MAKING FOR OUR COMMUNITY.
[00:28:38] THE GRANT IS NOT ONLY MAKING AN IMPACT,
[00:28:41] IT'S MAKING A DIFFERENCE IN PEOPLE'S
[00:28:44] LIVES. I WANT TO SAY THAT I AM THE
[00:28:46] CONSULTANT SUPPORTING THE PORT OF
[00:28:48] SEATTLE IN CAPACITY BUILDING AS WELL AS
[00:28:51] OUTREACH, AND I'VE SEEN THE DIFFERENCE
[00:28:53] THAT IT'S MAKING FROM AN ECONOMIC
[00:28:55] STANDPOINT, THE ECONOMIC RECOVERY
[00:28:58] STANDPOINT. IT'S CREATING A PIPELINE OF
[00:29:00] JOBS FOR THE BIPOC COMMUNITY IN
[00:29:04] GREEN JOBS, AVIATION JOBS, AND MARITIME
[00:29:07] INDUSTRY, AS WELL AS CONSTRUCTION. THIS
[00:29:10] GRANT IS MAKING IT POSSIBLE FOR PEOPLE
[00:29:13] WHO HAD NOT THIS INFORMATION TO BE ABLE
[00:29:15] TO ACCESS THIS INFORMATION FROM THE PORT
[00:29:19] AND ALSO FROM UNDERSTANDING MORE ABOUT
[00:29:22] MARITIME POSITIONS FROM AN
[00:29:25] ENVIRONMENTAL ASPECT OF THINGS. IT IS
[00:29:28] MAKING A DIFFERENCE IN OUR COMMUNITIES
[00:29:33] WHEN THOSE GRANTS ARE DEPLOYED INTO
[00:29:35] COMMUNITY BASED ORGANIZATION AND WORK
[00:29:37] WITH A DIFFERENT GOVERNMENT AND BE ABLE
[00:29:40] TO DO DIFFERENT PROPERTIES AND DO WORK
[00:29:43] THAT IS REALLY MAKING A DIFFERENCE IN
[00:29:45] PEOPLE'S LIVES. I WANT TO SAY THAT AS WE
[00:29:48] DO THIS CAPACITY BUILDING AND OUTREACH
[00:29:50] WORK, WE HAVE REALIZED THAT THERE IS A
[00:29:52] NEED FOR THIS GRANT TO BE ACCESSED BY
[00:29:55] OTHER CITIES, MORE THAN THE SIX CITIES
[00:29:58] THAT WE ARE SUPPORTING. SO IT WOULD
[00:29:59] GREATLY MAKE A DIFFERENCE IF THAT
[00:30:01] HAPPENED. THE OTHER THING THAT WE HAVE
[00:30:03] REALIZED IS THAT IT CAN BECOME
[00:30:06] SOMETIMES EXTREMELY CHALLENGING FOR THIS
[00:30:09] COMMUNITY BASED ORGANIZATIONS TO APPLY
[00:30:11] FOR THIS PARTICULAR GRANT. SO A
[00:30:14] DIFFERENCE IN HOW THE APPLICATION
[00:30:16] PROCESS TAKES PLACE WOULD MAKE A
[00:30:17] DIFFERENCE. THANK YOU, AND I HOPE THAT
[00:30:20] YOU APPROVE THIS FOR US, BECAUSE WE NEED
[00:30:22] IT. THANK YOU VERY MUCH. NEXT IS CHRIS
[00:30:25] PEARSON.
[00:30:32] HI. GOOD AFTERNOON. MY NAME IS CHRIS
[00:30:34] PEARSON, AND THE TOPIC I'M SPEAKING
[00:30:37] ON IS ALSO THE SOUTH KING COUNTY
[00:30:39] COMMUNITY IMPACT FUND. SO, HELLO, AND
[00:30:42] THANK YOU FOR THE OPPORTUNITY TO SPEAK
[00:30:43] TODAY AT TODAY'S PORT COMMISSION
[00:30:45] MEETING. MY NAME IS CHRIS PEARSON AND
[00:30:47] I'M THE DIRECTOR OF OPERATIONS AND

[00:30:48] FUNDING AT AJAC, A STATEWIDE 501 C THREE
[00:30:51] NONPROFIT APPRENTICESHIP TRAINING.
[00:30:53] INTERMEDIARY BASED OUT OF KENT,
[00:30:55] WASHINGTON, AJAC PROVIDES APPRENTICESHIP
[00:30:58] AND PREAPPRENTICESHIP TRAINING FOR THE
[00:30:59] AEROSPACE AND ADVANCED MANUFACTURING
[00:31:01] INDUSTRIES. WE ARE PARTNERS FROM CYCLE
[00:31:03] TWO OF THE SOUTH KING COUNTY COMMUNITY
[00:31:05] IMPACT FUND, AND OUR PROJECT INVOLVES
[00:31:07] AVIATION AND MARITIME MANUFACTURING.
[00:31:09] THE FUND HAS HELPED INCREASE OUR ABILITY
[00:31:11] TO RECRUIT AND SERVE DIVERSE AND
[00:31:13] UNDERREPRESENTED SOUTH KING COUNTY
[00:31:14] RESIDENTS IN OUR TEN WEEK MANUFACTURING
[00:31:16] ACADEMY PREAPPRENTICESHIP PROGRAM,
[00:31:18] WHICH OFFERS A SOLID FOUNDATIONAL CAREER
[00:31:20] PATHWAY INTO AVIATION AND MARITIME
[00:31:22] MANUFACTURING JOBS AND APPRENTICESHIP
[00:31:24] OPPORTUNITIES ACROSS SOUTH KING COUNTY.
[00:31:27] THE FUND HAS BEEN ESPECIALLY HELPFUL AS
[00:31:28] WE'VE REBUILT OUR ABILITY TO OFFER IN
[00:31:31] PERSON MANUFACTURING ACADEMY COHORTS
[00:31:33] AFTER CLOSE TO THREE YEARS OF PROVIDING
[00:31:35] PRIMARILY ONLINE TRAINING DURING THE
[00:31:37] PANDEMIC. NOW, WITH FUNDING SUPPORT FROM
[00:31:39] THE PORT, WE ARE OFFERING NINE IN PERSON
[00:31:41] COHORTS PER YEAR ACROSS THE KENT
[00:31:43] INDUSTRIAL VALLEY AT SOUTH SEATTLE
[00:31:44] COLLEGE'S, GEORGETOWN CAMPUS, GREEN
[00:31:46] RIVER COLLEGE'S, KENT STATION CAMPUS,
[00:31:48] BATES TECHNICAL COLLEGE AND AT THE BOYS
[00:31:51] AND GIRLS CLUB OF KING COUNTY'S EX THREE
[00:31:52] TEEN CENTER AND FEDERAL WAY. WE'RE ALSO
[00:31:55] BEGINNING TO OFFER REGULAR IN PERSON
[00:31:57] INFORMATION SESSIONS AT THE AIRPORT JOB
[00:31:58] CENTER FOR INDIVIDUALS INTERESTED IN
[00:32:00] LEARNING MORE ABOUT EMPLOYMENT AND
[00:32:02] APPRENTICESHIP OPPORTUNITIES IN THE
[00:32:03] ADVANCED MANUFACTURING INDUSTRY. DURING
[00:32:06] YEAR ONE OF OUR CYCLE TWO GRANT, AJAC
[00:32:08] ENROLLED OVER 70 SOUTH KING COUNTY YOUTH
[00:32:10] AND ADULTS IN THE MANUFACTURING ACADEMY.
[00:32:12] WITH OVER THREE QUARTERS OF PARTICIPANTS
[00:32:15] EITHER FROM BIPOC COMMUNITIES OR WOMEN,
[00:32:18] WE ARE ON PACE TO MEET OR EXCEED OUR
[00:32:20] ENROLLMENT GOALS FOR YEAR TWO AND ARE
[00:32:22] EXPANDING OUR SERVICES TO BETTER SERVE
[00:32:24] ENGLISH LANGUAGE LEARNERS, JUSTICE
[00:32:26] INVOLVED INDIVIDUALS AND YOUTH WITH
[00:32:28] DISABILITIES. SO, JUST IN CLOSING, WE
[00:32:30] ARE INCREDIBLY GRATEFUL FOR THE
[00:32:32] INCREASED CAPACITY THAT THIS FUND HAS
[00:32:34] PROVIDED OUR ORGANIZATION, AND WE THANK
[00:32:37] YOU AGAIN FOR THE OPPORTUNITY TO SPEAK
[00:32:38] AND FOR YOUR ONGOING SUPPORT. GREAT.
[00:32:41] THANK YOU VERY MUCH. NEXT.
[00:32:44] OH, MAN. ANGELA, I'M REALLY SORRY IF I
[00:32:47] BUTCHERED THIS NAME. ANGELA INGASI
[00:32:50] DIANZASALA.
[00:32:55] THANK YOU SO MUCH. MY NAME IS ANGELA
[00:32:57] NYANGI DION SANSALA, AND I'M THE FIRM
[00:32:59] DEVELOPER AND DATA MANAGER AT THE
[00:33:01] CONGOLESE INTEGRATION NETWORK. AND MY

[00:33:03] TOPIC IS THE SOUTH KING COUNTY COMMUNITY
[00:33:06] IMPACT FUND.
[00:33:10] AGAIN. MY NAME IS ANGELA YANGIDYANG
[00:33:12] SANSILA FROM DEVELOPER AND DATA MANAGER
[00:33:14] AT THE CONGOLESE INTEGRATION NETWORK.
[00:33:16] AND MY TOPIC IS SOUTH INCOME CITY IMPACT
[00:33:19] FUND. THE CONGOLESE INTEGRATION NETWORK
[00:33:23] OFFERS A WRAPAROUND CASE MANAGEMENT
[00:33:25] SERVICES TO HELP INTEGRATE REFUGEES AND
[00:33:27] IMMIGRANTS FROM CENTRAL AFRICA AND. OUR
[00:33:30] MISSION IS TO EDUCATE, LEAD, AND USHER
[00:33:33] FOR A THRIVING COMMUNITY. OUR STORY WITH
[00:33:36] THE SOUTH KING COUNTY COMMUNITY IMPACT
[00:33:38] FUND. ENVIRONMENTAL BRANDS BEGIN. WHEN I
[00:33:40] APPLIED ON BEHALF OF THE CONGOLESE
[00:33:42] COMMUNITY BASKETBALL TEAM TO REJUVENATE
[00:33:45] THE CRYSTAL SPRINGS PARK IN TACOMA,
[00:33:47] THIS PARK, ALTHOUGH A HIDDEN GEM,
[00:33:50] REMAINED LARGELY UNDISCOVERED BY THE
[00:33:53] REFUGEE AND IMMIGRANT COMMUNITY DWELLING
[00:33:55] IN SUPPORT. A PREVAILING RELUCTANCE TO
[00:33:58] UTILIZE PUBLIC SPACES WITHIN OUR
[00:34:01] COMMUNITY PROMPTED US TO EMBARK ON THE
[00:34:03] MISSION OF CHANGE. OUR MISSION WAS CLEAR
[00:34:06] AND PROFOUND. WE AIMED TO REVITALIZE
[00:34:09] CRYSTAL SPRINGS PARK, NOT ONLY PROVIDING
[00:34:12] OUR BASKETBALL TEAM WITH A SAFE AND
[00:34:14] HEALTHY PLACE TO PLAY, BUT ALSO
[00:34:17] EXTENDING AN INVITATION TO OUR FELLOW
[00:34:19] REFUGEES AND IMMIGRANTS TO PARTAKE IN
[00:34:22] THE PARK'S BEAUTY. WE HOPE TO NURTURE A
[00:34:26] SENSE OF BELONGING AND COMMUNITY AMONG
[00:34:28] OURSELVES. THE SUCCESS OF THIS IMPACT
[00:34:32] BECAME EVIDENT, LEADING US TO IDENTIFY
[00:34:35] AN EVEN GREATER OPPORTUNITY. WE
[00:34:38] INITIATED A HEARTWARMING FAMILY
[00:34:40] CONNECTIONS PROJECT BY CREATING A
[00:34:43] COMMUNITY GARDEN. OUR COMMUNITY MEMBERS
[00:34:47] ORIGINATED FROM COUNTRIES WHERE
[00:34:49] CULTIVATING ONCE FOOD IS A WAY OF LIFE,
[00:34:52] THE GARDEN SERVICES.
[00:34:56] THE COMMUNITY GARDEN IS A PIECE OF LAND,
[00:34:58] ENABLING US TO PRODUCE CULTURALLY
[00:34:59] APPROPRIATE FOOD THAT WOULD OTHERWISE
[00:35:02] REMAIN OUT OF REACH FOR MANY OF US.
[00:35:05] THROUGH REGULAR CLEANUP SESSIONS AND
[00:35:08] PLANTING OF CULTURALLY SIGNIFICANT
[00:35:09] CROPS, WE NOT ONLY CULTIVATE SUSTAINABLE
[00:35:13] THANK YOU SO MUCH. THANK YOU, ANGELA.
[00:35:16] AND THEN OUR LAST SPEAKER IS SANTA
[00:35:18] TAMSONG.
[00:35:21] GOOD AFTERNOON, COMMISSIONERS. MY NAME
[00:35:24] IS SANTA TAMSONG. I'M AN EMPLOYMENT
[00:35:27] PROGRAMS MANAGER AT WORLD RELIEF WESTERN
[00:35:29] WASHINGTON. AND MY TOPIC IS SOUTH KING
[00:35:31] COUNTY COMMUNITY IMPACT FUNDING.
[00:35:35] SO THE PROJECT AREA IS AVIATION. WORLD
[00:35:39] RELIEF. WESTERN WASHINGTON IS A REFUGEE
[00:35:41] RESETTLEMENT AGENCY. WE ASSIST NEWLY
[00:35:44] ARRIVED REFUGEES AND IMMIGRANTS TO START
[00:35:46] THEIR LIVES HERE IN THE US. MY
[00:35:48] DEPARTMENT ASSISTS WITH THE JOB SEARCH
[00:35:51] FOR NEWLY ARRIVED REFUGEES. I'M HERE TO

[00:35:53] THANK THE PORT OF SEATTLE FOR THE
[00:35:55] FUNDING OPPORTUNITY. THE FUND HAS OPENED
[00:35:58] DOORS FOR OUR NEWLY ARRIVED REFUGEES AND
[00:35:59] IMMIGRANTS TO MAKE A GOOD LIVING WAGE IN
[00:36:02] THE SEATTLE AREA IN COMPARISON TO THE
[00:36:04] EMPLOYERS OR COMPANIES THAT'S OUTSIDE
[00:36:06] THE PORT. SO FAR, WE HAVE PLACED 58 WALL
[00:36:10] RELIEF PARTICIPANTS AT THE SEATAC AIRPORT
[00:36:12] SINCE AUGUST 2022. LOOKING FORWARD TO
[00:36:16] CONTINUE RECEIVING THE FUNDING TO
[00:36:17] SUPPORT REFUGEES AND IMMIGRANTS IN THE
[00:36:19] NEAR FUTURE. THANK YOU. THANK YOU.
[00:36:23] ACTUALLY, WE HAVE ONE LAST COMMENTATOR.
[00:36:26] HANOK TAFARA.
[00:36:38] YOUR MIC IS NOT WORKING NOW.
[00:37:05] YOU'RE ON MUTE.
[00:37:10] YOU'RE STILL ON MUTED HANOK,
[00:37:13] I'M SORRY, BUT WE CAN'T WAIT TOO LONG.
[00:37:15] I THINK I WOULD ENCOURAGE YOU TO PROVIDE
[00:37:16] YOUR WRITTEN COMMENTS FOR THE RECORD.
[00:37:17] IF YOU COULD JUST SUBMIT THEM TO THE
[00:37:19] CLERK'S OFFICE, WE'LL MAKE SURE THAT
[00:37:20] WHATEVER YOU HAD TO SAY IS SUBMITTED.
[00:37:23] UNLESS YOU WANT TO TRY ONE LAST TIME.
[00:37:35] YEAH, I'M SORRY. WE'RE NOT HEARING YOU
[00:37:38] NEXT TIME, BROTHER. THAT CONCLUDES OUR
[00:37:41] SIGN UPS TODAY. IS THERE ANYONE ELSE
[00:37:43] PRESENT ON THE TEAM'S CALL OR PRESENT IN
[00:37:45] THE ROOM TODAY WHO DIDN'T SIGN UP? WHO
[00:37:47] WISHES AS YOURS TO THE COMMISSION? IF
[00:37:49] SO, PLEASE STATE AND SPELL YOUR NAME AND
[00:37:50] STATE A TOPIC RELATED TO THE CONDUCT
[00:37:52] REPORT YOU WISH TO SPEAK ABOUT FOR THE
[00:37:53] RECORD. ALL RIGHT. AT THIS TIME, I'LL
[00:37:57] ASK THE CLERK TO PLEASE GIVE US SYNOPSIS
[00:37:58] OF ANY WRITTEN COMMENTS RECEIVED.
[00:38:02] THANK YOU. MR. COMMISSION PRESIDENT, WE
[00:38:04] HAVE RECEIVED ONE WRITTEN COMMENT TODAY.
[00:38:06] THIS HAS BEEN DISTRIBUTED TO YOU IN
[00:38:08] ADVANCE OF THIS MEETING AND WILL BECOME
[00:38:09] PART OF THE PUBLIC RECORD. AND IT DOES
[00:38:11] COME FROM ADAM POWERS, WHO SUBMITTED
[00:38:13] WRITTEN COMMENTS SUPPORTING HIS SPOKEN
[00:38:14] COMMENT TODAY. GREAT. THANK YOU.
[00:38:17] HEARING NO FURTHER PUBLIC TESTIMONY, WE
[00:38:19] WILL NOW MOVE ON TO THE CONSENT AGENDA.
[00:38:22] ITEMS ON THE CONSENT AGENDA ARE
[00:38:23] CONSIDERED ROUTINE AND WILL BE ADOPTED
[00:38:25] BY ONE MOTION. ITEMS REMOVED FROM THE
[00:38:26] CONSENT AGENDA WILL BE CONSIDERED
[00:38:27] SEPARATELY IMMEDIATELY AFTER ADOPTION OF
[00:38:29] THE REMAINING CONSENT AGENDA ITEMS. AT
[00:38:31] THIS TIME, THE CHAIR WILL ENTERTAIN A
[00:38:33] MOTION TO APPROVE THE CONSENT AGENDA
[00:38:34] ITEMS COVERING ITEMS EIGHT A, EIGHT B
[00:38:37] AND EIGHT C. SO MOVED. MOTION HAS BEEN
[00:38:40] MADE. CAN I GET A SECOND? THANK YOU.
[00:38:43] THE MOTION WAS MADE AND SECONDED.
[00:38:44] COMMISSIONER, PLEASE SAY AYE OR NAYS
[00:38:46] APPROVAL OF THE CONSENT AGENDA,
[00:38:50] BEGINNING WITH COMMISSIONER CALKINS.
[00:38:51] AYE. THANK YOU. COMMISSIONER FELLEMAN.
[00:38:54] AYE. THANK YOU. COMMISSIONER HASEGAWA.

[00:38:57] AYE. THANK YOU. COMMISSIONER MOHAMMED.
[00:38:59] AYE. THANK YOU. AND COMMISSIONER CHO.
[00:39:01] AYE. THANK YOU. FIVE AYES, ZERO NAYS FOR
[00:39:04] THIS ITEM. EXCELLENT, BECAUSE THAT
[00:39:05] AGENDA PASSES. MOVING ON.
[00:39:08] CAN I MAKE ONE? YES, GO AHEAD. SO,
[00:39:11] 130 THIS AFTERNOON, WE'LL BE DIPPING OUT
[00:39:13] OF THE MEETING, AND I JUST WANTED TO SAY
[00:39:14] THANK YOU FOR DELEGATING TO ME THE
[00:39:16] RESPONSIBILITY OF REPRESENTING THE
[00:39:18] COMMISSION AT A MEETING WITH THE INDIAN
[00:39:20] AMBASSADOR TO THE UNITED STATES, ALONG
[00:39:22] WITH A NUMBER OF OTHER KEY TRADE
[00:39:24] PARTNERS FROM THE REGION. SO I THANK YOU
[00:39:26] VERY MUCH FOR THAT. AND THEN I'LL BE
[00:39:28] PROCEEDING FROM THERE TO A PRESS
[00:39:29] CONFERENCE WITH WASHINGTON MARITIME BLUE
[00:39:32] AND FEATURING THE GOVERNOR ON MATTERS
[00:39:35] RELATED TO THE SUPPLY CHAIN AROUND
[00:39:36] OFFSHORE WINDS. SO THANK YOU FOR BOTH
[00:39:37] THOSE OPPORTUNITIES. OH, NO, YOU'RE
[00:39:39] LEADING ON BOTH OF THOSE. I THINK YOU
[00:39:40] WERE INVITED TO THOSE SEPARATELY, SO I
[00:39:42] THINK DON'T TAKE ME I WAS TRYING TO GIVE
[00:39:44] YOU CREDIT. I APPRECIATE
[00:39:48] IT. MOVING ON IN THE AGENDA, WE HAVE TWO
[00:39:51] NEW BUSINESS ITEMS TODAY. CLERK HART,
[00:39:53] PLEASE READ THE FIRST ITEM INTO THE
[00:39:54] RECORD. EXECUTIVE DIRECTOR METRUCK WILL
[00:39:56] THEN INTRODUCE THE ITEM. THANK YOU.
[00:39:58] THIS IS AGENDA ITEM TEN A.
[00:39:59] AUTHORIZATION FOR THE EXECUTIVE DIRECTOR
[00:40:01] TO ADVERTISE, AWARD, AND EXECUTE A MAJOR
[00:40:04] PUBLIC WORKS CONTRACT AND FUND
[00:40:05] CONSTRUCTION FOR SOUND INSTALLATION ON
[00:40:08] PLACES OF WORSHIP PROGRAM IN THE AMOUNT
[00:40:10] NOT TO EXCEED \$3,500,000 OF THE TOTAL
[00:40:13] PROGRAM COST OF \$25,872,000.
[00:40:18] ALL RIGHT, COMMISSIONERS, IN FEBRUARY OF
[00:40:21] 2020, YOU PASSED A MOTION DIRECTING US
[00:40:23] TO ACCELERATE OUR SOUND INSULATION NOISE
[00:40:25] PROGRAM EARLIER THIS YEAR. WE BRIEFED
[00:40:28] YOU ON OUR PROGRESS THUS FAR ON THIS
[00:40:30] WORK. STAFF ARE WORKING HARD TO ENSURE
[00:40:32] THAT DEADLINES ARE BEING MET AND THAT WE
[00:40:34] ARE DOING EVERYTHING WE CAN, AS QUICKLY
[00:40:36] AS WE CAN TO DELIVER NOISE REDUCTION
[00:40:37] BENEFITS TO OUR COMMUNITIES. THIS
[00:40:39] AUTHORIZATION IN PARTICULAR, IS AN
[00:40:41] EXCITING STEP FORWARD AS WE BEGIN SOUND
[00:40:43] INSULATION ON PLACES OF WORSHIP FOR THE
[00:40:45] FIRST TIME. THESE INVESTMENTS,
[00:40:47] SUPPORTED BY FEDERAL GRANTS, WILL
[00:40:49] PROVIDE NOISE REDUCTION FOR THREE
[00:40:50] CHURCHES NEAR SEATTLE TACOMA
[00:40:52] INTERNATIONAL AIRPORT. THE PROJECT IS
[00:40:54] SCHEDULED FOR COMPLETION BY 2026. THE
[00:40:57] PRESENTER IS STEPHEN ST. LOUIS CAPITAL
[00:40:59] PROJECT MANAGER, AVIATION PROJECT
[00:41:01] MANAGEMENT. STEPHEN,
[00:41:07] THANK YOU. EXECUTIVE DIRECTOR METRUCK.
[00:41:10] AND GOOD AFTERNOON, COMMISSIONERS. I'M
[00:41:12] STEPHEN ST. LOUIS, AND I HAVE A BRIEF

[00:41:14] PRESENTATION FOR YOU REQUESTING
[00:41:16] CONSTRUCTION AUTHORIZATION FOR THE
[00:41:19] PLACES OF WORSHIP PROGRAM. NEXT SLIDE,
[00:41:21] PLEASE.
[00:41:25] TODAY, I AM REQUESTING CONSTRUCTION
[00:41:27] AUTHORIZATION FOR \$3.5 MILLION, WHICH
[00:41:30] WILL SUPPORT SOUND INSULATING THREE
[00:41:31] PLACES OF WORSHIP PROPERTIES WHERE
[00:41:33] DESIGN IS CURRENTLY UNDERWAY. THIS
[00:41:36] AUTHORIZATION SUPPORTS OUR ACCELERATED
[00:41:38] SCHEDULE. NEXT SLIDE, PLEASE.
[00:41:45] THE ACCELERATED SCHEDULE IS TARGETING
[00:41:48] COMPLETION OF DESIGN QUARTER ONE OF
[00:41:50] 2024. OUR CONSTRUCTION ADVERTISEMENT IS
[00:41:53] ANTICIPATED IN QUARTER TWO OF 2024, AND
[00:41:56] CONSTRUCTION IS ANTICIPATED TO COMMENCE
[00:41:58] IN QUARTER THREE WITH A COMPLETION
[00:42:00] TARGET DATE OF LATE 2025.
[00:42:04] NEXT SLIDE, PLEASE.
[00:42:07] AND THOSE FEW SLIDES WERE JUST ON
[00:42:11] THE PLACES OF WORSHIP PROGRAM. I DO HAVE
[00:42:13] A SLIDE HERE THAT'S A QUICK UPDATE ON
[00:42:15] THE STATUS OF ALL OF THE PROGRAMS FOR
[00:42:17] THE SOUND INSTALLATION PROGRAM.
[00:42:21] SO, BRIEF UPDATE. SINGLE FAMILY HOMES
[00:42:24] PROGRAM IS NEARING COMPLETION. I
[00:42:25] ANTICIPATE COMPLETING SEVEN SINGLE
[00:42:27] FAMILY HOMES BY THE END OF THIS YEAR,
[00:42:29] AND WE HAVE FOUR POTENTIAL HOMES IN THE
[00:42:31] QUEUE FOR 2024. THE CONDOMINIUM PROGRAM
[00:42:35] IS NOW COMPLETE. NO OTHER PROPERTIES
[00:42:37] HAVE CHOSEN TO PARTICIPATE AT THIS TIME,
[00:42:39] SO ALL WORK IS COMPLETED WITH THE
[00:42:40] CONDOMINIUM PROGRAM. AND THE APARTMENT
[00:42:43] PROGRAM, WHICH IS THE LARGEST OF ALL OF
[00:42:45] OUR PROGRAMS, CONSISTS OF NINE COMPLEXES
[00:42:48] WITH 90% DESIGN NEAR COMPLETION. WE ARE
[00:42:50] TARGETING A QUARTER ONE OF 2024
[00:42:53] ADVERTISEMENT WITH CONSTRUCTION
[00:42:55] COMPLETION. TARGETING QUARTER FOUR OF
[00:42:57] 2025. CURRENTLY, ALL PROGRAMS ARE ON
[00:43:00] TARGET TO COMPLETE BEFORE THE END OF
[00:43:02] 2026, WHICH WAS OUR COMMISSIONER'S
[00:43:06] MOTION WAS TO COMPLETE THE ENTIRE SOUND
[00:43:09] INSTALLATION PROGRAM BY THE END OF 2026,
[00:43:10] AND WE ARE ON TARGET TO BEAT
[00:43:14] THAT. NEXT SLIDE.
[00:43:18] AND THAT'S ALL I HAVE FOR TODAY. AGAIN,
[00:43:22] JUST REQUESTING CONSTRUCTION
[00:43:24] AUTHORIZATION. GREAT, THANK YOU
[00:43:28] VERY MUCH. ANY QUESTIONS FOR STAFF AT
[00:43:30] THIS TIME FROM COMMISSIONER COMMISSIONER
[00:43:33] MOHAMED?
[00:43:38] WELL, FIRST OF ALL, STEFAN, THANK YOU
[00:43:39] FOR THE PRESENTATION. AND IT'S SO GOOD
[00:43:41] TO KNOW THAT WE'RE ON TARGET TO HAVE
[00:43:44] THESE PLACE OF WORSHIPS COMPLETED AND
[00:43:48] THAT SO MUCH OF THE SOUND INSTALLATION
[00:43:49] PROGRAM IS ON TARGET.
[00:43:53] MY QUESTION IS AROUND. I KNOW
[00:43:57] I'VE BROUGHT THIS ISSUE UP SEVERAL
[00:43:59] TIMES. OUTDATED SYSTEMS.
[00:44:05] I SEE YOU GOT UP.

[00:44:08] YEAH, I WANT TO GET AN UPDATE ON OUR
[00:44:12] SOUND INSTALLATIONS, THOSE WHO HAVE
[00:44:14] ASKED FOR REPAIRS. I KNOW WE HAVE THE
[00:44:16] PART 150 STUDY HAPPENING, AND I KNOW
[00:44:19] THAT YOU GUYS WERE HIRING A NEW
[00:44:20] COORDINATOR. AND SO IF WE CAN JUST GET A
[00:44:23] BRIEF UPDATE ON WHERE THAT IS AT AND
[00:44:27] WHAT WE'RE DOING AS FAR AS COLLECTING
[00:44:29] DATA ON RESIDENTS WHO HAVE SHARED
[00:44:33] CONCERNS OR HAVE REPORTED THAT THEIR
[00:44:36] INSTALLATION IS NOT EITHER WORKING OR IS
[00:44:38] OUTDATED. YEAH. THANK YOU,
[00:44:40] COMMISSIONER. SARAH COX, THE DIRECTOR OF
[00:44:42] AVIATION ENVIRONMENT SUSTAINABILITY WITH
[00:44:44] RESPECT TO FAILED NOISE PACKAGES,
[00:44:48] WE HAVE HIRED OUR CONSULTANT FOR
[00:44:52] THE NEXT CYCLE OF THE PART 150 PROCESS.
[00:44:56] WE ARE FINALIZING OR WE'RE DRAFTING OUR
[00:44:59] SCOPING WITH FAA RIGHT NOW AND
[00:45:02] ARE TARGETED TO REALLY KICK OFF THE
[00:45:05] PROGRAM IN EARLY 2024. THERE WILL BE
[00:45:09] SIGNIFICANT AMOUNT OF COMMUNITY
[00:45:11] ENGAGEMENT THAT OCCURS IN 2024, AND PART
[00:45:13] OF THAT IS GAINING AN UNDERSTANDING AND
[00:45:17] FEEDBACK FROM THE COMMUNITY ON ITEMS
[00:45:21] LIKE THIS. AND ALSO WE WILL
[00:45:24] BE LOOKING AT REALLY WHAT ALL
[00:45:28] THE CONSIDERATIONS THAT WE WOULD NEED TO
[00:45:33] UNDERSTAND TO IMPLEMENT THIS TYPE OF
[00:45:35] PROGRAM AS WELL THAT RANGE FROM
[00:45:41] HOW DO YOU DEFINE ELIGIBILITY TO
[00:45:43] FUNDING. IT'S A REALLY BROAD RANGE OF
[00:45:46] CONSIDERATIONS THAT WE WANT TO EVALUATE
[00:45:48] TO UNDERSTAND THE SCALE OF IMPLEMENTING
[00:45:51] THIS. AND THEN ERIC GOOD AFTERNOON,
[00:45:55] COMMISSIONERS. ERIC SCHINFELD, SENIOR
[00:45:57] MANAGER OF FEDERAL GOVERNMENT RELATIONS
[00:45:58] JUST TWO PIECES ON THE FEDERAL SIDE THAT
[00:46:00] ARE RELEVANT TO THIS TOPIC. FIRST OF
[00:46:03] ALL, I THINK, AS YOU WELL KNOW, THIS IS
[00:46:05] A PRIORITY FOR US ON OUR FEDERAL AGENDA
[00:46:07] AS WELL AS A PART OF OUR SHARED FEDERAL
[00:46:09] AGENDA THROUGH OUR START PROGRAM WITH
[00:46:11] THE SIX NEAR AIRPORT CITIES. WE'VE MADE
[00:46:14] SOME REAL PROGRESS THERE, AND I WANTED
[00:46:15] TO HIGHLIGHT THAT AS PART OF THIS
[00:46:17] CONVERSATION. FIRST OF ALL, WE DO EXPECT
[00:46:20] THAT FEDERAL FUNDING FOR POTENTIALLY
[00:46:23] REPLACING, QUOTE UNQUOTE, FAILED OR
[00:46:26] SECONDARY NOISE PACKAGES WILL BE IN THE
[00:46:29] SENATE VERSION OF THE FAA BILL WHEN IT
[00:46:31] EVENTUALLY GETS MOVED, AND THEN
[00:46:33] HOPEFULLY IN THE FINAL VERSION OF THE
[00:46:34] FAA BILL WHENEVER THAT GETS DONE,
[00:46:36] HOPEFULLY BY THE END OF THIS YEAR. SO I
[00:46:38] THINK THAT'S IMPORTANT TO RAISE BECAUSE
[00:46:40] NOT ONLY ARE WE LOOKING INTO WHAT IT
[00:46:42] WOULD MEAN TO HAVE A PROGRAM TO REPLACE
[00:46:44] INSULATION, BUT OBVIOUSLY WE'D REALLY
[00:46:46] LOVE FOR THE FEDERAL GOVERNMENT TO BE A
[00:46:48] PARTNER IN FUNDING THAT WORK IF WE DO
[00:46:50] MOVE FORWARD WITH IT. SO THAT WOULD
[00:46:52] EXTEND THE 80% MATCH THAT WE CURRENTLY

[00:46:54] GET FOR FIRST TIME INSULATION TO AN 80%
[00:46:57] FEDERAL MATCH FOR SECOND TIME INSULATION
[00:46:59] IF THAT LEGISLATION PASSES. IN THE
[00:47:02] MEANTIME, IN THE FY 24 APPROPRIATIONS
[00:47:05] PROCESS, WE'VE ALSO BEEN WORKING ON
[00:47:08] LANGUAGE THAT'S IN THE FY 24
[00:47:10] TRANSPORTATION APPROPRIATIONS BILL THAT
[00:47:13] WOULD ALLOW FOR FUNDING JUST FOR THE
[00:47:15] STUDY ITSELF. SO WOULD FUND AIRPORTS
[00:47:18] LIKE OURS TO STUDY THE PROBLEM, WHICH
[00:47:20] COULD SUBSIDIZE OUR WORK ON JUST TRYING
[00:47:21] TO UNDERSTAND WHAT IS THE SCOPE IN OUR
[00:47:23] REGION, HOW MANY FAILED PACKAGES
[00:47:25] ACTUALLY ARE THERE, WHAT DOES IT MEAN TO
[00:47:27] BE A FAILED PACKAGE, AND WOULD BE GREAT
[00:47:28] AGAIN TO GET FEDERAL SUPPORT FOR SOME OF
[00:47:30] THOSE EFFORTS. STUDIES ARE PAINFUL,
[00:47:34] AND I HAVE A NUMBER OF
[00:47:37] STATE REPRESENTATIVES AND STATE SENATORS
[00:47:40] WHO'VE ACTUALLY ASKED AND LOCAL CITY
[00:47:43] COUNCIL MEMBERS WHO'VE ASKED ME FOR THE
[00:47:45] ADDRESSES OF THOSE WHO ARE IN THEIR
[00:47:47] DISTRICT AND WHO WANT TO IDENTIFY THOSE
[00:47:50] INDIVIDUALS TO ENGAGE WITH THEM. AND
[00:47:51] I'VE PUSHED BACK A LITTLE BIT AND SAID,
[00:47:54] WE'RE DOING THIS PART 150 STUDY, AND WE
[00:47:55] HAVE A STRATEGY AROUND IT, AND WE WANT
[00:47:57] TO COLLECT THE DATA. THE THING THAT I
[00:47:59] WANT TO KNOW IS, WHEN WE DO COLLECT THE
[00:48:01] DATA, WHAT IS OUR INTENT TO DO
[00:48:05] WE HAVE DOLLARS WITHIN THE SOUND
[00:48:06] INSTALLATION PROGRAM TO CONSIDER DOING A
[00:48:10] REPAIR OR REPLACEMENT? DO WE INTEND TO
[00:48:13] EARMARK A MILLION DOLLARS FOR SOMETHING
[00:48:16] LIKE THAT? IS THAT SOMETHING YOU GUYS
[00:48:18] ARE WAITING FOR COMMISSION DIRECTION ON
[00:48:20] IT? THAT IS SOMETHING THAT WE'RE TRYING
[00:48:22] TO UNDERSTAND WITHIN THE SCOPE. SO
[00:48:25] REALLY WE WANT TO BE ABLE TO ASSESS WHAT
[00:48:30] IS THE SCALE, WHETHER IT'S
[00:48:34] BOUNDARIES, THE DEFINITION OF THE
[00:48:36] PROGRAM. SO WE KNOW IS IT A MILLION
[00:48:39] DOLLARS? IS IT \$10 MILLION? AND WHERE
[00:48:42] WOULD THOSE FUNDING MECHANISMS COME
[00:48:44] FROM? AND THAT TIES INTO WHAT ERIC
[00:48:47] REFERENCED THAT WE WANT TO BE ABLE, IF
[00:48:50] POSSIBLE, TO UTILIZE FEDERAL FUNDING
[00:48:53] OPPORTUNITIES TO BE ABLE TO INSTALL
[00:48:56] SECONDARY PACKAGES.
[00:49:01] WE DO NOT HAVE SPECIFIC ADDRESSES FROM
[00:49:04] INDIVIDUALS. WE HAVE HEARD SECONDARILY
[00:49:07] THAT OF THIS ISSUE. AND SO WE WANT TO
[00:49:11] UNDERSTAND REALLY WHAT THE SCOPE AND
[00:49:15] SCALE OF THIS IS AND WOULD IT FALL UNDER
[00:49:19] THE CURRENT ELIGIBILITY REQUIREMENTS
[00:49:21] THAT FAA HAS FOR FIRST TIME
[00:49:24] INSTALLATION PACKAGES AS WELL? ONE THING
[00:49:28] ADDRESSES IN THE SENSE WE HAVE THE
[00:49:30] ADDRESSES OF THOSE WHO WE DID THE
[00:49:31] INSTALLATION, YES, BUT WE HAVE NOT
[00:49:34] ENGAGED THEM TO ACT. CORRECT,
[00:49:38] SARAH, CORRECT ME IF I'M WRONG, BUT I
[00:49:40] THINK PART OF THE 150 PROCESS IS REALLY

[00:49:42] AN OPPORTUNITY FOR US TO DEFINE WHAT OUR
[00:49:45] NOISE PROGRAM IS AND GET THE FAA TO
[00:49:47] APPROVE THAT NOISE PROGRAM. SO IT
[00:49:49] ACTUALLY IS A CHANCE TO REALLY SORT OF
[00:49:51] WITH THE FAA IN PARTNERSHIP, DEVELOP
[00:49:55] WHAT OUR INVESTMENTS MIGHT BE MOVING
[00:49:56] FORWARD IN THE NEXT PART 150 PROCESS.
[00:49:58] RIGHT. SO I THINK THAT'S KEY TO IT. AND
[00:50:00] I THINK, COMMISSIONER, IT'S REALLY
[00:50:02] IMPORTANT FOR US AS STAFF TO DO THAT
[00:50:04] BECAUSE THERE'S NO FEDERAL DEFINITION OF
[00:50:07] FAILED. THERE'S NOT EVEN REALLY A
[00:50:09] CONSENSUS DEFINITION OF FAILED. IS IT
[00:50:11] THAT IT JUST DOESN'T PROVIDE THAT 45
[00:50:14] DECIBEL INTERNAL NOISE LEVEL? DOES IT
[00:50:16] HAVE TO DO WITH THE FACT THAT THERE
[00:50:17] MIGHT BE MOLD OR CRACKS? SO I
[00:50:21] THINK EVEN JUST DEFINING THE PROBLEM
[00:50:22] REALLY DOES TAKE SOME THOUGHTFULNESS
[00:50:24] BEFORE WE JUST SORT OF GO AND START
[00:50:25] SPENDING MONEY. OKAY. AND THEN THE OTHER
[00:50:27] QUESTION I HAVE IS AROUND DEFINING THAT
[00:50:30] AND THE SCOPE, WHAT DOES THAT TAKE?
[00:50:32] DOES THAT TAKE GOING BACK TO THOSE
[00:50:33] HOMES? CAN YOU JUST WALK US THROUGH THAT
[00:50:35] A LITTLE BIT? THAT'S A PART WHAT WE'RE
[00:50:38] TRYING TO DEFINE. IS IT LOOKING AT
[00:50:41] JUST THE MANUFACTURERS OF THE PRODUCTS
[00:50:43] THAT WERE INSTALLED? ARE THERE SOME THAT
[00:50:46] HAVE KNOWN DEFICIENCIES, OR THAT'S
[00:50:50] ONE OF THE THINGS THAT WE NEED TO PENCIL
[00:50:52] OUT AND DEFINE. OR DO WE TAKE A
[00:50:55] SELECTIVE GROUP OUT OF THE 9400
[00:51:00] HOMES THAT WE HAVE INSULATED, OR DO WE
[00:51:04] DO A FULL SCALE ASSESSMENT SO THE
[00:51:09] BOUNDS OF WHAT THAT LOOKS LIKE OR WHAT
[00:51:11] WE'RE TRYING TO DEFINE RIGHT NOW, AND
[00:51:13] WE'LL GET THAT INFORMATION, YOU'RE
[00:51:14] THINKING BY THE END OF 2024. IS THAT
[00:51:17] WHAT I'M HEARING? MOST LIKELY AT THE
[00:51:20] LATEST, WE'LL HAVE SOME INTERNAL
[00:51:21] INFORMATION AS WE GO THROUGH THE
[00:51:24] PROCESS, BUT THAT IS OUR TARGET. IS
[00:51:26] THERE ONE PART OF THAT PART 150 STUDY
[00:51:28] THAT COMES FIRST? DOES THE POSSIBILITY
[00:51:31] OF LOOKING AT THOSE REPLACEMENT OR IS
[00:51:35] THERE AN ORDER PRIORITIES?
[00:51:40] WE WILL COORDINATE WITH FAA TO DEFINE
[00:51:43] WHAT THOSE PRIORITIES ARE AND WE CAN
[00:51:46] HELP PUSH TO BUMP THAT UP TOWARDS THE
[00:51:49] TOP. INITIALLY IN THE FIRST YEAR, WE
[00:51:52] WILL BE CONDUCTING A LOT OF DATA
[00:51:54] ANALYSIS ON OUR
[00:52:00] FLIGHT PATHS, NOISE ANALYSIS, AND THEN
[00:52:03] ALSO THE COMMUNITY ENGAGEMENT EVENTS.
[00:52:06] GREAT, WELL, THAT'S HELPFUL. I'M LOOKING
[00:52:09] FORWARD TO HEARING BACK AT SOME POINT
[00:52:11] WHAT YOU GUYS IN THE FAA COME TO A
[00:52:14] DECISION ON WHAT'S GOING TO BE
[00:52:16] PRIORITIZED. SO IT WOULD BE HELPFUL IF
[00:52:17] THAT INFORMATION COULD COME BACK TO THE
[00:52:19] COMMISSION FOR US TO CONSIDER. AND THEN
[00:52:21] THE OTHER THING I WILL SAY IS THAT I

[00:52:24] THINK THERE'S A LOT OF INTEREST FROM A
[00:52:25] NUMBER OF LEGISLATORS WHO WOULD BE
[00:52:28] INTERESTED IN LOOKING AT STATE FUNDING
[00:52:30] FOR THIS. AND SO IF THERE IS AN
[00:52:32] OPPORTUNITY WHERE THE PORT COULD ALSO
[00:52:34] SHOW SOME INTEREST IN PAYING FOR SOME OF
[00:52:37] THOSE REPAIRS AND WE COULD DO THAT WITH
[00:52:39] AN EQUITY LENS. RIGHT. CONSIDERING THOSE
[00:52:41] WHO ARE SENIOR DISABLED, THINGS LIKE
[00:52:43] THAT, I THINK WE CAN USE OUR EQUITY
[00:52:45] INDEX CARD TO PRIORITIZE SOME OF THE
[00:52:47] MOST VULNERABLE POPULATION IN OUR
[00:52:49] REGION. BUT I DO AGREE WITH YOU GUYS. I
[00:52:51] THINK COLLECTING THAT DATA, KNOWING WHO
[00:52:53] WE'RE TALKING ABOUT, WHO EXACTLY THE
[00:52:55] POPULATION IS, IS IMPORTANT. I JUST WANT
[00:52:57] TO MAKE SURE THAT THAT COMES TO US IN A
[00:52:59] TIMELY WAY. BUT AGAIN, I REALLY AM
[00:53:01] THANKFUL FOR THE IMPORTANT WORK THAT YOU
[00:53:03] ALL DO. AND THAT CONCLUDES MY
[00:53:06] QUESTIONS. EXCELLENT. THANK YOU,
[00:53:07] COMMISSIONER MOHAMED. COMMISSIONER
[00:53:09] CALKINS. SO THANKS FOR THE
[00:53:13] INFORMATION AND THANK YOU, STEPHEN. SEE
[00:53:17] YOU ON THERE TOO. AS I WAS READING
[00:53:19] THROUGH THE MATERIALS THAT WERE PROVIDED
[00:53:21] TO US IN ADVANCE, I STARTED TO THINK
[00:53:23] ABOUT THESE PARTICULAR
[00:53:27] PLACES OF WORSHIP. AND THERE WAS A
[00:53:29] LITTLE FACT THAT JUMPED OUT TO ME,
[00:53:31] WHICH IS THAT IT SOUNDS LIKE THREE OF
[00:53:33] THE SIX ARE PARTICIPATING RIGHT NOW.
[00:53:35] THREE OF THE SEVEN ARE PARTICIPATING
[00:53:37] RIGHT NOW. MAYBE PROVIDE
[00:53:40] US A LITTLE UNDERSTANDING OF WHY THOSE
[00:53:42] ADDITIONAL FOUR AREN'T AT THIS POINT AND
[00:53:45] HOW LONG DO THEY HAVE UNTIL
[00:53:49] THOSE FUNDS WOULD NO LONGER BE AVAILABLE
[00:53:50] TO THEM.
[00:53:54] DO YOU WANT ME TO TAKE THAT, STEVE, OR
[00:53:56] DO YOU WANT TO START WITH I CAN, I CAN
[00:53:59] TAKE THAT OFF. THANKS FOR THE QUESTION.
[00:54:02] COMMISSIONER CALKINS SO, YEAH, WE
[00:54:05] STARTED OUT WITH SEVEN THAT WERE
[00:54:06] IDENTIFIED AS ELIGIBLE WITHIN THE NOISE
[00:54:10] REMEDY BOUNDARY. AND OF THOSE SEVEN,
[00:54:13] TWO OF THE PLACES OF WORSHIP DID NOT
[00:54:15] APPLY FOR THE PROGRAM. AFTER EXTENSIVE
[00:54:17] OUTREACH, ONE OF THE PROPERTIES DID NOT
[00:54:20] TEST ELIGIBLE, SO IT DID NOT MEET THE
[00:54:23] THRESHOLD FOR THE FAA GUIDELINES. AND
[00:54:27] THEN ONE OF THE PROPERTIES THEY TESTED
[00:54:30] ELIGIBLE THEY WERE MOVING FORWARD TO
[00:54:32] PARTICIPATE. AND THEN THERE
[00:54:35] SEEMED TO BE A CONFLICT WITHIN THEIR
[00:54:37] ORGANIZATION WITH A REGIONAL DIRECTIVE
[00:54:43] VERSUS THE LOCAL. SO THEY WANTED TO MOVE
[00:54:45] FORWARD, BUT THEY WERE INFORMED THEY
[00:54:47] WOULD NOT BE ABLE TO PROCEED. SO THAT'S
[00:54:50] HOW WE ENDED UP WITH THREE. AND
[00:54:52] CURRENTLY THE PROGRAM HAS BUDGET TO
[00:54:55] SUPPORT ALL OF THE SEVEN. SO IF SOMEBODY
[00:54:57] CAME ON BOARD BEFORE THIS

[00:55:01] PROGRAM COMPLETES ITSELF,
[00:55:05] THEORETICALLY UNDER 2026, THEN WE COULD
[00:55:08] CERTAINLY MOVE FORWARD WITH DESIGN AND
[00:55:11] PROCEEDING WITH THE ADDITIONAL
[00:55:13] PROPERTIES. THAT NOTION
[00:55:17] THAT WE HAD 50 OR LESS THAN 50%
[00:55:19] PARTICIPATION GOT ME TO THINKING ABOUT
[00:55:21] WHY WOULDN'T THEY TAKE THIS SEEMINGLY
[00:55:23] FREE MONEY AND SPECULATING
[00:55:28] AROUND BASED ON KIND OF THE STATE
[00:55:31] OF PLACES OF WORSHIP GENERALLY IN OUR
[00:55:34] REGION IN THE COUNTRY RIGHT NOW, AND
[00:55:36] POST COVID. I KNOW THERE'S A LOT OF
[00:55:40] ATTENDANCE RELATED ISSUES AT SOME OF
[00:55:42] THESE CHURCHES, I SUPPOSE IN OTHER
[00:55:44] PLACES OF WORSHIP. I SUPPOSE THAT PART
[00:55:46] OF THE DYNAMIC THAT WE'RE DEALING
[00:55:50] WITH HERE IS THAT
[00:55:54] THE POTENTIAL USE OF THESE FUNDS IS VERY
[00:55:57] CONSTRAINED. CORRECT. IT MUST BE USED
[00:55:59] FOR REPLACING WINDOWS, INSULATION AND
[00:56:01] THAT KIND OF THING. SO A CHURCH COULDN'T
[00:56:03] COME BACK TO US AND SAY, OUR PLACE OF
[00:56:05] WORSHIP COULDN'T COME BACK TO US AND
[00:56:06] SAY, FOR THE PRICE, OUR BUILDING DOESN'T
[00:56:09] EVEN APPRAISE FOR THE AMOUNT THAT YOU'RE
[00:56:11] SAYING THAT THIS CONSTRUCTION IS GOING
[00:56:12] TO COST THE WHOLE BUILDING. COULD WE
[00:56:15] TAKE THAT MONEY AND LOCATE TO A MORE
[00:56:17] SUITABLE AREA FOR WHERE OUR PARTICULAR
[00:56:21] MEMBERSHIP NOW RESIDES, HAVING CHANGED
[00:56:23] OVER THE YEARS,
[00:56:27] THAT WOULD NOT FALL WITHIN THE
[00:56:30] BOUNDARIES OF WHAT THE FAA ALLOWS FOR
[00:56:32] THE SOUND INSTALLATION PROGRAM. OKAY,
[00:56:37] NOT THAT I WANT TO MAKE THIS MORE
[00:56:38] COMPLICATED, BUT I IMAGINE IT'S A VERY
[00:56:42] CONSTRAINED SET OF USES, AND SO I CAN
[00:56:45] UNDERSTAND WHY ORGANIZATIONS MAY CHOOSE
[00:56:48] NOT TO PARTICIPATE, BUT IT'S
[00:56:49] UNFORTUNATE. YEAH. ESPECIALLY WITH THE
[00:56:51] PLACES OF WORSHIP, IT IS VERY
[00:56:52] CONSTRAINED FOR WHAT WE CAN AND CAN'T
[00:56:53] DO. THERE'S EVEN CERTAIN OFFICES OR
[00:56:56] CERTAIN LOCATIONS WITHIN THE PLACES OF
[00:56:58] WORSHIP THAT WE CAN'T SOUND INSULATE.
[00:57:01] SO IT'S VERY PINPOINTED
[00:57:05] TO EXACT LOCATIONS WITHIN THESE
[00:57:07] FACILITIES THAT WE'RE ALLOWED TO PROVIDE
[00:57:10] THE SOUND INSULATION. OKAY. WELL, I
[00:57:12] APPRECIATE IT. AND STEVE AND I HAVE BEEN
[00:57:14] TALKING ABOUT A BUSINESS OPPORTUNITY.
[00:57:15] THERE IS CURRENTLY NO SOUND INSULATION
[00:57:17] FOR STAINED GLASS WINDOWS. SO IF ANYONE
[00:57:19] CAN INVENT, THAT GOOD OPPORTUNITY FOR
[00:57:23] PLACES OF WORSHIP. THAT IS TRUE.
[00:57:26] COMMISSIONER FELLEMAN.
[00:57:31] WELL, ERIC, YOU STOLE MY JOKE. OH,
[00:57:33] SORRY, APOLOGIES. I WAS GOING TO THANK
[00:57:35] STEPH FOR ENABLING THESE UNDERSERVED
[00:57:38] COMMUNITIES TO BREAK THROUGH THE STAINED
[00:57:39] GLASS WINDOW. OH, GOOD. I WILL SAY A
[00:57:41] NUMBER OF HAIL MARYS AND APOLOGIES.

[00:57:45] GOOD JOB. ANYWAY, HAVING SAID
[00:57:48] THAT, SO I ACTUALLY
[00:57:52] HAD A QUESTION ABOUT THE DATA FOR A
[00:57:54] MOMENT. SO WE HAVE THE 9000
[00:57:58] SOME ODD KNOWN POPULATIONS. DO WE KNOW
[00:58:01] THE PACKAGES THAT THOSE RECEIVED,
[00:58:05] THE BRANDS AND ALL THAT? YES, WE HAVE
[00:58:10] THROUGH THE VARIOUS CONTRACTS, WE HAVE
[00:58:12] RECORDS OF WHAT MANUFACTURERS WERE
[00:58:15] INSTALLED IN THE VARIOUS HOMES AND OTHER
[00:58:18] FACILITIES. RIGHT. SO I WOULD IMAGINE
[00:58:20] IT'LL TAKE A LOT OF TIME TO DETERMINE,
[00:58:24] FIRST OF ALL, WHAT THE CRITERIA FOR
[00:58:26] FAILURE IS, NO LESS VERIFYING WITH
[00:58:29] FAILURE OCCURRED. BUT IT WOULD BE,
[00:58:32] SEEMS TO ME, RELATIVELY EASY AND QUICK
[00:58:35] TO JUST POLL THAT POPULATION.
[00:58:38] AND I'M KIND OF INTERESTED TO KNOW HOW
[00:58:41] YOU INTEND ON DOING THAT. AND THEN
[00:58:43] TAKING THOSE WHO RAISE THEIR HANDS TO
[00:58:46] ASSERT WHETHER JUSTIFIABLY OR NOT AND
[00:58:49] THEN JUST SEE IF THERE'S ANY TREND IN
[00:58:53] PACKAGES THAT IS THERE A BRAND FAILURE.
[00:58:56] AND THEN BY HAVING A
[00:59:00] SET TO LOOK AT, THEN WOULD INFORM YOUR
[00:59:03] NEXT STEPS. SO I'M JUST WONDERING, I
[00:59:05] COULD SEE THIS BEING DONE IN THE FIRST
[00:59:07] QUARTER. WHAT IS YOUR SENSE OF BEING
[00:59:10] ABLE TO GET TO JUST A BROAD ASSESSMENT
[00:59:12] LIKE THAT?
[00:59:17] SORRY, I'M JUST THINKING THROUGH PART OF
[00:59:19] IT'S, JUST WITH THE TIMING, WITH THE FAA
[00:59:23] AND THAT'S ONE METHODOLOGY, ONE
[00:59:26] APPROACH, AND WE WANT TO BE ABLE TO VET
[00:59:30] THAT THROUGH WITH THE AGENCY AND
[00:59:34] OUR CONSULTANT TEAM. IT'S A GREAT IDEA.
[00:59:37] THAT WOULD BE A QUICK WAY TO DO THAT. I
[00:59:41] WOULD EXPECT. I'M JUST THINKING THROUGH
[00:59:43] OUR CONTRACT TIMING, MAYBE NOT FIRST
[00:59:46] QUARTER, BUT QUARTER TWO. LIKE THAT TYPE
[00:59:49] OF HIGH LEVEL. BUT I WANT TO MAKE SURE
[00:59:51] THAT THAT ISN'T
[00:59:58] WE WANT TO EVALUATE IS THAT WORTH THE
[01:00:02] TIME TO DO A SHORT AND QUICK? OR IS IT
[01:00:05] WORTH SPENDING THE EXTRA THREE OR SO
[01:00:07] MONTHS TO GET SOMETHING MORE DETAILED
[01:00:09] THAT WILL PROVIDE MORE VALUE FOR US TO
[01:00:11] MAKE FUTURE DECISIONS? SO THAT'S
[01:00:14] SOMETHING THAT WE NEED TO WEIGH. WELL,
[01:00:15] I APPRECIATE YOU WANTING TO COORDINATE
[01:00:17] WITH THE FAA, BUT THAT MEANS HALF A
[01:00:19] YEAR. IT SEEMS TO ME THAT THIS IS
[01:00:22] FUNDAMENTAL DATA THAT WILL HAVE TO
[01:00:24] INFORM WHATEVER FUTURE DECISION MAKING.
[01:00:26] SO THE FAA WOULD EMBRACE THIS AS A
[01:00:28] STARTING POINT. I DON'T KNOW HOW YOU
[01:00:30] COULD GET YOUR HEAD AROUND THE SIZE OF
[01:00:33] THE PROBLEM. THAT WAS LIKE THE FIRST
[01:00:34] QUESTION, HOW MUCH ARE WE GOING TO ASK
[01:00:35] THE FEDS FOR? AND I WOULD ASSUME IF THIS
[01:00:38] MEETS FAA GUIDELINES,
[01:00:42] IT WOULD PROBABLY BE AN 80 20 SPLIT AS
[01:00:44] NORMAL. SO THEN OUR FINANCIAL EXPOSURE,

[01:00:47] WE COULD AT LEAST GET A HANDLE ORDER OF
[01:00:51] MAGNITUDE, IDEA OF FOR FUTURE BUDGETS,
[01:00:54] WHAT THAT MIGHT LOOK LIKE. SO I THINK IN
[01:00:57] SUPPORT OF COMMISSIONER MOHAMMED'S
[01:00:59] COMMENTS, I JUST WANT TO GET SOME
[01:01:01] INDICATION OF HOW BIG A DEAL THIS IS,
[01:01:03] OR AT LEAST PERCEIVED AS WE'VE BEEN
[01:01:05] TALKING ABOUT, WELL, NOBODY'S STEPPED UP
[01:01:07] OR OTHER PEOPLE ARE SUPPOSED TO COLLECT
[01:01:09] THESE DATA FOR US. YOU NOW HAVE A
[01:01:13] CONSULTANT. AND SO I WOULD JUST LOVE TO
[01:01:15] KNOW THAT WE WOULD AT LEAST HAVE SOME
[01:01:18] SENSE OF THE POPULATION. YEAH. AND WE'RE
[01:01:20] HEARING COMMISSIONERS THAT YOU WANT US
[01:01:22] TO PRIORITIZE THIS. YOU WANT US TO
[01:01:23] REALLY START DOING SOME DATA COLLECTION.
[01:01:25] AND I WANT TO JUST TO YOUR POINT,
[01:01:28] COMMISSIONER, WE ARE OBVIOUSLY VERY
[01:01:30] AWARE YOU'VE BEEN AROUND FOR THE
[01:01:31] LONGEST, THAT THERE IS A SPECIFIC WINDOW
[01:01:33] MANUFACTURER NOW OUT OF BUSINESS THAT
[01:01:35] HAS BEEN INSTALLED IN SOME OF THESE
[01:01:37] HOMES THAT WE DO BELIEVE POTENTIALLY IS
[01:01:39] WHERE WE WOULD FOCUS SOME ATTENTION
[01:01:40] RIGHT AWAY. WE KNOW HOW MANY OF THOSE
[01:01:42] HOMES ARE, AND SO THERE ARE CERTAINLY
[01:01:45] WAYS TO PRIORITIZE EVEN JUST SORT OF
[01:01:47] SOME SPECIFIC NOT HAVING TO DO ALL 9400.
[01:01:50] BUT WE'LL COME BACK TO YOU ASAP WITH
[01:01:52] SOME CLEAR NEXT STEPS, INCLUDING HOW
[01:01:54] THIS FITS INTO THE OVERALL PART 150
[01:01:56] PROCESS AND GO FROM THERE. BUT HEARING
[01:01:58] YOU LOUD AND CLEAR ABOUT THE IMPORTANCE
[01:01:59] OF THIS TO THE COMMUNITY, YEAH,
[01:02:01] ABSOLUTELY. ALL RIGHT, THANK YOU VERY
[01:02:02] MUCH. HEARING NO FURTHER QUESTIONS FOR
[01:02:04] THIS ITEM. IS THERE A MOTION AND A
[01:02:05] SECOND?
[01:02:08] I'LL MOVE SECOND. CREATE THE MOTION WAS
[01:02:11] MADE AND SECONDED. CLERK HART, PLEASE
[01:02:12] CALL THE ROLL. THANK YOU. BEGINNING WITH
[01:02:15] COMMISSIONER CALKINS AYE. THANK YOU.
[01:02:17] COMMISSIONER FELLEMAN. AYE. THANK YOU.
[01:02:20] COMMISSIONER HASEGAWA. AYE. THANK YOU.
[01:02:23] COMMISSIONER MOHAMMED AYE. THANK YOU.
[01:02:25] AND COMMISSIONER CHO. AYE. THANK YOU.
[01:02:28] FIVE AYES AND ZERO NAYS FOR THIS ITEM.
[01:02:30] GREAT. THE MOTION PASSES. ALL RIGHT,
[01:02:32] CLERK HART, PLEASE READ THE NEXT ITEM
[01:02:33] INTO THE RECORD. THANK YOU. THIS IS
[01:02:35] AGENDA ITEM TEN B. AUTHORIZATION FOR THE
[01:02:38] EXECUTIVE DIRECTOR TO APPROVE ADDITIONAL
[01:02:39] DESIGN FUNDING TO EXECUTE THE REMAINING
[01:02:42] SERVICE AGREEMENTS FOR PROFESSIONAL
[01:02:43] DESIGN AND PORT RELATED COST FOR ALL
[01:02:46] PROJECT ELEMENTS AND IMPROVEMENTS
[01:02:48] NECESSARY TO COMPLETE DESIGN AND
[01:02:49] INCLUSION OF A 1% ART PROGRAM INVESTMENT
[01:02:52] FOR THE T 91 EVELYN'S DEVELOPMENT
[01:02:54] PROJECT IN THE AMOUNT OF \$4,500,000 AND
[01:02:57] A TOTAL ESTIMATED PROJECT COST OF \$84
[01:03:00] MILLION. COMMISSIONERS, A LACK OF
[01:03:03] MARITIME AND INDUSTRIAL FACILITIES IN

[01:03:05] THE CITY OF SEATTLE IS A MAJOR BARRIER
[01:03:07] TO THE GROWTH AND DEVELOPMENT OF THE
[01:03:08] INDUSTRY. TO THAT END, WE'RE PLEASED TO
[01:03:10] BE MOVING FORWARD ON THE FIRST PHASE OF
[01:03:12] THIS LONG DISCUSSED PROJECT TO DEVELOP
[01:03:14] THE UPLANDS NORTH OF TERMINAL 91. FOR
[01:03:17] THESE PURPOSES, THE PROJECT HAS BEEN
[01:03:19] DEVELOPED A 60% DESIGN AND ADDITIONAL
[01:03:22] FUNDING IS NEEDED TO COMPLETE THE
[01:03:24] DESIGN, PERMITTING AND OTHER
[01:03:26] DOCUMENTATION. ONCE COMPLETE, PHASE ONE
[01:03:28] WILL CONSIST OF DEVELOPING APPROXIMATELY
[01:03:31] 120,000 INDUSTRIAL BUILDING SPACE, AND
[01:03:35] WE EXPECT PHASE TWO TO BE ABLE TO
[01:03:37] ACCOMMODATE NEARLY 300,000 SQFT. WE'RE
[01:03:40] PLEASED TO BE BRINGING THIS PROJECT
[01:03:41] BEFORE YOU TODAY, ESPECIALLY AFTER THE
[01:03:43] CITY OF SEATTLE HAS MADE SUCH A STRONG
[01:03:45] POLICY COMMITMENT TO PRESERVING AND
[01:03:47] SUPPORTING INDUSTRIAL LANDS. SO THE
[01:03:49] PRESENTERS THIS AFTERNOON ARE DAVE
[01:03:51] MCFADDEN, MANAGING DIRECTOR, ECONOMIC
[01:03:53] DEVELOPMENT DIVISION CAROLISE, DIRECTOR
[01:03:55] OF REAL ESTATE DEVELOPMENT AND ECONOMIC
[01:03:57] DEVELOPMENT. MR. STEFAN WYNN, CAPITAL
[01:03:59] PROJECT MANAGER AND WATERFRONT PROJECT
[01:04:02] MANAGEMENT. SO WITH THAT, I'LL BEGIN
[01:04:04] WITH DAVE. GOOD AFTERNOON, COMMISSIONER
[01:04:07] AND EXECUTIVE DIRECTOR METRUCK. LET'S GO
[01:04:09] TO THE NEXT SLIDE, PLEASE. WE'RE PLEASED
[01:04:11] TO BE HERE AND REQUEST YOUR SUPPORT FOR
[01:04:15] AUTHORIZATION OF DESIGN FUNDING TO
[01:04:17] COMPLETE THE DESIGN ON OUR T 91 UPLANDS
[01:04:20] PROJECT. THIS FUNDING ULTIMATELY
[01:04:22] INCLUDES 1% ART PROGRAM INVESTMENT AND
[01:04:25] THE AMOUNT WE'RE ASKING YOU TODAY IS
[01:04:27] FOUR AND A HALF MILLION. THE TOTAL
[01:04:29] PROJECT COST IS 84 MILLION. LET'S GO TO
[01:04:32] THE NEXT SLIDE, PLEASE. I THINK YOU'RE
[01:04:35] VERY FAMILIAR WITH 91. IT SITS
[01:04:38] ON THE NORTH EDGE OF ELLIOTT BAY.
[01:04:42] AND AS YOU CAN SEE ON THE RIGHT, THE UP
[01:04:44] ONES, WE'RE REALLY FOCUSED IN ON PHASE
[01:04:47] ONE TODAY. WE WILL MENTION PHASE TWO AS
[01:04:51] WELL. LET'S GO TO THE NEXT SLIDE.
[01:04:54] REALLY WHAT WE'RE DOING IS BUILDING FOR
[01:04:56] THE FUTURE. WE BELIEVE IN MARITIME AND
[01:04:59] THINK IT'S VITAL TO OUR REGIONAL
[01:05:01] ECONOMY. IT HAS A VITAL ECONOMIC FUTURE
[01:05:04] AND THESE BUILDINGS WILL HELP SUSTAIN
[01:05:06] AND SUPPORT MARITIME INDUSTRIES IN THE
[01:05:08] MARITIME SUPPLY CHAIN. AS YOU CAN SEE ON
[01:05:11] THE GREEN BOX ON THE RIGHT, WE HAVE BEEN
[01:05:13] ACTUALLY WORKING TO DEVELOP P 91 IN SOME
[01:05:16] FORM OR FASHION. SORRY,
[01:05:21] I'M NOT GOING TO EAT IT, I PROMISE.
[01:05:25] WE'VE BEEN WORKING AT THIS FOR A WHILE
[01:05:27] AND EARLY ATTEMPTS JUST WERE EITHER
[01:05:29] MISDIRECTED WE THOUGHT ABOUT CREATING A
[01:05:31] BIOTECH CAMPUS OR JUST TOO
[01:05:34] COMPREHENSIVE. OUR EFFORT IN 2012 JUST
[01:05:37] TRIED TO DO THIS ALL AT ONCE IN A
[01:05:39] COMPREHENSIVE FASHION AND RAN INTO

[01:05:41] CHALLENGES WITH THE COST OF
[01:05:42] INFRASTRUCTURE AND DEVELOPMENT. IN 2016,
[01:05:45] WE REDEVELOPED THAT. WE DISCOVERED THAT
[01:05:47] WE COULD PHASE THE DEVELOPMENT IN THE
[01:05:49] UPLANDS AND THAT IS WHERE WE HAVE BEEN
[01:05:52] EVER SINCE. THE CONTEXT HERE IS
[01:05:55] INDUSTRIAL PROPERTY IN BALLARD INNER BAY
[01:05:57] IS IN SHORT SUPPLY. MARITIME COMPANIES
[01:06:00] FACE RISING RENTS AND HIGH BUILDING
[01:06:02] SALES PRICES AND JUST AN OVERALL LACK OF
[01:06:06] OPTIONS IN TERMS OF LEASING INDUSTRIAL
[01:06:08] FACILITIES THAT CAN SUPPORT THEIR
[01:06:10] LIVELIHOOD. I THINK WE CAN PLAY A ROLE
[01:06:13] AND PROVIDE A SOLUTION BY PROVIDING
[01:06:15] AFFORDABLE AND NEEDED FACILITIES. AND AS
[01:06:19] STEVE MENTIONED, I THINK THIS REALLY
[01:06:21] DEMONSTRATES SUPPORT FOR SEATTLE'S
[01:06:23] INDUSTRIAL LANDS. AND MY COLLEAGUE KIRA
[01:06:26] HAS BEEN INVOLVED IN THE INDUSTRIAL
[01:06:27] LANDS CONVERSATION SINCE THE BEGINNING
[01:06:30] AND I WOULD LIKE TO TURN IT OVER TO HER
[01:06:32] AT THIS POINT. THANKS, DAVE.
[01:06:35] YEAH. I THINK THIS IS PROOF IN THE
[01:06:37] PUDDING THAT THE PORT IS PUTTING ITS
[01:06:40] AGENDA TO WORK ON THE LANDS THAT IT
[01:06:43] OWNS. WITH RESPECT TO THE INDUSTRIAL
[01:06:45] LANDS POLICY, THE PITCH THAT WE MADE WAS
[01:06:48] TO OUR POLICY LEADERSHIP WAS THAT WE ARE
[01:06:52] FACING GENTRIFICATION PRESSURE IN THE
[01:06:54] COMMERCIAL SECTOR AND THAT WE NEED TO
[01:06:57] PROTECT OUR LANDS FOR FUTURE INVESTMENT
[01:06:59] IN MARITIME. AND THIS IS FIRST PASS. A
[01:07:02] SPECULATIVE DEVELOPMENT AT PHASE ONE FOR
[01:07:07] T 91 REFLECTS A NUMBER OF,
[01:07:10] I THINK, IMPORTANT VALUES FOR MAKING
[01:07:14] GOOD ON OUR PROMISES WITH THE INDUSTRIAL
[01:07:16] LANDS POLICY DECISION. SPECULATIVE,
[01:07:19] MEANING THAT WE DON'T HAVE SPECIFIC
[01:07:20] TENANTS IDENTIFIED FOR THE 120,000 PHASE
[01:07:24] ONE. TO THAT END, OUR DESIGN FOR THIS
[01:07:28] DEVELOPMENT IS FOCUSED ON THE TENANTS
[01:07:30] THAT WE UNDERSTAND AND KNOW. SO OUR
[01:07:32] EXISTING TENANTS HAVE BEEN DESCRIBED
[01:07:37] AND DISCUSSED AS PART OF THE OVERALL
[01:07:40] MARKET AND THAT'S LED US TO MAKE SOME
[01:07:42] KEY DESIGN CONSIDERATIONS.
[01:07:46] THIS PROPERTY IS DEVELOPED IN THREE
[01:07:50] BUILDINGS, TWO DIFFERENT SIZES, FOR
[01:07:53] MAXIMUM FLEXIBILITY FOR SPECULATIVE
[01:07:55] DEVELOPMENT, MEANING THAT ANY NUMBER OF
[01:07:57] TYPES OF USES COULD GO HERE THAT LARGELY
[01:08:00] FIT AN INDUSTRIAL CATEGORY.
[01:08:04] IT'S ACCOMMODATING A GREAT VARIETY OF
[01:08:07] BUSINESS AND BUSINESS TYPES. WE ALSO
[01:08:10] TOOK THE TIME TO INVESTIGATE WHAT
[01:08:12] MARITIME BUSINESS NEEDS ARE. AND WORKING
[01:08:15] WITH ERWIN PARK, OUR MARKET. ANALYST,
[01:08:19] WE MADE SURE TO INCORPORATE THE NEEDS
[01:08:22] THOSE BUSINESSES THAT ARE CURRENTLY
[01:08:24] LOOKING FOR SPACE MIGHT ACTUALLY NEED TO
[01:08:26] OPERATE. ANOTHER MODIFICATION THAT WE'VE
[01:08:30] MADE SINCE THE LAST TIME WE DISCUSSED
[01:08:31] THIS PROJECT WITH YOU AND AS DAVE

[01:08:33] ALLUDED TO IS WE ADDED 20,000 WHAT WE
[01:08:36] HAD INITIALLY INTENDED TO BUILD, WHICH
[01:08:38] WAS 100,000 PROPERTY. AND THAT'S JUST
[01:08:41] REFLECTING DAVE SAID,
[01:08:46] INDUSTRIAL PROPERTY IS IN SHORT SUPPLY.
[01:08:47] I THINK THAT'S QUITE AN UNDERSTATEMENT
[01:08:50] IN CERTAIN RESPECTS. THERE'S ALMOST NO
[01:08:52] NEW INDUSTRIAL BUILDINGS BEING BUILT
[01:08:55] IN THE BINMIC AT THIS TIME AND
[01:08:59] THERE'S JUST A LOT OF INTEREST. SO I
[01:09:01] THINK IT WAS PRUDENT FOR US TO CONSIDER
[01:09:03] ADDING TO THE FOOTPRINT WHEN WE COULD,
[01:09:07] WHEN WE TALKED WITH STEFAN HILL,
[01:09:09] OUTLINE WHAT OUR ENTITLEMENTS WILL BE
[01:09:12] UNDER THE PERMIT TO BUILD. THIS IS JUST
[01:09:14] ONE PHASE, AS DAVE MENTIONED, OF A TWO
[01:09:16] PHASE PROCESS. BUT I THINK GETTING A
[01:09:18] LITTLE BIT MORE JUICE OUT OF THAT FIRST
[01:09:21] PHASE SEEMED LIKE A PRUDENT APPROACH FOR
[01:09:23] US AT THE TIME. WE'VE ALSO
[01:09:26] MADE ADDITIONAL DISCOVERIES AS WE'VE
[01:09:28] BEEN DESIGNING WITH OUR DESIGNER
[01:09:30] ARCHITECT MCKINSEY, THAT HAS LED US TO A
[01:09:34] NUMBER OF NEW INFRASTRUCTURE UPGRADES
[01:09:36] THAT CAN HELP MAKE THE T 91 FACILITY
[01:09:39] MORE RESILIENT, OVERALL BENEFIT MORE
[01:09:41] THAN THIS PROJECT. SO I THINK WITH
[01:09:44] THAT, WE'LL GO TO THE NEXT SLIDE.
[01:09:49] SO I'M GOING TO LARGELY TURN THIS OVER
[01:09:53] TO STEFAN AT THIS POINT TO GET INTO THE
[01:09:54] DETAILS OF OUR ASK. TODAY WE ARE AT 60%
[01:09:58] DESIGN. WE HAVE A CPA DETERMINATION AND
[01:10:03] OUR PERMIT HAS BEEN SUBMITTED AND IS
[01:10:04] CURRENTLY UNDER REVIEW. SO WE'RE MAKING
[01:10:07] ENORMOUS PROGRESS THIS YEAR AND INTEND
[01:10:09] TO BE READY TO GO IN 2024. SO YOU'LL SEE
[01:10:12] US AGAIN IN 2024 WHEN WE COME TO ASK FOR
[01:10:15] AUTHORIZATION FOR CONSTRUCTION. WITH
[01:10:17] THAT, I'M GOING TO TURN IT OVER TO
[01:10:18] STEFAN. ALL RIGHT.
[01:10:22] GOOD AFTERNOON, COMMISSIONERS DIRECTOR,
[01:10:24] METRUCK AND STAFF. HAPPY TO BE HERE
[01:10:27] TODAY TO TALK ABOUT THIS PROJECT. I'M
[01:10:29] JUST GOING TO SPEND A LITTLE BIT OF TIME
[01:10:30] ON THE MAJOR PHASED DEVELOPMENT PERMIT
[01:10:33] THAT KIRA ALLUDED TO IS UNDER REVIEW
[01:10:35] RIGHT NOW. WITH A LARGE PROJECT,
[01:10:39] WITH THE AGENCIES HAVING JURISDICTION,
[01:10:40] THERE'S KIND OF TWO QUESTIONS WE NEED TO
[01:10:42] KNOW ANSWER, NEGOTIATE AND GET APPROVAL
[01:10:45] FROM THEM. FIRST IS WHAT ARE WE DOING?
[01:10:47] THE MAJOR PHASE DEVELOPMENT? IS THAT
[01:10:49] WHAT PIECE, HOW MANY SQUARE FEET, HOW
[01:10:52] TALL, WHAT KIND OF USES? AND BASED
[01:10:55] ON ALL THAT DATA, WHAT ARE THE LIKELY
[01:10:57] IMPACTS WE'RE GOING TO HAVE TO TRAFFIC
[01:11:01] TRANSPORTATION AND SUCH? SO THAT'S
[01:11:04] THE PIECE WE'RE GOING THROUGH WITH THEM
[01:11:06] RIGHT NOW. WHAT IMPROVEMENTS ARE WE
[01:11:07] GOING TO HAVE TO MAKE TO THE SURROUNDING
[01:11:09] STREETS AND STUFF TO SUPPORT THIS
[01:11:11] DEVELOPMENT? AND ONCE WE COMPLETE THIS,
[01:11:14] REALLY, AGREEMENT WITH THE CITY, WE'VE

[01:11:16] LAID THAT OUT FOR 15 YEARS. IT'S
[01:11:18] CONTAINED TO THE PHASE ONE, PHASE TWO
[01:11:20] THAT WAS ON A COUPLE OF SLIDES BACK. SO
[01:11:22] IT HAS BECOME ABOUT A 14 ACRE PARCEL
[01:11:25] THAT WE ARE DEFINING. HEY, WE CAN BUILD
[01:11:27] UP TO ABOUT 400,000 SQFT PLUS ADDITIONAL
[01:11:30] INTERIOR SPACE THROUGH MEZZANINES AND
[01:11:34] WHAT'S EXCITING ABOUT THAT IS THAT PART
[01:11:37] TAKES TIME. WE'VE GOT THE CPA COMPONENT
[01:11:38] OF IT, BUT ONCE IT'S DONE, LIKE I SAID,
[01:11:41] IT'S IN PLACE FOR 15 YEARS AND IT REALLY
[01:11:43] SETS US UP FOR THE PURSUE OPPORTUNITIES
[01:11:46] THAT MAY COME UP DURING THAT TIME AND
[01:11:49] ACT ON THEM QUICKLY, REALLY HAVING THE
[01:11:51] THINGS IN PLACE. SO,
[01:11:55] WHAT WE'RE HERE FOR TODAY IS REALLY TO
[01:11:57] TALK ABOUT THE HOW PIECE. HOW ARE WE
[01:11:59] GOING TO BUILD OUT THAT 400,000?
[01:12:04] THAT'S REALLY WHAT'S DONE THROUGH THE
[01:12:05] BUILDING PERMIT. WHAT ARE YOU GOING TO
[01:12:07] BUILD TO CONSTRUCT IT? 400,000 SQFT. IT
[01:12:10] COULD BE ONE BIG GIANT BUILDING OR IT
[01:12:13] COULD BE TEN SMALL LITTLE CHUNKS. SO
[01:12:15] THAT'S REALLY WHERE WE BREAK DOWN OF
[01:12:17] WHAT WE'RE DOING FOR THAT BUILD OUT.
[01:12:19] AND IN THAT FLEXIBILITY, AS KIRA
[01:12:21] MENTIONED, THAT'S HOW WE WERE INITIALLY
[01:12:23] GOING TO DO 100,000 AND WE REALIZED,
[01:12:24] NO, THIS PHASE ONE NEEDS TO BE 120,000
[01:12:27] BECAUSE THAT MATCHED OUR MARKET
[01:12:28] ANALYSIS. SO THE MAJOR PHASE DEVELOPMENT
[01:12:31] REALLY KIND OF CREATES THAT FRAMEWORK
[01:12:34] THAT THEN WE CAN PEEL OFF THESE PROJECTS
[01:12:37] AS THE RIGHT NEED AND OPPORTUNITY
[01:12:39] PRESENTS ITSELF. NEXT SLIDE, PLEASE.
[01:12:45] SO LET'S ZERO IN ON THAT HOUSE. SO,
[01:12:48] HERE IS THOSE SEEN AS 120,000 SQFT
[01:12:51] IN THIS PHASE. NEXT SLIDE. I'LL GO INTO
[01:12:53] A LITTLE BIT MORE DETAIL. THIS IS IN
[01:12:56] KIND OF SIX ACRES OF THE 14 ACRES THAT
[01:12:58] IS COMING UNDER THAT PERMIT. BUT WHAT I
[01:13:00] WANT TO FOCUS ON IS IMPROVEMENTS THAT
[01:13:02] KIRA ALLUDED TO ON THE INFRASTRUCTURE.
[01:13:08] THERE'S THINGS OBVIOUSLY WE HAVE TO DO
[01:13:09] FOR THESE THREE BUILDINGS. SEWER,
[01:13:11] ELECTRICAL UPGRADES, DATA CONNECTIVITY
[01:13:14] AND SUCH AS WELL AS UPGRADES TO THE
[01:13:16] TERMINAL THAT JUST HAVEN'T BEEN
[01:13:18] ADDRESSED FOR A LONG TIME, SUCH AS
[01:13:19] STORMWATER. IN BRINGING THIS PROJECT
[01:13:22] ONLINE, WELL, WE ALSO CREATE THE
[01:13:24] POTENTIAL FOR THE THE PORT OF THIS
[01:13:26] PARCEL AS WELL AS PROPERTIES FURTHER
[01:13:29] DOWN ON THE TERMINAL. SO THIS INVESTMENT
[01:13:31] OF DOING THESE THREE PROJECTS, WE ALSO
[01:13:33] REALLY ARE KIND OF PUTTING THE
[01:13:34] INFRASTRUCTURE AND FABRIC TO BE ABLE TO
[01:13:37] DO FUTURE PROJECTS IN THE PHASE TWO, AS
[01:13:40] WELL AS SOME TIE INS FROM SOME OF THE
[01:13:42] EXISTING BUILDINGS. WE MAY BE ABLE TO
[01:13:44] REMOVE SOME PUMP STATIONS AND GO TO PURE
[01:13:46] GRAVITY FED SEWER ONCE THIS PROJECT IS
[01:13:48] DONE, FOR EXAMPLE. SO THERE IS A BIG

[01:13:51] INVESTMENT THAT GOES INTO THE GROUND.
[01:13:54] WE ALL SEE THE BUILDINGS, BUT THAT
[01:13:56] INVESTMENT IN THE GROUND IS REALLY THE
[01:13:58] KEY PIECE THAT GIVES US THESE OTHER
[01:14:00] OPPORTUNITIES. NEXT SLIDE, PLEASE.
[01:14:04] HERE'S. ZOOMING IN A LITTLE BIT CLOSER
[01:14:06] ON THE THREE BUILDINGS THAT IS PART OF
[01:14:07] THIS PROJECT. THERE'S TWO SMALLER
[01:14:09] BUILDINGS THAT ARE 25,000
[01:14:12] LARGER, ONE ABOUT 70,000 SQFT. NOW
[01:14:15] REALLY DRIVEN IN RESPONSE TO OUR MARKET
[01:14:17] ANALYSIS. THE 25,000 SQUARE FOOT
[01:14:19] BUILDINGS ARE LOOKING AT TENANTS BETWEEN
[01:14:22] 5000 SQFT. OBVIOUSLY WE COULD HAVE A
[01:14:24] SINGLE TENANT, BUT REALLY KIND OF
[01:14:26] HITTING THAT 5000 SQUARE FOOT TO 10,000
[01:14:29] SQUARE FOOT. AND WE'RE EXPLORING SOME OF
[01:14:32] OUR GREAT OPPORTUNITIES WITH
[01:14:34] SUSTAINABILITY AND LOOKING AT MASS
[01:14:36] TIMBER FOR THE FRAMING AND ROOFING
[01:14:38] SYSTEM ON THOSE SMALLER BUILDINGS. THE
[01:14:40] LARGER BUILDING AT 68,000 SQFT. THAT'S
[01:14:43] REALLY LOOKING AT FOR 320 THOUSAND
[01:14:47] SQUARE FOOT TENANTS. YOU COULD DEMISE
[01:14:49] DOWN TO 10,000 IN
[01:14:53] THAT ESTIMATED 2 MILLION LEASE INCOME.
[01:14:55] WE HAVE HUGE FLEXIBILITY. YOU COULD HAVE
[01:14:57] A 10,000 SQUARE FOOT TENANT IN EITHER
[01:14:59] ONE OF THOSE 2 MILLION MONTHLY OR
[01:15:01] YEARLY? YEARLY. YEARLY.
[01:15:06] 2 MILLION A MONTH WOULD HAVE BEEN NICE.
[01:15:08] YES. SO THAT'S REALLY THE FLEXIBILITY IS
[01:15:10] A 10,000 TENANT COULD GO IN EITHER OF
[01:15:12] THESE BUILDINGS, COULD GO IN ONE WE CAN
[01:15:14] SCALE DOWN. ALSO KIND OF RELATED TO IT
[01:15:17] IS JUST ON THE OUTSIDE OF THE SLIDE
[01:15:20] WAYFINDING AND SIGNAGE ACROSS THE ENTIRE
[01:15:22] TERMINAL. THAT'S GOING TO REALLY BE DONE
[01:15:25] IN COLLABORATION WITH OUR CRUISE TEAM.
[01:15:27] WITHIN THE PARTS OF THIS BUILD OUT WE
[01:15:29] ARE DOING SOME INTERNAL PROTECTED BIKE
[01:15:31] PATHS AND THAT'S REALLY JUST KIND OF
[01:15:33] SETTING IT DOWN FOR FUTURE PROJECTS WE
[01:15:35] WOULD EXTEND TO THAT SO HAVE BETTER
[01:15:37] MOBILITY OUTSIDE OF VEHICLES WITHIN THIS
[01:15:40] LARGE TERMINAL. AROUND THESE BUILDINGS
[01:15:43] IS GOING TO BE SOME OUTDOOR EATING
[01:15:44] AREAS. 1% ART INSTALLATION AND
[01:15:48] SOME OF THE FIRST TREES PLANTED ON THE
[01:15:50] TERMINAL THAT AREN'T ON THE PERIMETER.
[01:15:51] WE'RE ACTUALLY GOING TO HAVE SOME TREES
[01:15:53] AND LANDSCAPING IN AND AROUND THE
[01:15:54] BUILDINGS. NEXT SLIDE, PLEASE.
[01:16:00] SO THIS PROJECT DID GO THROUGH THE
[01:16:02] SUSTAINABILITY EVALUATION FRAMEWORK. I
[01:16:04] GUESS LIKE LAST MAYBE FEBRUARY. WE SAT
[01:16:07] IN FRONT OF YOU AND DID THAT
[01:16:08] PRESENTATION MAYBE OFF BY A LITTLE BIT
[01:16:10] THERE. THIS WAS ONE OF THE FIRST PILOT
[01:16:12] PROGRAMS THAT REALLY STARTED HOW TO
[01:16:15] INFORM THIS PROCESS AND HOW WE INTEGRATE
[01:16:19] THINGS INTO THE BUILDINGS.
[01:16:23] THIS WAS AS PART OF THE REALLY GOALS OF

[01:16:26] THE PROJECT BEFORE THE SUSTAINABILITY
[01:16:27] FRAMEWORK BUT MATCHES AND WEALTH IT.
[01:16:29] WE'RE GOING TO DO LEAD SILVER FOR THE
[01:16:31] SHELL AND CORE. SHELL AND CORE JUST
[01:16:33] MEANS LIKE KARA SAID, WE DON'T HAVE ANY
[01:16:35] TENANTS CURRENTLY SO WE CAN HAVE BIG
[01:16:38] EMPTY BOXES. THE TENANTS STILL NEED TO
[01:16:40] BE BUILT OUT. THAT'S WHAT THE SHELL AND
[01:16:42] CORE REFERS TO. EVEN THOUGH THESE
[01:16:45] ARE WAREHOUSE BUILDINGS AND A LOT OF
[01:16:47] TIMES UNINSULATED. WE ARE GOING TO
[01:16:49] INSULATE THESE THE COST TO DO IT AND THE
[01:16:51] PAYBACK IS A FAIRLY SHORT AMOUNT OF TIME
[01:16:53] AND WE THINK IT PROVIDES BETTER WORK OF
[01:16:56] COMFORT IN INDUSTRIAL BUILDINGS,
[01:16:58] ESPECIALLY WITH SUMMER IS GETTING
[01:16:59] HOTTER. THE BUILDING IS GOING TO AS
[01:17:03] PART OF OUR LEAD, RIGHT AFTER THE BAT,
[01:17:05] WE'RE GOING TO HAVE 20% OF THE EXPECTED
[01:17:07] BUILDING ENERGY USE COVERED BY SOLAR
[01:17:09] PANELS. BUT IF YOU RECALL FROM THE LAST
[01:17:11] SLIDE, THE BUILDING IS FULLY ORIENTED
[01:17:13] FOR SOLAR EXPOSURE. ALL SOUTH FACING
[01:17:16] ROOFS ALREADY AT THE RIGHT ANGLE ABOUT
[01:17:19] 44 DEGREES, AS WELL AS WE'VE GOT NORTH
[01:17:21] FACING CLEAR STORIES. SO WE GET NICE
[01:17:23] DAYLIGHT WITHOUT ANY THERMAL GAIN
[01:17:24] COMING. THE DARK SKY
[01:17:28] OUTDOOR LIGHTING IS REALLY SOMETHING
[01:17:29] THAT'S HAPPENING ACROSS THE WHOLE
[01:17:30] TERMINAL. THERE'S A PROJECT TO UPGRADE
[01:17:33] ALL THE ONSITE LIGHTING ON THE TERMINAL
[01:17:36] AND THAT IS THE DARK SKY, WHICH IS
[01:17:39] REALLY TRYING TO MINIMIZE IMPACTS ON
[01:17:41] MIGRATORY BIRDS, SEA LIFE AS WELL AS THE
[01:17:45] NEIGHBORS LOOKING DOWN INTO THE
[01:17:46] TERMINAL. THE ENVIRONMENT PREFERRED
[01:17:49] MATERIALS. YOU MAY RECALL FROM THE
[01:17:53] FISHERMAN'S TERMINAL MINK PROJECT, THE
[01:17:56] NO RED LIST LABELS AS PART OF THE LIVING
[01:17:58] BUILDING CHALLENGE. NOW THIS ISN'T A
[01:18:00] LIVING BUILDING CHALLENGE, SO WE'RE NOT
[01:18:01] BEING CERTIFIED, BUT WE'RE REALLY TRYING
[01:18:03] TO TAKE ADVANTAGE OF SOME OF THESE
[01:18:06] OPPORTUNITIES ON OTHER PROJECTS WITHIN
[01:18:08] THE PORT TO NOT USE THESE RED LIST
[01:18:11] MATERIALS WHERE POSSIBLE. AND THEN
[01:18:12] THERE'S A COUPLE OF OTHER GRADES SO
[01:18:16] WE CAN STILL HAVE EASY ABILITY IN TERMS
[01:18:18] OF BEING ABLE TO BID THIS AND GET
[01:18:19] PERFORMING PRODUCTS, BUT REALLY BEING A
[01:18:22] LEADER IN THE INDUSTRY AND CREATING
[01:18:24] MARKETS FOR THESE PRODUCTS SO THE PRICE
[01:18:26] COMES DOWN AND UTILIZATION ON INDUSTRIAL
[01:18:28] PROJECTS BECOMES MORE TYPICAL. SO THAT'S
[01:18:30] REALLY BUILDING ON THE WORK AT FT AND
[01:18:33] IT'S A GREAT OPPORTUNITY IN THIS
[01:18:34] PROJECT. TRANSPORTATION AND EQUITY,
[01:18:37] I THINK I'VE ADDRESSED. AND GREEN SPACE,
[01:18:40] THE ADDITIONAL CANOPY AND STUFF IN AND
[01:18:42] AROUND THE BUILDINGS AND THAT ALSO WAS
[01:18:44] PART OF OUR LEAD CREDIT POINTS THAT WE
[01:18:47] NEEDED. NEXT SLIDE, PLEASE.

[01:18:52] SO THIS IS REALLY JUST A QUICK OVERVIEW
[01:18:56] OF THE SCOPE OF THE WHOLE MAJOR PHASE
[01:18:59] DEVELOPMENT AND THEN UNDERSTANDING THE
[01:19:01] BUILD OUT OF REALLY WHAT WE'RE TALKING
[01:19:02] ABOUT TODAY. AND REALLY THE WHOLE POINT
[01:19:04] OF THIS SLIDE IS IT'S REALLY SHOWING
[01:19:07] THAT WE'RE RESPONDING TO OPPORTUNITY AND
[01:19:09] THAT WE CAN DEVELOP AT ANY TIME. THIS
[01:19:12] OPPORTUNITY IS IN PHASE TWO AND
[01:19:15] THIS IS REALLY HELPING TO INFORM THE
[01:19:17] LONG TERM STRATEGIC PLANNING FOR REALLY
[01:19:19] DOING AN ENTIRE MASTER PLAN OF TERMINAL
[01:19:21] 91. THIS REALLY KIND OF SETS A BACKBONE
[01:19:24] FOR THAT.
[01:19:28] NEXT SLIDE.
[01:19:32] SO THE RISK POINT OF THIS SLIDE IS THESE
[01:19:35] ARE THE RISKS THAT WE ARE MANAGING, NOT
[01:19:37] THE RISK WE EXPECT TO IMPACT THE
[01:19:39] PROJECT. SO THAT'S WHY THE PROBABILITY
[01:19:41] IS FAIRLY LOW ON MOST OF THESE RISKS
[01:19:43] BECAUSE THERE'S THINGS WE'RE DOING AT
[01:19:45] EVERY STEP OF THE WAY TO LIMIT THESE
[01:19:49] PERMIT REVIEWS. PERMITS JUST
[01:19:52] TAKE A FAIR AMOUNT OF TIME, TAKE MORE
[01:19:55] TIME, KIND OF YEAR AFTER YEAR AS THEY
[01:19:58] GET MORE COMPLEX, THERE'S MORE
[01:19:59] REGULATORY INVOLVEMENT ON ENERGY CODE
[01:20:01] AND DIFFERENT THINGS. AND SO WE'RE
[01:20:04] LOOKING AT DIFFERENT OPPORTUNITIES TO
[01:20:05] POTENTIALLY SUBMIT FOR OUR PERMITS
[01:20:06] EARLIER INSTEAD OF WAITING FOR 90%,
[01:20:09] REALLY TRYING TO CAPITALIZE ON GETTING
[01:20:11] THESE THINGS SO WE CAN STILL DELIVER,
[01:20:13] GO TO OUR BID AT THE SAME TIME, EVEN IF
[01:20:15] THAT PROCESS, FOR GOOD REASONS, TAKES
[01:20:18] LONGER. THE UNFORESEEN HAZARDOUS
[01:20:21] MATERIALS WE'VE TESTED, THE SOIL, WE'VE
[01:20:23] BUILT MONEY INTO OUR BUDGET TO ACCOUNT
[01:20:26] FOR WHAT IT'S GOING TO TAKE TO TAKE TO
[01:20:28] HAUL THOSE OFF. AND SO WE'RE PRETTY
[01:20:30] CLEAR WHAT WE'RE GOING TO FIND. AND I
[01:20:32] THINK WE BUDGET APPROPRIATELY TO ADDRESS
[01:20:33] IT. AVAILABILITY OF
[01:20:36] MATERIALS THAT'S JUST STAYING ON TOP OF
[01:20:39] YOUR SCHEDULE AND YOUR DELIVERABLES.
[01:20:41] EXTERNAL COORDINATION THAT THROUGH THE
[01:20:44] CPA PROCESS WE HAD A LOT OF WE GET
[01:20:48] PUBLIC INPUT AS WELL AS THE MAJOR PHASE
[01:20:50] DEVELOPMENT. WE REGULARLY MEET WITH THE
[01:20:52] NAC, INFORMING THEM ALONG THE WAY THEY
[01:20:55] HAVE OPPORTUNITY TO REVIEW OUR PERMITS
[01:20:56] BEFORE WE SUBMIT AND WE DO REGULAR
[01:20:58] BRIEFINGS WITH THEM. SO WE'RE REALLY
[01:21:00] KEEPING THE PUBLIC ENGAGED. AND SO NONE
[01:21:03] OF THIS COMES AS A SURPRISE. AND THEN
[01:21:06] THE BID SIGNIFICANTLY OVERESTIMATE,
[01:21:10] CARRYING THE APPROPRIATE RISK AND REALLY
[01:21:13] ASKING A LOT OF OUR CONSULTANTS TO PUT
[01:21:16] GOOD QUALITY DRAWINGS TOGETHER THAT WILL
[01:21:19] GET GOOD QUALITY PERMITS OR PROPOSALS.
[01:21:23] NEXT SLIDE. CAN I POP IN HERE? YEAH.
[01:21:27] I'M GOING TO HAVE TO DEPART, BUT THERE
[01:21:29] WAS A COUPLE OF THINGS FROM READING

[01:21:32] THROUGH AHEAD OF TIME THAT I JUST WANTED
[01:21:33] TO MENTION, AND THEN I'M GOING TO HAVE
[01:21:35] TO DROP THEM. I CAN GO. BUT KIRA, ONE
[01:21:38] QUESTION THAT MAYBE YOU COULD GET BACK
[01:21:40] TO US ON IS I'VE NOTICED OVER THE
[01:21:44] LAST COUPLE OF YEARS THAT THERE ARE A
[01:21:45] NUMBER OF MANUFACTURING INDUSTRIAL
[01:21:47] PROPERTIES ON COMMODORE WAY THAT HAVE
[01:21:49] BEEN VACANT FOR QUITE SOME, YOU KNOW,
[01:21:52] EXECUTIVE DIRECTOR METRUCK'S FIRST
[01:21:55] SENTENCE WAS, THERE IS A LACK OF
[01:21:57] INDUSTRIAL SPACE IN THE BIN. SO I'M
[01:22:00] WONDERING I KNOW ONE EXAMPLE IS NOT
[01:22:04] DATA, BUT I WOULD LOVE TO KNOW HOW
[01:22:07] CURRENT OUR DATA IS ON OCCUPANCY RATES.
[01:22:09] AND IT SOUNDS LIKE YOU'VE HAD VERY
[01:22:12] SERIOUS CONVERSATIONS WITH POTENTIAL
[01:22:14] TENANTS. AND SO, YOU KNOW THIS
[01:22:16] INTUITIVELY IN A WAY THAT I AM JUST
[01:22:18] DIPPING IN.
[01:22:24] YOU HAVE TO DO IT AS HOMEWORK. THE
[01:22:26] SECOND PART OF THIS, AND I THINK THE
[01:22:28] PIECE WHERE THE OLD ADAGE ABOUT REAL
[01:22:30] ESTATE, IT'S LOCATION, LOCATION,
[01:22:31] AVIATION. THE REASON THIS PROPERTY HAS
[01:22:35] SO MUCH MORE POTENTIAL THAN SO MANY
[01:22:36] OTHER PLACES, I THINK, IS TIED TO ITS
[01:22:40] SHORELINE ACCESS. AND IN SO MANY
[01:22:44] WAYS, THE UPLANDS OF 90 AND 91 FEEL
[01:22:46] SEPARATED FROM THEIR PIER IN A WAY THAT
[01:22:50] I THINK WE NEED TO MENTALLY BREAK
[01:22:52] THROUGH BECAUSE IT MAKES THEM SO MUCH
[01:22:53] MORE VALUABLE. THESE AREN'T JUST FOLKS
[01:22:57] POTENTIALLY MANUFACTURING THINGS THAT
[01:22:59] COULD BE USED ON WATER. THEY'RE
[01:23:00] MANUFACTURING THINGS THAT HAVE TO THEN
[01:23:02] DEPART BY WATER. I THINK THAT'S THE
[01:23:05] REALLY, THEY DON'T GET TO BE IN PLACES
[01:23:07] WHERE THEY MOVE IT BY A TRUCK. SO
[01:23:10] POTENTIALLY FINDING TENANTS WHO ARE
[01:23:13] MAKING STUFF THAT IS TOO BIG OR WHETHER
[01:23:17] IT'S I THINK ABOUT THE FACT THAT OUR
[01:23:20] PIERPORT DOWN IN TACOMA GOT SILVERBACK
[01:23:22] RECENTLY. HOW DO WE ENTICE THOSE FOLKS
[01:23:25] TO COME BACK? BECAUSE THEY'RE ABLE TO
[01:23:26] PRODUCE AND THEN IMMEDIATELY PUT INTO
[01:23:28] THE WATER THE VERY HIGH SKILLED LABOR
[01:23:31] JOBS TYPES PRODUCTS THAT WE'RE TRYING TO
[01:23:33] ENTICE WITH THIS. I'M SORRY TO
[01:23:35] INTERRUPT, BUT NOW I'VE GOT IT APART.
[01:23:37] KARABA SO, RAIN CHECK ON SOME OF THE
[01:23:41] DATA. IF I COULD JUST REALLY QUICKLY
[01:23:43] ANSWER GLOBALLY, SOME OF THESE ARE KIND
[01:23:47] OF SET UP TO ANSWER THEM MORE
[01:23:48] COMPLETELY. WHEN YOU'RE TALKING ABOUT
[01:23:51] VACANT BUILDINGS, YOU'RE LOOKING AT
[01:23:53] ECONOMIC AND FUNCTIONAL OBSOLESCENCE.
[01:23:55] THAT BASICALLY MEANS THAT A CONTEMPORARY
[01:23:59] BUSINESS CAN'T NECESSARILY OPERATE IN A
[01:24:01] TECHNOLOGICALLY SOPHISTICATED WAY IN AN
[01:24:04] OLD BUILDING THAT IS KIND OF PAST ITS
[01:24:07] PRIME. THOSE CAN HAVE A DELETERIOUS
[01:24:09] EFFECT ON THE OVERALL MARKET. SO I WILL

[01:24:12] FILL YOU IN ON MORE DETAILS OF THE
[01:24:14] MARKET FRAMEWORK AND WE DO HAVE
[01:24:16] CONTEMPORARY ONGOING EFFORTS TO MAKE
[01:24:19] SURE WE'RE STAYING IN TOUCH WITH THOSE
[01:24:20] MARKET DETAILS, AND THAT INCLUDES
[01:24:23] MEETING WITH TENANTS AND PROSPECTIVE
[01:24:25] BUSINESSES. I LOVE WHAT YOU'RE SAYING
[01:24:28] ABOUT THE SHORELINE AND ITS SEPARATION
[01:24:31] FROM THE PEERS. NOT ITS BUDDIES, BUT THE
[01:24:34] ACTUAL PEERS. AND NOT ONLY THAT, WE'VE
[01:24:36] GOT AN ADJACENT RAIL YARD THAT COULD BE
[01:24:38] MEANINGFUL FOR OUR CONTEMPORARY
[01:24:40] CUSTOMERS. SO WE ARE LOOKING AT WAYS TO
[01:24:42] INCREASE THE CIRCULATION INFERENCES AND
[01:24:45] REALLY MAKE THAT OPPORTUNITY CLEAR. AND
[01:24:47] THEN ON THE THIRD ISSUE, HOW DO WE
[01:24:49] ENTICE? I'LL BE WORKING WITH OUR ASSET
[01:24:52] MANAGEMENT DEPARTMENT AND JENNIFER
[01:24:53] MAYETA IN PARTICULAR, WHO COMES TO US
[01:24:56] FROM THE NORTHWEST SEAPORT ALLIANCE TO
[01:24:58] REALLY LEAN IN ON THE SALES TASK HERE
[01:25:01] AND MAKE SURE THAT WE'RE TARGETING THOSE
[01:25:03] CUSTOMERS THAT ARE BEST SUITED FOR THIS
[01:25:04] FLEXIBLE SET OF PROPERTIES FOR US. SO
[01:25:07] THAT'S THE SHORT STORY. SORRY FOR THE
[01:25:09] INTERRUPTION. NO GOOD QUESTIONS.
[01:25:15] YEAH, SORRY. WE LOVE TO TALK MORE ABOUT
[01:25:17] THAT BECAUSE THOSE ARE REALLY GOOD
[01:25:19] QUESTIONS AND WE'VE GOT A LOT OF DATA
[01:25:23] AND BACKGROUND FOR WHY WE'RE DOING WHAT
[01:25:26] WE ARE DOING. LET'S SEE, PIVOTING BACK
[01:25:28] TO SO SCHEDULE. OBVIOUSLY, WE HAVE JUST
[01:25:31] BEGUN QUARTER FOUR OF 2023.
[01:25:37] ON THE LEAD IN, WE NOTED THAT JUST BACK
[01:25:40] THE BEGINNING OF SEPTEMBER, WE RECEIVED
[01:25:41] OUR 60% REVIEW SET AND OUR
[01:25:45] BEGINNING THIS WEEK ON THAT MOVE TOWARDS
[01:25:47] 90%, WHICH WILL FINISH UP NEAR THE END
[01:25:49] OF THE YEAR. WE'LL BE BACK FOR,
[01:25:51] HOPEFULLY COMMISSION CONSTRUCTION
[01:25:53] APPROVAL. AUTHORIZATION PROBABLY MIDDLE
[01:25:57] OF QUARTER TWO WITH CONSTRUCTION
[01:26:00] STARTING NEAR THE END OF 2024.
[01:26:03] BEGINNING OF 2025. NEXT SLIDE,
[01:26:06] PLEASE.
[01:26:10] SO, JUST A QUICK REVIEW OF THIS ASSET.
[01:26:12] THE CURRENT COST ESTIMATE FOR THE
[01:26:14] PROJECT. TOTAL PROJECT, 84 MILLION.
[01:26:18] PREVIOUS AUTHORIZATIONS WERE FOR 4.3,
[01:26:21] WHICH PRETTY MUCH BROUGHT US TO THIS
[01:26:23] POINT. CURRENT AUTHORIZATION, ANOTHER
[01:26:25] 4.5, WHICH DOES INCLUDE THE FULL
[01:26:29] ALLOTMENT FOR 1% FOR THE ART,
[01:26:32] AND OUR REMAINING AUTHORIZATION AFTER
[01:26:34] THAT WOULD BE ABOUT \$75 MILLION.
[01:26:38] NEXT SLIDE.
[01:26:42] WE'RE ALL GETTING USED TO SEEING IN
[01:26:45] THIS, WE'RE ABOUT MIDWAY THROUGH FOR
[01:26:49] AUTHORIZATION IN TERMS OF SCOTT COST
[01:26:53] ACCURACY AS WELL AS PROJECT STATUS.
[01:26:57] AND I'D SAY, REALLY, AFTER A LITTLE MORE
[01:27:00] ANALYSIS, THE COST IS THE PIECE THAT
[01:27:03] PROBABLY NEXT TWO MONTHS IS THE PIECE

[01:27:05] THAT WE REALLY IS GOING TO INCREASE
[01:27:06] UNCERTAINTY AS WE NOW HAVE
[01:27:10] ENOUGH DETAIL TO KIND OF GET BETTER COST
[01:27:12] ESTIMATING ON THE PROJECT AND THE SCOPE.
[01:27:15] FINAL SLIDE, PLEASE. ALL RIGHT, THANK
[01:27:17] YOU VERY MUCH.
[01:27:21] ANY QUESTIONS? COMMISSIONER, HOW'S IT
[01:27:23] GOING? SLIDE EIGHT, PLEASE.
[01:27:28] COMPLIANCE. I'M WONDERING
[01:27:31] IF THERE I'M UNDERSTANDING WHY
[01:27:35] WE DO THAT. YOU MENTIONED MITIGATING
[01:27:39] IMPACTS ON NEIGHBORS, BIRDS, SEA LIFE.
[01:27:41] DO WE HAVE OFFICIAL GOALS AROUND THIS IN
[01:27:43] OUR ADVANCE?
[01:27:50] THE ANSWER QUICKLY IS NO. OUR REAL
[01:27:53] ESTATE STRATEGIC PLAN LOOKED AT THE
[01:27:56] PROPERTIES AND SOME DEVELOPMENT OPTIONS
[01:27:59] AND OPPORTUNITIES. IT DIDN'T DIVE INTO
[01:28:02] HOW WE WOULD APPLY THIS SUSTAINABILITY
[01:28:04] FACTOR TO IT, BUT WE HAVE
[01:28:06] INSTITUTIONALIZED THAT IN ALL OUR
[01:28:08] CAPITAL PROJECTS. SO THAT'S A GOOD IDEA.
[01:28:13] I'D ONLY ADD IN THE CONTEXT HERE. THIS
[01:28:15] IS AN ONGOING IMPORTANT ISSUE TO THE
[01:28:17] NAC.
[01:28:20] I'M ASKING BECAUSE I ACTUALLY CAN'T
[01:28:25] RECALL WHEN LAST TIME COMPLIANCE HAS
[01:28:29] ACTUALLY BEEN CALLED OUT A PRESENTATION
[01:28:32] ON ONE OF OUR OBJECTS. SO I WONDERED WHY
[01:28:35] IT'S SHOWING UP HERE. BUT I'M HEARING
[01:28:38] YOU SAY THAT IT'S ACTUALLY SOMETHING
[01:28:40] THAT WE NEED FOR ALL OF US.
[01:28:44] I'D ASK FOR A LITTLE HELP HERE, BUT I DO
[01:28:46] BELIEVE THAT PART OF THE SUSTAINABLE
[01:28:48] AVIATION FRAMEWORK DISCUSSION. YEAH,
[01:28:50] THAT'S WHERE I WAS GOING TO LOOK FOR
[01:28:52] OPPORTUNITIES AND THIS IS ONE OF THE
[01:28:54] THINGS THAT WE FELT WE COULD PROVIDE
[01:28:56] WITH THIS PROJECT. YEAH, I APPRECIATE
[01:28:58] YOU MENTIONING THAT. ALL RIGHT, AND THEN
[01:29:02] SLIDE TEN. CAN YOU JUST ELABORATE A
[01:29:05] LITTLE BIT, PLEASE?
[01:29:09] ON EXTERNAL COORDINATION? YOU'VE
[01:29:11] IDENTIFIED ENGAGING
[01:29:15] WITH STAKEHOLDERS AS MEDIUM PROBABILITY
[01:29:19] WITH A POTENTIALLY HIGH IMPACT, AND WE
[01:29:22] KNOW SOME OF THE CHALLENGES THAT ARE
[01:29:24] FACING IN THAT AREA.
[01:29:28] CAN YOU EXPAND A LITTLE BIT OF I WILL,
[01:29:30] YEAH. SO THIS IS
[01:29:34] A FORMAL RISK ANALYSIS THAT WE DO, AND
[01:29:36] YOU SAW IT AGAIN WITH THE FISHERMAN'S
[01:29:38] TERMINAL PROJECTS. HERE WHAT WE'RE
[01:29:40] ALLUDING TO AS WE GET FARTHER ALONG IN
[01:29:44] DESIGN OF THIS PROJECT AND CLOSER TO
[01:29:46] CONSTRUCTION AUTHORIZATION SCHEDULE
[01:29:49] STARTS TO BE A MATERIAL ASPECT OF COST
[01:29:52] ESCALATION. SO IF WE WERE TO HAVE ANY
[01:29:54] DELAY FOR ANY REASON, THAT WOULD IMPACT
[01:29:57] THE COST OF THE PROJECT. SO AS WE MOVE
[01:30:00] FORWARD FROM TODAY, YOU'RE GOING TO FIND
[01:30:03] US MUCH MORE FOCUSED ON KEEPING AN ACUTE
[01:30:07] SCHEDULE. IT'S GOING TO PLAY INTO OUR

[01:30:09] SALES PROCESS AS WELL. THE IDEA IS THAT
[01:30:12] WE FINISH THE PROJECT, WE FINISH
[01:30:14] BUILDING IT, AND WE IMMEDIATELY MOVE
[01:30:15] TENANTS INTO IT. WE CAN'T EVEN HAVE
[01:30:17] THOSE FORMAL CONVERSATIONS UNTIL WE HAVE
[01:30:19] A FULLY DESIGNED AND APPROVED PROJECT
[01:30:22] AND WE HAVE A BID SET AND WE'VE APPROVED
[01:30:24] THE BIDS AND WE KNOW WHAT WE'RE GOING TO
[01:30:26] BE DOING AND WHEN IT'S GOING TO
[01:30:28] MATERIALLY EXIST. SO THAT'S
[01:30:31] WHY YOU SEE THE IMPACT IS HIGH FOR,
[01:30:35] SAY, A THIRD PARTY TO COME IN
[01:30:38] AND MAKE A COMMENT THAT CAUSES US TO
[01:30:40] MAKE A SIGNIFICANT DESIGN ADJUSTMENT.
[01:30:45] WE DO HEAR FROM FOLKS WHO WANT TO SEE
[01:30:47] IMPROVEMENTS AROUND INTERESTED
[01:30:51] IN KNOWING WHAT OUR PLANS ARE ABOUT
[01:30:53] BYPASS AND PATH.
[01:31:00] WHAT IDEAS DO WE HAVE AROUND COMMUNITY
[01:31:03] ENGAGEMENT? WITH THE TIMELINE QUESTION?
[01:31:07] I'LL TAKE A STAB AT THAT FIRST. I THINK
[01:31:10] THE ENGAGEMENT HAS STARTED AND IT'S WELL
[01:31:13] DOWN THE ROAD. WE HAVE ACTUALLY BEEN
[01:31:16] WORKING ON THIS CONCEPT FOR ABOUT THE
[01:31:18] LAST SEVEN YEARS, AND SO I'VE PROBABLY
[01:31:22] INCLUDED A DOZEN MEETINGS WITH THE NAC,
[01:31:24] BUT WITH PARALLEL MEETINGS WITH THE
[01:31:27] QUEEN ANNE COUNCIL, THE MAGNOLIA
[01:31:31] COUNCIL, WE'VE REACHED OUT TO TENANTS
[01:31:34] THAT WILL CONTINUE. THAT WILL CONTINUE.
[01:31:37] BUT I FEEL GOOD ABOUT THE LEVEL OF
[01:31:40] OUTREACH AND ENGAGEMENT WE'VE DONE THUS
[01:31:42] FAR. AND ESPECIALLY AS WE GO ACTUALLY
[01:31:44] INTO CONSTRUCTION, THERE WILL BE MORE
[01:31:46] FOR SURE. AND THEN I AM WONDERING IF
[01:31:49] ANYBODY HAS ALREADY BEEN OR IF WE
[01:31:50] ANTICIPATE ANY TENANT WILL BE BACK.
[01:31:54] NO, I THINK THAT WE'VE GOT FOLKS WE HAVE
[01:31:57] IN PLACE AND WE'VE TAKEN THE TIME TO
[01:31:59] MEET WITH EVERY TENANT OUT THERE TO MAKE
[01:32:01] SURE THEY'RE AWARE OF THE OPPORTUNITY,
[01:32:03] IF THEY WANT TO START ENGAGING WITH US
[01:32:05] TO MOVE INTO SOME SPIFFY NEW SPACE.
[01:32:07] VERY GOOD. IN 2025. ANYTHING ELSE TO
[01:32:10] ADD? THANK YOU. THANK YOU. GREAT
[01:32:14] HEARING. NO FURTHER QUESTIONS OR COME.
[01:32:23] THANKS TO THE PROJECT, AND IT'S BEEN FUN
[01:32:26] WATCHING IT THROUGH SUSTAINABLE
[01:32:27] VALUATION FRAMEWORK DISCUSSIONS. IT
[01:32:30] SEEMS LIKE YOU'VE EXCEEDED WHAT YOU
[01:32:31] PROPOSED BEFORE US, BECAUSE I SEEM TO
[01:32:34] RECALL YOU WEREN'T GOING TO INSULATE
[01:32:36] EVEN. YES. SO PLEASANT SURPRISE.
[01:32:39] YEAH. WE'RE SINCERE ABOUT LOOKING FOR
[01:32:42] OPPORTUNITIES THROUGHOUT THE DESIGN
[01:32:44] PROCESS, AND WE'VE HAD OUR
[01:32:45] SUSTAINABILITY FOLKS ENGAGED AROUND
[01:32:49] THE DESIGN TABLE, AND WE OFTEN WILL LOOK
[01:32:52] AT THESE COST DIFFERENTIALS, STEFAN AND
[01:32:55] MYSELF, AND LOOK WHAT COULD WE ADD?
[01:32:57] THAT INSTALLATION WAS ONE THAT WAS EASY
[01:32:59] TO ADD. IT WSDOT A HUGE COST
[01:33:00] DIFFERENTIAL. I DON'T WANT TO WORK IN AN

[01:33:03] UNINSULATED WAREHOUSE. I THINK THE WAY
[01:33:06] YOU EXPLAINED IT TO US WOULD BE LIKE A
[01:33:07] TENANT IMPROVEMENT, AND THEY WOULD
[01:33:09] DECIDE, BUT IT SEEMS LIKE ONCE YOU HAVE
[01:33:10] AN EMPTY BUILDING, YOU JUST BLOW IT IN
[01:33:12] AND PROBABLY WOULD BE A LOT EASIER TO DO
[01:33:14] IT WHILE IT'S EMPTY. THAT WAS A PLEASANT
[01:33:17] SURPRISE. THE DARK SKIES ISSUE, I THINK,
[01:33:20] OVER THE WATER, THERE IS OBLIGATIONS TO
[01:33:22] HAVE BARN DOORS AND THINGS LIKE THAT TO
[01:33:24] KEEP THE LIGHT FROM SPILLING INTO
[01:33:26] EXACTLY. FORAGE FISH HABITAT AND THINGS
[01:33:29] LIKE THAT. BUT IT'S GREAT AS A COMMUNITY
[01:33:31] MITIGATION TO THINK ABOUT THAT AS WELL.
[01:33:34] SO I APPRECIATE THAT AND LOOK FORWARD TO
[01:33:36] SEEING FURTHER CONVERSATIONS ON THAT.
[01:33:38] OTHERWISE, THE RISK
[01:33:43] FACTORS THAT YOU MENTIONED DIDN'T
[01:33:46] INCLUDE THIS BEING A LIQUEFACTION AND
[01:33:48] FLOOD ZONE. NO. AND IT'S PROBABLY THE
[01:33:51] MOST SILLY PUTTY SOILS WE'VE GOT. AND
[01:33:54] I'M JUST WONDERING, UNTIL YOU START
[01:33:57] DOING SIGNIFICANT DRILLING, WE RAN INTO
[01:34:01] THE PROBLEM, OBVIOUSLY, IN FISHERMAN'S
[01:34:02] TERMINAL, AND SO I KNOW YOU'VE BEEN
[01:34:03] SAMPLING THE SOILS FOR CONTAMINATION.
[01:34:06] ARE YOU GOING DOWN TO HARD STUFF? DO WE
[01:34:08] REALLY KNOW HOW DEEP OUR FOUNDATIONS
[01:34:10] NEED TO BE? WE HAVE SIGNIFICANT
[01:34:12] OBLIGATIONS UNDER OUR PERMIT
[01:34:13] REQUIREMENTS TO UPGRADE THE FACILITY TO
[01:34:16] MAKE SURE THAT IT MEETS SEISMIC CODE,
[01:34:19] AND WE ARE DEEPLY AWARE OF THE SOIL
[01:34:21] CONDITIONS. I DON'T KNOW, MAYBE YOU WANT
[01:34:23] TO GIVE A LITTLE MORE CONTEXT THERE.
[01:34:24] YEAH. AND IN FACT, I'VE GOT A MEETING AT
[01:34:26] 03:00 TO DO A LITTLE DEEP DIVE WITH
[01:34:29] OUR INTERNAL STRUCTURAL ENGINEERING AND
[01:34:31] THE CONSULTANT TEAM. AND SO THERE'S
[01:34:35] TWO DIFFERENT SOLUTIONS TO DEAL WITH A
[01:34:36] LIPIFACTION. YOU CAN EITHER TRY TO DO A
[01:34:38] SOIL IMPROVEMENT, OR YOU CAN JUST CAN WE
[01:34:42] MAKE THIS BRIEF? YOU CAN BRIEF THEM
[01:34:44] LATER, BUT I'M JUST ASKING ABOUT
[01:34:46] UNCERTAINTY IN THE BUDGET. YEAH. YOU
[01:34:48] DIDN'T LIST IT AS A RISK FACTOR. IT
[01:34:50] SEEMS TO ME TO BE A POTENTIALLY BIG
[01:34:52] VARIABLE. YEAH, IT'S A DESIGN ISSUE.
[01:34:57] SO WE'VE IDENTIFIED WHAT NEEDS TO BE
[01:34:59] ADDRESSED. THERE'S TWO SOLUTIONS. WE
[01:35:01] HAVE A DEEP PILE SOLUTION WHICH WILL
[01:35:03] FULLY BEAR AND THEREFORE COMPLETELY
[01:35:06] MITIGATES THE IMPACT FROM LIQUEFACTION.
[01:35:08] ALL RIGHT. AND THEN FINALLY, IN LIGHT OF
[01:35:11] THE CONTEMPORARY NEED QUESTION ABOUT
[01:35:14] THIS STUFF I JUST SAW IN THE PAPER,
[01:35:16] LIKE AMAZON OVERBUILT WAREHOUSING
[01:35:18] TERRIBLY AND THEY'RE NOW LOOKING TO
[01:35:21] LEASE IT AT A SONG. AND ALSO I JUST
[01:35:24] THINK THAT THE OTHER MITIGATION WITH THE
[01:35:26] NAC COMMUNITY, IT'S A BIG DIFFERENCE IF
[01:35:27] THIS FACILITY IS BEING USED AS A
[01:35:29] WAREHOUSE VERSUS THEN A LIGHT INDUSTRIAL

[01:35:31] WHEN IT COMES TO TRUCK TRAFFIC. AND I'M
[01:35:33] JUST WONDERING IN YOUR CONSULTATIONS
[01:35:35] WITH NAC I SEE ON THE PANEL EITHER COULD
[01:35:38] OCCUR, BUT I WOULD EXPECT YOU WOULD HEAR
[01:35:40] DIFFERENT FEEDBACK FROM THE COMMUNITY.
[01:35:42] WELL, WE'VE SHARED WITH THEM OUR TRAFFIC
[01:35:44] ANALYSIS, WHICH SHOWS NOT ANY
[01:35:45] SIGNIFICANT IMPACT ADDITIONAL TRAFFIC
[01:35:48] WITH THE CURRENT SCHEME THAT WE'VE
[01:35:50] DEVELOPED, WHETHER IT'S LIGHT INDUSTRIAL
[01:35:51] OR WAREHOUSING, OBVIOUSLY WE'LL KNOW
[01:35:54] MORE WHEN THERE ARE TENANTS, BUT WE'RE
[01:35:55] SURE BY THE REPRESENTATIONS MADE BY OUR
[01:35:58] TRAFFIC CONSULTANT THAT WE'RE IN GOOD
[01:36:00] SHAPE THERE. REALLY? THE TRAFFIC IS
[01:36:02] CRUISE AT T 91 AND YOU'RE NOT CONCERNED
[01:36:04] ABOUT AMAZON VACATING PROPERTIES? I AM
[01:36:06] NOT AT ALL CONCERNED ABOUT THAT. BUT THE
[01:36:08] CPA ADDRESSED THE WORST CASE SCENARIO.
[01:36:10] SO THAT WHAT PIECE OF THE MAJOR PHASE
[01:36:13] DEVELOPMENT IS. OKAY. IF WE BUILD OUT A
[01:36:15] 400,000, WE HAVE THE HIGHEST TRUCK
[01:36:18] TRAFFIC, WHAT IS THE IMPACT? AND SO THAT
[01:36:21] IS WHAT WAS THE BACKGROUND INTO THAT
[01:36:23] DETERMINATION OF NOT SCENARIO AND THAT'S
[01:36:24] WHAT WE SHARED WITH THE COMMUNITY. YES.
[01:36:26] THANK YOU. OKAY. ALL RIGHT.
[01:36:31] HEARING. NO FURTHER QUESTIONS FOR THIS
[01:36:33] ITEM. IS THERE A MOTION IN A SECOND?
[01:36:36] EXCELLENT. THE MOTION WAS MADE AND
[01:36:38] SECONDED. CLERK HART, PLEASE CALL THE
[01:36:39] ROLL FOR THE VOTE. YES. JUST A NOTE WITH
[01:36:42] COMMISSIONER HASEGAWA MAKING THAT MOTION
[01:36:44] FOR THE VOTE BEGINNING WITH COMMISSIONER
[01:36:46] CALKINS. HE'S ABSENT.
[01:36:50] I'M SORRY.
[01:36:55] IT WAS AN EARLY MORNING. COMMISSIONER
[01:36:57] FELLEMAN. AYE. THANK YOU. COMMISSIONER
[01:37:00] HASEGAWA. AYE. THANK YOU. COMMISSIONER
[01:37:02] MOHAMMED AYE. THANK YOU. AND
[01:37:04] COMMISSIONER CHO. AYE. THANK YOU. FOUR
[01:37:07] AYES, ZERO NAYS FOR THIS ITEM.
[01:37:08] EXCELLENT. THE MOTION PASSES. THANK YOU
[01:37:10] GUYS. REALLY APPRECIATE IT. THANK YOU SO
[01:37:11] MUCH. YEAH. OKAY.
[01:37:14] MOVING TO ITEM ELEVEN, PRESENTATIONS AND
[01:37:17] STAFF REPORTS. CLERK HART, PLEASE READ
[01:37:19] THE NEXT ITEM INTO THE RECORD.
[01:37:21] EXECUTIVE DIRECTOR METRUCK WILL THEN
[01:37:23] INTRODUCE IT. THANK YOU. THIS IS AGENDA
[01:37:25] ITEM ELEVEN. A SOUTH KING COUNTY
[01:37:26] COMMUNITY IMPACT FUND ANNUAL REPORT AND
[01:37:28] EVALUATION. COMMISSIONERS, IN NOVEMBER
[01:37:31] OF 2021, YOU PASSED AN ORDER DIRECTING A
[01:37:34] PROGRAM EVALUATION OF THE IMPACT OF THE
[01:37:36] SOUTH KING COUNTY COMMUNITY IMPACT FUND.
[01:37:39] THIS REPORT WILL HIGHLIGHT THE PROGRAM'S
[01:37:40] SUCCESS AND PROVIDE RICH DETAILS ABOUT
[01:37:43] THE DIFFERENT WAYS THAT THE FUND HAS
[01:37:44] BEEN ABLE TO CREATE POSITIVE BENEFITS TO
[01:37:46] THE NEAR AIRPORT COMMUNITY. SINCE THE
[01:37:49] PROGRAM WAS AUTHORIZED IN 2019, THE PORT
[01:37:51] HAS SUPPORTED INVESTMENTS TO COMMUNITIES

[01:37:52] MOST IN NEED OF ECONOMIC RECOVERY FROM A
[01:37:54] COVID PANDEMIC, FUNDED ENVIRONMENTAL
[01:37:57] PROGRAMS, SUPPORTED SMALL BUSINESSES,
[01:37:59] BOLSTERED WORKFORCE DEVELOPMENT EFFORTS,
[01:38:01] AND MUCH MORE. I DO WANT TO NOTE THAT A
[01:38:04] MORE FORMAL PROPOSAL FOR NEXT STEPS ON
[01:38:07] THE SOUTH KING COUNTY FUND WILL BE
[01:38:09] BROUGHT TO A FUTURE COMMISSION PUBLIC
[01:38:10] MEETING. AND SO WHAT YOU'LL HEAR TODAY
[01:38:12] IS ABOUT OUR WORK TO DATE IN THAT
[01:38:14] ASSESSMENT. SO WE HAVE A NUMBER OF
[01:38:16] SPEAKERS TODAY, BUT I THINK I'M GOING TO
[01:38:18] TURN IT OVER TO SENIOR DIRECTOR FOR
[01:38:20] EQUITY DIVERSITY INCLUSION, BOOKDA GHEISAR
[01:38:23] TO TAKE IT FROM HERE AND THEN TO
[01:38:26] INTRODUCE THE STAFF AND THEN THE TEAM AS
[01:38:28] WELL. THANK YOU. GOOD AFTERNOON,
[01:38:31] COMMISSIONER. GOOD AFTERNOON. EXECUTIVE
[01:38:33] DIRECTOR OF METRUCK. MY NAME IS BOOKDA
[01:38:35] GHEISAR, AND I'M THE SENIOR DIRECTOR OF
[01:38:37] OFFICE OF EQUITY, DIVERSITY AND
[01:38:39] INCLUSION. IS THIS WORKING? IS IT ON?
[01:38:43] IT'S NOT ON BECAUSE I DIDN'T PUSH THE
[01:38:47] KNOW. ACTUALLY, I THINK THAT THAT'S A
[01:38:49] GOOD REMINDER FOR EVERYBODY. WE'VE HAD
[01:38:51] SOME MICS NOT COMING ON, SO LET'S JUST
[01:38:53] MAKE SURE THAT WE'RE DILIGENT ABOUT
[01:38:54] THAT. THANK YOU. ALL RIGHT.
[01:38:56] TODAY I AM BOTH BOOKDA AND PIER.
[01:39:00] PIERCE IS OUT. HE IS UNFORTUNATELY
[01:39:04] HAD A MEDICAL EMERGENCY, BUT I THINK HE
[01:39:07] MIGHT BE ACTUALLY LISTENING TO THE
[01:39:08] PRESENTATION. BUT I'M SPEAKING ON BEHALF
[01:39:11] OF BOTH OF OUR DEPARTMENTS. I HAVE THE
[01:39:14] HONOR TODAY TO BRING TO YOU THE
[01:39:16] HIGHLIGHTS OF SOUTH KING COUNTY FUND'S
[01:39:19] ACHIEVEMENTS FOR THE LAST FOUR AND A
[01:39:21] HALF YEARS. AND I'M HERE WITH MY
[01:39:23] COLLEAGUES, GUADALUPE TORRES FROM THE
[01:39:26] OFFICE OF EQUITY, DIVERSITY AND
[01:39:27] INCLUSION AND ELAIS ADEN FROM THE
[01:39:31] EXTERNAL RELATIONS DEPARTMENT. AND I
[01:39:35] WOULD LIKE TO BEGIN BY ACKNOWLEDGING
[01:39:39] THAT THIS WORK HAS BEEN INCREDIBLE FOR
[01:39:43] MULTIPLE REASONS. BUT I THINK ONE OF THE
[01:39:46] MOST IMPORTANT CORE ELEMENTS OF SOUTH
[01:39:48] KING COUNTY FUND IS THAT IT'S A DEEP
[01:39:51] PARTNERSHIP BETWEEN THE OFFICE OF EQUITY
[01:39:52] AND EXTERNAL RELATIONS THAT WE HAVE
[01:39:55] REALLY COLLABORATED TO SHAPE THIS
[01:39:59] PROGRAM, ITS OUTREACH, ITS MODEL,
[01:40:02] THE BARRIERS, THE SOLUTIONS TOGETHER
[01:40:05] EVERY STEP OF THE WAY. AND I
[01:40:09] THINK THAT ACTUALLY PRESENTS IT AS A
[01:40:12] BEST PRACTICE AND MODEL FOR MANY OF OUR
[01:40:14] PROGRAMMING IN THE ORGANIZATION.
[01:40:17] TODAY YOU'RE GOING TO HEAR ABOUT THE
[01:40:20] HIGHLIGHTS OF THE ENVIRONMENTAL PROGRAM,
[01:40:22] HIGHLIGHTS OF THE ECONOMIC RECOVERY
[01:40:26] PROGRAM, AND ALSO ABOUT AN ADDITIONAL
[01:40:28] PROGRAM THAT WE ADDED BECAUSE OF COVID
[01:40:31] WHICH IS OUR WOMEN AND MINORITY OWNED
[01:40:34] BUSINESSES FUNDING IN THIS PROGRAM.

[01:40:39] NEXT SLIDE, PLEASE.
[01:40:43] GUADALUPE TOURIST AND ELISE AIDEN ARE
[01:40:46] GOING TO GIVE YOU SOME FINANCIAL
[01:40:47] UPDATES. AND TODAY WE ARE VERY LUCKY TO
[01:40:51] HAVE SOME REPRESENTATIVES FROM COMMUNITY
[01:40:53] BASED ORGANIZATIONS WHO'VE BEEN FUNDED
[01:40:56] HERE WITH US. THEY'RE GOING TO JOIN US
[01:40:58] HERE AT THE TABLE AND SHARE WITH YOU
[01:41:00] SOME INCREDIBLE STORIES, AND WE'LL
[01:41:04] TALK ABOUT SOME OF THE PROCESS
[01:41:06] IMPROVEMENT THAT WE'VE MADE ALONG THE
[01:41:07] WAY AND TALK WITH YOU ABOUT SOME OF THE
[01:41:10] FINDINGS FROM THE EVALUATION AND IMPACT
[01:41:13] ASSESSMENT AND THEN RESPOND TO ANY
[01:41:15] QUESTIONS THAT YOU MIGHT HAVE. NEXT
[01:41:18] SLIDE, PLEASE.
[01:41:22] WE'RE GOING TO COME BACK TO THE WORK
[01:41:24] THAT ACTUALLY RESULTED IN THIS MISSION
[01:41:26] AND VISION. AS YOU CAN SEE, THIS MISSION
[01:41:29] IS INCREDIBLY POWERFUL. WE HIRED AN
[01:41:33] EVALUATOR WHO WORKED WITH US AND HELD
[01:41:35] MULTIPLE COMMUNITY SESSIONS, AND WE
[01:41:38] ENGAGED INTERNAL PORT EMPLOYEES AND
[01:41:41] EXTERNALLY, COMMUNITY LEADERS TO HELP
[01:41:44] SHAPE THE FUTURE MISSION AND VISION OF
[01:41:47] SOUTH KING COUNTY FUND. I JUST WANT TO
[01:41:50] HIGHLIGHT A COUPLE OF ELEMENTS OF THIS.
[01:41:52] MISSION THAT MAKES IT REALLY IMPORTANT.
[01:41:56] ONE BEING THAT WE'RE GOING TO FOCUS ON
[01:42:00] CREATING MORE AND MORE PATHWAYS TO
[01:42:02] QUALITY AND LIVING WAGE JOBS. AS YOU
[01:42:06] KNOW, THROUGH THE WORKFORCE DEVELOPMENT
[01:42:08] PROGRAM AND OTHER PROGRAMS AT THE PORT,
[01:42:10] WE HAVE MULTIPLE AREAS WHERE WE'RE
[01:42:12] SUPPORTING PEOPLE TO GET INTO ENTRY
[01:42:15] LEVEL JOBS. BUT THROUGH SOUTH KING
[01:42:17] COUNTY FUND, WE'RE REALLY ACTUALLY
[01:42:19] LOOKING AT PATHWAYS THAT SCALE UP AND
[01:42:22] PROVIDE THE ABILITY FOR PEOPLE TO MAKE
[01:42:25] LIVING WAGE WHILE LIVING IN ARE.
[01:42:32] I THINK ANOTHER ELEMENT THAT'S REALLY
[01:42:34] IMPORTANT IN OUR MISSION AND VISION IS
[01:42:36] THAT THE COMMUNITY'S VOICE IS REALLY
[01:42:38] CENTERED ALONG ALL OF OUR WORK AND
[01:42:41] THAT THE VISION IS THAT WE'RE A MODEL
[01:42:44] FOR PARTNERSHIP IN ADDRESSING STRUCTURAL
[01:42:46] INEQUITIES, CREATING THRIVING
[01:42:48] COMMUNITIES AND ADVANCES EQUITY FOR ALL.
[01:42:52] NEXT SLIDE, PLEASE.
[01:42:55] ALL RIGHT, JUST A VERY BRIEF OVERVIEW
[01:42:59] BEFORE I HAND IT OVER TO MY PARTNERS
[01:43:00] TODAY IS THAT AS I MENTIONED, THE
[01:43:03] PROGRAM FUND HAS THREE ELEMENTS. 70% OF
[01:43:07] THE DOLLARS THAT WE HAVE INVESTED SO FAR
[01:43:10] HAVE BEEN FOCUSED IN ECONOMIC RECOVERY,
[01:43:12] 20% IN ENVIRONMENTAL AND 10% IN
[01:43:16] WMBE. THIS IS REALLY IMPORTANT, THE 10%
[01:43:19] THAT WE'VE INVESTED IN WMBE'S BECAUSE
[01:43:22] THIS WAS ACTUALLY NOT PART OF THE
[01:43:24] ORIGINAL MOTION. IT WSDOT AN AREA
[01:43:26] THAT WE WERE GOING TO WORK IN. BUT WE
[01:43:29] ACTUALLY LAUNCHED SOUTH KING COUNTY FUND
[01:43:31] SHORTLY BEFORE THE IMPACT OF COVID HIT

[01:43:34] IN OUR COMMUNITIES. AND WE SAW PRETTY
[01:43:37] QUICKLY THAT WOMEN AND MINORITY OWNED
[01:43:40] BUSINESSES WERE HIT SO HARD THAT
[01:43:42] BUILDING THE CAPACITY OF THESE SMALL
[01:43:44] BUSINESSES WAS REALLY CRITICAL. SO WE
[01:43:47] WORKED VERY CLOSELY WITH SENIOR DIRECTOR
[01:43:50] MCFADDEN AND DIRECTOR MIAN RICE TO
[01:43:53] SHAPE THIS PROGRAM AND YOU'LL HEAR SOME
[01:43:57] HIGHLIGHTS ABOUT THIS WORK. ANOTHER
[01:43:59] THING THAT I WANT TO HIGHLIGHT IS THAT
[01:44:01] ECONOMIC RECOVERY AND WMBE DOLLARS DO
[01:44:03] NOT REQUIRE A MATCH BECAUSE THEY FALL
[01:44:06] UNDER OUR ECONOMIC DEVELOPMENT
[01:44:09] ACTIVITIES. BUT THE ENVIRONMENTAL
[01:44:12] SEGMENT OF SOUTH KING COUNTY FUND IS THE
[01:44:14] ONLY ONE THAT REQUIRES A MATCH, WHICH
[01:44:16] AFTER YEARS OF INCREDIBLE WORK IN
[01:44:19] EXTERNAL RELATIONS AND GOVERNMENT
[01:44:21] RELATIONS TEAMS, WE HAVE BEEN ABLE TO
[01:44:23] REDUCE THEIR THREE TO ONE MATCH TO TWO
[01:44:25] TO ONE THIS YEAR. SO I'M
[01:44:29] GOING TO TURN IT OVER TO GUADALUPE
[01:44:31] TORRES WHO'S GOING TO GIVE YOU AN
[01:44:33] OVERVIEW OF ECONOMIC RECOVERY PROGRAMS.
[01:44:35] YES, I WILL DO THAT. HI COMMISSIONERS.
[01:44:38] GOOD AFTERNOON. IN THIS
[01:44:41] SLIDE WE'RE REALLY ADDRESSING WHERE IS
[01:44:44] THAT \$10 MILLION? WHERE DID IT LAND?
[01:44:47] SO YOU'LL SEE THE COLUMNS OUTLINING THE
[01:44:50] PROGRAMS, THE PROJECT NUMBER AWARDED,
[01:44:54] THE AMOUNT ALLOCATED, AND THEN THE CASH
[01:44:56] DISPERSED. AND THE REASON WHY THE CASH
[01:44:59] DISPERSED COLUMN AND THE AMOUNT
[01:45:02] ALLOCATED IS DIFFERENT IS BECAUSE WE
[01:45:06] IMPLEMENTED MULTI YEAR CONTRACTS.
[01:45:10] SO MULTI YEAR CONTRACTS MAKE IT SUCH
[01:45:13] THAT WE ARE ONLY PAYING OR DISPERSING
[01:45:16] FOR THAT SPECIFIC YEAR, KNOWING THAT
[01:45:19] FUTURE PAYMENTS WILL BE MADE. AND THEN
[01:45:22] JUST LOOKING AT WHERE HAS THIS MONEY
[01:45:25] BEEN INVESTED? WE HAVE 5.2 MILLION
[01:45:27] INVESTED IN 28 ECONOMIC RECOVERY
[01:45:31] PROJECTS, 930,000 FOR
[01:45:35] 37 PROJECTS IN ENVIRONMENTAL, AND
[01:45:38] 760,000 FOR SEVEN PROJECTS IN THE WMBE
[01:45:41] AREA. AND IF I JUST PAUSE FOR A SECOND
[01:45:44] AND SAY THAT IS 62 PROJECTS,
[01:45:51] \$7.3 MILLION. THAT IS
[01:45:55] PHENOMENAL. THAT REALLY BUILDS THE
[01:45:58] ROOTS THAT YOU CAN CULTIVATE AND GROW
[01:46:01] FROM. THE NEXT LINE ITEM IS CAPACITY
[01:46:04] BUILDING. AND YOU HEARD FROM OUR
[01:46:06] CONSULTANT CELIANA, IT WAS A COMPETITIVE
[01:46:10] RFP PROCESS AND THIS FUNDING IS FOR
[01:46:13] THREE YEARS. AND WHAT ESSENTIALLY WE'RE
[01:46:16] GOING TO TALK A LITTLE BIT MORE ABOUT
[01:46:17] THAT. BUT WHAT IT'S DOING IS BUILDING
[01:46:20] ENGAGEMENT, COMMUNICATION WITH OUR
[01:46:22] COMMUNITIES AND REALLY HAVING A STRONGER
[01:46:27] ALLIANCE WITH THE GRASSROOTS COMMUNITY.
[01:46:30] THE FOURTH ITEM IS CYCLE FOUR, WHICH WE
[01:46:33] SPOKE IS HAPPENING NOW. SO WITH
[01:46:35] ENVIRONMENTAL, THEY CURRENTLY HAVE AN

[01:46:40] OPEN RFP AND THAT DUE DATE IS OCTOBER
[01:46:43] 30. SO WE'RE REALLY TRYING TO GET THE
[01:46:44] WORD OUT ABOUT. PLEASE BRING YOUR
[01:46:47] PROJECT IDEAS TO US. AND FOR ECONOMIC
[01:46:50] RECOVERY, WE ARE CURRENTLY REVIEWING,
[01:46:54] THERE IS A REVIEW TEAM THAT IS ASSESSING
[01:46:56] THE APPLICATIONS. AND I WANTED TO SHARE
[01:46:59] A LITTLE BIT ABOUT THAT REVIEW PROCESS
[01:47:01] BECAUSE I THINK IT IS UNIQUE AND IT IS
[01:47:03] POWERFUL. SO IN THAT REVIEW TEAM, IT'S
[01:47:06] INTERNAL AND EXTERNAL. SO FROM THE PORT
[01:47:09] WE HAVE OEDI, WORKFORCE DEVELOPMENT,
[01:47:12] CPO, AND THIS YEAR WE HAVE MARITIME AT
[01:47:16] THE TABLE. WE ALSO HAVE INCREDIBLE
[01:47:18] EXPERTS WHO FROM SOUTH KING COUNTY,
[01:47:21] COMMUNITY MEMBERS WHO ARE EMBEDDED IN
[01:47:24] THE COMMUNITY AS WELL AS HAVE INCREDIBLE
[01:47:26] WORKFORCE DEVELOPMENT EXPERIENCE. SO
[01:47:29] THOSE SUBJECT MATTER EXPERTS ARE AT THAT
[01:47:31] TABLE THAT'S PROVING
[01:47:35] TO BE NOT ONLY POWERFUL IN THE ANALYSIS
[01:47:39] OF THE APPLICATIONS, BUT THE VALUE ADD
[01:47:42] IS THAT THEY'RE HELPING US IDENTIFY
[01:47:45] PLACES WHERE WE CAN MAKE IMPROVEMENTS.
[01:47:48] AND I WILL TELL YOU THAT IT'S NOT REALLY
[01:47:50] EASY. IT'S A LITTLE BUMPY
[01:47:54] AND WE HAVE SOME CONFLICT AND WE HAVE
[01:47:58] PARTNERS AT THE TABLE ADDRESSING
[01:48:00] PROBLEMATIC AREAS, BUT WE ALSO HAVE THEM
[01:48:04] THERE TALKING ABOUT THE SOLUTIONS. WHAT
[01:48:06] CAN WE DO? SO I THINK IT'S AN
[01:48:10] INCREDIBLE, PHENOMENAL PLACE FOR
[01:48:12] LEARNING. NEXT SLIDE,
[01:48:15] PLEASE.
[01:48:19] AN ECONOMIC RECOVERY, AS YOU KNOW, IS
[01:48:21] THE LARGEST PORTION OF THE FUND. IT'S
[01:48:24] 70%. AND IT REALLY FOCUSES ON WORKFORCE
[01:48:27] DEVELOPMENT AND WORKFORCE TRAINING
[01:48:30] PROGRAMS. AND SPECIFIC,
[01:48:33] THIS IS IMPORTANT SPECIFIC TO AVIATION,
[01:48:36] MARITIME CONSTRUCTION AND GREEN JOBS.
[01:48:39] AND I THINK IT'S IMPORTANT TO CALL OUT
[01:48:42] THAT I KNOW WE'VE HAD A REFERENCE TO
[01:48:45] CALL THIS GRANTS, BUT THIS PROGRAM IS
[01:48:50] A CONTRACT, THIS IS A SERVICE AGREEMENT.
[01:48:53] SO THERE ARE TASKS, THERE ARE
[01:48:55] DELIVERABLES MILESTONES BUILT INTO
[01:48:59] THIS CONTRACT. AND SO IT'S A PRETTY
[01:49:02] RIGOROUS SYSTEM THAT'S IN PLACE. AND WE
[01:49:07] HAVE REASONABLE ADAPTABILITY WITH OUR
[01:49:10] PARTNERS, PARTICULARLY BECAUSE
[01:49:14] MANY OF THESE ARE LAUNCHING PROJECTS
[01:49:16] DURING COVID AND SO WE NEED TO BE
[01:49:19] REASONABLE IN OUR APPROACH. OUR FUNDING
[01:49:24] OPTIONS, WE LEARNED FROM CYCLE ONE THAT
[01:49:26] WE NEEDED A LITTLE MORE ADAPTABILITY.
[01:49:29] SO IN CYCLE ONE, WE FUNDED TEN PROGRAMS,
[01:49:34] CONTRACTED WITH TEN PARTNERS FOR
[01:49:36] \$100,000 EACH. BUT WHAT WE HEARD BACK
[01:49:39] WAS IT WOULD BE GREAT IF THERE WAS
[01:49:42] ADDITIONAL LONGEVITY TO THIS CONTRACT.
[01:49:46] SO WE MADE THAT PIVOT AND WE NOW SEE
[01:49:49] THAT 95% OF OUR APPLICANTS ARE OPTING

[01:49:52] FOR MULTI YEAR AGREEMENTS FROM
[01:49:56] THOSE APPLICANTS. THE VAST MAJORITY,
[01:49:59] 95%, ARE NONPROFITS. ALSO,
[01:50:02] THIS IS OPEN TO CHAMBERS OF COMMERCE AND
[01:50:05] COMMUNITY GROUPS WHO DON'T HAVE THAT
[01:50:08] CERTIFICATION, BUT THAT HAVE A REALLY
[01:50:10] WONDERFUL IDEA AND HAVE A FISCAL
[01:50:14] SPONSOR. SO SOMEBODY WHO DOES HAVE THE
[01:50:16] 501 CERTIFICATION CAN WORK WITH
[01:50:20] THE COMMUNITY GROUP SO THEY CAN APPLY.
[01:50:24] NEXT SLIDE, PLEASE.
[01:50:29] THIS IS A DASHBOARD OF THE OVERALL
[01:50:31] ECONOMIC RECOVERY PROGRAM. SO WE SEE
[01:50:34] THAT IN CYCLE ONE, THE TEN FUNDED
[01:50:37] PARTNERS IN CYCLE 212 AND CYCLE THREE,
[01:50:41] SIX, FOR A TOTAL OF 28. AND I THINK THAT
[01:50:45] WE SHOULD NOTE THAT THERE WAS A DECLINE
[01:50:48] IN CYCLE THREE. AND WE HAVE LEARNED
[01:50:52] THAT THAT IS AT LEAST IN PART BECAUSE
[01:50:56] WHEN YOU OFFER MULTI YEAR CONTRACTS,
[01:51:02] THAT ELIMINATES THE NEED OF HAVING TO GO
[01:51:04] BACK EVERY YEAR, HAVING TO GO BACK EVERY
[01:51:06] YEAR. SO WE WILL SEE A NATURAL DECLINE
[01:51:09] AND WE'LL LEARN MORE ABOUT THAT AS WE
[01:51:13] MOVE FORWARD IN THIS PROCESS. AND I'M SO
[01:51:16] PROUD TO PAUSE AND WANT TO GIVE APPLAUSE
[01:51:19] TO THE NAMES THAT ARE UP THERE. IT'S A
[01:51:22] BEAUTIFUL PORTFOLIO. WHY IS IT SO
[01:51:25] BEAUTIFUL AND POWERFUL? IS NUMBER ONE,
[01:51:27] ETHNICALLY DIVERSE, CAPTURES THE
[01:51:31] BEAUTY OF SOUTH KING COUNTY, THE
[01:51:34] CULTURES AND THE COMMUNITIES. IT IS VERY
[01:51:36] MUCH REFLECTED THERE. THE SECOND IS THAT
[01:51:39] THERE IS VARIANCE IN SIZE OF
[01:51:43] THE ORGANIZATIONS THAT WE'RE PARTNERING
[01:51:45] WITH. SO WE SEE THE BIG POWERHOUSES THAT
[01:51:48] KNOW THIS STUFF AND THEY'RE A SOLID
[01:51:50] PARTNER. BUT WE ALSO SEE REFLECTED MID
[01:51:54] SIZED NONPROFITS AND VERY SMALL
[01:51:57] NONPROFITS WHO ARE INNOVATIVE IN THEIR
[01:52:00] APPROACH AND WHO NEED INVESTMENT
[01:52:03] IN THEIR BRILLIANT IDEAS. SO WE SEE THAT
[01:52:08] ADDED TO THIS PORTFOLIO. AND THEN
[01:52:10] ANOTHER ASPECT IS THAT WE HAVE THE PORT
[01:52:13] SPECIFIC AREAS OF CONSTRUCTION,
[01:52:16] MARITIME GREEN JOBS AND AVIATION WELL
[01:52:19] REPRESENTED IN THIS PORTFOLIO. SO IT
[01:52:23] SPEAKS IT'S TO BE APPLAUDED AND IT'S
[01:52:25] AWESOME. IT ALSO COULD BE BETTER.
[01:52:28] AND WE HAVE RECOGNIZED THAT WE DO NOT
[01:52:32] HAVE SOLID REPRESENTATION FROM THE
[01:52:34] NATIVE HAWAIIAN PACIFIC ISLAND, ASIAN
[01:52:37] COMMUNITY. THEY NEED TO BE
[01:52:41] PRESENT. REPRESENTATION NEEDS TO HAPPEN
[01:52:43] AND IT MATTERS AS WELL AS THE NATIVE AND
[01:52:46] TRIBAL PEOPLES. THAT IS AN IMPORTANT
[01:52:50] GOAL MOVING FORWARD. AND WE ARE MAKING
[01:52:52] AND BUILDING OUR OUTREACH SO THAT IT'S
[01:52:55] STRONGER. NEXT SLIDE,
[01:52:59] PLEASE.
[01:53:03] SO THIS BRINGS US TO OUR PARTNERS AND
[01:53:07] JUST YOU HEARD SOME OF THE DATA, YOU
[01:53:09] HEARD SOME OF THE PASSION COME THROUGH

[01:53:12] IN THE PUBLIC COMMENTS. AND TODAY I HAVE
[01:53:15] WITH ME TWO WONDERFUL REPRESENTATIVES
[01:53:19] FROM THE LATINO CIVIC ALLIANCE TO TALK
[01:53:21] ABOUT THEIR INCREDIBLE PROJECT THAT HAS
[01:53:25] IN ONE YEAR PLACED 32 APPRENTICESHIPS IN
[01:53:29] CONSTRUCTION AND AVIATION. SO PLEASE
[01:53:32] WELCOME MARIE BRAVO AND JACKIE LOMALLI.
[01:53:35] AND I'M JUST GOING TO SCOOT OVER HERE
[01:53:37] AND LET THEM TALK A LITTLE BIT ABOUT
[01:53:40] THEIR ORGANIZATION.
[01:53:44] HELLO, COMMISSIONERS. THANK YOU FOR
[01:53:46] HAVING US HERE TODAY. I AM MARIE BRAVO,
[01:53:49] THE DIRECTOR OF RESOURCE DEVELOPMENT AND
[01:53:51] BUILDING FUTURE INDUSTRY LEADERS
[01:53:53] PROGRAM. BUILDING FUTURE INDUSTRY
[01:53:55] LEADERS. BFIL, IN SHORT, IS A
[01:53:57] WORKFORCE DEVELOPMENT PROGRAM OF THE
[01:53:59] LATINO CIVIC ALLIANCE. LATINO CIVIC
[01:54:01] ALLIANCE IS A STATEWIDE NONPROFIT THAT
[01:54:04] WORKS WITH THE MARGINALIZED COMMUNITY
[01:54:06] ADVOCATING FOR EQUALITY AND ECONOMIC
[01:54:08] SECURITY. BFIL IS ONE OF THE LATINO
[01:54:11] CIVIC ALLIANCE PROGRAMS THAT AIMS TO
[01:54:14] REMOVE BARRIERS AND HELP PARTICIPANTS
[01:54:17] OBTAIN BETTER THAN AVERAGE WAGES AND
[01:54:19] BENEFITS. WE HAVE ESTABLISHED SUCCESSFUL
[01:54:21] PARTNERSHIP WITH PRE APPRENTICESHIP,
[01:54:23] APPRENTICESHIP, AND EMPLOYERS. WE WORK
[01:54:26] WITH PARTICIPANTS AND PROVIDE THEM WITH
[01:54:28] ESSENTIAL AND TRADE SKILLS, RESKILL AND
[01:54:31] UPSKILL, AND PROVIDE SUPPORTIVE AND WRAP
[01:54:34] AROUND SERVICES AND OPPORTUNITIES. WE
[01:54:37] PROVIDE CLASSES, WORKSHOPS, AND HALT
[01:54:39] READY TO HIRE EVENTS. LAST FEBRUARY, WE
[01:54:42] PARTICIPATED IN ONE OF THE COMMUNITY
[01:54:44] VISIONING SESSIONS REGARDING THE FUND.
[01:54:47] IT WAS GOOD TO WORK WITH THE PORT TEAM
[01:54:49] DIRECTLY TO SHARE OUR VISION OF THE FUND
[01:54:52] AND WHAT IT COULD BE. INVESTING IN THIS
[01:54:54] PROGRAM WILL HELP THE COMMUNITY AND OUR
[01:54:57] YOUTH AND PAY OFF IN THE LONG RUN. I
[01:54:59] WILL NOW INTRODUCE YOU TO JACK LOMELLI,
[01:55:02] OUR FANTASTIC COORDINATOR.
[01:55:05] THANK YOU, MARIE. HELLO, COMMISSIONERS.
[01:55:08] MY NAME IS JACKIE LOMELLI AND I AM THE
[01:55:10] BEAUTIFUL PROGRAM COORDINATOR FOR THE
[01:55:11] LATINO CIVIC ALLIANCE. I AM MORE THAN
[01:55:13] HONORED AND GRATEFUL TO WORK WITH THE
[01:55:15] LATINO COMMUNITY FOR NINA MARTINEZ, FOR
[01:55:18] BELLEVUE IN ME THAT I COULD DO THIS
[01:55:19] JOB. I AM GRATEFUL TO HAVE MARIE BRAVO
[01:55:21] AS MY SUPERVISOR BECAUSE WITHOUT HER
[01:55:23] SUPPORT AND KNOWLEDGE, I WOULD NOT HAVE
[01:55:25] LEARNED AS MUCH AND REACHED AS MANY
[01:55:26] PEOPLE AS I HAVE. I AM ALSO GRATEFUL TO
[01:55:29] THE COMMUNITY FOR TRUSTING ME AND
[01:55:31] BELIEVING THAT I COULD HELP THEM FIND
[01:55:33] BETTER OPPORTUNITIES SORRY. FOR TRUSTING
[01:55:35] ME AND BELIEVING THAT I CAN HELP THEM
[01:55:37] FIND BETTER OPPORTUNITIES FOR THE JEWS
[01:55:39] AND THE PARENTS WHO WANT TO SUCCEED AND
[01:55:41] THEY DON'T KNOW WHERE TO START. I AM
[01:55:43] ALSO PROUD OF THE MANY WOMEN

[01:55:44] PARTICIPATING IN OUR PROGRAM. BREAKING
[01:55:46] THE STEREOTYPES RIGHT NOW, WITH THE
[01:55:48] ECONOMY, THINGS ARE HARD, AND IN MOST
[01:55:50] LATINO HOUSEHOLDS, BOTH PARENTS HAVE TO
[01:55:52] WORK TO KEEP THEM AFLOAT. I MYSELF USED
[01:55:55] TO WORK FOR A FAST FOOD FOR 15 YEARS,
[01:55:58] AND I KNOW THE STRUGGLE. THAT'S WHY IT'S
[01:56:00] IN MY BEST INTEREST TO PROVIDE THEM THE
[01:56:02] HELP AND THE GUIDANCE THAT THEY NEED IN
[01:56:03] THE WORKFORCE, INDUSTRY OR JUST EVEN
[01:56:06] HELP THEM FIND BETTER PAYING JOBS WITH
[01:56:08] BENEFITS SUCH AS MEDICAL INSURANCE,
[01:56:10] DENTAL, 401. THANK YOU.
[01:56:18] YES. I THINK ONE OF THE
[01:56:22] BYPRODUCTS OF BEAUTIFUL VALUE ADD TO
[01:56:25] THIS PROJECT IS TO SEE THE GROWTH OF OUR
[01:56:28] PARTNERS AND THEIR ABILITY TO EXECUTE
[01:56:32] THIS JOB SO WELL AND TO GROW AND
[01:56:36] INSPIRE ME AND INSPIRE OTHERS. SO I
[01:56:40] THINK THAT AS THEY BUILD AND GROW IN
[01:56:43] THEIR CONFIDENCE AND THEIR EXPERTISE,
[01:56:45] THEY NOT ONLY BETTER THEIR
[01:56:46] ORGANIZATIONS, BUT THEY BETTER US
[01:56:49] BECAUSE WE ARE BUILDING STRONGER
[01:56:51] ALLIANCES WITH THEM. IF I COULD HAVE THE
[01:56:54] NEXT SLIDE, PLEASE. SO YOU
[01:56:58] HEARD A LITTLE BIT ABOUT THE QUALITATIVE
[01:57:00] OUTCOMES AND THE IMPACT THAT THIS IS
[01:57:02] TRULY CHANGING LIVES AT A CRITICAL
[01:57:05] POINT. THIS IS COVID IMPACT. THIS
[01:57:09] HAPPENED. THE TIMELINESS WAS SO
[01:57:13] IMPORTANT TO MAKE THIS WISE INVESTMENT
[01:57:16] IN THIS DECISION. AND I WANT TO TALK A
[01:57:19] LITTLE BIT ABOUT NOT ONLY THE
[01:57:20] QUALITATIVE, BUT THE QUANTITATIVE, THE
[01:57:23] OUTCOMES, WE HAVE GOOD OUTCOMES TO
[01:57:26] SHARE. AND SO WE KNOW FROM ECONOMIC
[01:57:28] RECOVERY THE 28 PROJECTS, WE KNOW THAT
[01:57:31] THERE'S 130 PRE APPRENTICESHIP
[01:57:35] PLACEMENTS, 528 JOB
[01:57:38] PLACEMENTS, 52 NEW BUSINESS PARTNERS FOR
[01:57:42] THE PORT, AND THAT THE STARTING SALARY
[01:57:44] IS BETWEEN 19 FIVE AND \$34 AN HOUR.
[01:57:49] AND AS AN EXAMPLE, TSA AGENTS START AT
[01:57:52] \$25 AN HOUR, RAMP AGENTS,
[01:57:55] 22, \$1,000 SIGN ON BONUS WASTE
[01:57:59] TREATMENT, UTILITY WORKERS, 26,
[01:58:01] 32. AND PRE APPRENTICESHIP PLACEMENTS,
[01:58:04] WE'VE REPORTED MANY AT \$31 TO \$34 AN
[01:58:09] HOUR. SO THAT'S A PRETTY
[01:58:12] POWERFUL PAUSE TO SAY GOOD
[01:58:16] INVESTMENT AT THE RIGHT TIME WITH THE
[01:58:19] RIGHT PARTNERS. NEXT SLIDE,
[01:58:23] PLEASE. SO THE THIRD
[01:58:27] PIECE OF THE PIER IS THE WOMEN MINORITY
[01:58:31] BUSINESS ENTERPRISE. AND MY PORT
[01:58:33] COLLEAGUE MIAN RICE, DIRECTOR OF
[01:58:36] DIVERSITY AND CONTRACTING, IS HERE TO
[01:58:38] TAKE QUESTIONS. BUT IN THE DESIRE
[01:58:42] TO KEEP THINGS ALONG, I WILL PRESENT HIS
[01:58:44] SLIDE. I HOPE I DO JUSTICE. THERE ARE
[01:58:48] SEVERAL PROJECTS THAT WE INVESTED
[01:58:52] IN AS A PORT AND THESE ARE REALLY

[01:58:55] CRITICAL TO SMALL BUSINESSES. SO THE
[01:58:58] FIRST IS WITH HIGHLINE COLLEGE SMALL
[01:59:00] BUSINESS DEVELOPMENT CENTER. AND AS YOU
[01:59:03] CAN SEE, IT HAS A FOCUS ON MENTORSHIP
[01:59:06] AND TRAINING. AND THAT'S A THEME YOU'LL
[01:59:08] SEE THROUGHOUT. WE REALLY NEED THAT
[01:59:11] MENTORSHIP OF SOLID BUSINESSES,
[01:59:13] BRINGING ON AND INSPIRING AND
[01:59:17] BEING THOUGHT PARTNERS FOR NEW
[01:59:20] ENTREPRENEURS. SO THE SECOND PROJECT IS
[01:59:23] ADVANCED PORT CHEN, WHERE WE ARE
[01:59:25] BRINGING WMBE BUSINESS
[01:59:29] OWNERS TOGETHER TO LEARN ABOUT THE
[01:59:32] CONTRACTING PROCESS. NOT ONLY WITH THE
[01:59:35] PORT, THE CITY, THE STATE AND FEDERAL
[01:59:38] CONTRACTING OPPORTUNITIES. THAT'S A
[01:59:40] FIELD THAT CAN BE OVERWHELMING.
[01:59:44] SO THEY REALLY NEED THE KIND OF
[01:59:45] NAVIGATION SKILLS AND THE ABILITY TO
[01:59:48] KNOW WHAT KIND OF CREDENTIALING IS
[01:59:52] NECESSARY TO SUBMIT A STRONG
[01:59:55] APPLICATION FOR ANY OF THESE PROJECTS.
[01:59:58] AND THE THIRD IS THE BUSINESS
[02:00:00] ACCELERATOR MENTORSHIP PROGRAM AND THAT
[02:00:03] IS REALLY CONNECTING BUSINESS OWNERS,
[02:00:06] ENTREPRENEURS WITH PEOPLE, AND BUSINESS
[02:00:10] OWNERS WHO HAVE KIND OF WEATHERED THE
[02:00:12] STORM, WHO HAVE BEEN ABLE TO NAVIGATE
[02:00:17] THROUGH THIS VERY DIFFICULT TIME. SO
[02:00:19] HAVING THOUGHT PARTNERSHIP, HAVING
[02:00:21] SOMEBODY WALK WITH YOU ALONG IN THIS
[02:00:24] SCARY JOURNEY IS IMPORTANT. AND WE'VE
[02:00:28] HAD 33 COHORTS PARTICIPATE AS WELL AS
[02:00:31] 200 BUSINESSES IN THE ADVANCED
[02:00:35] PORT GEN WORK SERIES. SO VERY POWERFUL
[02:00:39] AND BEAUTIFUL OUTCOMES THERE AS WELL.
[02:00:43] NEXT SLIDE, PLEASE.
[02:00:48] AND WITH THAT, I'M GOING TO TURN IT OVER
[02:00:50] TO MY COLLEAGUE GILAYIS TO SPEAK TO THE
[02:00:54] ENVIRONMENTAL PIER. GREAT. THANK YOU,
[02:00:57] GUADALUPE. GOOD AFTERNOON,
[02:00:59] COMMISSIONERS. I'M GOING TO BE TALKING A
[02:01:01] LITTLE BIT ABOUT THE ENVIRONMENTAL
[02:01:02] GRANTS PROGRAM. SO OUR
[02:01:06] PROJECTS HAVE TO HAVE A PUBLIC
[02:01:08] IMPROVEMENT. SO PROJECTS CAN BE FUNDED
[02:01:11] UP TO \$20,000 PER YEAR. MULTI YEAR
[02:01:14] PROJECTS ARE AVAILABLE FOR THREE YEARS
[02:01:16] FOR UP TO 60,000. THESE MULTI YEAR
[02:01:19] PROJECTS REALLY SUPPORT THE
[02:01:20] SUSTAINABILITY OF LONGER TERM PROJECTS
[02:01:24] SUCH AS COMMUNITY GARDENS.
[02:01:28] THE PUBLIC IMPROVEMENTS CAN INCLUDE
[02:01:30] COMMUNITY GARDENS, ART INSTALLATION
[02:01:32] EQUIPMENT INSTALLED IN PARKS, PARK
[02:01:34] RESTORATION EFFORTS, AND TREE PLANTING.
[02:01:38] NEXT SLIDE, PLEASE.
[02:01:43] SO ON THIS SLIDE, THIS IS OUR CYCLE.
[02:01:45] TWO PROJECTS THAT WERE FUNDED, WE HAD 18
[02:01:49] PROJECTS FUNDED DURING OUR CYCLE. TWO
[02:01:51] AND BECAUSE THIS IS A PUBLIC
[02:01:53] IMPROVEMENT, I'VE KIND OF LAID IT OUT
[02:01:55] WITH THE DIFFERENT CITIES THAT HAVE BEEN

[02:01:57] FUNDED AND ORGANIZATIONS WORKING IN
[02:01:59] THOSE CITIES. AND I JUST KIND OF WANT TO
[02:02:01] CALL OUT A COUPLE OF THEM. HERE IN
[02:02:03] BURIEN WE HAVE TORO'S CYCLING CLUB.
[02:02:05] THEY DEVELOPED A PERMANENT BICYCLE
[02:02:07] SKILLS TRAINING AND SIGNAGE AT THE
[02:02:10] BURIEN COMMUNITY CENTER. THEY'VE ALSO
[02:02:12] PARTNERED CLOSELY WITH THE CITY OF
[02:02:14] BURIEN TO STORE THOSE BICYCLES SO THAT
[02:02:16] THE LATINO COMMUNITY THAT THEY'VE BEEN
[02:02:19] TARGETING CAN PRACTICE RIDING BIKES AND
[02:02:23] BUILD OUT THEIR BICYCLE SKILLS.
[02:02:26] AND THEN IN FEDERAL WAY, WE HAVE AFRICAN
[02:02:29] YOUNG DREAMERS EMPOWERMENT. THIS IS A
[02:02:31] MULTI YEAR FUND. IT IS A YOUTH
[02:02:35] LED ORGANIZATION AND THEY'RE WORKING
[02:02:37] WITH BLACK AND AFRICAN YOUTH TO
[02:02:41] LEARN MORE ABOUT PARK RESTORATION SKILLS
[02:02:43] AND PATHWAYS TO GREEN JOBS. WE WERE
[02:02:46] FORTUNATE THIS PAST SYMPOSIUM TO HAVE
[02:02:49] SOME OF THE YOUTH SPEAKERS ENGAGE WITH
[02:02:51] OUR PARTICIPANTS.
[02:02:55] NEXT SLIDE. AND SO FOR THIS LAST
[02:02:58] CYCLE THREE, WE FUNDED FIVE PROJECTS.
[02:03:01] AND AS GUADALUPE HAD MENTIONED, WE DID
[02:03:03] SEE THAT DECLINE PARTLY DUE TO THE MULTI
[02:03:06] YEAR FUNDING AND BEING ABLE TO FUND 18
[02:03:08] ORGANIZATIONS IN CYCLE TWO. SO WE HAVE
[02:03:11] THE CONGOLESE INTEGRATION NETWORK. THEY
[02:03:13] ARE CONDUCTING PARK CLEANUPS AND
[02:03:15] BUILDING OUT A COMMUNITY GARDEN TO
[02:03:17] REPRESENT THEIR CULTURAL DIVERSITY AND
[02:03:20] REALLY PLANTING CULTURALLY RELEVANT FOOD
[02:03:23] INTO KUALA. WE'VE GOT FRIENDS OF
[02:03:25] NORMANDY PARK. THEY ARE WORKING TO DO
[02:03:27] PARK RESTORATION AT NIST PARK. THEY ARE
[02:03:30] HELPING TO BUILD OUT SIGNAGE FOR THE
[02:03:32] PARK AND USING INTERPRETERS AND
[02:03:35] TRANSLATED MATERIALS TO GET MORE DIVERSE
[02:03:37] COMMUNITIES OUT INTO THOSE PARKS. WE'VE
[02:03:40] GOT KEY TECH LABS. THEY ARE BUILDING OUT
[02:03:43] THEIR SECOND PHASE OF THE SOLAR
[02:03:45] EQUIPMENT SET UP AT NEW START COMMUNITY
[02:03:47] GARDEN. AND THIS IS A REALLY EXCITING
[02:03:50] PROJECT. AND THEY WERE FEATURED ALSO AT
[02:03:52] OUR STATE OF THE PORT EVENT. AND THEN
[02:03:55] WE'VE GOT NEW START COMMUNITY GARDEN.
[02:03:56] THEY'RE BUILDING OUT A PATIO TO HELP
[02:04:00] ATTRACT MORE FOLKS TO THE GARDEN, AS
[02:04:03] WELL AS PROVIDING CLASSES AND TRAINING
[02:04:05] TO THE PUBLIC FOR FREE IN TERMS OF WHAT
[02:04:08] POLLINATORS ARE DOING IN THE GARDEN AND
[02:04:11] THEN ALSO OFFERING FOOD CLASSES. AND THE
[02:04:14] LAST ONE HERE IS THE VALLEY KANGAROO
[02:04:16] RUGBY CLUB. THEY'RE WORKING WITH YOUTH
[02:04:18] AND YOUNG ADULT PLAYERS TO MAKE THE PARK
[02:04:22] PAT RYAN FIELD MORE ACCESSIBLE FOR RUGBY
[02:04:25] PLAYERS. THEY'RE ALSO PUTTING UP SIGNAGE
[02:04:28] IN DIFFERENT LANGUAGES TO HAVE FOLKS
[02:04:30] LEARN MORE ABOUT RUGBY. AND THEY'RE
[02:04:34] ALSO PLANTING TREES. SO THOSE ARE SOME
[02:04:37] OF THE HIGHLIGHTED PROJECTS IN CYCLE
[02:04:39] THREE. AND WE DO HAVE A TOTAL OF 37

[02:04:43] PROJECTS THAT HAVE BEEN FUNDED TO DATE.
[02:04:46] NEXT SLIDE, PLEASE.
[02:04:50] SO NOW I'D LIKE TO TURN IT OVER TO ARMAI
[02:04:53] ASHETE. HE IS THE EXECUTIVE DIRECTOR FOR
[02:04:56] SERVE ETHIOPIANS. HE'S BEEN AN
[02:04:58] INCREDIBLE PARTNER TO WORK WITH AND WAS
[02:05:00] FUNDED FOR MULTI YEAR GRANT IN CYCLE
[02:05:02] TWO. AND I'D LOVE TO HAVE ARMAI SHARE A
[02:05:05] LITTLE BIT ABOUT THE WORK YOU'VE BEEN
[02:05:06] DOING. HELLO,
[02:05:09] COMMISSIONERS. IT'S GREAT TO BE HERE AND
[02:05:12] THANK YOU FOR HAVING ME. I AM THE
[02:05:16] CO FOUNDER AND EXECUTIVE DIRECTOR OF
[02:05:19] TOKENS, WASHINGTON. OUR MISSION IS TO
[02:05:22] SERVE AND EMPOWER IMMIGRANT,
[02:05:26] ETHIOPIAN AND OTHER EAST AFRICAN
[02:05:28] IMMIGRANT COMMUNITIES IN KING COUNTY.
[02:05:32] WE ARE BASED IN SEA-TAC AND WE MAINLY
[02:05:35] SERVE IMMIGRANTS AND REFUGEES WHO SPEAK
[02:05:38] AMERICA, TIGRAY AND AZARITIOPIA
[02:05:41] LANGUAGE. OUR ORGANIZATION WAS
[02:05:44] ESTABLISHED DURING THE COVID PANDEMIC TO
[02:05:47] SUPPORT OUR COMMUNITY WHO HAVE BEEN
[02:05:49] DISPROPORTIONATELY IMPACTED BY THE
[02:05:51] PANDEMIC. SINCE THE ESTABLISHMENT. WE
[02:05:54] HAVE BEEN SUPPORTING OUR COMMUNITY
[02:05:56] THROUGH DIFFERENT SERVICES LIKE RENTAL
[02:05:58] ASSISTANCE, BASIC NEEDS FOR CHILDREN
[02:06:01] LIKE DIAPER COVID, HEALTH LITERACY,
[02:06:06] AND ALSO WE PARTNER WITH CITY OF SEATTLE
[02:06:10] IN DIFFERENT PROJECTS LIKE ENVIRONMENTAL
[02:06:13] JUSTICE, PARKS AND URBAN FOREST
[02:06:16] RESTORATION AND FOOD ASSISTANCE FOR
[02:06:19] SENIORS. WE WORK WITH SEATTLE FOUNDATION
[02:06:22] ON WATER EDUCATION AND REGISTRATION,
[02:06:25] PARTNERING WITH KING COUNTY ELECTIONS IN
[02:06:28] THE CITIES OF SEATAC AND TUKWILLA. WE
[02:06:31] PARTNERED WITH THE PORT OF SEATTLE'S
[02:06:33] SOUTH KING COUNTY COMMUNITY IMPACT FUND
[02:06:35] ENVIRONMENTAL GRANT FUND IN MID 22 IT'S
[02:06:39] A MULTI YEAR URBAN FOREST RESTORATION
[02:06:41] PROJECT HAPPENING AT ANGLE LAKE PARK IN
[02:06:43] CITY OF SEA-TAC. THROUGH THIS PROJECT,
[02:06:46] IN THE FIRST YEAR CYCLE, WE CONDUCTED
[02:06:49] OVER FIVE COMMUNITY OUTREACH ON
[02:06:51] RESPONSIBILITIES OF PARKS AND
[02:06:54] FACILITIES, RECYCLISTS AND GARBAGE
[02:06:56] SORTING, ORGANIZED MENDELI PARK
[02:07:00] AND TRAIL CLEANUP BY ENGAGING OUR
[02:07:02] COMMUNITY VOLUNTEERS. WE RECRUITED AND
[02:07:05] TRAINED FIVE VOLUNTEERS TO ARTISTS AGED
[02:07:07] 16 TO 24 IN COLLABORATION WITH THE PORT
[02:07:11] STEWART'S PROGRAM, THE STEWARDESS LEAD
[02:07:14] DIFFERENT RESTORATION EVENTS. WE
[02:07:16] ORGANIZED FIVE INVASIVE REMOVAL EVENTS
[02:07:20] AND PLANTED 200 NATIVE TREES AND SHRUBS
[02:07:23] IN COLLABORATION WITH THE CITY OF SEATAC
[02:07:25] GREEN CITIES PARTNERSHIP AND FOR TERRA
[02:07:27] LAST YEAR ON GREEN CITRUS DAY AND ALSO
[02:07:33] PURCHASED AND INSTALLED TWO RECYCLED
[02:07:35] GARBAGE BINS IN THE ARBAN FOREST IN
[02:07:37] ANGLE LAKE PARK IN COLLABORATION WITH
[02:07:39] THE CITY OF SEATAC PARKS AND RECREATION.

[02:07:42] IN ADDITION, WE TRANSLATED AND INSTALLED
[02:07:45] SIGNAGE ON ENVIRONMENTAL PROTECTION AND
[02:07:48] SAFETY PRECAUTIONS IN TOP FOUR LANGUAGES
[02:07:51] SPOKEN IN THE CITY OF SEA-TAC, AMHARIC,
[02:07:53] SOMALI, SPANISH AND VIETNAM LANGUAGE.
[02:07:56] AND ONE OF THE MOST SIGNIFICANT EVENT WE
[02:07:59] HOSTED OCCURRED ON SEPTEMBER 1022 WHEN
[02:08:03] WE PREPARED THE URBAN FOREST AREA FOR
[02:08:05] PRINCE SEATAC DAY PLANTING EVENT.
[02:08:08] DURING THIS EVENT, 31 COMMUNITY
[02:08:11] VOLUNTEERS PARTICIPATED AND OFFICIALS
[02:08:14] FROM THE PORT OF SEATTLE, ALONG WITH
[02:08:17] OTHER COMMUNITY PARTNERS INCLUDING PORT
[02:08:20] COMMISSIONER HAMDI MOHAMED, VISITED OUR
[02:08:22] SITES AND WITNESSED OUR RESTORATION
[02:08:25] ACTIVITIES. WE SINCERELY APPRECIATE
[02:08:27] COMMISSIONER HAMDI'S SITE VISIT AND
[02:08:30] ENCOURAGEMENT ON THAT DAY. OUR
[02:08:33] RESTORATION EVENTS WITH ANGLE LAKE PARK
[02:08:35] AND TRAIL HAVE BEEN INSTRUMENTAL IN
[02:08:37] PRESERVING VALUABLE GREEN SPACE FOR
[02:08:40] EVERYONE TO ENJOY AND HAVE ENGAGED OUR
[02:08:42] COMMUNITY MEMBERS IN ENVIRONMENTAL
[02:08:45] STEWARDSHIP ACTIVITIES. TO DATE, OVER 95
[02:08:48] VOLUNTEERS HAVE PARTICIPATED IN VARIOUS
[02:08:51] EVENTS AND WE ARE GRATEFUL FOR
[02:08:54] THE SUPPORT WE RECEIVED AND FOR OUR
[02:08:56] PARTNERSHIP WITH THE PORT OF SEATTLE.
[02:08:59] THIS PROJECT HAS ALSO PAVED THE WAY FOR
[02:09:01] COLLABORATION AND PARTNERSHIP ON OTHER
[02:09:03] INITIATIVES WITH THE PORT. WE ARE ALSO
[02:09:07] PARTNERING WITH THE PORT'S ECONOMIC
[02:09:09] RECOVERY PROGRAM ON TREATING AND
[02:09:12] ENROLLING IMMIGRANT AND REFUGE,
[02:09:15] AIRPORT TAXI AND RIDESHARE DRIVERS INTO
[02:09:17] THE AVISH MAINTENANCE TECHNOLOGY PROGRAM
[02:09:21] IN PARTNERSHIP WITH PORT JOBS.
[02:09:25] ADDITIONALLY, WE ARE ASSISTING THE PORT
[02:09:27] IN CONDUCTING A SURVEY AMONG AIRPORT
[02:09:29] TAXI DRIVERS. THANK YOU WONDERFUL.
[02:09:35] THANK YOU SO MUCH, ARMAI. JUST SEEING
[02:09:38] ALL THE GREAT WORK THAT SERVE ETHIOPIANS
[02:09:40] HAS BEEN ABLE TO ACCOMPLISH AND JUST THE
[02:09:43] DEEPENED RELATIONSHIP THAT WE'VE BUILT
[02:09:45] OUT AND THE ACCESS THAT WE'VE BEEN ABLE
[02:09:48] TO HAVE WITH OTHER PORT OPPORTUNITIES.
[02:09:51] SO, NEXT SLIDE, PLEASE.
[02:09:55] SO FOR THIS SLIDE, I WANTED TO SHARE
[02:09:57] SOME OF OUR OUTCOMES. AS I MENTIONED,
[02:09:59] WE'VE FUNDED 37 PROJECTS SO FAR WITH THE
[02:10:03] REPORTS THAT WE HAVE COMING IN BOTH
[02:10:07] SIX MONTHS AND ANNUALLY, WE HAVE HAD
[02:10:09] ABOUT 654 TREES PLANTED. WE'LL GET AN
[02:10:12] UPDATE ON THESE NUMBERS AS WELL IN Q
[02:10:15] ONE, AND THEN WE'VE GOT ABOUT 3000 HOURS
[02:10:18] WORTH OF VOLUNTEER TIME. EDUCATIONAL AND
[02:10:21] TRAINING HOURS ARE ABOUT 3200. AND THEN,
[02:10:24] AS ERMAI HAD MENTIONED TOO, WITH OUR
[02:10:26] GREEN CITIES PARTNERSHIP, WE CAME TO THE
[02:10:30] COMMISSION LAST SPRING, LAST YEAR
[02:10:32] ACTUALLY IN SPRINGTIME, TO KIND OF SHARE
[02:10:34] THAT CONTRACT AND UPDATE OF ALL THE
[02:10:37] GREAT WORK THAT FORTERRA WAS ABLE TO DO

[02:10:38] IN BUILDING OUT THE GREEN CITY PLAN WITH
[02:10:41] SEATAC. GUERRIN AND DES MOINES AND ALL THE
[02:10:43] FOREST STEWARDS THAT HAVE BEEN ABLE TO
[02:10:47] BE PAID TO ALSO PLANT TREES, LEARN ABOUT
[02:10:50] RESTORATION WORK. THEY HAD ABOUT 2765
[02:10:55] TREES PLANTED BETWEEN THE THREE CITIES
[02:10:57] AND THEN A LITTLE OVER 2000 VOLUNTEER
[02:11:00] HOURS. SO THAT WAS ABOUT A THREE YEAR
[02:11:02] CONTRACT AND IT WAS REALLY IMPRESSIVE.
[02:11:04] AND NOW THE THREE CITIES ARE ADOPTING
[02:11:08] THEIR GREEN CITY PLAN. SO IT'S REALLY
[02:11:10] GREAT. NEXT SLIDE, PLEASE.
[02:11:14] GREAT, I'LL TURN IT OVER TO GUADALUPE.
[02:11:16] YEAH, SO IT'S AN INCREDIBLE PROGRAM AT
[02:11:20] THE RIGHT TIME, THAT CAN ALWAYS BE
[02:11:23] BETTER. AND SO SOME OF THE IMPROVEMENTS
[02:11:25] THAT HAVE BEEN MADE ARE REALLY GREAT
[02:11:28] IMPROVEMENTS. ONE BEING THE MULTI YEAR,
[02:11:31] WE KNOW THAT IT PROVIDES SUSTAINABILITY
[02:11:34] AND SECURITY. THE SECOND IS
[02:11:37] THAT COMMUNITY REVIEWERS PIECE WHERE WE
[02:11:40] INVITE THEM TO BE PRESENT AT THE TABLE
[02:11:43] FOR THE ENTIRETY OF THE CONVERSATION AND
[02:11:46] THE DECISION MAKING. THE THIRD IS
[02:11:49] INVESTMENT FUNDS. THIS ONE'S BIGGIE.
[02:11:51] WE WERE ABLE TO WORK WITH CPO,
[02:11:55] THEY WERE SUPPORTIVE OF THIS TO MOVE 25%
[02:12:00] OF THE ANNUAL FUNDS, WHICH WOULD
[02:12:02] NORMALLY BE DISTRIBUTED UPON RECEIPT OF
[02:12:05] A SIX MONTH PROGRESS REPORT.
[02:12:07] WE'VE MOVED THAT TO THE BEGINNING OF THE
[02:12:10] CONTRACT. AND SO THAT'S IMPORTANT NOT
[02:12:13] ONLY FOR INVESTMENT MONEY, FOR
[02:12:16] INNOVATION AND NEW IDEAS, BUT IT ALSO
[02:12:18] SENDS, I BELIEVE, A MESSAGE OF TRUST AND
[02:12:23] CONFIDENCE IN THIS IDEA. SO THAT'S AN
[02:12:26] IMPORTANT PIECE. WE'VE IMPLEMENTED
[02:12:28] CONSISTENT RFP RELEASE DATES SO
[02:12:31] THAT OUR COMMUNITIES CAN KNOW THIS IS
[02:12:34] WHEN THIS HAPPENS, THIS IS CONSISTENT,
[02:12:36] THIS IS WHEN THIS RFP OPENS UP AND WE
[02:12:39] CAN COMMUNICATE THAT MESSAGE. WE'VE
[02:12:41] INCREASED OUR NUMBER OF INFORMATIONAL
[02:12:44] AND TECHNICAL SESSIONS BECAUSE WE'VE
[02:12:46] HEARD COMMUNITY AND ARE RESPONDING TO
[02:12:50] THAT. WE'VE ALSO MADE SURE TO INCLUDE
[02:12:54] THE LANGUAGE PIECE SO THAT OUR RFP
[02:12:57] ANNOUNCEMENTS AND OUR PRESS RELEASES ARE
[02:13:00] BEING DISTRIBUTED IN MULTILINGUAL
[02:13:04] COMMUNITIES. WE'RE GOING TO MAKE THAT
[02:13:08] MORE GROWTH IN THAT AREA, BUT THAT IS
[02:13:10] WHAT WE'RE DOING CURRENTLY. AND THEN THE
[02:13:13] LAST BULLET ITEM IS AN IMPORTANT ONE AND
[02:13:16] I'M GOING TO LET ELAY SPEAK TO THAT
[02:13:18] BECAUSE IT REALLY DID INVOLVE A LOT OF
[02:13:22] CONTRIBUTION FROM THE PORT IN MAKING AN
[02:13:25] IMPORTANT POLICY CHANGE. THANK YOU
[02:13:28] GUADALUPE. AND SO, AS BOOKTA HAD
[02:13:31] MENTIONED THIS PAST LEGISLATIVE SESSION,
[02:13:34] WE WERE ABLE TO DRIVE A GREAT POLICY
[02:13:36] CHANGE, BRINGING DOWN THAT THREE TO ONE
[02:13:38] MATCH REQUIREMENT FOR ENVIRONMENTAL
[02:13:40] GRANTS DOWN TO TWO TO ONE. CROSS OUR

[02:13:43] FINGERS, IT JUST GOES AWAY COMPLETELY.
[02:13:45] BUT RIGHT NOW WE'RE AT TWO TO ONE,
[02:13:48] WHICH IS JUST REALLY INCREDIBLE. THANK
[02:13:50] YOU TO OUR COMMUNITY PARTNERS WHO HELPED
[02:13:53] ADVOCATE, I KNOW COMMISSIONER MOM AND
[02:13:54] YOU ALSO SUPPORTED THAT. AND SO THANK
[02:13:56] YOU FOR YOUR ADVOCACY AND LEADERSHIP,
[02:13:58] AS WELL AS OUR EXTERNAL RELATIONS AND
[02:14:00] GOVERNMENT RELATIONS TEAM. AND SO
[02:14:02] ESSENTIALLY FOR EVERY DOLLAR THAT WE
[02:14:05] PROVIDE THROUGH THE ENVIRONMENTAL
[02:14:06] GRANTS, THE FORMER REQUIREMENT WAS THAT
[02:14:09] WE HAD TO HAVE THREE TIMES THAT AMOUNT
[02:14:12] IN VALUE. THESE MATCH DOLLARS CAN COME
[02:14:15] FROM EDUCATIONAL HOURS, VOLUNTEER HOURS,
[02:14:18] THEY CAN ALSO COME FROM THE VALUE OF
[02:14:20] TREES PLANTED AND ANY CONTACT HOURS
[02:14:24] THAT ORGANIZATIONS HAVE WITH THE LARGER
[02:14:26] PUBLIC. AND SO FOR SMALLER
[02:14:29] ORGANIZATIONS, IT COULD BE VERY
[02:14:31] DIFFICULT TO MEET THAT THREE TO ONE. SO
[02:14:33] RIGHT NOW FOR THIS CYCLE FOUR, WE'RE
[02:14:34] ABLE TO HAVE THAT TWO TO ONE MATCH AND
[02:14:37] THEN WE'LL BE WORKING WITH THE
[02:14:38] ORGANIZATIONS WHO HAVE BEEN FUNDED MULTI
[02:14:40] YEAR TO ADJUST THEIR BUDGET AND MATCH AS
[02:14:43] WELL. SO REALLY EXCITING TO BE ABLE TO
[02:14:47] HAVE THAT. NEXT SLIDE, PLEASE.
[02:14:52] SO IN THIS SLIDE, I'LL TOUCH ON OUR
[02:14:54] COMMUNITY CAPACITY BUILDING CONSULTANT
[02:14:57] THAT WE BROUGHT ON LAST YEAR.
[02:15:01] THIS CONTRACT SUPPORTS A \$400,000
[02:15:03] COMMUNITY CAPACITY BUILDING FOR THE NEXT
[02:15:05] THREE YEARS. AND THAT ESSENTIALLY MEANS
[02:15:08] HOW DO WE SUPPORT OUR CURRENT FUNDED
[02:15:11] ORGANIZATIONS AND HOW DO WE DRIVE MORE
[02:15:13] ORGANIZATIONS TO LEARN NOT ONLY JUST
[02:15:14] ABOUT THE PORT, BUT ABOUT THE FUND IN
[02:15:16] GENERAL. AND SO THE OTHER
[02:15:20] PIECE OF THIS CONSULTANT WORK CONSISTS
[02:15:23] OF HELPING US DEEPEN AND STRENGTHEN OUR
[02:15:25] RELATIONSHIPS WITH OUR LOCAL CITY
[02:15:27] PARTNERS AND KING COUNTY, AND BUILDING
[02:15:30] OUT THOSE CIVIC ENGAGEMENT OPPORTUNITIES
[02:15:32] WHERE WE DO PROVIDE UPDATES ON PROJECTS.
[02:15:35] FUNDED IN THEIR JURISDICTIONS, WORKING
[02:15:38] CLOSER WITH OUR PARKS AND REC
[02:15:40] DEPARTMENTS AND AS WELL AS OUR ECONOMIC
[02:15:42] DEVELOPMENT DEPARTMENTS IN THESE SOUTH
[02:15:44] KING COUNTY CITIES. THEY'LL ALSO BE
[02:15:47] CONTINUING AND EXPANDING ON OUR
[02:15:49] COMMUNITY LIAISON PROGRAM. TO DATE,
[02:15:51] WE'VE HAD ABOUT TWELVE LIAISONS OVER THE
[02:15:53] LAST THREE YEARS. AND THEN THEY ALSO
[02:15:56] PROVIDE THE SUPPORT FOR OUR COMMUNITY
[02:15:57] REVIEWERS THAT GUADALUPE HAD MENTIONED.
[02:16:00] SO WE HAVE ABOUT TWO COMMUNITY REVIEWERS
[02:16:02] DURING OUR INTERVIEW PROCESS EVERY YEAR,
[02:16:05] AND THEN THEY ARE ABLE TO GET PAID
[02:16:07] THROUGH OUR CONSULTANT. AND THEN REALLY
[02:16:10] TELLING THOSE AUTHENTIC STORIES FROM
[02:16:13] THESE ORGANIZATIONS, CAPTURING THE GREAT
[02:16:16] WORK THAT THEY'RE DOING, SUPPORTING ANY

[02:16:18] REPORTING NEEDS THAT AN ORGANIZATION
[02:16:20] MIGHT HAVE, AND THEN THOSE NETWORKING
[02:16:22] OPPORTUNITIES TO SEE WHERE THERE'S
[02:16:24] POTENTIAL FOR PARTNERSHIP. AND THEN AS
[02:16:26] WELL AS DRIVING FOLKS TO OUR INFO
[02:16:28] SESSIONS AND EVENTS, THEY ALSO WERE
[02:16:32] REALLY CRITICAL FOR OUR AMAZING
[02:16:35] ENVIRONMENTAL JOB SYMPOSIUM WE HAD THIS
[02:16:37] PAST JUNE. WE WERE ABLE TO DOUBLE THE
[02:16:39] ATTENDEES FROM THE PREVIOUS YEAR, SO WE
[02:16:41] HAD ABOUT 130 FOLKS. COMMISSIONER
[02:16:44] FELLEMAN, THANK YOU FOR YOUR
[02:16:45] PARTICIPATION AND ENTHUSIASM AT THE
[02:16:48] SYMPOSIUM. AND IT WAS REALLY GREAT TO
[02:16:50] HEAR FROM COMMUNITY PARTNERS, BOTH NEW
[02:16:53] AND OUR OLD FRIENDS, AND THEN ALSO SHARE
[02:16:56] WHAT THE WORK THE PORT IS DOING. SO WE
[02:16:58] WERE ABLE TO HAVE BREAKOUT SESSIONS
[02:16:59] WHERE WE COULD TALK ABOUT THE FUND AND
[02:17:02] GET MORE PARTNERSHIP THERE AND THEN
[02:17:05] THOSE PATHWAYS TO WORKING WITH THE PORT.
[02:17:07] SO HOW DO WE START BUILDING THOSE
[02:17:08] CONNECTIONS BETWEEN OUR DIFFERENT
[02:17:10] DEPARTMENTS AT THE PORT THAT MIGHT BE
[02:17:12] DOING WORK SIMILAR TO THE SOUTH KING
[02:17:14] COUNTY FUND, AND HOW DO WE STRENGTHEN
[02:17:16] THOSE TIES AS WELL? SO, NEXT SLIDE.
[02:17:20] I THINK I'LL PASS IT TO YOU BOOKTA?
[02:17:22] YEAH, WE'RE ALMOST FINISHED.
[02:17:26] WE LOOK FORWARD TO YOUR QUESTIONS, BUT
[02:17:28] JUST REAL QUICKLY, THE COMMISSION
[02:17:32] PASSED ORDER THAT ALLOWED US
[02:17:36] TO HIRE A CONSULTANT TO DO AN EVALUATION
[02:17:39] OF OUR WORK. SO FAR YOU'VE HEARD SOME OF
[02:17:41] THE QUALITATIVE AND QUANTITATIVE IMPACT
[02:17:44] DURING THE PRESENTATION TODAY, BUT WE'LL
[02:17:46] BE CONTINUING TO WORK TO IMPLEMENT THESE
[02:17:49] MEASURES AND METRUCK INTO OUR WORK
[02:17:52] MOVING FORWARD SO THAT WE COULD REPORT
[02:17:54] BACK ON OUR ACCOMPLISHMENTS.
[02:17:57] BUT MANY PEOPLE WERE INTERVIEWED,
[02:18:00] COMMUNITY LISTENING SESSIONS WERE
[02:18:01] CONDUCTED. NEXT SLIDE, PLEASE.
[02:18:08] AS YOU HEARD, WE HAVE ALREADY MADE A LOT
[02:18:11] OF CHANGES IN THE PROGRAM TO IMPROVE IT
[02:18:13] AS WE'VE GONE ALONG IN THE LAST FOUR
[02:18:15] YEARS. AND AS GUADALUPE MENTIONED,
[02:18:18] THERE'S STILL MUCH WORK TO BE DONE. BUT
[02:18:21] SOME OF WHAT I THINK IS REALLY IMPORTANT
[02:18:23] IS THAT THROUGH THE SUPPORT OF THE
[02:18:25] LIAISONS WE'VE REACHED COMMUNITIES WHO
[02:18:28] HAD NEVER HEARD ABOUT THE PORT BEFORE,
[02:18:30] PEOPLE WHO DIDN'T EVEN KNOW WHO WE WERE,
[02:18:33] AND ALSO ORGANIZATIONS WHO DID NOT HAVE
[02:18:36] PRIOR RELATIONSHIPS WITH US. AND MOST
[02:18:38] IMPORTANTLY, ORGANIZATIONS THAT DID NOT
[02:18:41] HAVE WORKFORCE DEVELOPMENT PROGRAMS AND
[02:18:44] ARE NOW IN THE BUSINESS OF TRAINING
[02:18:46] THEIR COMMUNITY MEMBERS TO GET INTO
[02:18:48] PIPELINES OF POOR CAREERS, WHICH IS
[02:18:50] INCREDIBLE AND BEAUTIFUL. AND SO OUR
[02:18:53] WORK IS REALLY TO CONTINUE TO CREATE,
[02:18:56] SUPPORT THOSE PATHWAYS. AND AS I

[02:19:00] MENTIONED EARLIER, I THINK MOST
[02:19:01] IMPORTANTLY, LOOK AT PATHWAYS THAT LEAD
[02:19:04] TO QUALITY LIVING WAGE JOBS AND NOT
[02:19:07] MINIMUM WAGE POSITIONS, ONLY TO
[02:19:11] DEVELOP THE METRICS AND SUPPORT THE
[02:19:12] METRUCK OF THE QUALITATIVE AND
[02:19:15] QUANTITATIVE COLLECT STORIES TELL YOU
[02:19:18] THE IMPACT. AND I WANT TO
[02:19:22] THANK THE CPO AND LEGAL TEAM WHO HAVE
[02:19:25] PROVIDED SO MUCH SUPPORT TO US OVER THE
[02:19:28] LAST FOUR AND A HALF YEARS. WE HAVE BEEN
[02:19:31] CHALLENGED BY ONE ANOTHER, WE HAVE GROWN
[02:19:33] TOGETHER, WE HAVE OFFERED A LOT OF
[02:19:36] SUPPORT TO ONE ANOTHER. NORA HUEY AND
[02:19:38] HER TEAM, SOPHIA MAYO AND OTHERS IN CPO,
[02:19:42] PETE RAMELS AND ESPECIALLY RYAN STAMPER,
[02:19:46] WHO'VE WORKED WITH US SO MUCH TO BE ABLE
[02:19:49] TO CREATE THESE CHANGES AND TO REALLY
[02:19:52] FIND NEW WAYS OF BEING AT THE PORT,
[02:19:54] WHICH WE'RE REALLY, REALLY PROUD OF.
[02:19:57] AND AS YOU CAN SEE, EQUITY WILL CONTINUE
[02:20:00] TO BE CENTERED IN EVERYTHING WE DO.
[02:20:02] AND SOME OF THAT I THINK GUADALUPE
[02:20:06] MENTIONED THIS, BUT OUR APPLICATION
[02:20:07] PROCESS NOW IS A TWO STEP. PROCESS SO
[02:20:10] THAT THERE IS A VERY SHORT LETTER OF
[02:20:12] INTENT THAT PEOPLE SUBMIT. MANY OF THE
[02:20:16] COMMUNITIES WHO ARE APPROACHING US IN
[02:20:19] THE PROCESS ARE NOT EVEN FAMILIAR WITH
[02:20:21] WHAT WE MEAN ABOUT THE PORT CAREERS.
[02:20:25] AND EVEN THOUGH WE SPELL IT OUT,
[02:20:27] AVIATION, MARITIME, GREEN JOBS AND
[02:20:30] CONSTRUCTION, STILL THEY APPLY. AND IT'S
[02:20:32] CLEAR THAT THEY NEED MORE EDUCATION,
[02:20:35] MORE VISIBILITY TO WHAT THESE JOBS ARE.
[02:20:37] SO WE'RE GOING TO CONTINUE TO DO THIS
[02:20:38] GREAT WORK. AND AS I THINK YOU HEARD
[02:20:41] EARLIER FROM EXECUTIVE DIRECTOR METRUCK,
[02:20:44] WE'LL BE COMING BACK TO YOU IN DECEMBER
[02:20:46] OR JANUARY TO TALK WITH YOU ABOUT THE
[02:20:48] NEXT PHASE OF THE FUND. AS YOU SAW
[02:20:51] EARLIER, WE STILL HAVE \$2.7 MILLION THAT
[02:20:54] HAVE NOT BEEN INVESTED, AND ROUND
[02:20:58] FOUR IS NOW IN PROCESS AND BEING
[02:21:01] EVALUATED. SO WE'LL PROBABLY COMMIT
[02:21:03] THOSE DOLLARS BY THE FIRST QUARTER OF
[02:21:05] NEXT YEAR. SO WE HAVE SOME TIME TO TALK
[02:21:07] WITH YOU AND ENVISION TOGETHER THE NEXT
[02:21:09] CHAPTER OF THE FUND. THANK YOU.
[02:21:14] WHAT ARE YOUR QUESTIONS? EXCELLENT.
[02:21:16] THANK YOU SO MUCH. BOOKDA. WHO WANTS THE
[02:21:18] FIRST BITE OF THE APPLE? ACTUALLY,
[02:21:25] NO, I THINK GUADALUPE IS RIGHT. I THINK
[02:21:28] THIS DESERVES A ROUND OF APPLAUSE IF WE
[02:21:29] CAN.
[02:21:36] NOW, COMMISSIONER MOHAMED, YOU CAN HAVE
[02:21:38] A FIRST. HE STOLE MY THUNDER.
[02:21:42] YEAH. I JUST WANTED TO EXPRESS JUST DEEP
[02:21:45] GRATITUDE AND APPRECIATION FOR THE
[02:21:47] ORGANIZATIONS THAT ARE HERE AND ALL THE
[02:21:49] ORGANIZATIONS WHO'VE PARTICIPATED. I
[02:21:51] DON'T WANT TO START NAMING NAMES, BUT I
[02:21:52] KNOW I'VE BEEN TO A NUMBER OF EVENTS

[02:21:56] THAT STAFF HAVE PUT ON IN PARTNERSHIP
[02:21:58] WITH THE ORGANIZATIONS. AND SO IT'S
[02:22:01] GREAT. IT'S WORK THAT DIRECTLY IMPACTS
[02:22:04] OUR COMMUNITY, OUR COMMUNITY
[02:22:06] ORGANIZATIONS. YOU CAN SEE THE OUTCOME
[02:22:09] VERY QUICKLY AND HOW EXCITED PEOPLE ARE
[02:22:12] ABOUT OUR INDUSTRIES, AVIATION,
[02:22:15] MARITIME, AND THERE'S A LOT OF
[02:22:18] OPPORTUNITIES THAT ARE AVAILABLE THROUGH
[02:22:20] THIS GRANT. AND I JUST LOVE HOW PROUD
[02:22:23] YOU ALL ARE OF THE PROGRAM AS STAFF TOO.
[02:22:26] IT BRINGS ME JOY TO WATCH YOU ALL TALK
[02:22:29] ABOUT THE PROGRAM AND TALK ABOUT IT FROM
[02:22:31] A PLACE OF PASSION, AND I CAN TELL
[02:22:33] THERE'S A LOT OF CARE THAT GOES INTO IT.
[02:22:35] I DID HAVE A COUPLE OF QUESTIONS.
[02:22:39] ONE OF THEM WAS ELISE, YOU MENTIONED
[02:22:42] THAT 654 TREES HAVE BEEN PLANTED.
[02:22:46] I'M JUST WONDERING, DO YOU GUYS TRACK
[02:22:48] THE SUCCESS OF THAT OR THE SURVIVAL OF
[02:22:51] THOSE TREES? IS THAT PART OF THE
[02:22:53] PROGRAM? WE DON'T, BUT AS PART OF THEIR
[02:22:57] ANNUAL REPORTING, WE KIND OF LOOK AT HOW
[02:23:00] THEY CAN KEEP TRACK OF WHERE THE TREES
[02:23:03] ARE. ONE THING THAT WE'VE BEEN ALSO
[02:23:05] TRYING TO FIGURE OUT, WE'RE TRYING TO
[02:23:07] FIGURE OUT WHERE IN THE MAP THAT THE
[02:23:09] TREES ARE PLANTED SO THAT WE CAN ALSO
[02:23:11] LOOK AT SOME OF OUR LAND STEWARDSHIP
[02:23:13] PLAN FOR THE PORT AND SEE WHAT ARE WE
[02:23:16] DOING IN SOUTH KING COUNTY AS THE PORT.
[02:23:18] BUT THEN ALSO WHAT ARE OUR PROJECT
[02:23:19] PARTNERS? PLANTING. AND SO THE PARKS
[02:23:23] DEPARTMENTS AT THE DIFFERENT CITIES ARE
[02:23:24] KEEPING TRACK OF THAT. YEAH, IT'D BE
[02:23:26] INTERESTING TO GO BACK AND LOOK AT THE
[02:23:28] SUCCESS OF THE ONES THAT YOU'VE ALL
[02:23:29] PLANTED AND WHAT THAT LOOKS LIKE.
[02:23:31] GUADALUPE, YOU POINTED OUT THAT THE
[02:23:35] SOUTH KING COUNTY FUND, THE ONE THAT
[02:23:36] FOCUSES MORE SO ON WORKFORCE
[02:23:38] DEVELOPMENT, IS CONTRACT. YOU EMPHASIZE
[02:23:40] THE FACT THAT IT'S CONTRACT AND NOT
[02:23:42] GRANTS, BUT THEN ON THE ENVIRONMENTAL
[02:23:44] ONE, IT SAYS THAT IT'S GRANTS. HOW DID
[02:23:46] YOU GUYS DECIDE TO MAKE THAT
[02:23:47] DISTINCTION, TO MAKE ONE OF THEM GRANTS
[02:23:50] AND THEN MAKE THE OTHER ONE CONTRACT?
[02:23:52] IT'S ACTUALLY A CONTRACT AS WELL.
[02:23:56] AND ACTUALLY THAT'S SOMETHING THAT WE'VE
[02:23:57] BEEN TALKING ABOUT, IS HOW DO WE MAKE IT
[02:23:59] CLEAR THAT IT'S A CONTRACT? AND SO
[02:24:02] CHANGING THE NAME FROM ENVIRONMENTAL
[02:24:04] GRANTS PROGRAM TO ENVIRONMENTAL
[02:24:05] IMPROVEMENT PROGRAM SO THAT THE PUBLIC
[02:24:07] IS ALSO NOT CONFUSED THAT THIS IS NOT
[02:24:09] JUST A GRANT WHERE WE'RE GIVING THEM
[02:24:10] MONEY UPFRONT, BUT THAT YOU'RE INVOICING
[02:24:12] AS A CONTRACT. YEAH. AND THEIR STAFF
[02:24:13] THAT'S MANAGING THEM AND CALL THE ROLL.
[02:24:15] THAT CONCLUDES MY QUESTIONS. AGAIN,
[02:24:17] THANK YOU SO MUCH FOR THE WORK YOU ALL
[02:24:19] ARE DOING, AND I LOOK FORWARD TO

[02:24:21] SUPPORTING THE SOUTH KING COUNTY FUND
[02:24:22] WHEN IT COMES BACK TO US. THANK YOU.
[02:24:24] EXCELLENT. COMMISSIONER HASEGAWA. WELL,
[02:24:28] YEAH, I WANT TO SAY CONGRATULATIONS,
[02:24:30] BECAUSE WHEN YOU STARTED THIS, YOU START
[02:24:33] FROM SCRATCH AND YEAR BY YEAR,
[02:24:36] CYCLE BY CYCLE, YOU MAKE IMPROVEMENTS.
[02:24:38] AND WE HEARD FROM PUBLIC COMMENT TODAY
[02:24:40] THAT THEY'RE LOOKING FOR US TO BE ABLE
[02:24:42] TO ENACT IMPROVEMENTS INTO THE AVIATION
[02:24:45] PROCESS. AND THERE WAS SO MUCH
[02:24:47] INFORMATION HERE ABOUT HOW THAT'S BEEN
[02:24:50] AN ITERATIVE PROCESS, AND STILL WE'RE
[02:24:52] LEARNING FROM THAT. AND SO I JUST REALLY
[02:24:56] WANT TO COMMEND YOU ALL FOR BEING SO
[02:24:59] FLEXIBLE TO MEET THE NEED WHERE IT'S AT
[02:25:01] AND PROACTIVELY TEARING DOWN SOME OF
[02:25:04] THOSE BARRIERS SO THAT WE CAN GET THE
[02:25:07] FUND AS IT'S INTENDED TO THE SOURCE AS
[02:25:10] IT'S INTENDED. I AM WONDERING, YOU
[02:25:13] MENTIONED THAT THOSE WHO ARE
[02:25:17] ELIGIBLE TO APPLY INCLUDE
[02:25:21] NOT JUST CBO, NONPROFITS, C,
[02:25:25] THREE ORGANIZATIONS, OR CHAMBERS, BUT
[02:25:27] ALSO GROUPS WITH A FISCAL SPONSOR. IS
[02:25:30] THAT NEW? THAT IS NEW. FOR THE MOST
[02:25:33] RECENT CYCLE, SINCE THE BEGINNING,
[02:25:35] ACTUALLY, WE'VE HAD THAT AS A FISCAL
[02:25:36] SPONSOR. YEAH. OKAY, COOL. AND THAT'S
[02:25:39] ALL DEFINED IN ALL OF OUR COMMUNICATIONS
[02:25:43] AROUND IT ABOUT THE ELIGIBILITY.
[02:25:46] EXCELLENT. AND THEN
[02:25:49] I WAS WONDERING,
[02:25:53] HOW DO YOU CATEGORIZE THE DIFFERENT
[02:25:55] PROJECTS? BECAUSE I IMAGINE THAT AT THE
[02:25:58] PORT OF SEATTLE, WE TALK ABOUT OUR
[02:25:59] TRIPLE BOTTOM LINE ALL THE TIME BECAUSE
[02:26:01] WE REALIZE HOW THESE DIFFERENT THINGS GO
[02:26:03] HAND IN HAND, ADVANCING ENVIRONMENTAL
[02:26:06] SUSTAINABILITY AND ECONOMIC EMPOWERMENT
[02:26:09] AND ADVANCING RACIAL AND GENDER EQUITY.
[02:26:12] HOW DO YOU CATEGORIZE ANY PROJECT INTO
[02:26:15] JUST ONE OF THESE BUCKETS?
[02:26:20] HOW DO WE CATEGORIZE THE PROJECT? SO
[02:26:22] WE'RE REALLY LOOKING AT IT, I THINK, IN
[02:26:25] ITS ENTIRETY, REALLY LOOKING AT WHERE
[02:26:29] IS THE IMPACT? WHAT SPECIFIC AREA
[02:26:32] IS IT FOCUSING ON? AND KEEPING
[02:26:36] IN MIND, WHO ARE THE OTHER PARTNERS?
[02:26:38] WHAT DOES THIS WHOLE MOSAIC REALLY LOOK
[02:26:40] LIKE? AND WHERE DOES THAT PIECE,
[02:26:42] POWERFUL AS IT IS, FIT INTO THE BIGGER
[02:26:45] PICTURE? YEAH, BUT ORGANIZATIONS DECIDE
[02:26:49] WHICH THEY'RE GOING TO APPLY FOR. BUT
[02:26:51] THERE ARE MULTIPLE INTERSECTIONS OF
[02:26:54] THESE ISSUES. AS YOU SAW, JUST EVEN FROM
[02:26:57] THE NAMES OF THE ORGANIZATIONS WHO'VE
[02:26:59] APPLIED, YOU CAN SEE THAT THERE ARE MANY
[02:27:02] THAT ARE DOING GREEN JOBS IN
[02:27:05] ENVIRONMENTAL SECTOR, BUT ALSO
[02:27:08] APPLYING FOR ECONOMIC RECOVERY DOLLARS.
[02:27:11] AND YOU'VE MADE THE DISTINCTION BETWEEN
[02:27:14] ECONOMIC RECOVERY AND COMMUNITY CAPACITY

[02:27:17] BUILDING. I REMEMBER WHEN I FIRST TOOK
[02:27:21] OFFICE AND YOU'RE FIRST BRIEFING ME ON
[02:27:23] THIS AMAZING PROGRAM, THERE WAS A
[02:27:25] CONVERSATION AROUND, COULD WE EXPAND
[02:27:27] THIS PROGRAM TO PROVIDE ECONOMIC
[02:27:30] RECOVERY OR RELIEF TO COMMUNITY BASED
[02:27:33] ORGANIZATIONS? AND THERE WAS SOME
[02:27:35] QUESTION ABOUT LEGAL CHALLENGES,
[02:27:37] PERHAPS THE USE OF THE ACE FUND OR THE
[02:27:39] CALKINS COUNTY COMMUNITY IMPACT FUND IN
[02:27:41] THIS WAY. AND I'M WONDERING HOW HAVE WE
[02:27:44] BEEN ABLE TO OVERCOME THAT TO GET
[02:27:47] TO WHERE WE ARE NOW? DO YOU WANT TO
[02:27:51] ADDRESS THAT, PETE? SURE, I'LL ADDRESS
[02:27:53] IT. WE DID A LOT OF ANALYSIS COMING OUT
[02:27:58] OF COVID PETE RAMELS,
[02:28:01] PORTS GENERAL COUNSEL, THINKS ABOUT THE
[02:28:04] ABILITY TO KIND OF TRANSFORM THE FUND
[02:28:06] USING OUR ECONOMIC DEVELOPMENT AUTHORITY
[02:28:08] UNDER STATE STATUTE. AND SO THAT'S KIND
[02:28:10] OF THE DOOR THAT OPENED FOR US TO BE
[02:28:11] ABLE TO DO THESE PROGRAMS. THANK YOU.
[02:28:15] I'D ALSO LIKE TO THANK YOU FOR YOUR
[02:28:16] ACKNOWLEDGEMENT OF THE LACK OF
[02:28:19] REPRESENTATION OF NATIVE HAWAIIAN
[02:28:22] PACIFIC ISLANDER AND TRIBAL STAKEHOLDER
[02:28:25] GROUPS WHO WE KNOW THAT THEY ARE
[02:28:28] CLUSTERED, THEY ARE THROUGHOUT
[02:28:30] WASHINGTON STATE, BUT THE MAJORITY OF
[02:28:33] THEM DO LIVE ACTUALLY IN KING COUNTY IN
[02:28:35] OUR JURISDICTION, THAT THEY'VE BEEN
[02:28:37] DISPARATELY IMPACTED BY THE PANDEMIC,
[02:28:40] THAT THEY ARE CLIMATE REFUGEES. WE THINK
[02:28:43] ABOUT WHAT HAPPENED IN LAHAINA. WE THINK
[02:28:45] ABOUT WHAT HAPPENED, THE EXPLOSION, THE
[02:28:47] VOLCANIC ERUPTION OFF OF TONGA, WE HEAR
[02:28:51] ABOUT THEIR NEED FOR CULTURALLY SPECIFIC
[02:28:54] FOODS AND FOOD SECURITY. AND I HEAR
[02:28:58] THESE AMAZING PRESENTATIONS FROM FOLKS
[02:29:01] IN THE ROOM, HOW THEY'VE BEEN ABLE
[02:29:04] TO PROVIDE A PROGRAM EXACTLY LIKE THAT
[02:29:06] FOR THEIR OWN SPECIFIC CULTURAL
[02:29:09] COMMUNITY. AND WHAT I LOVE ABOUT THIS
[02:29:12] GROUP, I'VE HAD THE CHANCE TO BE ABLE TO
[02:29:14] ATTEND ONE OF YOUR SYMPOSIUMS IS THAT
[02:29:17] THERE'S AN INTENTIONAL SPACE THAT WE ARE
[02:29:20] FACILITATING, CREATING FOR THE FOLKS
[02:29:23] ACTUALLY DOING THE PROGRAMMATIC WORK AND
[02:29:25] LEADING THE PROGRAMS TO CAUCUS WITH EACH
[02:29:28] OTHER, SHARE LESSONS LEARNED STRATEGIES.
[02:29:30] AND THAT'S SUCH AN IMPORTANT PIECE OF
[02:29:32] COMMUNITY CAPACITY BUILDING.
[02:29:36] AND I KNOW THAT THE NHPI COMMUNITIES AND
[02:29:39] THE TRIBAL COMMUNITIES WOULD HAVE SO
[02:29:41] MUCH TO BE ABLE TO CONTRIBUTE
[02:29:46] AND ALSO TO LEARN REALLY IN THIS
[02:29:48] RECIPROCAL SORT OF MODEL THAT WE'VE BEEN
[02:29:51] ABLE TO STAND UP HERE. SO I APPRECIATE
[02:29:54] THE ACKNOWLEDGMENT OF THAT LACK OF
[02:29:58] REPRESENTATION. AND I
[02:30:02] DO HOPE THAT YOU'LL CONTINUE TO LEAN ON
[02:30:03] US AS COMMISSIONER CHO BE ABLE TO OPEN
[02:30:06] DOORS OR FACILITATE CONVERSATIONS

[02:30:10] IN WHATEVER WAY THAT MIGHT BE HELPFUL.
[02:30:13] BECAUSE AS YOU PUT IT, IT'S GOOD WORK
[02:30:17] AND IT'S ALWAYS EVOLVING. SO THANK
[02:30:20] YOU FOR THAT. AND I THINK I
[02:30:25] ALSO WANTED TO GO TO PAGE 15, SLIDE 15
[02:30:29] AND THE PRESENTATION. I TOO TOOK NOTE OF
[02:30:32] THE FUNDED PROJECTS. THERE'S 37 FUNDED
[02:30:35] PROJECTS FOR ENVIRONMENTAL IMPROVEMENT.
[02:30:38] 654 TREES PLANTED OVER
[02:30:41] THOUSANDS OF TRAINING AND EDUCATIONAL
[02:30:43] HOURS INVESTED. GREEN CITY PARTNERSHIP.
[02:30:48] TO WHAT EXTENT? WELL, I WANT TO
[02:30:50] ACKNOWLEDGE THAT THIS PROGRAMMATIC WORK.
[02:30:53] AND AS YOU SAID, THE PURPOSE IN THE
[02:30:55] PUDDING LIVES OUR LAND STEWARDSHIP
[02:30:57] PRINCIPLES THAT WE JUST PASSED, WHICH IS
[02:31:00] CONSULTATION WITH COMMUNITY MEMBERS.
[02:31:03] HOW DO YOU IMAGINE, AS WE HAVE AN ORDER
[02:31:07] COMING UP THAT REALLY CODIFIES WHAT OUR
[02:31:10] GOALS ARE, HOW THAT WILL RELATE TO THE
[02:31:13] BODY OF THE WORK OF THE COMMUNITY
[02:31:15] MEMBERS AND CBOS THAT WE'RE EMPOWERING
[02:31:18] TO LEAD ON THIS WORK ON THE HOME FRONT?
[02:31:21] YEAH, I'LL TRY TO GIVE YOU ONE EXAMPLE
[02:31:24] WITH OUR PARTNERS IN AVIATION,
[02:31:27] ENVIRONMENTAL WHO ARE BUILDING OUT THAT
[02:31:30] TREE AND LAND STEWARDSHIP PLAN THE
[02:31:32] EVENTS THAT WE HOLD. WE HOLD ABOUT TWO
[02:31:34] TREE PLANTING EVENTS EVERY YEAR. AND SO
[02:31:36] OUR COMMUNITY PARTNERS THAT HAVE BEEN
[02:31:38] FUNDED THROUGH THE ENVIRONMENTAL GRANTS
[02:31:39] PROGRAM ARE ATTENDING THESE EVENTS AS
[02:31:42] WELL. AND SO THAT THEY CAN ALSO
[02:31:43] COLLABORATE, BRING SOME OF THEIR
[02:31:46] CONSTITUENTS AND COMMUNITIES THAT THEY
[02:31:47] SERVE, LEARN FROM OUR PORT STAFF EXPERTS
[02:31:50] ABOUT WHAT LAND STEWARDSHIP PLANS CAN
[02:31:52] LOOK LIKE. AND WE ACTUALLY HAVE AN EVENT
[02:31:54] COMING UP IN DECEMBER WHERE WE'RE GOING
[02:31:56] TO BE CONNECTING OUR COMMUNITY
[02:31:57] ORGANIZATIONS AND LEADERS AS WELL AS
[02:31:59] CITY STAFF MEMBERS TO LEARN MORE ABOUT
[02:32:02] WHAT THE PORT IS DOING ON THAT END. AND
[02:32:03] AS WELL AS COLLABORATING AND LEARNING
[02:32:05] ABOUT SOME OF THE PROJECTS THAT THEY'RE
[02:32:07] WORKING ON IN SOUTH KING COUNTY. I THINK
[02:32:08] THIS IS A WONDERFUL OPPORTUNITY TO BE
[02:32:10] ABLE TO EXPAND OUR REACH IN THIS WORK
[02:32:13] BECAUSE OUR PRINCIPLES AND OUR ORDER
[02:32:15] APPLIES TO PORT PROPERTIES. RIGHT? AND
[02:32:19] THIS IS FOR THE WORK THAT'S HAPPENING IN
[02:32:21] COMMUNITY SPACES. AND THAT SAID,
[02:32:24] OUR VALUES ARE OUR VALUES. AND SO
[02:32:27] LENDING THAT ALSO IN COLLABORATION AND
[02:32:30] CO CREATION WITH THESE CBOS, I THINK IS
[02:32:32] JUST BEAUTIFUL, BEAUTIFUL EXTENSION OF
[02:32:35] THE WORK OF THE PORT. FINALLY,
[02:32:40] SLIDE 16. WHAT IS
[02:32:44] COMMUNITY REVIEWERS PARTICIPATE FOR THE
[02:32:46] ENTIRETY OF CONSENSUS PROCESS. WHAT IS
[02:32:48] THE CONSENSUS PROCESS WHEN IT COMES TO
[02:32:51] REVIEW? WELL, I CAN SPEAK TO THAT OKAY,
[02:32:55] BECAUSE IT IS A LITTLE CHALLENGING. IT

[02:32:57] IS BRINGING TOGETHER THE GROUP TO ASSESS
[02:33:03] AND EVALUATE EACH PROJECT.
[02:33:05] AND CONSENSUS IS THAT WE HAVE TO
[02:33:09] COME TO AGREEMENT. AND SO THERE IS THIS
[02:33:13] DIALOGUE OF BACK AND FORTH, BUT
[02:33:16] ULTIMATELY A DECISION NEEDS TO BE MADE
[02:33:20] AND IT RELIES ON CONSENSUS AGREEMENT.
[02:33:23] THAT IS THE PROCEDURE THAT IS USED RIGHT
[02:33:26] NOW IN THIS PROCESS. GUADALUPE, IF YOU
[02:33:29] DON'T MIND, I WANT TO ADD THAT
[02:33:34] PREVIOUSLY THE PORT SO FOR EVERY
[02:33:38] TIME WE HAVE AN RFP GO OUT, WE ALL WORK
[02:33:42] PORT WIDE TO BRING TOGETHER PANELS THAT
[02:33:45] ARE REPRESENTATIVE OF MULTIPLE OFFICES
[02:33:48] TO READ APPLICATIONS,
[02:33:51] SCORE, AND MAKE RECOMMENDATIONS FOR
[02:33:54] THE FINAL ORGANIZATION THAT'S FUNDED
[02:33:57] THIS IS ACROSS THE PORT PRACTICE. BUT
[02:34:00] WHAT IS UNIQUE HERE IS THAT COMMUNITY
[02:34:04] REPRESENTATIVES WERE INVITED TO SIT IN
[02:34:07] THE PROCESS, BUT TO NOT ACTUALLY HAVE A
[02:34:10] VOTE AND TO NOT REALLY GO TO THE END OF
[02:34:13] THE PROCESS. AND THIS IS REALLY A PRETTY
[02:34:16] INCREDIBLY BIG CHANGE FOR US AS AN
[02:34:18] ORGANIZATION THAT REALLY COMMUNITY
[02:34:22] REPRESENTATIVES NOW ARE PART OF THE
[02:34:26] PROCESS EVERY STEP FROM THE VERY
[02:34:28] BEGINNING TO THE END. AND EVEN
[02:34:32] THOUGH IT SOUNDS LIKE A SMALL THING, IT
[02:34:34] IS REALLY PRETTY BIG. NO FURTHER
[02:34:38] QUESTIONS. THANK YOU. THANK YOU.
[02:34:39] COMMISSIONER FELLEMAN. ANYTHING.
[02:34:44] THANKS SO MUCH FOR THE PRESENTATION.
[02:34:46] AND THANK YOU FOR NOT LETTING YOUR
[02:34:49] ENTHUSIASM WANE AS THIS PROJECT EVOLVES.
[02:34:52] AND IT'S REALLY BRILLIANT TO WATCH HOW
[02:34:55] WE'RE BEING RESPONSIVE TO THE TIMES AND
[02:34:57] LESSONS LEARNED AND ALL THAT GOOD STUFF.
[02:35:00] SO FROM THE INCEPTION, WE NOW
[02:35:03] HAVE PRIORITIZED THE ECONOMIC TO 70% AND
[02:35:07] THE ENVIRONMENTAL TO 20% AND THE WMBE
[02:35:10] TO 10%. IF WE TAKE THE NUMBER OF
[02:35:13] PROJECTS AND DIVIDE IT BY THE AMOUNT OF
[02:35:15] MONEY THAT IS ALLOCATED, YOU GET
[02:35:19] \$186,000 FOR EACH PROJECT.
[02:35:22] I KNOW IT'S DIVIDED UP DIFFERENTLY, BUT
[02:35:24] OF THE 28 PROJECTS, ABOUT 186,000 EACH
[02:35:28] FOR ECONOMIC, \$25,000 EACH
[02:35:31] FOR ENVIRONMENTAL, AND \$109,000 EACH
[02:35:35] FOR WIMPY. AND SO I UNDERSTAND YOU'RE
[02:35:38] HAVING A LITTLE BIT OF A CHALLENGE
[02:35:40] RECRUITING APPLICANTS FOR THE
[02:35:42] ENVIRONMENTAL PROGRAM AND THAT YOU DID
[02:35:44] THIS BRILLIANT JOB OF COMING TO THE
[02:35:47] HIGHLINE FORUM, SENDING UP THE FLARE,
[02:35:50] SAYING, COME AND GET IT. AND I REALLY
[02:35:52] APPRECIATE THAT AND I THINK WE CAN DO
[02:35:54] MORE OF THAT IN THE VARIOUS MEETINGS
[02:35:56] THAT WE PARTICIPATE IN. BUT WHEN YOU
[02:36:01] HAVING BEEN A LONGTIME MEMBER OF THE
[02:36:03] ENVIRONMENTAL COMMUNITY AND A \$20,000
[02:36:07] GRANT IS A LOT MORE WORK THAN IT
[02:36:11] IS TO JUST DO THE WORK WITHOUT THE

[02:36:13] MONEY. AND SO I DON'T UNDERSTAND WHY WE
[02:36:17] SPECIFICALLY PUT IT IN STATUTE OR
[02:36:18] WHATEVER THE GUIDANCE. WHY ARE WE
[02:36:21] INTENTIONALLY LIMITING THE ENVIRONMENTAL
[02:36:24] GRANTS TO 20,000 WHEN IN FACT YOU CAN DO
[02:36:27] MULTI YEAR, YOU CAN DO \$60,000,
[02:36:30] BUT YOU
[02:36:34] DON'T HAVE TO CAP IT? WHY ARE WE CAPPING
[02:36:37] IT? ORIGINALLY, WE HAD IT AT 10,000 FOR
[02:36:40] ACE AND SO WE INCREASED IT TO 20,000 IN
[02:36:43] CYCLE ONE FOR SOUTH KING COUNTY FUND.
[02:36:46] ESSENTIALLY, A BIG PART OF IT IS THAT
[02:36:49] THE PREVIOUS THREE TO ONE MATCH, WE
[02:36:51] WEREN'T SEEING ORGANIZATIONS WHO WERE
[02:36:53] APPLYING FOR A LOT MORE MONEY LIKE THE
[02:36:55] ECONOMIC RECOVERY GRANTS PROGRAM. SO IT
[02:36:59] MAKES IT A LITTLE BIT MORE REASONABLE TO
[02:37:01] DO IT AT 20,000. AND THEN WHEN WE
[02:37:02] ENTERED INTO THE MULTI YEAR CONTRACTS,
[02:37:04] WE THOUGHT, OKAY, LET'S KEEP IT AT
[02:37:06] AROUND 60,000 SO THAT THESE PROJECTS ARE
[02:37:08] MANAGEABLE FOR THESE SMALL COMMUNITY
[02:37:10] BASED ORGANIZATIONS. BECAUSE OUR
[02:37:12] ORGANIZATIONS THAT ARE FUNDED ARE A LOT
[02:37:14] SMALLER THAN OR NEWER NEWLY ESTABLISHED
[02:37:17] ORGANIZATIONS OR COMMUNITY GROUPS WHERE
[02:37:20] MEETING THAT MATCH REQUIREMENT WAS A
[02:37:21] LITTLE BIT MORE DIFFICULT AT A HIGHER
[02:37:23] AMOUNT. I CAN'T GIVE YOU THE REASON
[02:37:27] FOR, BUT I CAN COME BACK TO YOU WHY IT
[02:37:29] IS CAPPED THAT WAY, BUT I CAN FIGURE
[02:37:33] THAT OUT FOR YOU. THANK YOU. BECAUSE
[02:37:35] THERE ARE SOME BIG ENVIRONMENTAL
[02:37:36] ORGANIZATIONS THAT ARE QUASI GOVERNMENT
[02:37:39] IN SCALE. IF YOU LOOK AT THE WORLD
[02:37:42] WILDLIFE FUND AND THE NATURE
[02:37:43] CONSERVANCY, I MEAN, IF THEY GOT
[02:37:44] ENGAGED, THERE'S BIG MONEY THAT COULD BE
[02:37:48] SPENT. BUT WHAT YOU BROUGHT UP WAS A
[02:37:50] REALLY KIND OF AN INTERESTING
[02:37:52] OPPORTUNITY TO PARTNER MORE CLOSELY WITH
[02:37:54] THE PARKS DEPARTMENTS IN THOSE VARIOUS
[02:37:57] COMMUNITIES. AND SO I WAS THINKING,
[02:38:00] IS THERE A WAY ALMOST TO HAVE A STANDING
[02:38:03] FUND WITH THE PARKS DEPARTMENTS THAT
[02:38:05] THEY'RE THE MATCH OR THEY CAN BE PART OF
[02:38:08] THE MATCH, AND THAT WE ALL HAVE PARKS IN
[02:38:11] OUR CITIES AND COMMUNITIES
[02:38:15] OWN THEIR PARKS? RIGHT. SO IS THERE NOT
[02:38:19] A WAY IN WHICH WE CAN JUST LET FOLKS
[02:38:21] KNOW THAT IF YOU WANT TO DO GOOD IN
[02:38:23] THESE PARKS, THERE'S RESOURCES TO DO
[02:38:26] THAT? I'M BEING TOP OF THE HEAD THINKING
[02:38:28] HERE, BUT AGAIN, IT MIGHT HELP WITH THE
[02:38:31] MATCH SITUATION, BUT ALSO LEVERAGE
[02:38:34] RESOURCES FROM THE CITIES. YEAH, WE DO
[02:38:37] PARTNER CLOSELY WITH EACH OF THE CITIES
[02:38:39] FOR THE ENVIRONMENTAL GRANTS PROGRAM,
[02:38:41] ESPECIALLY BECAUSE A LOT OF THE
[02:38:43] IMPROVEMENTS THAT ARE MADE HAVE TO BE
[02:38:45] SIGNED OFF BY THE CITY OR ANY PERMITTING
[02:38:47] THAT HAPPENS. SO IT'S AN OPPORTUNITY FOR
[02:38:49] US TO COLLABORATE WITH OUR CITY

[02:38:51] DEPARTMENTS AHEAD OF TIME, ESPECIALLY
[02:38:54] DURING OUR INFO SESSIONS. I WILL MENTION
[02:38:56] AS WELL, WE JUST HELD FOUR INFO SESSIONS
[02:38:59] FOR THIS CYCLE AND HAD OVER 20 NEW
[02:39:02] ORGANIZATIONS PARTICIPATE THAT ARE
[02:39:04] INTERESTED IN APPLYING. SO WE'RE LOOKING
[02:39:06] FORWARD TO SEEING WHEN IT CLOSES HOW
[02:39:08] MANY FOLKS ARE GOING TO BE APPLYING.
[02:39:10] BUT ALL OF THE ORGANIZATIONS THAT HAVE
[02:39:12] ATTENDED ARE BRAND NEW AND HAVE BEEN
[02:39:14] HEARING ABOUT IT THROUGH THE SYMPOSIUM,
[02:39:16] THROUGH OUR CITY ENGAGEMENT AND OTHER
[02:39:19] EVENTS THAT WE'VE HELD THROUGHOUT THE
[02:39:20] YEAR. THANK YOU FOR THAT. BUT IT WAS
[02:39:23] ALSO SURPRISING TO ME THAT YOU HAVE A
[02:39:25] ONE MONTH GRANT DEADLINE. SIX WEEKS.
[02:39:29] SIX WEEKS, RIGHT. SO IT'S JUST FROM THE
[02:39:32] TIME YOU KNOW ABOUT IT TO THE TIME YOU
[02:39:34] GET TO PULL IT TOGETHER, A PROPOSAL TO
[02:39:37] THE TIME YOU WRITE IT, IT'S KIND OF
[02:39:39] TIGHT. AND THEN DO WE HAVE THESE
[02:39:42] FACILITATORS LIKE WE HAVE IN OTHER
[02:39:44] PROGRAMS TO HELP WITH GRANT WRITING?
[02:39:46] THAT'S PART OF OUR BECAUSE WE HAVE THAT
[02:39:48] IN I KNOW, AND OTHER EFFORTS IN OUR
[02:39:51] NAVIGATORS AND THINGS LIKE THIS, OUR
[02:39:54] LIAISONS SUPPORT THAT WORK. AND SO WE'RE
[02:39:56] DOING A LOT OF THE OUTREACH AHEAD OF
[02:39:58] TIME DURING THE SUMMER,
[02:40:01] DURING SPRING AND SUMMER. AND SO OUR
[02:40:03] LIAISONS, WHEN WE BRING THEM ON BOARD,
[02:40:05] HELP DRIVE THAT. AND THEN ALSO DURING
[02:40:07] OUR INFO SESSIONS, WE GO THROUGH WHAT
[02:40:09] THE APPLICATION LOOKS LIKE, WHAT
[02:40:11] BUILDING OUT A SCOPE OF WORK LOOKS LIKE,
[02:40:13] HOW TO CONTACT YOUR CITY AND STATE.
[02:40:16] YOU ARE FACILITATING THAT. IT JUST SEEMS
[02:40:18] TO ME THAT WITH A RELATIVELY SHORT
[02:40:20] DEADLINE THAT THIS COULD BE SOMETHING
[02:40:23] THAT WE COULD LOOK AT TARGETING SOME OF
[02:40:25] THE COMMUNITIES THAT YOU'RE SPECIFICALLY
[02:40:26] LOOKING REACHING OUT TO. WE CAN MAYBE DO
[02:40:31] SOME TARGETED EFFORTS TO GIVE AN EARLY
[02:40:34] HEADS UP. AND I'LL JUST ADD ONE MORE
[02:40:36] THING BEFORE I PASS IT TO BOOKTA, IS
[02:40:39] THAT WE ALSO HAVE A TWO PAGE
[02:40:40] APPLICATION. AND SO WE WERE REALLY
[02:40:43] INTENTIONAL ABOUT MAKING IT SHORT AND SO
[02:40:46] THAT FOLKS DON'T HAVE TO TAKE A LOT OF
[02:40:48] TIME IF THEY DON'T HAVE A GRANT WRITER
[02:40:49] OR IF THEY'RE A ONE OR TWO PERSON TEAM
[02:40:51] THAT THEY CAN KIND OF QUICKLY TALK
[02:40:53] THROUGH THEIR SCOPE OF WORK AND THEN
[02:40:54] BUILD OUT THEIR BUDGET. SO WE TRY TO
[02:40:56] MAKE THAT REALLY ACCESSIBLE AND EASY FOR
[02:40:58] FOLKS TO BE ABLE TO APPLY. I'VE GOT ONE
[02:41:00] MORE. I JUST WANTED TO ADD TO THAT
[02:41:02] POINT, COMMISSIONER, THAT BECAUSE WE
[02:41:04] KNOW SIX WEEKS IS NOT ENOUGH,
[02:41:07] ESPECIALLY FOR SMALLER ORGANIZATION.
[02:41:10] THAT IS ESPECIALLY WHY WE ARE DOING SO
[02:41:13] MANY Q A SESSIONS.
[02:41:16] WE ARE DOING THE SYMPOSIUM. WE ARE USING

[02:41:19] THE LIAISON TO DO OUTREACH AND ALSO
[02:41:22] KEEPING THE DATES OF THE RFPs
[02:41:26] CONSISTENT SO THAT WE COULD SAY TO
[02:41:28] EVERYONE, EXPECT FOR IT TO COME OUT IN
[02:41:31] APRIL OF NEXT YEAR SO THAT WHEN THE
[02:41:33] NEWSLETTER GOES OUT AND ANNOUNCES THE
[02:41:34] DEADLINE, PEOPLE HAVE HAD A LOT OF
[02:41:36] NOTICE. EXCELLENT. LAST THING IN THE
[02:41:39] TOURISM DEPARTMENT, I'M VERY MUCH
[02:41:42] PUSHING FOR ECOTOURISM. RIGHT. BUT
[02:41:44] THERE'S ALSO A VERY BIG EFFORT RIGHT NOW
[02:41:47] TO EXPOSE COMMUNITIES TO NATURE IN
[02:41:51] A TOURISTICAL KIND OF WAY. AND I'M JUST
[02:41:53] WONDERING, OUTDOOR EXPERIENCE,
[02:41:56] EXPANDING THE OUTDOOR EXPERIENCE, WOULD
[02:41:59] THAT BE SOMETHING YOU WOULD CONSIDER
[02:42:01] SUITABLE FOR FUNDING FOR THIS KIND OF
[02:42:05] EXPERIENTIAL?
[02:42:10] THE ULTIMATE TOURISM IS WHAT I CALL
[02:42:12] NATURE POSITIVE TOURISM, WHERE YOU GO
[02:42:14] OUT AND VISIT AND THEN DO SOME GOOD
[02:42:16] WHILE YOU'RE THERE. BUT I'M JUST
[02:42:18] WONDERING, YOU CAN'T DO GOOD UNTIL YOU
[02:42:20] KNOW WHAT'S IN YOUR BACKYARD SOMEWHAT.
[02:42:21] SO I'M JUST WONDERING, DO YOU SEE THAT
[02:42:23] WITHIN THE BOUNDS OF A GRANT? AS LONG AS
[02:42:26] THERE'S A PUBLIC IMPROVEMENT. SO IF THEY
[02:42:29] ARE PARTICIPATING IN EITHER PARK CLEANUP
[02:42:32] OR INSTALLING ARTWORK OR
[02:42:36] ANY KIND OF PUBLIC IMPROVEMENT, AN
[02:42:38] ORGANIZATION COULD APPLY FOR IT.
[02:42:41] SO IT'S NOT INTERNAL. INTERNAL
[02:42:43] IMPROVEMENT. YEAH. SO JUST NOT AN
[02:42:46] EXPERIENCE ISN'T GOOD ENOUGH. INTERNAL.
[02:42:49] THANK YOU FOR THAT CLARIFICATION. YEAH.
[02:42:51] ALL RIGHT. WELL, MY CONTRIBUTION TO THIS
[02:42:54] CONVERSATION WAS THE ROUND OF APPLAUSE,
[02:42:57] ACTUALLY. I DO HAVE TWO QUICK QUESTIONS.
[02:42:59] ONE IS SIX WEEKS, BUT YOU HAVE A TWO
[02:43:03] STEP PROCESS. SO IS THE SIX WEEK
[02:43:04] DEADLINE WHEN THE LOI IS DUE,
[02:43:07] OR IS IT WHEN THE ACTUAL RFP APPLICATION
[02:43:09] IS DUE? WE HAVE TWO DIFFERENT TIMELINES.
[02:43:13] SO FOR STEP ONE, YOU HAVE ALMOST
[02:43:16] SIX WEEKS TO RESPOND. AND IT'S A QUICK
[02:43:19] THREE QUESTION. IT SHOULD BE NO LONGER
[02:43:22] THAN THREE PAGES. AND THEN AT THAT
[02:43:25] POINT WE ASSESS THOSE AND THEN WE INVITE
[02:43:28] TO PARTICIPATE IN STEP TWO IN SUBMITTING
[02:43:31] A FULL RFP. SO IT KIND OF IS, I THINK,
[02:43:35] TRANSPARENT, AND IT INVOLVES LESS WORK
[02:43:38] ON OUR PARTNER'S BEHALF SO THEY DON'T
[02:43:40] HAVE TO PULL TOGETHER A BIG RFP AND HOW
[02:43:43] MUCH TIME GOES BETWEEN STEP ONE?
[02:43:45] USUALLY SIX WEEKS AND THEN SIX WEEKS.
[02:43:47] OKAY, SO IT'S ACTUALLY TWELVE WEEKS.
[02:43:49] WELL, THIS IS FOR ECONOMIC RECOVERY.
[02:43:52] THE ENVIRONMENTAL DOES NOT HAVE A TWO
[02:43:54] STEP PROCESS. OKAY, THAT'S A GOOD NEWS
[02:43:57] DISTINCTION. AND THEN REAL QUICKLY,
[02:44:00] WE'RE ON OUR FOURTH FUNDING CYCLE HERE,
[02:44:03] WHICH IS VERY EXCITING. I'M CURIOUS, AS
[02:44:06] THE FIRST CALL ROLL OFF, I GUESS

[02:44:09] YOU COULD SAY, BECAUSE IT'S TWO YEARS AT
[02:44:11] A TIME. IS THE EXPECTATION FOR THEM TO
[02:44:14] OR THE HOPE FOR THEM TO REAPPLY FOR
[02:44:17] CYCLE FOUR AND BEYOND SO THEY CAN GET
[02:44:18] REUPPED? OR IS THE EXPECTATION FOR US TO
[02:44:21] GO OUT AND LOOK FOR OTHER CBOS AND
[02:44:23] ORGANIZATIONS TO FILL THOSE POSITIONS?
[02:44:25] OR IS IT MAYBE A COMBINATION OF
[02:44:28] NEW AND OLD? I'M CURIOUS, WHAT THE
[02:44:31] STRATEGY? THAT'S A VERY GOOD QUESTION.
[02:44:35] THE FIRST ROUND, WE ONLY HAD A ONE YEAR.
[02:44:38] IT WAS IN THE SECOND ROUND THAT WE
[02:44:40] STARTED DOING THREE YEAR OPTIONS. AND SO
[02:44:43] WE HAVE NOT GRADUATED ANYONE FROM
[02:44:46] A THREE YEAR PROGRAM YET. BUT AS WE ARE
[02:44:50] ENVISIONING THE NEXT CHAPTER OF SOUTH
[02:44:52] KING COUNTY FUND, WE'RE ABSOLUTELY
[02:44:53] COMING BACK TO YOU WITH SOME ANSWERS TO
[02:44:55] THOSE QUESTIONS OF HOW MANY
[02:44:59] NEW ORGANIZATIONS DO WE WANT TO LEAVE
[02:45:01] SPACE FOR? DO WE WANT HOW MANY OF THE
[02:45:04] SAME ORGANIZATIONS WE WANT TO CONTINUE
[02:45:06] FORWARD WITH? SO WE'RE FIGURING THAT
[02:45:09] OUT. OKAY, GREAT. WELL, I LOOK FORWARD
[02:45:10] TO HEARING THAT STRATEGY. THANK YOU
[02:45:13] AGAIN SO MUCH FOR ALL THE TERRIFIC WORK.
[02:45:14] REALLY APPRECIATE IT. I THINK I'VE SAID
[02:45:16] THIS IN THE PAST, BUT THIS IS SOME OF
[02:45:18] THE BEST THINGS THAT WE DO, AS YOU KNOW.
[02:45:21] I THINK IT'S FAIR FOR ME TO GIVE A SHOUT
[02:45:23] OUT TO OUR FORMER COLLEAGUE PETER
[02:45:25] STEINBRUECK, WHO WAS REALLY THE IMPETUS
[02:45:29] FOR THIS, AND I THINK JOHN
[02:45:35] FRANKLIN. SO THIS IS MAYBE THE THIRD
[02:45:39] ITERATION AND POTENTIALLY GOING ON TO A
[02:45:41] FOURTH ITERATION ONCE WE KIND OF MAKE
[02:45:44] SOME IMPROVEMENTS IN Q ONE OR MAYBE EVEN
[02:45:47] Q FOUR OF THIS YEAR.
[02:45:50] I WON'T GIVE IT AWAY, BUT WE ARE GOING
[02:45:52] TO MAKE SOME CHANGES TO THE PROGRAM.
[02:45:54] BUT IT'S A LONG TIME COMING. IT'S GREAT
[02:45:57] WORK, AND I THINK YOU'RE RIGHT. THERE
[02:45:58] ARE PEOPLE WHO NOW KNOW ABOUT THE PORT
[02:46:01] WAY MORE AND WAY BETTER AS A RESULT OF
[02:46:04] ALL THIS TERRIFIC WORK. SO THANK YOU.
[02:46:06] THANK YOU. THANK YOU SO MUCH.
[02:46:12] ALL RIGHT, WE ARE ON TO OUR LAST ITEM OF
[02:46:15] THE DAY. CLERK HART, PLEASE READ THE
[02:46:16] NEXT ITEM INTO THE RECORD, AND THEN
[02:46:18] EXECUTIVE DIRECTOR METRUCK WILL THEN
[02:46:19] INTRODUCE IT.
[02:46:31] THANK YOU. THIS IS AGENDA ITEM ELEVEN B,
[02:46:33] THE 2024 MARITIME AND EDD OPERATING AND
[02:46:36] CIP BUDGETS BRIEFING.
[02:46:49] WE'RE READY. IT'S IT.
[02:46:53] WHY DO WE END WITH THE DENSE STUFF?
[02:46:55] IT'S OKAY. ALL RIGHT. WELL, WE'RE GOING
[02:46:56] TO BOOKEND. THEY'RE LIKE BOOKENDS. WE
[02:46:58] BEGAN WITH A BUDGET. IT'S TRUE. WE'RE
[02:47:00] ENDING WITH A BUDGET. I THANK YOU FOR
[02:47:02] YOUR COMMISSIONERS. I THANK YOU FOR YOUR
[02:47:03] ENDURANCE THIS MORNING. YOU ALREADY
[02:47:06] SPENT SEVERAL HOURS IN A STUDY SESSION

[02:47:08] FOCUSED ON THE AVIATION BUDGET. THIS
[02:47:10] AFTERNOON, WE'LL DELVE INTO THE DETAILS
[02:47:13] ON OUR OTHER TWO MAJOR LINES OF
[02:47:15] BUSINESSES MARITIME AND ECONOMIC
[02:47:18] DEVELOPMENT. AS WITH THE AIRPORT, WE'RE
[02:47:20] PLEASED TO BE PROJECTING STRONG GROWTH
[02:47:21] IN THE YEAR AHEAD IN SOME PARTS OF THE
[02:47:24] PROGRAMS, AS WE WILL SEE THE FULL
[02:47:25] RECOVERY OF THESE BUSINESS LINES AFTER
[02:47:27] THE HEIGHT OF THE COVID-19 PANDEMIC.
[02:47:29] HOWEVER, THE SAME FACTORS IMPACTING THE
[02:47:32] OTHER PARTS OF OUR ORGANIZATION ARE
[02:47:33] RELEVANT HERE SOME ECONOMIC UNCERTAINTY,
[02:47:37] INFLATIONARY, COST DRIVERS, WORLDWIDE
[02:47:39] SITUATIONS, AND THE NEED TO CONTINUE TO
[02:47:41] INVEST IN OUR WORKFORCE, NOT ONLY FOR
[02:47:43] RECRUITMENT AND RETENTION GENERALLY,
[02:47:45] BUT SPECIFICALLY TO ENSURE THE
[02:47:46] SUCCESSFUL DELIVERY OF OUR CAPITAL
[02:47:48] PROGRAM, AS I DID THIS MORNING. I WANT
[02:47:50] TO MAKE SURE TO THANK THE INCREDIBLE
[02:47:52] FINANCE AND BUDGET STAFF WHO SPENT
[02:47:54] HUNDREDS OF HOURS OVER THE LAST FEW
[02:47:55] MONTHS TO BRING US UP TO THIS POINT,
[02:47:57] AND ALL THE STAFF THAT PARTICIPATED IN
[02:47:59] THOSE DISCUSSIONS AS WELL. WE'RE NOT
[02:48:02] ONLY FOCUSED ON HOW TO RESPONSIBLY AND
[02:48:03] STRATEGICALLY CRAFT OUR PLANS FOR NEXT
[02:48:05] YEAR, BUT ALSO VERY COMMITTED TO
[02:48:07] ENSURING THAT THESE BUDGETS REFLECT OUR
[02:48:09] RAISED VALUES AND HELP US ACHIEVE OUR
[02:48:11] OVERARCHING MISSION AND MAJOR GOALS THAT
[02:48:13] YOU'VE SET BEFORE US. SO THE PRESENTERS
[02:48:15] THIS AFTERNOON ARE DAVE MCFADDEN,
[02:48:16] MANAGING DIRECTOR, ECONOMIC DEVELOPMENT
[02:48:18] DIVISION. STEPHANIE JONES STEVENS,
[02:48:21] MANAGING DIRECTOR, MARITIME DIVISION,
[02:48:23] AND KELLY ZUPAN, DIRECTOR OF SEAPORT
[02:48:25] FINANCE AND BUDGET. SO I THINK WE'RE
[02:48:27] GOING TO BEGIN IT HAS DOWN HERE TO BEGIN
[02:48:29] WITH DAVE, BUT I'M NOT SURE IF IT'S DAVE
[02:48:32] OR WE'LL BEGIN RIGHT WITH KELLY. OKAY,
[02:48:34] BEFORE WE CONTINUE OKAY, NOW WE HAVE A
[02:48:37] THIRD COMMISSIONER IN THE ROOM. OKAY,
[02:48:38] GO AHEAD. WE NEED A 7TH INNING STRETCH
[02:48:40] HERE, MAYBE. IS THAT YES.
[02:48:45] OKIE DOKIE. ALL RIGHT.
[02:48:50] GOOD AFTERNOON, COMMISSIONERS EXECUTIVE
[02:48:53] DIRECTOR, METRUCK. WE WILL NOW BE
[02:48:56] PRESENTING THE PRELIMINARY OPERATING
[02:48:57] BUDGETS AND CAPITAL PLAN FOR THE
[02:49:00] MARITIME AND ECONOMIC DEVELOPMENT
[02:49:01] DIVISIONS. NEXT SLIDE, PLEASE.
[02:49:09] BELOW SHOWS WHERE WE ARE ON THE
[02:49:11] TIMELINE. THE COMMISSIONER RETREAT AND
[02:49:13] BUDGET DEVELOPMENT BRIEFING, FEEDBACK
[02:49:15] GUIDE, LEADERSHIP ON PRIORITIES WHICH WE
[02:49:18] WILL SEE INCORPORATED THROUGHOUT THE
[02:49:20] PRESENTATION. WE HAVE
[02:49:23] THIS MEETING TODAY IN TWO WEEKS, THE
[02:49:26] PLAN OF FINANCE BRIEFING AND THEN THE
[02:49:28] FIRST AND SECOND READING IN NOVEMBER.
[02:49:31] NEXT SLIDE. I'LL BE GOING THROUGH THESE

[02:49:33] FAIRLY QUICKLY, SO IF YOU NEED ME SLOW
[02:49:36] DOWN, LET ME KNOW. WE WILL START THE
[02:49:39] MARITIME DIVISION. WE WILL START WITH
[02:49:41] THE MARITIME DIVISION, INCLUDING THE
[02:49:42] JOINT VENTURE WITH THE NORTHWEST SEAPORT
[02:49:44] ALLIANCE AND THE STORMWATER UTILITY.
[02:49:46] THIS IS FOLLOWED BY THE ECONOMIC
[02:49:49] DEVELOPMENT DIVISION, THEN CLOSING THE
[02:49:51] OPERATING BUDGET DISCUSSION WITH A ROLL
[02:49:53] UP OF THE SEAPORT OR NON AVIATION
[02:49:55] DIVISIONS. DO NOTE WE DO HAVE AN
[02:49:58] ESTIMATE OF THE NORTHWEST SEAPORT
[02:50:00] ALLIANCE DISTRIBUTABLE INCOME. HOWEVER,
[02:50:02] THE DETAILS UNDERLYING THE INCOME,
[02:50:04] ALONG WITH THEIR CIP WILL BE PRESENTED
[02:50:07] ON OCTOBER 27 TO THE MANAGING MEMBERS.
[02:50:11] WE WILL FINISH THE PRESENTATION WITH AN
[02:50:13] OVERVIEW ON OUR CAPITAL IMPROVEMENT
[02:50:15] PLAN. IN CONTRAST TO AVIATION,
[02:50:18] SEAPORT HAS ABOUT A DOZEN DIFFERENT
[02:50:21] LINES OF BUSINESS, EACH WITH THEIR OWN
[02:50:23] PROFIT AND LOSS STATEMENTS. SO WE TRIED
[02:50:25] TO KEEP HIGH LEVEL. WE HAVE ADDITIONAL
[02:50:28] DETAIL IN THE APPENDIX. IF YOU'D LIKE
[02:50:30] ANYTHING FURTHER, PLEASE HAVE YOUR STAFF
[02:50:32] REACH OUT AND WE CAN PROVIDE ANY
[02:50:34] ADDITIONAL SUPPORTING DOCUMENTS YOU
[02:50:36] WOULD LIKE. I WILL NOW TURN OVER TO
[02:50:39] STEPHANIE JONES STEBBINS, MANAGING
[02:50:40] DIRECTOR OF MARITIME, WHO WILL WALK YOU
[02:50:42] THROUGH SOME OF OUR KEY STRATEGIES AND
[02:50:44] APPROACHES GUIDING THE MARITIME BUDGET.
[02:50:46] THANKS, KELLY. NEXT SLIDE PLEASE.
[02:50:51] SO, NEXT SLIDE PLEASE. I'M GOING TO
[02:50:54] START WITH THE BOTTOM LINE UP FRONT.
[02:50:57] OUR REVENUE IS UP 14% PROJECTED TO
[02:51:01] BE UP 14% IN OUR 2024 BUDGET AND OUR
[02:51:04] EXPENSES ARE PROJECTED TO BE UP 9%.
[02:51:07] NOW, BEFORE WE GET TOO EXCITED ABOUT HOW
[02:51:10] WE HAVE EXTRA MONEY, I WANT TO JUST
[02:51:13] POINT OUT THAT REALLY WE ARE ON A LONG
[02:51:15] TERM STRATEGY TO TRY TO GET TO SELF
[02:51:17] FUNDING, MEANING WE PAY FOR EVERYTHING
[02:51:19] IN MARITIME, INCLUDING THE
[02:51:23] PORT FROM CORPORATE AND PAYING FOR OUR
[02:51:26] INFRASTRUCTURE, WHICH IS A SIGNIFICANT
[02:51:29] EXPENSE AS WELL. SO WE ARE ON THE PATH
[02:51:31] TO GET THERE, BUT THAT MORE
[02:51:35] REVENUE THAN EXPENSE STARTS TO GET US
[02:51:37] CLOSER. WE HAVE NICE CRUISE OCCUPANCY
[02:51:40] NEXT YEAR PROJECTED. WE ARE KIND OF
[02:51:43] FULLY RECOVERING FROM THE PANDEMIC.
[02:51:45] I'LL TALK A LITTLE BIT MORE ABOUT SOME
[02:51:47] RATE INCREASES. THE 106 WAREHOUSE
[02:51:50] HAS COME ONLINE OFFSET BY SOME LOWER
[02:51:53] GRAIN VOLUMES ON THE EXPENSE SIDE,
[02:51:56] SIMILAR TO WHAT YOU HEARD THIS MORNING
[02:51:57] FROM LANCE AND HEIDI. WE HAD MANY
[02:52:01] GOOD PROPOSALS, PEOPLE WELL THOUGHT
[02:52:05] OUT, IMPORTANT THINGS. WE WERE ONLY ABLE
[02:52:07] TO APPROVE ABOUT HALF OF THOSE. SO HARD
[02:52:10] DECISIONS TO MAKE AND THOSE DECISIONS
[02:52:13] WERE REALLY GUIDED BY THE BUSINESS

[02:52:15] DRIVERS AND OUR STRATEGIES THAT YOU'RE
[02:52:17] GOING TO SEE NEXT. SO WITH THAT, I'M
[02:52:19] GOING TO ASK TO GO TO THE NEXT SLIDE.
[02:52:22] SO TALK A LITTLE BIT ABOUT THE BUSINESS
[02:52:25] DRIVERS FOR OUR 2024 BUDGET. SUPPORTING
[02:52:28] THE LONG TERM SUSTAINABLE FINANCIAL
[02:52:30] PICTURE FOR THE MARITIME DIVISION, IT'S
[02:52:32] ANOTHER KIND OF GETTING TO ZERO,
[02:52:34] GETTING TO ZERO DEBT. WE'RE TRYING TO
[02:52:36] GET TO A POSITION WHERE WE ARE COVERING
[02:52:39] NOT ONLY ALL AGAIN OUR EXPENSES, BUT
[02:52:41] ALSO OUR INFRASTRUCTURE. SO WE'RE ON THE
[02:52:43] PATH TO THAT AND YOU'LL SEE SOME MORE
[02:52:44] INFORMATION ABOUT THAT IN A MINUTE. AND
[02:52:47] REMEMBER THAT WHEN WE SET THAT GOAL,
[02:52:49] ACTUALLY PROBABLY ONLY COMMISSIONER
[02:52:51] FELLEMAN WAS HERE WHEN WE SET THAT GOAL.
[02:52:52] WE WERE ANTICIPATING THAT WE WOULD BE
[02:52:54] BUILDING ANOTHER CRUISE TERMINAL IN
[02:52:56] ORDER TO HELP TOWARDS AND
[02:53:00] THAT IS NOT PART OF OUR PLAN. SO WE'RE
[02:53:02] ENDEAVORING TO REALLY MANAGE OUR
[02:53:04] FINANCES VERY
[02:53:08] WITH A LOT OF FISCAL RESPONSIBILITY.
[02:53:10] CAPITAL DELIVERY PROCESS. YOU'RE GOING
[02:53:12] TO HEAR ABOUT OUR LARGE CAPITAL PROGRAM.
[02:53:15] ALTHOUGH IT'S NOT AS BIG AS THE AVIATION
[02:53:17] DIVISION, IT'S STILL A BILLION. SO
[02:53:20] THAT'S NOT JUST POCKET CHANGE AND
[02:53:24] THAT TAKES INVESTMENT ON THE EXPENSE
[02:53:27] SIDE AS WELL. WE'RE BRINGING ON MORE
[02:53:28] STAFF, WE'RE PUTTING IN MORE RESOURCES
[02:53:31] INTO PLACE, BRINGING A PLANNING
[02:53:33] DEPARTMENT ON BOARD. SO THAT IS A BUDGET
[02:53:34] DRIVER FOR US. NEXT SLIDE.
[02:53:37] SIGNIFICANT AMOUNT OF RESOURCES AND
[02:53:41] INVESTMENTS GOING INTO COMMUNITY AND
[02:53:43] ENVIRONMENTAL INITIATIVES. SO ADVANCING
[02:53:45] THE GREEN CORRIDOR A NUMBER, IT'S
[02:53:48] SIGNIFICANT STAFF TIME MORE THAN
[02:53:50] CONSULTANT DOLLARS. WE ARE FINALIZING
[02:53:54] AND BEGINNING IMPLEMENTING A PARKS
[02:53:56] MANAGEMENT STRATEGY IS INCLUDED IN OUR
[02:53:58] BUDGET AND THEN AROUND THE PORT,
[02:54:01] AROUND THE MARITIME DIVISION,
[02:54:03] INVESTMENTS IN IMPLEMENTING THE MARITIME
[02:54:05] CLEAN AIR ACTION PLAN. IT'S NOT JUST OUR
[02:54:07] ENVIRONMENTAL SUSTAINABILITY TEAM, OUR
[02:54:09] FLEET TEAM FOR INSTANCE, IS MAKING
[02:54:11] SIGNIFICANT INVESTMENTS, ALSO MAKING.
[02:54:14] REALLY ALL OF OUR BUSINESSES ARE MAKING
[02:54:16] THE INVESTMENTS TO TRANSITION TO A CLEAN
[02:54:20] ENERGY ECONOMY. NEXT SLIDE,
[02:54:23] PLEASE.
[02:54:26] STRENGTHS, OPPORTUNITIES, THREATS AND
[02:54:28] WEAKNESSES. I WILL SKIP OVER THIS EXCEPT
[02:54:31] TO APPRECIATE THE POINT THAT
[02:54:32] COMMISSIONER MOHAMMED MADE THIS MORNING
[02:54:34] THAT SOMETIMES OUR GREATEST STRENGTHS
[02:54:35] AND OUR GREATEST WEAKNESSES ARE TWO
[02:54:38] EDGES OF THE SAME SORT. SO THAT IS
[02:54:40] CERTAINLY REPRESENTED HERE. NEXT SLIDE,
[02:54:42] PLEASE.

[02:54:45] EQUITY. I WANT TO JUST HIGHLIGHT A
[02:54:47] COUPLE THINGS. WE DO HAVE CONTINUED
[02:54:50] FUNDS FOR OUR PARK STRATEGY OUTREACH AND
[02:54:53] BEGINNING IMPLEMENTATION IN OUR BUDGET.
[02:54:56] WE'RE ADDING FUNDING FOR EDI
[02:54:59] CERTIFICATION, SPONSORSHIPS TO SUPPORT
[02:55:02] WORKFORCE DEVELOPMENT ON OUR WMBE
[02:55:05] GOALS. I DO WANT TO POINT OUT, AND I'VE
[02:55:07] BEEN CONFIRMING THIS WITH MIAN, I WAS
[02:55:10] UNDER THE IMPRESSION THAT OUR LAST FULL
[02:55:13] YEAR OF WMBE SPENDING WAS THE HIGHEST
[02:55:15] IN THE PORT AT ABOUT 20%. HE INFORMS ME
[02:55:19] THAT IS NOT CORRECT. SO NOT TO BE
[02:55:22] COMPETITIVE OR ANYTHING, BUT WE DID HAVE
[02:55:25] THE HIGHEST CONSTRUCTION SPEND FOR WMBE
[02:55:28] BUSINESS IN 2022 AT 43%.
[02:55:32] SO VERY PROUD OF THAT NUMBER. AND THAT'S
[02:55:33] REALLY STAFF TEAMS AROUND THE DEPARTMENT
[02:55:38] THAT FOCUS ON THAT.
[02:55:42] WE NEGLECTED TO PUT INVESTMENT IN HUMAN
[02:55:44] TRAFFICKING ON THIS SLIDE, BUT WE DO
[02:55:46] HAVE THAT IN OUR BUDGET. AND THEN THERE
[02:55:48] IS ALSO INVESTMENT IN THE MARITIME HIGH
[02:55:51] SCHOOL. I'M ACTUALLY NOT SURE IF IT
[02:55:53] SHOWS IN THE MARITIME BUDGET OR EDI
[02:55:55] BUDGET, BUT JUST KNOW THAT IS INCLUDED.
[02:55:58] NEXT SLIDE.
[02:56:01] THIS IS THE WAY I THINK ABOUT OUR
[02:56:03] MARITIME STRATEGIES. WE REALLY HAVE
[02:56:06] A FOUNDATION THAT WE REST ON SAFETY AND
[02:56:09] RESILIENCY. WE WANT OUR FOLKS TO GO HOME
[02:56:11] SAFELY AT THE END OF THE DAY. TALKED
[02:56:13] ABOUT ENVIRONMENTAL SUSTAINABILITY. WE
[02:56:15] NEED TO PAY FOR WHAT WE DO. WE NEED
[02:56:18] TO PROVIDE WHAT OUR CUSTOMERS NEED. BUT
[02:56:20] WHEN RESTING ON THAT FOUNDATION, WE
[02:56:22] REALLY, AS WE LOOK TO THE FUTURE, THINK
[02:56:24] ABOUT SUSTAINABILITY, INNOVATION AND
[02:56:27] EQUITY AS THE THINGS WE NEED TO BE
[02:56:29] SUCCESSFUL IN THE LONG TERM IN OUR
[02:56:31] HARBOR. AND IF WE DO ALL THOSE THINGS,
[02:56:33] WE CREATE THE KIND OF QUALITY LIVABLE
[02:56:37] WAGE JOBS THAT WE HEARD BOOKDA TALKED ABOUT
[02:56:40] EARLIER. NEXT SLIDE.
[02:56:44] THIS IS A SLIDE THAT SHOWS MARITIME
[02:56:47] TRENDING TOWARDS BEING ABLE TO COVER ALL
[02:56:51] OF THE COST WHEN WE PULL EVERYTHING
[02:56:53] TOGETHER AS THE PORTFOLIO. SOME
[02:56:55] BUSINESSES DO BETTER, SOME BUSINESSES WE
[02:56:58] SUBSIDIZE FROM OTHER BUSINESS BUSES.
[02:57:01] BUT THE POINT IS WE WANT TO GET TO THE
[02:57:03] POINT WHERE THAT REVENUE EXCEEDS ALL
[02:57:07] OF OUR EXPENSES AND OUR INVESTMENTS.
[02:57:10] AND I'M GOING TO TURN IT OVER TO KELLY
[02:57:12] ZUPAN AT THIS POINT TO CONTINUE THE
[02:57:15] PRESENTATION. THANK YOU.
[02:57:17] THANKS STEPHANIE. YOU'LL SEE AS YOU'LL
[02:57:21] SEE AS WE GO FORWARD SIMILAR SLIDES TO
[02:57:23] THIS. THE REVENUE IS REPRESENTED WITH
[02:57:26] THE BLACK LINE AND THE STACK BAR
[02:57:28] INDICATING THE VARIOUS EXPENSE
[02:57:30] CATEGORIES, INCLUDING DIRECT COSTS IN
[02:57:33] GREEN SUPPORT SERVICES PRIMARILY

[02:57:35] MAINTENANCE, PROJECT MANAGEMENT AND
[02:57:37] ENVIRONMENTAL IN LIGHT BLUE. CENTRAL
[02:57:41] SERVICES, INCLUDING POLICE IN DARK
[02:57:44] BLUE AND DEPRECIATION, WHICH IS KIND OF
[02:57:47] AN INDICATOR OF OUR CAPITAL INVESTMENT.
[02:57:49] IN GRAY CRUISE GROWTH ALONG WITH
[02:57:52] TERMINAL 106 GROUND LEASE ARE THE
[02:57:54] DRIVERS GETTING US CLOSE TO BREAK EVEN.
[02:57:56] ONE INTERESTING TAKEAWAY IS THE 1%
[02:57:59] GROWTH IN DEPRECIATION OVER TIME AND
[02:58:02] HIGHER SUPPORT SERVICES, WHICH INDICATE
[02:58:05] HIGHER MAINTENANCE EFFORTS TO ADD LIFE
[02:58:07] TO AGING ASSETS, ALONG WITH A RECENT
[02:58:09] HISTORY OF DEFERRING CAPITAL PROJECTS.
[02:58:12] TO ADDRESS THIS ISSUE, LEADERSHIP HAS
[02:58:14] RAMPED UP PROJECT DELIVERY RESOURCES THE
[02:58:17] PAST THREE YEARS. THE BENEFITS ARE
[02:58:19] SETTING IN. AS YOU WILL SEE LATER IN THE
[02:58:21] CIP PRESENTATION, WE ARE STARTING TO GET
[02:58:24] MORE PROJECTS WORKING THEIR WAY INTO
[02:58:25] CONSTRUCTION AND COMPLETION. NEXT SLIDE,
[02:58:28] PLEASE. THIS SLIDE SHOWS
[02:58:32] NET OPERATING INCOME AFTER DEPRECIATION
[02:58:34] BY BUSINESS LINE. I'D LIKE TO POINT OUT
[02:58:37] TWO TAKEAWAYS. FIRST, CREWS AND TO A
[02:58:40] LESSER DEGREE, GRAIN REALLY SUPPORT THE
[02:58:42] REST OF THE MARITIME BUSINESS AND
[02:58:43] INITIATIVES. SECOND, EXCEPT FOR THE
[02:58:46] GRAIN TERMINAL, ALL OUR BUSINESS LINES
[02:58:48] HAVE IMPROVED THEIR BOTTOM LINE FROM THE
[02:58:51] 2023 BUDGET.
[02:58:54] NEXT SLIDE, PLEASE.
[02:58:59] REVENUES ARE UP 14% FROM LAST YEAR'S
[02:59:01] BUDGET. WE ARE EXPECTING 100% OCCUPANCY
[02:59:04] AT CRUISE. GRAIN VOLUMES REFLECT THE
[02:59:07] CONTINUED SUPPRESSED DEMAND FROM CHINA.
[02:59:10] AND STARTING IN APRIL, REAL ESTATE WILL
[02:59:14] BE RECEIVING THE FULL PAYMENT OF T 106
[02:59:16] LEASE WITH GRANT TREMOR. CROW AS YOU
[02:59:17] HEARD FROM STEPHANIE EARLIER AND YOU CAN
[02:59:20] SEE, WE TOOK A TIERED APPROACH WHEN
[02:59:22] FACTORING IN RECREATIONAL BOATING
[02:59:24] INCREASES THIS YEAR. NEXT SLIDE,
[02:59:26] PLEASE.
[02:59:31] EXPENSES ARE UP 9% FROM LAST YEAR. IN
[02:59:35] DIRECT EXPENSES, WE ADDED \$700,000 IN
[02:59:38] OUTSIDE SERVICES FOR OUR PLANNING TEAM.
[02:59:40] POTENTIAL EFFORTS INCLUDE
[02:59:44] CENTRAL WATERFRONT POWER AND TERMINAL 91
[02:59:46] MASTER PLANS, ALONG WITH PLANNING FOR
[02:59:49] PARKS, ELECTRIC VEHICLES AND STRATEGIES
[02:59:52] FOR SALMON, BAY AND FISHERMEN'S.
[02:59:54] TERMINAL SUPPORT SERVICES GROWTH IS
[02:59:57] PRIMARILY DRIVEN BY ANNUALIZATION OR
[03:00:00] FULL YEAR IMPACT OF MAINTENANCE.
[03:00:03] ENVIRONMENTAL AND GRANT ADMINISTRATION
[03:00:06] STAFF ADDED IN 2023. AS WE HAVE
[03:00:10] A HIGHER PROPORTION OF NEWER STAFF, WE
[03:00:12] EXPECT A LOWER CHARGE TO CAPITAL RATE.
[03:00:15] WE ADDED FIVE NEW FTS, WHICH ARE
[03:00:17] DETAILED LATER IN THE PRESENTATION.
[03:00:21] NEXT SLIDE, PLEASE.
[03:00:25] THE NEXT SIX SLIDES WILL GO THROUGH THE

[03:00:27] BUSINESS LINES FAIRLY QUICKLY. WE DO
[03:00:30] HAVE MORE DETAILED VERSION OF PROFIT AND
[03:00:32] LOSS STATEMENTS IN THE APPENDIX. CRUISE
[03:00:35] CONTINUES TO BE A GROWTH VEHICLE FOR
[03:00:37] MARITIME WHILE ABSORBING CONTINUALLY
[03:00:40] HIGHER PROPORTIONS OF SUPPORT AND
[03:00:42] CENTRAL SERVICE EXPENSES. NEXT SLIDE,
[03:00:45] PLEASE. WITH TIERED PRICING
[03:00:50] AND DIRECT COST CONTAINMENT,
[03:00:52] RECREATIONAL BOATING IS BACK TO REVENUES
[03:00:56] COVERING OPERATING EXPENSES AND A
[03:00:58] PORTION OF CAPITAL COSTS. YEAH, I'M JUST
[03:01:00] GOING TO JUMP IN HERE AND POINT OUT THAT
[03:01:03] WE ARE TAKING A TIERED APPROACH TO
[03:01:07] OUR RATE INCREASES FOR NEXT YEAR
[03:01:11] IS OUR INTENTION. WHEN WE
[03:01:15] RAISED OUR RATES AT SHILSHAL BAY MARINA
[03:01:17] AND OUR RECREATIONAL MARINAS 10% LAST
[03:01:19] YEAR AND WE REALLY HEARD A LOT FROM OUR
[03:01:21] CUSTOMERS THAT THAT WAS A MATTER OF
[03:01:23] CONCERN. WE HAVE APPROXIMATELY 350 LIVE
[03:01:26] ABOARDS AT SHILSHOL AS WELL.
[03:01:30] NONETHELESS, AS A POLICY,
[03:01:35] WE DO NOT WANT TO SUBSIDIZE OUR
[03:01:37] RECREATIONAL BOATING AS
[03:01:41] BUSINESS AS A RULE AND AS YOU CAN SEE,
[03:01:45] AS A BUSINESS NOT COVERING COSTS.
[03:01:47] ADDITIONALLY, WHEN WE LOOK
[03:01:51] AT OTHER MARINAS, WE'RE CONSIDERABLY
[03:01:53] BEHIND MARKET, PARTICULARLY IN THE
[03:01:56] LARGER VESSELS. SO WE ARE PROPOSING A
[03:01:58] 12% INCREASE FOR VESSELS OVER 42FT AND A
[03:02:02] 7% INCREASE FOR VESSELS 42FT
[03:02:05] OR BELOW. AND WE WILL HAVE A VERY ROBUST
[03:02:08] STAKEHOLDER OUTREACH PROJECT SO
[03:02:13] THAT FOLKS, THEY MAY NOT BE HAPPY, BUT
[03:02:15] THEY WILL UNDERSTAND OUR THINKING AND
[03:02:17] HAVE THE INFORMATION AND WON'T HAVE TO
[03:02:19] SUBMIT PDR REQUESTS AND THINGS LIKE
[03:02:21] THAT. WE WILL ENDEAVOR TO BE
[03:02:23] TRANSPARENT. SO BACK TO YOU,
[03:02:26] KELLY. SORRY, STEPHANIE, I THINK
[03:02:28] COMMISSIONER FELLEMAN HAS A QUESTION.
[03:02:30] YES, OBVIOUSLY, I'M LIKELY TO HEAR ABOUT
[03:02:32] THIS INDEED. AND I THREW MY BACK OUT,
[03:02:35] BUT I JUST THE COMPARATIVES
[03:02:40] THAT YOU JUST SPOKE TO YES. CAN YOU JUST
[03:02:42] PROVIDE THAT? WE TALK ABOUT THIS ALL THE
[03:02:45] TIME. THAT THE PRIVATE MARINAS.
[03:02:48] YOU SET THE MARKET RATE WITH THE PRIVATE
[03:02:50] MARINA. EVEN THOUGH WE'RE A PUBLIC
[03:02:52] MARINA, WE'RE MAINTAINING THAT
[03:02:54] COMPETITIVE THING. AND THERE'S NOT A LOT
[03:02:56] OF CHOICES OF WHERE TO BE A LIVE ABOARD,
[03:02:58] FOR SURE. I MEAN, YOU CAN HAVE A BOAT,
[03:03:00] BUT YOU CAN'T LIVE ON IT HARD ENOUGH TO
[03:03:03] MOOR IT. SO IT IS SORT OF LIKE IT'S
[03:03:06] A SELLER'S MARKET. BUT I JUST WANT TO
[03:03:09] MAKE SURE THAT WHEN WE GET QUESTIONS,
[03:03:12] WE CAN POINT TO WHAT ELLIOTT BAY DOES
[03:03:15] AND OUR INTENT WILL BE TO RELEASE ALL
[03:03:17] THAT INFORMATION PROACTIVELY. SO THAT
[03:03:21] I'M HAPPY TO PROACTIVELY ARM. YES,

[03:03:23] WE'LL DO SO. THANK YOU, SIR.
[03:03:29] ALL RIGHT, THANKS.
[03:03:33] ELLIOTT BAY. FISHING AND COMMERCIAL
[03:03:36] REVENUE IS BUDGETED UP 9% FROM
[03:03:39] 2023 AS WE ARE STARTING TO SEE SOME
[03:03:42] EVENT ACTIVITY. COME BACK TO TERMINAL
[03:03:44] 91. NEXT SLIDE,
[03:03:47] PLEASE. SHIP,
[03:03:51] CANAL FISHING AND OPERATIONS. REVENUE IS
[03:03:53] UP 9%. WE ARE IMPLEMENTING A TIERED RATE
[03:03:55] STRUCTURE THERE AS WELL, WITH A SLIGHTLY
[03:03:57] DIFFERENT DELINEATION AT FISHERMAN
[03:04:00] TERMINAL FOR RECREATIONAL MORRIS WHILE
[03:04:03] THE FISHING VESSELS ARE OUT AT SEA.
[03:04:07] NEXT SLIDE, PLEASE.
[03:04:10] MARITIME PORTFOLIO MANAGEMENT REVENUE
[03:04:12] WENT UP 25% DUE TO THAT ESCALATED RENT
[03:04:17] ON THE TERMINAL 106 GROUND LEASE.
[03:04:19] DIRECT EXPENSES ARE DOWN AS WE RIGHT
[03:04:22] SIZE THE TENANT IMPROVEMENT BUDGET,
[03:04:25] WHICH OFFSET PAYROLL INCREASES.
[03:04:31] NEXT SLIDE, PLEASE. AS DISCUSSED
[03:04:34] EARLIER, REVENUE AT THE GRAIN TERMINAL
[03:04:36] IS DOWN 11% FROM DECREASE IN ASIAN
[03:04:39] DEMAND BASED ON THE PRELIMINARY FORECAST
[03:04:42] FROM LOUIS DREYFUS, THE TENANT THERE.
[03:04:47] ALL RIGHT, NEXT SLIDE.
[03:04:50] NEXT SLIDE, PLEASE. ALL RIGHT, NEXT WE
[03:04:57] WILL GO THROUGH THE MARITIME SERVICE
[03:04:58] GROUPS. THESE TEAMS ARE IN THE MARITIME
[03:05:02] DIVISION BUT DO WORK AND CHARGE THEIR
[03:05:04] COST TO THE ENTIRE SEAPORT, INCLUDING
[03:05:06] THE NORTHWEST SEAPORT ALLIANCE,
[03:05:08] STORMWATER UTILITY AND THE JOINT VENTURE
[03:05:12] MAINTENANCE DEPARTMENT. EXPENSES
[03:05:14] INCREASED 13% TO \$30.1 MILLION.
[03:05:19] PAYROLL WENT UP AS WE BUDGETED TWO NEW
[03:05:22] FTES, THREE APPRENTICESHIPS AND FIVE
[03:05:25] EMERGENCY HIRES. ADDITIONALLY, WE SAW A
[03:05:28] HIGHER INCREASE IN THE COST OF MATERIALS
[03:05:30] AND EQUIPMENT. BELOW ARE A
[03:05:34] COUPLE CHARTS TO SHOW WHERE MAINTENANCE
[03:05:36] IS DOING MOST OF THEIR WORK.
[03:05:40] SURE, GO AHEAD. COMMISSIONER, YOU
[03:05:43] MENTIONED THAT REVENUES FROM GRAIN IS
[03:05:47] DOWN BECAUSE OF THE DECREASED DEMAND
[03:05:50] FROM ASIA. CAN YOU BE MORE SPECIFIC THAN
[03:05:52] THAT? YEAH, I THINK WE TALKED ABOUT IT A
[03:05:55] COUPLE OF QUARTERS AGO.
[03:05:59] PART OF IT IS SOME OF IT IS THE TARIFF
[03:06:01] RELATED. BUT WHAT HAS HAPPENED IS
[03:06:03] THEY'VE ALREADY GOT A FULL STOCK THERE.
[03:06:08] YOU MEAN CHINA SPECIFICALLY, OR YOU MEAN
[03:06:09] CHINA? IT'S MOSTLY CHINA. YEAH, CHINA.
[03:06:11] SPECIFICALLY. THAT'S FAR AND AWAY OUR
[03:06:13] LARGEST TO BE
[03:06:17] BUYING. THEY'RE GOING TO START BUYING
[03:06:18] MORE FROM US AGAIN IN THE FUTURE. AND
[03:06:21] WE'VE HEARD FROM LOUIS DREYFUS IT WAS
[03:06:23] GOING TO COME BACK LATER IN THE YEAR AND
[03:06:25] IT HAS TO A DEGREE, BUT IT'S STILL WELL
[03:06:27] BELOW WHERE WE HAD BEEN IN PRIOR YEARS.
[03:06:31] THANK YOU. QUESTION ALL RIGHTeous

[03:06:50] WATERFRONT PROJECT MANAGEMENT. PAYROLL
[03:06:52] EXPENSE WENT UP 9% AND OUTSIDE SERVICES
[03:06:56] ARE DOWN 10% AS WE HAVE ADDED NEW STAFF.
[03:06:59] HERE, THE TEAM IS ADDING PUGET,
[03:07:02] ALSO AN ADDED BUDGET TO HELP DEVELOP A
[03:07:06] NEW PROJECT DELIVERY PROCESS MANUAL
[03:07:08] WHICH WILL HELP WITH THE ONBOARDING
[03:07:10] PROCESS FOR THAT NEW STAFF. AND DO NOTE
[03:07:14] THAT SOME OF THE WORK AND EXPENSES
[03:07:16] INCURRED BY THE NEW NORTHWEST SEAPORT
[03:07:18] ALLIANCE EXPENSE PROJECTS ARE NOT IN
[03:07:21] HERE. KIND OF THE WAY WE BUDGET IT THERE
[03:07:24] AS WELL. NEXT SLIDE, PLEASE.
[03:07:29] THE MARITIME DIVISION HAS CONTINUED
[03:07:33] TO HEAVILY PRIORITIZE OUR COMMITMENT TO
[03:07:36] ENVIRONMENT AND SUSTAINABILITY, NEARLY
[03:07:38] DOUBLING RESOURCES THE PAST FEW YEARS.
[03:07:41] EXPENSES INCREASED 17% IN 2023.
[03:07:45] SALARIES AND BENEFITS ARE UP DUE TO FOUR
[03:07:47] POSITIONS HIRED IN 2023 AND ONE IN
[03:07:52] 2024. THE NEXT SLIDE, ALLOCATES, WHERE
[03:07:55] THE TEAM IS PLANNING TO SPEND SORT OF
[03:07:57] CONSULTING OR OUTSIDE SERVICES. NEXT
[03:08:00] SLIDE, PLEASE.
[03:08:04] HERE IS A LIST OF CONSULTING SUPPORT FOR
[03:08:07] THE ENVIRONMENTAL AND SUSTAINABILITY
[03:08:09] TEAM. INVESTMENTS IN AIR AND HABITAT ARE
[03:08:12] PRETTY CONSISTENT WITH PRIOR YEARS. WE
[03:08:15] ADDED THE CENTENNIAL PARK COASTAL STUDY
[03:08:17] THIS YEAR.
[03:08:22] NEXT SLIDE, PLEASE. SECURITY COSTS
[03:08:26] HAVE GONE DOWN FROM LAST YEAR TIED TO
[03:08:28] LOWER NEEDS RELATED TO THE SMITH COVE
[03:08:31] CRUISE TERMINAL SPECIAL EVENTS. YOU'LL
[03:08:34] SEE ALSO THAT TERMINAL 46, OUR PORTION
[03:08:37] AND THE SEAPORT ALLIANCE PORTION
[03:08:39] REPRESENTS MOST OF THE HIGH
[03:08:43] PROPORTION OF THE SPEND FOR THE SECURITY
[03:08:45] TEAM AS WELL. NEXT SLIDE, PLEASE.
[03:08:50] AND HERE'S A LIST OF THE FIVE NEW FTES
[03:08:54] THAT STEPHANIE APPROVED FOR THE MARITIME
[03:08:57] DIVISION.
[03:09:04] NEXT SLIDE, PLEASE.
[03:09:10] THIS SLIDE REPRESENTS THE PORT OF
[03:09:12] SEATTLE'S INTEREST IN THE JOINT VENTURE
[03:09:14] WITH NORTHWEST SEAPORT ALLIANCE. THE
[03:09:17] \$57.2 MILLION IS THE PRELIMINARY
[03:09:21] DISTRIBUTABLE INCOME FORECAST FROM THE
[03:09:22] NORTHWEST SEAPORT ALLIANCE, WHICH IS 12%
[03:09:25] HIGHER THAN 2023 DUE TO THE TERMINAL
[03:09:29] FIVE SECOND PHASE AND SOME MISCELLANEOUS
[03:09:31] REVENUE CONTRA REVENUE IS OUR
[03:09:35] HALF OF THE TERMINAL 46 LEASE WITH
[03:09:38] THE ALLIANCE, WITH THE OTHER HALF
[03:09:40] SHOWING UP AS AN EXPENSE AND CRUISE.
[03:09:43] OVERALL, WE ARE SEEING A 12% INCREASE IN
[03:09:46] REVENUE AND A 5% INCREASE IN EXPENSES
[03:09:49] WHICH ARE TIED TO NORTHWEST SEAPORT
[03:09:50] ALLIANCE PROPERTIES, BUT FOR VARIOUS
[03:09:53] REASONS NOT CHARGED TO THE NORTHWEST
[03:09:56] SEAPORT ALLIANCE. NEXT SLIDE,
[03:09:59] PLEASE. THIS IS THE
[03:10:03] PRELIMINARY STORMWATER UTILITY FINANCIAL

[03:10:05] STATEMENT. THE STORMWATER UTILITY IS
[03:10:08] BASED ON COST RECOVERY LIKE THE AIRPORT,
[03:10:10] AND WE WILL BE COMING BACK TO YOU LATER
[03:10:13] IN THE YEAR FOR ADOPTION OF RATES.
[03:10:16] NEXT SLIDE, PLEASE. ALL RIGHT,
[03:10:20] I DON'T KNOW IF YOU WANT TO PAUSE FOR
[03:10:22] QUESTIONS NOW. PLEASE CONTINUE.
[03:10:25] OKAY? ALL RIGHT,
[03:10:30] NEXT WE'LL MOVE ON TO THE ECONOMIC
[03:10:32] DEVELOPMENT DIVISION AND DAVE MCFADDEN
[03:10:36] WILL GO THROUGH THE FIRST COUPLE OF
[03:10:37] SLIDES HERE. ARE YOU THE
[03:10:41] NEXT SLIDE, KELLY?
[03:10:46] YEAH, I CAN I'M HAPPY TO DO IT. GO
[03:10:49] AHEAD. WE'RE DOING THE BOTTOM LINE UP
[03:10:51] FRONT AND SO AS YOU CAN SEE, OUR NET
[03:10:53] OPERATING INCOME IS A LITTLE OFF. I'LL
[03:10:56] HAVE KELLY EXPLAIN THAT'S RELATED TO OUR
[03:10:58] CONFERENCE FACILITIES, OUR REVENUE
[03:11:01] CONCOMITANTLY IS ALSO DOWN. THOSE ARE
[03:11:04] TWO ARE TIED TOGETHER. EXPENSES ARE JUST
[03:11:07] SLIGHTLY UP ABOUT 1%. SO WE'RE PRETTY
[03:11:09] LEAN GOING INTO 2024.
[03:11:11] AND I WANT TO JUST NOTE
[03:11:14] THAT OUR BUDGET INCLUDES ABOUT TWO PLUS
[03:11:16] MILLION DOLLARS OF LEVY INVESTMENT.
[03:11:19] THAT HELPS SUPPORT DIVERSITY AND
[03:11:20] CONTRACT GRANT PROGRAM AND A FEW OTHER
[03:11:23] PROGRAMS. OUR BUDGET DRIVERS IS AGAIN,
[03:11:25] IT'S A VERY COMPETITIVE PRICING
[03:11:27] ENVIRONMENT FOR OUR CONFERENCE AND EVENT
[03:11:29] CENTER. THAT'S WHY OUR REVENUES ARE
[03:11:31] DOWN. I WOULD EXPECT THAT TO CHANGE AS
[03:11:34] WE MOVE INTO 2024, BUT WE'RE BEING
[03:11:36] CAREFUL THERE. WE CERTAINLY HAVE
[03:11:38] INCREASED MAINTENANCE AND CENTRAL
[03:11:39] SERVICES COSTS AND TOURISM PROMOTIONS.
[03:11:44] SUPPORTING SMALL BUSINESS ACCELERATORS
[03:11:46] ARE NEW INITIATIVES THAT WE WILL
[03:11:48] CONTINUE TO WANT TO SUPPORT. KELLY, DID
[03:11:50] YOU WANT TO ADD ANYTHING THERE? NO,
[03:11:52] THAT'S GREAT. THANK YOU. OKAY, GREAT.
[03:11:54] LET'S GO TO THE NEXT SLIDE THEN.
[03:11:57] I THINK YOU'VE SEEN THIS. I JUST GOING
[03:12:00] TO PICK A COUPLE OF THINGS. ONE, WE
[03:12:02] REALLY APPRECIATE YOUR SUPPORT AND
[03:12:04] INTEREST. YOUR COMMITMENT TO ECONOMIC
[03:12:06] EQUITABLE AND REAL ESTATE DEVELOPMENT
[03:12:09] REALLY DO MAKE A DIFFERENCE. ECONOMIC
[03:12:12] DEVELOPMENT IS A TEAM SPORT AND IT
[03:12:13] STARTS WITH YOUR LEADERSHIP. ONE OF THE
[03:12:16] THINGS I WANT TO POINT OUT IS THIS
[03:12:18] DOUBLE EDGED SWORD. WHILE WE HAVE GREAT,
[03:12:21] DIVERSE, ATTRACTIVE PROPERTIES, THEY'RE
[03:12:23] ALSO CHALLENGED EARLIER. YOU HEARD ABOUT
[03:12:26] SOME OF THE CHALLENGING SOIL CONDITIONS
[03:12:27] AT T 91, THE UNKNOWN OF POTENTIAL
[03:12:30] BROWNFIELDS CONTAMINATION. WE FACE THOSE
[03:12:32] IN ALMOST EVERY DIRECTION IN TERMS OF
[03:12:34] REAL ESTATE DEVELOPMENT. SO I THINK
[03:12:38] THAT'S ENOUGH ON THE SWAT. LET'S KEEP
[03:12:40] GOING TO THE NEXT SLIDE. THIS IS JUST A
[03:12:42] REAL QUICK HIGHLIGHT ON THE EQUITY AND

[03:12:45] BUDGETING INVESTMENTS WE'RE MAKING. ONE
[03:12:47] OF THE BIG THINGS WE'RE DOING IS ADDING
[03:12:49] AN OMBUDSPERSON FTE TO THE DIVERSITY AND
[03:12:52] CONTRACTING TEAM. WE HEARD THAT WMBE
[03:12:56] BUSINESSES NEED SUPPORT AND WILL BE
[03:12:58] BENEFITING FROM SOMEBODY THAT'S LOOKING
[03:13:00] OUT FOR THEIR INTERESTS WHEN THEY'RE
[03:13:02] WORKING ON PORT PROJECTS. WE'RE ALSO IN
[03:13:04] THE MIDST OF COMPLETING A DISPARITY
[03:13:06] STUDY. THIS IS THE LITMUS TEST IN TERMS
[03:13:09] OF HOW WE ARE DOING WITH OUR WMBE
[03:13:11] UTILIZATION, WHETHER WE'RE TRULY
[03:13:13] ELIMINATING DISPARITIES WITHIN THE PORT
[03:13:15] SUPPLY CHAIN. I'M GOING TO COME BACK TO
[03:13:17] THAT ONE IN A MOMENT WHEN WE TALK ABOUT
[03:13:19] DIVERSITY AND CONTRACTING BUDGET. WE'RE
[03:13:21] GOING TO CONTINUE THE NEW BUSINESS
[03:13:23] COMMUNITY. BUSINESS CONNECTORS
[03:13:24] INITIATIVES. WE'RE VERY PROUD TO GET
[03:13:26] THAT LAUNCHED LAST YEAR. IT'S UP AND
[03:13:27] RUNNING NOW. IT'S STARTING TO HIT ITS
[03:13:29] STRIDE. WE ACTUALLY GO FROM SEVEN
[03:13:31] CONNECTORS TO NINE CONNECTORS IN 2024.
[03:13:35] WE WILL CONTINUE TO SUPPORT THE DUWAMISH
[03:13:37] COMMUNITY HUB IN THAT PARTNERSHIP. AND
[03:13:39] FINALLY, WHEN CURE AND THE TEAM ARE
[03:13:42] DEVELOPING REAL ESTATE, WE'RE DRIVING A
[03:13:44] LOT OF APPRENTICESHIP UTILIZATION AND
[03:13:46] WHEN IT'S A PLA PROJECT, WE'RE DRIVING
[03:13:49] PRIORITY HIGHER. SO THOSE ARE SOME OF
[03:13:51] THE EQUITABLE THINGS THAT WE LOOK AT
[03:13:53] THAT ARE IN OUR BUDGET FOR NEXT YEAR.
[03:13:55] LET'S KEEP GOING.
[03:13:58] THAT'S TO YOU, KELLY. THANKS, DAVE. THE
[03:14:01] ECONOMIC DEVELOPMENT DIVISION REVENUES
[03:14:03] ARE DOWN 3% FROM THE 2023 BUDGET, BUT UP
[03:14:06] FROM THE 2023 FORECAST AS CONFERENCE
[03:14:10] DEMAND INCREASES. REGIONALLY. OUR
[03:14:12] CONFERENCE AND EVENT CENTERS ARE NOT YET
[03:14:14] SEEING THE BENEFITS AS NEW COMPETITORS
[03:14:16] ARE SOAKING UP THAT DEMAND WITH SOME
[03:14:18] LOSS LEADING PRICING. THE BELL STREET
[03:14:21] GARAGE IS GROWING FROM INCREASED DEMAND
[03:14:23] TIED TO RETURNING ACCRUES VOLUMES AND
[03:14:25] CONFERENCES. THERE IS SOME POTENTIAL
[03:14:28] UPSIDE WITH THE RETURN OF OFFICE
[03:14:30] CUSTOMERS FOR THE GARAGE. THE LEASING
[03:14:33] PORTFOLIO IS EXPERIENCING SOME RETURN OF
[03:14:36] CONCESSION REVENUE, BUT SOFT DEMAND ON
[03:14:38] OFFICE SPACE. ONE THING TO NOTE THAT
[03:14:42] OUTSIDE THAT 21.5 MILLION IN REVENUE
[03:14:44] LISTED, THERE IS ANOTHER 10 MILLION IN
[03:14:46] REVENUE FROM PROJECTS KIRA, LISA AND THE
[03:14:50] REAL ESTATE DEVELOPMENT TEAM HAVE HELPED
[03:14:53] GENERATE FOR MARITIME AND AVIATION OVER
[03:14:55] THE LAST COUPLE OF YEARS. SO, REAL
[03:14:56] QUICKLY, KELLY, YOU SAID THAT THE
[03:14:58] REVENUES ARE DOWN 3% ON THE BUDGET,
[03:15:02] BUT UP ON THE FORECAST FROM
[03:15:07] THE 2023 FORECAST. UP FROM THIS YEAR'S
[03:15:10] FORECAST. BECAUSE WE ACCOUNTED FOR IN
[03:15:12] THE FORECAST, WE ACCOUNTED FOR SOME OF
[03:15:15] THAT SLOWER. SO OUR FORECAST ACTUALLY

[03:15:17] UNDER 2023 BUDGET.
[03:15:20] CORRECT. OKAY, SO WE FORECASTED
[03:15:24] LOWER THAN REALITY IS WHAT YOU'RE
[03:15:25] SAYING? YES, LOWER THAN WHAT WE BUDGETED
[03:15:29] FOR 2023. AND SO 2024 IS
[03:15:32] SORT OF RIGHT IN THE MIDDLE OF WHAT WE
[03:15:34] BUDGETED IN 2023 AND WHAT WE'RE
[03:15:36] EXPECTING 2024 TO BE AT.
[03:15:40] OKAY, THE NEXT SLIDE,
[03:15:43] PLEASE.
[03:15:47] ECONOMIC DEVELOPMENT EXPENSES ARE UP 2%
[03:15:50] FROM 2023. INCREASED MAINTENANCE AND
[03:15:53] CENTRAL SERVICE COSTS ARE OFFSET BY SOME
[03:15:57] OF THE LOWER VARIABLE COST AT THE
[03:15:58] CONFERENCE AND EVENT CENTERS AND RIGHT
[03:16:00] SIZING BROKER FEES. WE ARE SEEING A
[03:16:04] 3% GROWTH IN THE INITIATIVES AND AS YOU
[03:16:07] WILL SEE LATER, WE ADDED AN OMBUDS
[03:16:09] PERSON AND ELIMINATED A SENIOR REAL
[03:16:12] ESTATE MANAGER POSITION, KEEPING FDUS
[03:16:14] FLAT FOR THE FLAT YEAR OVER YEAR.
[03:16:17] NEXT SLIDE, PLEASE.
[03:16:21] THIS SLIDE SHOWS THE TRENDING FOR THE
[03:16:23] ECONOMIC DEVELOPMENT LIAISON REVENUES.
[03:16:26] REVENUES HAVE BEEN STABILIZING AROUND 21
[03:16:29] TO 22 MILLION A YEAR AND EXPENSES ARE
[03:16:31] RIGHT ABOUT WHERE THEY WERE PRE COVID
[03:16:33] ABSENT INFLATION. NEXT SLIDE,
[03:16:37] PLEASE. THE ECONOMIC DEVELOPMENT REAL
[03:16:41] ESTATE PORTFOLIO HAS HISTORICALLY BEEN
[03:16:43] ABLE TO COVER THEIR DIRECT COSTS AND
[03:16:46] SUPPORT SERVICES, BUT NOT CENTRAL
[03:16:48] SERVICES AND DEPRECIATION PLANNED
[03:16:51] TERMINAL 91. UPLANDS DEVELOPMENT
[03:16:53] DECISIONS WILL HAVE A BIG IMPACT ON THE
[03:16:55] FUTURE FINANCIALS FOR THIS BUSINESS
[03:16:58] LINE. THE NEXT FEW SLIDES, DAVE WILL
[03:17:01] WALK YOU THROUGH HIS TEAM'S PROGRAMS,
[03:17:04] GOALS AND INITIATIVES.
[03:17:07] THANK YOU, KELLY. I'M GOING TO COVER
[03:17:10] DIVERSITY AND CONTRACTING DEPARTMENT
[03:17:12] FIRST. THEIR MISSION IS REALLY TO
[03:17:14] INCREASE WOMEN MINORITY BUSINESS
[03:17:16] ENTERPRISE UTILIZATION ACROSS THE PORT,
[03:17:19] ULTIMATELY TO REDUCE THOSE DISPARITIES
[03:17:21] IN OUR CONTRACTING PROCESSES. AS I JUST
[03:17:23] MENTIONED, WE'RE GOING TO BE COMPLETING
[03:17:25] THE DISPARITY STUDY DURING QUARTER TWO
[03:17:27] NEXT YEAR. THAT'S REALLY GOING TO TELL
[03:17:29] US HOW WE'VE DONE OVER THE LAST FIVE
[03:17:31] YEARS. I THINK WE'VE MADE TREMENDOUS
[03:17:33] PROGRESS, BUT THAT INDEPENDENT ANALYSIS
[03:17:35] WILL REALLY TELL US WHERE WE TRULY ARE
[03:17:37] AND INFORM WHAT WE NEED TO DO GOING
[03:17:39] FORWARD. SO THE BIGGEST THING WE'RE
[03:17:42] DOING NEXT YEAR, REALLY, WITH THIS
[03:17:44] PROGRAM IS ESTABLISHING NEW FIVE YEAR
[03:17:46] GOALS TO GUIDE THE PROGRAM INTO THE
[03:17:49] FUTURE. AND WE'RE GOING TO LOOK FORWARD
[03:17:51] TO WORK WITH YOU ON THOSE GOALS AND
[03:17:53] UPDATE BOTH THE POLICY AND PROGRAM IN
[03:17:55] 2024. LET'S GO TO THE NEXT SLIDE
[03:18:00] TOURISM. THIS HAS BEEN A YEAR WHERE WE

[03:18:03] BUILT PARTNERSHIPS WITH WASHINGTON STATE
[03:18:05] TOURISM AND VISIT SEATTLE TO REALLY
[03:18:07] PROMOTE WASHINGTON STATE INTERNATIONALLY
[03:18:09] IN SELECT MARKETS. BUT WE'VE ALSO
[03:18:12] CONTINUED TO OFFER TOURISM GRANTS, BOTH
[03:18:14] THE SPOTLIGHT GRANT OPPORTUNITIES AT THE
[03:18:16] AIRPORT, BUT ALSO OUR MORE TRADITIONAL
[03:18:19] MARKETING GRANTS. WE'RE LOOKING AT
[03:18:21] EXPANDING THE TOURISM GRANT PROGRAM NEXT
[03:18:24] YEAR, GOING TO A TWO YEAR CYCLE, BUT
[03:18:27] ALSO SPLITTING OFF AND CREATING A
[03:18:29] SMALLER FUND FOR OUR PARTNERS THAT NEED
[03:18:32] MORE TIME AND JUST MAY NEED A LITTLE
[03:18:35] MORE HELP IN TERMS OF CAPACITY. WE WANT
[03:18:37] TO MAKE SURE WE'RE INCLUDING EVERYBODY
[03:18:39] AND WHAT WE'VE SEEN AS WE'VE ADDED AN
[03:18:41] EQUITY LENS, A SUSTAINABILITY LENS TO
[03:18:44] THE TOURISM GRANT PROGRAM IS WE ARE
[03:18:46] GENERATING INTEREST FROM THE COMMUNITY
[03:18:48] AND WE WANT TO BE RESPONSIVE. AND THIS
[03:18:50] IS BASED ON SOME OF THE FEEDBACK THEY
[03:18:52] HAVE GIVEN US OVER THE LAST COUPLE OF
[03:18:53] YEARS. WE'LL ALSO CONTINUE TO ADVANCE
[03:18:56] RESPONSIBLE TOURISM. WE'VE JUST PUTTING
[03:18:59] THE FINISHING TOUCHES ON A RESPONSIBLE
[03:19:01] TOURISM GUIDEBOOK, AND WE'LL BE SHARING
[03:19:03] THAT AT THE STATEWIDE TOURISM CONFERENCE
[03:19:05] IN A COUPLE OF WEEKS. LET'S KEEP GOING.
[03:19:12] THIS IS REALLY BOTH REAL ESTATE
[03:19:15] DEVELOPMENT BUT ALSO THE REAL ESTATE
[03:19:17] MANAGEMENT AND PURE 69 HEADQUARTERS
[03:19:19] MANAGEMENT. I THINK YOU'RE PRETTY FRESH
[03:19:22] ON SOME OF THE PROJECTS WE'VE BEEN
[03:19:24] WORKING ON. WE JUST HEARD ABOUT TERMINAL
[03:19:26] 91. T 106 IS WELL INTO DEVELOPMENT.
[03:19:30] WE ARE ACTUALLY IN THE BID PROCESS FOR
[03:19:34] THE MARITIME INNOVATION CENTER. SO
[03:19:36] THINGS ARE MOVING, AND I HAVEN'T REALLY
[03:19:39] SEEN AS BUSY A TIME IN MY EIGHT YEARS IN
[03:19:42] REAL ESTATE, SO IT'S EXCITING. WE'RE
[03:19:44] ALSO GOING TO MAINTAIN A HIGH OCCUPANCY
[03:19:47] WITHIN OUR REAL ESTATE PORTFOLIO.
[03:19:49] THAT'S ABOUT A MILLION SQUARE FEET PLUS
[03:19:52] OF PROPERTIES ALONG THE WATERFRONT. SO
[03:19:55] IT'S A LOT OF WORK TO KEEP THOSE SPACES
[03:19:58] FILLED. WE'RE IN THE MIDST, I THINK, AS
[03:20:01] YOU KNOW, OF ADVANCING RECOMMENDATIONS
[03:20:03] WITHIN AN AVIATION REAL ESTATE STRATEGIC
[03:20:06] PLAN. WE'RE CONTINUING TO WORK ON
[03:20:08] OPPORTUNITIES WITH THE NORTHWEST SEAPORT
[03:20:10] ALLIANCE, AND PART OF OUR DIVISION'S
[03:20:12] RESPONSIBILITIES IS TO MAINTAIN AND
[03:20:14] OPERATE OUR HEADQUARTERS FACILITY.
[03:20:17] LET'S KEEP GOING.
[03:20:21] AND IN THE CENTER OF THAT, ANNIE TRAN
[03:20:23] AND I ARE WORKING ON BROADER ECONOMIC
[03:20:26] DEVELOPMENT INITIATIVES, COMMUNITY
[03:20:28] INITIATIVES. AT THE TOP OF THAT LIST, I
[03:20:30] MENTIONED THE COMMUNITY BUSINESS
[03:20:31] CONNECTOR INITIATIVE. VERY PROUD OF
[03:20:33] THAT. BUT WE PROVIDE A TREMENDOUS AMOUNT
[03:20:36] OF PARTNERSHIP TO CITIES THROUGH A GRANT
[03:20:38] PROGRAM, BUT ALSO CHAMBERS SMALL

[03:20:41] BUSINESS DEVELOPMENT CENTERS. WE SUPPORT
[03:20:43] GREATER SEATTLE PARTNERS. I THINK
[03:20:46] PARTNERSHIP IS ALMOST OUR MIDDLE NAME.
[03:20:48] AND IN THE MIDST OF THAT DUWAMISH,
[03:20:50] COMMUNITY EQUITY HAS A SPECIAL PLACE FOR
[03:20:52] US. WE HELP SUPPORT THE HUB.
[03:20:55] AND I THINK, AS YOU KNOW, WE'RE ALSO IN
[03:20:57] THE MIDDLE OF MARITIME BLUE AND ALL THE
[03:20:59] MARITIME INNOVATION INITIATIVES. SO IT'S
[03:21:02] A BROAD REACH, BUT GREAT PARTNERS OUT IN
[03:21:05] THE COMMUNITY THAT I THINK WE ARE
[03:21:07] SUPPORTING AND APPRECIATE YOUR SUPPORT
[03:21:11] FOR THOSE PARTNERSHIPS AS WELL. LET'S
[03:21:13] KEEP GOING. AS KELLY
[03:21:17] MENTIONED EARLIER, WE'RE REALLY FLAT ON
[03:21:21] FTES. WE ARE ELIMINATING
[03:21:24] A SENIOR REAL ESTATE MANAGER POSITION.
[03:21:27] WE NEXT SLIDE. NO, THAT'S NOT REALLY
[03:21:29] NEEDED, BUT WHAT WE DO NEED IS A
[03:21:30] DIVERSITY AND CONTRACTING OMBUDS PERSON.
[03:21:33] SO NETWORK AND LEVEL, BUT WE'RE GOING TO
[03:21:36] PUT THAT PERSON IN THE RIGHT PLACE FOR
[03:21:37] OUR DIVISION.
[03:21:42] BACK TO YOU, CAL. ALL RIGHT, WELL,
[03:21:45] WE'LL GO AHEAD NEXT SLIDE, PLEASE.
[03:21:47] WE'LL GO AHEAD AND FINALIZE THE
[03:21:49] OPERATING BUDGET WITH THE ROLL UP OF THE
[03:21:52] SEAPORT RIGHT HERE. NET OPERATING INCOME
[03:21:56] BEFORE DEPRECIATION OF ABOUT 58.4
[03:21:59] MILLION. IT'S A PROXY FOR OUR
[03:22:01] OPERATIONAL CASH FLOW.
[03:22:06] IT'S ABSENT OF SOME DEBT SERVICE
[03:22:08] PAYMENTS, WHICH IS MOSTLY TIED TO
[03:22:12] DEPRECIATION AS WELL. THAT'S AN INDIRECT
[03:22:14] INDICATOR. THERE ENVIRONMENTAL
[03:22:16] REMEDIATION EXPENSE BOTH FOR THE PORT OF
[03:22:18] SEATTLE AND NORTHWEST SEAPORT ALLIANCE,
[03:22:21] AND PUBLIC EXPENSE. OPERATIONAL CASH
[03:22:25] FLOW IS AVAILABLE TO PAY FOR CAPITAL
[03:22:27] INVESTMENTS AND ANY NEW EXPENSES.
[03:22:29] ANYTHING NOT PAID FROM OPERATIONAL CASH
[03:22:31] FLOW WILL RELY ON THE TAX LEVY.
[03:22:37] AND THAT IS NEXT SLIDE. THAT'S IT FOR
[03:22:40] THE OPERATING BUDGETS.
[03:22:46] WE HAVE A QUESTION FROM COMMISSIONER.
[03:22:49] THANK YOU. SO I'M WONDERING IF WE'VE HAD
[03:22:51] A CONVERSATION WITH OURSELVES ABOUT
[03:22:55] POTENTIALLY ACQUIRING LAND EITHER IN THE
[03:22:57] DEWALT VALLEY OR SOTO OR SOUTH PARK,
[03:23:00] GEORGETOWN, TO EXPAND OUR FOOTPRINT OF
[03:23:03] INDUSTRIAL LANDS, TO HAVE AN ANCHOR FOR
[03:23:05] STAFF OR ENGAGE WITH A DUWAMISH RIVER
[03:23:08] CLEANUP OR MAYBE EVEN HOUSE PCAT, GIVE
[03:23:11] THEM THE SENSE OF STABILITY THAT THEY'RE
[03:23:13] CRAVING. ALL OF THE ABOVE.
[03:23:17] WE ARE LOOKING AT ACQUISITIONS. WE'VE
[03:23:19] BEEN LOOKING AT ACQUISITION, JUST
[03:23:21] OPTIONS AND OPPORTUNITIES CONSISTENTLY
[03:23:24] EVER SINCE I ARRIVED AT THE PORT,
[03:23:26] PROBABLY WELL BEFORE I GOT HERE. THAT'S
[03:23:28] EVERYTHING FROM PROPERTIES THAT MIGHT BE
[03:23:31] STRATEGIC TO THE NORTHWEST SEAPORT
[03:23:32] ALLIANCE, SOME PROPERTIES THAT WOULD

[03:23:35] SUPPORT MARITIME ECONOMIC DEVELOPMENT
[03:23:37] OPPORTUNITIES. WE CERTAINLY HAVE LOOKED
[03:23:41] AT DUWAMISH IN A MORE SPECIAL CONTEXT.
[03:23:44] WE WERE INVOLVED IN THE LEASE OF THE
[03:23:45] DUWAMISH COMMUNITY HUB. WE'RE MEETING
[03:23:47] WITH THE OWNERS NEXT WEEK TO TALK ABOUT
[03:23:50] ITS FUTURE. AND THE FIRST THING WE WANT
[03:23:53] TO DO IS JUST MAKE SURE WE REALIZE OR
[03:23:56] RECOMMEND A LEASE OPTION, WHICH IS IN
[03:23:58] OUR CURRENT LEASE. BUT THE OWNERS HAVE
[03:23:59] EXPRESSED INTEREST IN A BROADER DIALOGUE
[03:24:01] AND WE'LL SEE WHERE THAT GOES. I THINK
[03:24:04] THE THINGS WE ALWAYS HAVE TO REMEMBER
[03:24:07] IS THAT OUR STATUTES DIRECT US
[03:24:11] IN A FAIRLY NARROW VEIN IN TERMS OF HOW
[03:24:13] WE LOOK AT ACQUISITIONS OR EVEN THE
[03:24:16] LEASE OF OUR PROPERTY. AND IT REALLY HAS
[03:24:18] TO BE FOR ONE OF THOSE KIND OF
[03:24:20] TRADITIONAL PURPOSES. BUT I HAVE FOUND
[03:24:23] THAT WE CAN STRETCH ON OCCASION AS LONG
[03:24:27] AS WE PUT THOSE PURE
[03:24:32] STATUTORY NEEDS RIGHT IN THE MIDDLE OF
[03:24:35] ANY EQUATION. AND I'LL GIVE YOU AN
[03:24:37] EXAMPLE DOWN AT THE DUWAMISH COMMUNITY
[03:24:39] HUB, IT WAS MUCH EASIER TO REALIZE THE
[03:24:41] LEASE OF THAT FACILITY WITH AN
[03:24:43] OPERATIONAL PRESENCE AT TERMINAL ONE AND
[03:24:45] 17. AND WE NEED THAT TIE TO OUR
[03:24:48] OPERATIONAL PRESENCE OR TO OUR STATUTORY
[03:24:51] RESPONSIBILITIES TO REALLY BE SUCCESSFUL
[03:24:54] WITH ACQUISITION. AND I'M LOOKING OVER
[03:24:56] AT MY FRIEND MR. RAMMLES AND WONDERING
[03:25:00] IF I'VE SAID IT RIGHT, OR WONDERING IF
[03:25:01] HE'D CARE TO ADD ANY COUNSEL HERE,
[03:25:06] PETER RAMMLES AGAIN, GENERAL COUNSEL.
[03:25:07] NICE JOB, DAVE. WE'RE CONTINUING TO LOOK
[03:25:10] AT THESE ISSUES, THOUGH, BECAUSE IT'S
[03:25:11] ONE OF THOSE GRAY AREAS IN THE LAW THAT
[03:25:13] LAWYERS LOVE. YES,
[03:25:18] I APPRECIATE THE SENSITIVITIES AROUND
[03:25:20] WHAT'S REQUIRED IN ORDER TO BE ABLE TO
[03:25:22] MAINTAIN A FOOTPRINT FOR OPERATIONAL
[03:25:24] USES FOR THE PORT OF SEATTLE. THERE'S SO
[03:25:27] MUCH THAT'S HAPPENING. WE JUST HAD A
[03:25:28] WONDERFUL PRESENTATION BY OUR EQUITY
[03:25:30] WORKFORCE DEVELOPMENT TEAM, WHO IS BEING
[03:25:33] ABLE TO TELL US A LITTLE BIT ABOUT SOME
[03:25:35] REALLY INNOVATIVE WAYS TO BE ABLE TO
[03:25:37] ENGAGE COMMUNITY MEMBERS, KEEP THEM
[03:25:39] INVOLVED IN ALL KINDS OF DIFFERENT
[03:25:43] VENTURES THAT MEET COMMUNITY NEEDS. AND
[03:25:45] SO HEARING FROM FOLKS LIKE PCAT,
[03:25:48] HEARING FROM MEMBERS OF THE DUWAMISH
[03:25:50] COMMUNITY, THE DUWAMISH VALLEY
[03:25:52] COMMUNITY, AND HAVING THAT ANCHOR IN
[03:25:54] PLACE IS SO IMPORTANT THAT IT'S
[03:25:58] A CONVERSATION THAT I THINK WE SHOULD
[03:26:00] JUST BEING MINDFUL TO KEEP ALIVE IN
[03:26:04] ORDER TO COME TO SOME SORT OF A
[03:26:05] PERMANENT Foothold.
[03:26:09] AND SO AS WE'RE TRYING TO JUST NAVIGATE
[03:26:12] THOSE SENSITIVITIES AND WE KNOW THAT
[03:26:14] THERE'S GOING TO BE CONTINUED OPERATION

[03:26:15] FOR THE PORT IN THOSE AREAS, IT'S JUST
[03:26:18] SOMETHING THAT I WANTED TO LIFT UP HERE.
[03:26:20] AND I WANTED TO THANK YOU ALSO FOR
[03:26:21] HONORING MY BUDGET REQUEST AND MAKING
[03:26:23] SURE THAT WE'RE EXTENDING THE LEASE IN
[03:26:25] THE MEANTIME AS WE CONTINUE TO WORK WITH
[03:26:27] COMMUNITY MEMBERS TO FIGURE THAT OUT.
[03:26:29] THANK YOU.
[03:26:35] CONTINUE.
[03:26:40] NOW WE'LL MOVE ON TO THE CAPITAL
[03:26:43] IMPROVEMENT PLAN. HERE WE HAVE A
[03:26:46] BREAKDOWN OF CAPITAL SPEND WE'LL
[03:26:49] BE GOING OVER IN THE NEXT FIVE YEARS.
[03:26:52] OVER HALF THE CAPITAL IMPROVEMENT PLAN,
[03:26:55] OR CIP, IS DEDICATED TO PRESERVING OUR
[03:26:57] EXISTING ASSETS. NEXT SLIDE,
[03:27:00] PLEASE. WHEN DEVELOPING
[03:27:03] THE CAPITAL IMPROVEMENT PLAN, WE
[03:27:06] FACTORED IN THE DYNAMICS OR ENVIRONMENT
[03:27:08] THE TEAM IS WORKING UNDER. THE TEAM IS
[03:27:12] MANAGING A LARGE CAPITAL SPEND WITH
[03:27:14] SEVERAL MAJOR PROJECTS COMING INTO
[03:27:16] CONSTRUCTION. WE ARE PREPARING FOR MAJOR
[03:27:20] ENVIRONMENTAL CLEANUP WORK AS WELL.
[03:27:23] ADDITIONALLY, THE TEAM IS RESPONSIBLE
[03:27:25] FOR DELIVERING THE NORTH HARBOR CAPITAL
[03:27:28] AND EXPENSE PROJECTS FOR THE NORTHWEST
[03:27:30] SEAPORT ALLIANCE.
[03:27:34] EXTERNAL COSTS AND CAPACITY ISSUES
[03:27:37] REMAIN, LEAVING ABOUT FOUR, AND WE'RE
[03:27:40] EXPECTED TO LEAVE ABOUT 400 MILLION PLUS
[03:27:42] IN PROJECTS THAT WE HAD TO POSTPONE THIS
[03:27:45] YEAR. NEXT SLIDE, PLEASE.
[03:27:50] HERE IS THE TIMELINE OF THE STEPS IN
[03:27:53] DEVELOPING OUR CIP, STARTING WITH
[03:27:56] ENGINEERING ASSESSMENTS AND CASH FLOW
[03:27:58] UPDATES IN THE SPRING, COMMUNICATING OUT
[03:28:01] BIG TICKET ITEMS IN THE SUMMER TO
[03:28:05] THE COMMISSION AND EXECUTIVE DIRECTOR
[03:28:07] METRUCK, AND THEN BOILING DOWN THE
[03:28:09] PROJECTS TO THE CIP WE PRESENT TO YOU
[03:28:12] TODAY. NEXT SLIDE,
[03:28:15] PLEASE. THE MARITIME AND ECONOMIC
[03:28:19] DEVELOPMENT DIVISION DRAFT PLAN INCLUDES
[03:28:21] ABOUT 579,000,000 IN SPEND THIS DOESN'T
[03:28:25] INCLUDE THE SEAPORT ALLIANCE AND JOINT
[03:28:27] VENTURE, BUT FROM 2024 TO 2028,
[03:28:32] MOST OF THE SPEND IS EXPECTED IN 2024
[03:28:34] AND 2025, THE LOWER
[03:28:38] RIGHT INDICATES THE SPEND BY BUSINESS
[03:28:41] GROUP. I'M JUST GOING TO JUMP IN THERE
[03:28:43] FOR A SECOND, KELLY. THE REASON WE'RE
[03:28:45] SHOWING THE NORTHWEST SEAPORT ALLIANCE
[03:28:47] IS BECAUSE IT'S NOT JUST THE PROJECT
[03:28:49] MANAGEMENT TEAM DOES MANAGE THESE
[03:28:52] PROJECTS, BUT JUST ALL OF THESE PROJECTS
[03:28:55] ARE GOING THROUGH THE PORT OF SEATTLE
[03:28:57] SYSTEM. SO CONTRACTS, PEOPLE, AND
[03:29:00] ENGINEERING. SO WHEN WE LOOK AT THIS BIG
[03:29:02] INCREASE, WE'RE PLANNING FOR INCREASING
[03:29:06] OUR PIPELINE TO BE ABLE TO DELIVER NOT
[03:29:08] JUST MARITIME ECONOMIC DEVELOPMENT, BUT
[03:29:10] ALSO ALL THE NORTHWEST SEAPORT ALLIANCE

[03:29:12] PROJECTS. SO IT DOES HAVE AN IMPACT ON
[03:29:14] OUR BUDGETING AS WELL. SO DOES THAT
[03:29:16] SHADED RED ACCOUNT ONLY FOR NORTH HARBOR
[03:29:19] PROJECTS OR ALL SEAPORT ALLIANCE
[03:29:21] PROJECTS? NORTH HARBOR PROJECTS. SO IT'S
[03:29:23] NOT WHAT WE'RE PAYING FOR HALF OF
[03:29:25] EVERYTHING. AND THIS IS SHOWING JUSTICE
[03:29:28] IN THE NORTH HARBOR. SO IT'S WHAT OUR
[03:29:29] SYSTEM HAS TO DELIVER, NOT WHAT WE HAVE
[03:29:32] TO PAY FOR. THANK YOU FOR THAT
[03:29:33] CLARIFICATION.
[03:29:37] YEAH. SO WOULD 1% APPLY
[03:29:40] TO THOSE EXPENSES AT ALL?
[03:29:44] LIKE 1% FOR THE ART? YEAH. NO,
[03:29:49] WE ARE BUILDING STUFF IN PARTNERSHIP
[03:29:52] WITH THE ALLIANCE. WE'RE SPENDING MONEY
[03:29:56] GETTING MONEY BACK. BUT I'M JUST ASKING
[03:30:01] UP WITH YOUR COLLEAGUES AT PORT OF
[03:30:02] TACOMA, AND THIS IS ONE OF THE REAL
[03:30:05] CHALLENGES FOR DELIVERING. LIKE, WHERE
[03:30:08] DO OUR POLICIES VERSUS NORTHWEST SEAPORT
[03:30:11] ALLIANCE POLICIES COME INTO PLAY? SO
[03:30:14] THAT IS AN INTRICACY THAT OUR STAFF DEAL
[03:30:16] WITH EVERY DAY. BUT IN TERMS OF THAT
[03:30:18] PARTICULAR ITEM, NO, THAT IS NOT APPLIED
[03:30:21] TO NORTH. WE COULD CONCEIVABLY, I WOULD
[03:30:23] IMAGINE, AS A DECISION. TAKE THE
[03:30:27] RECEIVABLE CASH THAT WE GET AND APPLY
[03:30:30] IT TO 1% WITHOUT HAVING TO WORRY ABOUT
[03:30:33] WHAT TACOMA THINKS.
[03:30:37] I'M JUST WONDERING MAYBE IT'S A LEGAL
[03:30:38] QUESTION, WHATEVER, BUT I THINK IT COULD
[03:30:41] BE I'M NOT SAYING WE SHOULD DO IT.
[03:30:43] POINT TAKEN. YEAH, I WAS GOING TO SAY
[03:30:44] COMMISSIONER. YEAH, THAT GREAT POINT.
[03:30:46] WE CAN TAKE A LOOK AT THAT. THAT'S A
[03:30:47] GREAT POINT. OTHERWISE, THE MARITIME
[03:30:49] BUDGET IS WELL, A BILLION IS STILL IS
[03:30:52] LIMITED IN TERMS OF CIP.
[03:31:02] ALL RIGHT, NEXT SLIDE, PLEASE.
[03:31:05] SO HERE IS OUR CAPITAL PLAN BY BUSINESS
[03:31:08] LINE. ONE THING TO NOTE IS THE NUMBER OF
[03:31:10] STATUS. FOUR COMMISSION AUTHORIZED
[03:31:12] DESIGN AND STATUS, FIVE COMMISSION
[03:31:15] AUTHORIZED CONSTRUCTION PROJECTS. THESE
[03:31:18] REALLY REFLECT THE MAJOR PRODUCT. THIS
[03:31:21] HERE REFLECTS MOSTLY THE MAJOR PROJECTS.
[03:31:24] ADDITIONALLY, WE WILL BE DELIVERING \$71
[03:31:27] MILLION IN MID CAP PROJECTS, \$10 MILLION
[03:31:30] IN SMALL CAP, AND 20 MILLION IN
[03:31:34] FLEET SPEND CENTERED AROUND ELECTRIFYING
[03:31:38] ELECTRIFICATION OF OUR FLEET. AND THEN
[03:31:41] WE HAVE 70 MILLION IN RESERVES. SOME OF
[03:31:43] THAT DAVE COMMISSIONER
[03:31:46] MCFADDEN PARDON ME, MANAGING DIRECTOR
[03:31:49] MCFADDEN WOULD HAVE AVAILABLE
[03:31:53] IF A GOOD INVESTMENT CAME ALONG.
[03:32:00] NEXT SLIDE, PLEASE.
[03:32:04] HERE ARE THE SAME PROJECTS LAID OUT BY
[03:32:06] STATUS. WITH OVER 200 MILLION OF LARGE
[03:32:09] CAP PROJECTS IN THE DESIGN OR
[03:32:11] CONSTRUCTION, WE WILL BE MORE LIKELY TO
[03:32:14] MATCH THE SPENDING TIMELINE THAT WE.

[03:32:16] HAVE ON HERE THAN WE HAVE BEEN ABLE TO
[03:32:18] DO IN PREVIOUS YEARS.
[03:32:22] NEXT SLIDE, PLEASE. AND WE
[03:32:26] LIKE TO INCLUDE THIS SLIDE IN OUR
[03:32:28] BRIEFING PRESENTATIONS I'M SURE YOU'VE
[03:32:30] SEEN A MILLION TIMES. YEAH, WE'RE VERY
[03:32:31] PROUD OF THIS. AS WE MOVE PROJECTS
[03:32:33] THROUGH THE CONE OF UNCERTAINTY, OUR
[03:32:35] ACCURACY REGARDING COST AND SCHEDULE
[03:32:37] WILL CONTINUE TO IMPROVE. MANAGING
[03:32:41] DIRECTOR MCFADDEN AND STEPHANIE JONES
[03:32:44] EVANS WILL NOW GIVE YOU SOME UPDATES ON
[03:32:46] OUR MAJOR CAPITAL PROJECTS. SO I'M
[03:32:49] LOOKING AT THESE PROJECTS AND THESE ARE
[03:32:52] PROJECTS THAT I THINK WE'VE RECENTLY
[03:32:54] VOTED ON AND ARE VERY WELL AWARE OF. SO
[03:32:56] IN THE INTEREST OF TIME, I'M GOING TO
[03:32:58] SUGGEST THAT WE SKIP TO NEW LARGE
[03:32:59] PROJECTS. IS THAT FAIR? YOU BET YOU.
[03:33:02] THANK YOU. NEXT SLIDE.
[03:33:06] THERE YOU GO. GREAT.
[03:33:11] AND THESE ARE ACTUALLY PROBABLY SMALLER
[03:33:14] IN SIZE THAN THE PROJECTS THAT WE JUST
[03:33:17] SKIPPED BY, BUT DO YOU WANT TO GO INTO
[03:33:20] DETAIL ON EACH OF THESE? THEY'LL BE
[03:33:22] COMING TO YOU OVER
[03:33:28] THE NEXT COUPLE OF MONTHS AND WE CAN
[03:33:32] KIND OF HIGHLIGHT A COUPLE IF YOU'D
[03:33:33] LIKE. I JUST WEIGH IN AND SAY THAT ON
[03:33:37] THE VERY FIRST SLIDE, KELLY SAID THAT A
[03:33:39] GREATER PERCENTAGE OF OUR CAPITAL IS
[03:33:42] GOING TOWARDS ASSET MAINTENANCE AND
[03:33:44] PRESERVATION. AND THIS IS WHERE THAT
[03:33:46] STACKS UP. AND IT'S A RESULT OF OUR TEAM
[03:33:48] GOING OUT AND DOING CONDITION
[03:33:49] ASSESSMENTS THAT REALLY SAY, YES, YOU
[03:33:52] NEED TO TAKE CARE OF THESE ASSETS. AT
[03:33:54] LEAST THE FIRST FOUR BULLETS OR FIVE
[03:33:56] BULLETS ON THE LIST REALLY REPRESENT
[03:33:58] THAT PROCESS. AND THE LAST TWO ARE A
[03:34:01] LITTLE DIFFERENT. I'D SAY THE LAST TWO
[03:34:04] ARE ACTUALLY PRETTY DARN SIMILAR. THESE
[03:34:06] ARE REALLY ALL FOCUSED ON ASSET RENEWAL.
[03:34:11] SO NEXT SLIDE.
[03:34:16] EVEN THOUGH THESE ARE SMALL PROJECTS,
[03:34:17] THEY KIND OF ADD UP TO SIGNIFICANT
[03:34:20] NUMBER OF PROJECTS. IF YOU HAVE
[03:34:22] QUESTIONS ABOUT ANY PARTICULAR ONE OF
[03:34:24] THEM, WE CAN GO INTO THEM. BUT
[03:34:25] OTHERWISE, I'D SUGGEST WE MAYBE GO TO
[03:34:27] THE NEXT SLIDE. HOW DO WE DEFINE MID CAP
[03:34:30] PROJECTS? WHAT IS THE THRESHOLD?
[03:34:34] IT IS TYPICALLY IT'S UNDER 5
[03:34:37] MILLION. OH, IT'S JUST 5 MILLION. I'M
[03:34:38] SORRY, I DIDN'T SEE THAT. IT'S IN
[03:34:42] REALLY DARK FONT.
[03:34:46] AGAIN, THESE ARE MOSTLY ASSET ALMOST
[03:34:50] ENTIRELY ASSET PRESERVATION, ASSET
[03:34:52] RENEWAL PROJECTS.
[03:34:56] NEXT SLIDE.
[03:35:02] OKAY, SO THESE ARE THE REALLY WE HAD TO
[03:35:05] MAKE NOT ONLY WITH THE EXPENSE BUDGET,
[03:35:07] BUT ALSO WITH CAPITAL BUDGET. WE NEEDED

[03:35:09] TO MAKE SOME HARD DECISIONS ABOUT THINGS
[03:35:11] THAT WE DID NOT HAVE CAPITAL CAPACITY TO
[03:35:15] DELIVER. AND YOU'RE GOING TO HEAR MORE
[03:35:16] ABOUT OUR CAPITAL CAPACITY ON OUR NEXT
[03:35:18] SLIDE AND HOW THOSE DECISIONS PUGET
[03:35:20] MADE. BUT THESE WERE THE PROJECTS THAT
[03:35:21] WE HAVE POSTPONED AND WE'LL CERTAINLY BE
[03:35:24] EVALUATING WHETHER WE CAN BRING THEM
[03:35:26] FORWARD. AND THESE GET INTO I'D
[03:35:29] SAY THESE PROJECTS ARE THE NEW ONES,
[03:35:32] NOT THE ASSET RENEWAL AND REPLACEMENT
[03:35:35] AND ASSET PRESERVATION PROJECTS.
[03:35:39] I WOULD ADD HERE THAT THIS IS
[03:35:41] CHALLENGING THIS YEAR REVENUES UP, WE
[03:35:45] TALK ABOUT OUR GROWING CAPITAL PROGRAM.
[03:35:48] STEPHANIE AND I HAD TO MAKE SOME VERY
[03:35:50] DIFFICULT DECISIONS ABOUT A MONTH AGO
[03:35:53] ABOUT WHAT WE COULD KEEP GOING AND WHAT
[03:35:55] WE HAD TO POSTPONE FOR THE FUTURE. AND
[03:35:58] PER COMMISSIONER HASEGAWA'S QUESTION
[03:36:01] ABOUT ACQUISITIONS. THE STRATEGIC
[03:36:03] OPPORTUNITY FUND WAS AN EARMARK FOR THAT
[03:36:05] EXPRESS PURPOSE. AND WE JUST DO NOT HAVE
[03:36:08] THE CAPACITY IN OUR PLAN RIGHT NOW TO
[03:36:10] ADDRESS THAT.
[03:36:16] NEXT PROJECT, PLEASE. I'M NEXT SLIDE,
[03:36:20] PLEASE.
[03:36:22] OKAY. THIS SLIDE HITS ON SOME OF OUR
[03:36:24] FUTURE CAPITAL FUNDING FACTORS.
[03:36:27] TYPICALLY, WE ASSUME THE NORTHWEST
[03:36:29] SEAPORT ALLIANCE PROJECTS WILL BE FUNDED
[03:36:32] FIRST. OUR FUTURE FUNDING IS IMPACTED
[03:36:35] BY GROWTH IN NET INCOME, CONTINUATION OF
[03:36:38] THE TAX LEVY, WHAT OUR ENVIRONMENTAL
[03:36:41] REMEDIATION LIABILITY PAYMENTS ARE GOING
[03:36:43] TO BE, AND THE LEVEL OF COMMITMENT SUCH
[03:36:46] AS COMMUNITY PROGRAMS AND OUR REGIONAL
[03:36:50] TRANSPORTATION CONTRIBUTIONS LIKE THE
[03:36:52] ONE MADE FOR THE VIADUCT REPLACEMENT.
[03:36:55] THEN. NEXT SLIDE, PLEASE. WELL, LAST
[03:36:58] BULLET IS AN IMPORTANT ONE. KELLY.
[03:37:02] YES. OUR CAPITAL CAPACITY IS
[03:37:05] CONSTRAINED. YES. THANK YOU.
[03:37:09] NEXT SLIDE, PLEASE. OKAY, THESE ARE THE
[03:37:12] NEXT STEPS LISTED BELOW. DAN THOMAS,
[03:37:16] CFO DAN THOMAS AND ELIZABETH MORRISON,
[03:37:18] THE DIRECTOR OF FINANCIAL ANALYSIS,
[03:37:21] WILL BE BACK TO YOU IN TWO WEEKS TO
[03:37:24] DISCUSS AND SEEK INPUT ON THE TAX LEVY
[03:37:27] AND THE PLAN OF FINANCE. AND THAT
[03:37:30] CONCLUDES SEAPORT PRESENTATION.
[03:37:37] ALL RIGHT, THANK YOU SO MUCH, KELLY.
[03:37:39] GOOD WORK. AND DAVE AND STEPHANIE, I'LL
[03:37:41] OPEN IT UP FOR QUESTIONS FROM ALL
[03:37:53] RIGHT, COMMISSIONER FELLEMAN,
[03:37:57] THANK YOU SO MUCH. AND I APPRECIATE YOUR
[03:37:59] ONGOING GOAL TO BE SELF PRESERVING, IF
[03:38:02] THAT'S THE RIGHT WORD, AS AT LEAST WE'RE
[03:38:04] PRESERVING OUR ASSETS. RIGHT. COST
[03:38:06] NEUTRAL. RIGHT. IS THAT WHAT WE'RE SO
[03:38:11] ONE OF THE THINGS I WAS LOOKING AT IS
[03:38:13] THE ELLIOTT BAY FISHING REVENUES.
[03:38:17] AND I KIND OF THOUGHT THAT THE TREND WAS

[03:38:19] FEWER, BIGGER SHIPS. BUT YOU'RE SAYING
[03:38:22] REVENUE IS STILL UP EVEN THOUGH DIDN'T
[03:38:25] WE JUST GET ONE SHIP AND LOSE TWO?
[03:38:27] YEAH, ACTUALLY, IF YOU LOOK BACK TO
[03:38:29] THAT, I DON'T KNOW IF WE CAN GO BACK TO
[03:38:32] THAT SLIDE. REVENUE IS UP
[03:38:36] FROM 2023 BUDGET, BUT IT IS DOWN
[03:38:40] FROM WHERE WE WERE IN PREVIOUS YEARS.
[03:38:43] SO, YES, WE ARE GETTING A LITTLE BIT OF
[03:38:48] EVENT REVENUE COMING IN. A LOT OF THAT
[03:38:51] GOES TO THAT GROUP. BUT YEAH, WHEN YOU
[03:38:52] LOOK BACK EVEN FURTHER, WE HAD A LOT OF
[03:38:55] OUR MAJOR REVENUE SOURCES. WHEN THAT
[03:38:57] TUNNEL, THE VIADUCT TUNNEL WAS GOING,
[03:38:59] WE HAD THOSE BARGES TIED UP ON NORTH 46.
[03:39:02] SO THAT WAS AS WE'VE GONE DOWN TO A SORT
[03:39:05] OF A DIFFERENT PLATEAU. WHEN THAT LEFT,
[03:39:08] I WAS JUST THINKING MORE OF 91. THE
[03:39:10] WHOLE IDEA OF EXPANDING SIX AND EIGHT,
[03:39:13] I THOUGHT WAS IN PART TO MOVE FISH
[03:39:17] BOATS OVER. WELL, WE DO NEED THE
[03:39:21] CAPACITY THERE. THERE ARE TIMES WHEN
[03:39:24] THERE IS NOT ROOM FOR EVERYBODY. ALL THE
[03:39:26] VESSELS AT THE DOCKS AND
[03:39:31] REVENUE IS PROJECTED TO BE UP FROM LAST
[03:39:34] YEAR. BUT AGAIN, WHEN WE WERE I GUESS
[03:39:36] OUR PICTURE, THE WAY WE LOOK AT IT, IS
[03:39:38] HARBOR WIDE. SO WE'RE LOOKING AT NORTH
[03:39:40] PART OF 46.
[03:39:43] WE GOT A LITTLE BENEFIT FROM THE OUT
[03:39:48] THERE LAST YEAR FROM THE
[03:39:51] LOCKS. THAT'S FINE. I JUST
[03:39:55] THOUGHT FOR LONG TERM TRENDS, I THOUGHT
[03:39:56] WE'RE LOSING FISH BOATS AS A TREND
[03:39:59] BECAUSE FEWER, BIGGER, MORE EFFICIENT
[04:00:03] FISHING BOATS ARE WHAT'S BEING BUILT.
[04:00:05] IN THE TROLL INDUSTRY, WE ARE GENERALLY
[04:00:08] SEEING VESSELS BEING REPLACED WITH
[04:00:10] LARGER VESSELS. THERE WAS A CASE WHERE
[04:00:12] WE LOST TWO AND GAINED ONE, BUT IN
[04:00:14] GENERAL IT'S REPLACEMENT WITH LARGER
[04:00:16] VESSELS THAT WE HAVE SEEN. ALL RIGHT,
[04:00:18] SO ONE TO ONE, YOU STILL SEE IT UP. I
[04:00:20] JUST WANTED TO SEE IT AS A TREND. I WAS
[04:00:22] ALSO WONDERING, WE HAD THIS \$10 MILLION
[04:00:25] ALLOCATION FOR CEM IN THIS CURRENT
[04:00:27] BUDGET AND I'M NOT
[04:00:31] SURE WHETHER THAT'S BEING CARRIED OVER.
[04:00:33] NO, WE TURNED THAT TO A PERSPECTIVE
[04:00:38] PROJECT. WE'VE BEEN WORKING WITH THE
[04:00:40] ALLIANCE, AS YOU KNOW, ON THAT.
[04:00:48] THE IMPROVEMENT OF THAT ROAD REALLY
[04:00:51] WOULD BE, TO ME, SPECULATIVE IF WE
[04:00:54] DIDN'T HAVE AN END USER OR PARTNERSHIP
[04:00:56] TO USE THAT ROAD. AND SO IT CAN COME
[04:01:00] BACK. BUT WE'RE NOT QUITE READY
[04:01:03] TO PURSUE BUILDING THAT ROAD UNTIL WE
[04:01:06] HAVE A SPECIFIC USER AT CEM OR A
[04:01:09] MORE DEFINED RELATIONSHIP WITH NWSA
[04:01:12] AROUND THE USE OF CEM. I APPRECIATE
[04:01:16] THAT, BUT I KEEP ON HEARING TWO
[04:01:18] DIFFERENT THINGS ON. SO, LIKE RIGHT NOW
[04:01:20] WE HAVE THIS COMPANY THAT AMAZON BACKED

[03:41:24] COMPANY THAT'S LOOKING AT DRAGE AS A
[03:41:26] SERVICE KIND OF IDEA THAT IS EXPLORING
[03:41:29] SPOKANE WITH,
[03:41:32] YOU KNOW, IT'S A CARTON HORSE THING.
[03:41:35] CEM CAN'T BE USED FOR ANYTHING UNLESS
[03:41:37] YOU CAN ACCESS IT. AND WE KNOW TRUCK
[03:41:41] PARKING IS A CHALLENGE FOR THE AREA BOTH
[03:41:43] IN TERMS OF JUST QUEUING AS WELL AS FOR
[03:41:45] CHARGING. SO I'M JUST NOT SURE HOW YOU
[03:41:48] CAN NOT DO THIS INITIAL INVESTMENT OR
[03:41:52] SHARE IT WITH THE CITY. BECAUSE
[03:41:53] ACTUALLY, I THOUGHT PART OF OUR
[03:41:56] INVESTMENT IN WEST SEATTLE BRIDGE
[03:41:58] OBLIGATED THE CITY TO TAKE ON SOME OF
[03:42:00] THIS TRUCK PARKING ISSUE. AND SO FROM
[03:42:04] THE DAY AMAZON SAYS THEY WANT TRUCK
[03:42:06] PARKING TO THE DAY THAT WE COULD DEAL
[03:42:09] WITH ALL THE PERMITTING AT THE CITY AND
[03:42:11] ALL THAT STUFF, WE'RE GOING TO LOSE THAT
[03:42:12] CONTRACT. AND CEM HAS GENERATED NOTHING
[03:42:16] FOR YEARS. SO I'M JUST TRYING TO
[03:42:18] UNDERSTAND IF WE HAVE TO START WHEN
[03:42:21] SOMEBODY'S INTERESTED, WE ARE NOT GOING
[03:42:23] TO GET A CONTRACT. GOOD QUESTIONS.
[03:42:29] I WASN'T AWARE THAT THE CITY HAD
[03:42:31] CONNECTED TO OUR CEM IMPROVEMENT
[03:42:34] PROJECT. NO, THEY'RE CONNECTED TO
[03:42:35] PARKING, TRUCK PARKING. BUT I GUESS I
[03:42:38] WASN'T SEEING THAT CLEARLY. WHEN I'M
[03:42:40] LOOKING AT A CAPITAL IMPROVEMENT
[03:42:42] PROJECT, WE'RE VERY MUCH AT THE VERY
[03:42:45] FRONT END WITH THE ELECTRIC TRUCKING
[03:42:47] COMPANY. OKAY. AND AS THAT CONVERSATION,
[03:42:51] IF THAT CONVERSATION MATURES, YES, THE
[03:42:54] ACCESS ROAD COMES RIGHT INTO THE MIDDLE
[03:42:55] OF IT. BUT THERE COULD BE A SCENARIO
[03:42:58] BASED ON THAT PARTNERSHIP WHERE IT'S
[03:43:00] MORE ECONOMICAL AND EXPEDITIOUS TO HAVE
[03:43:03] THEM TAKE ON THAT COST. SO WE'RE NOT
[03:43:06] FORGETTING ABOUT THIS PROJECT AT ALL.
[03:43:08] WE'RE WAITING FOR, I GUESS, MORE
[03:43:11] FORMALIZATION OF INTENT, EITHER FROM A
[03:43:13] PRIVATE SECTOR PARTNER OR IDEALLY TO
[03:43:16] CONTINUE THAT CONVERSATION WITH THE
[03:43:18] NWSA. SO OBVIOUSLY THERE ARE MULTIPLE
[03:43:20] COMPANIES THAT ARE LOOKING AT THE TRUCK
[03:43:22] ISSUE. THIS IS JUST ONE, RIGHT? SO DID
[03:43:25] WE PUT OUT AN RFI? NO. WOULD WE
[03:43:29] AT LEAST CONSIDER DOING THAT SO THAT WE
[03:43:31] CAN PUT A TEMPERATURE TO IT? WE WOULD.
[03:43:34] WE HAVEN'T EVEN SUGGESTED WE'RE AT AN
[03:43:36] LOI STAGE WITH THIS COMPANY. I'M TALKING
[03:43:40] ABOUT NO. THIS IS BEYOND THE BUDGET.
[03:43:43] COMMISSIONER FELLEMAN, SO I'M GOING TO
[03:43:44] CUT YOU OFF INSTEAD OF REVENUE THAT WE
[03:43:46] HAVE NOT MADE MONEY. DO YOU HAVE ANY
[03:43:48] OTHER QUESTIONS? DO YOU HAVE ANY OTHER
[03:43:49] QUESTIONS? THAT'S FINE, BUT AT A CERTAIN
[03:43:51] POINT IN TIME, WE GOT TO MAKE
[03:43:52] INVESTMENTS. ALL RIGHT, THAT CONCLUDES
[03:43:56] OUR BUSINESS MEETING AGENDA FOR THE DAY.
[03:43:58] BEFORE WE ADJOURN, I'D LIKE TO GIVE THE
[03:43:59] FLOOR TO EXECUTIVE DIRECTOR METRUCK. I

[03:44:01] UNDERSTAND WE HAVE A VERY SPECIAL
[03:44:03] ACKNOWLEDGEMENT TO MAKE TODAY REGARDING
[03:44:06] RUDY KALUZA AND HIS RETIREMENT FROM THE
[03:44:08] PORT. RUDY. OH, THERE YOU ARE.
[03:44:11] HE'S JOINED US VIRTUALLY. THANKS FOR
[03:44:14] TURNING YOUR CAMERA ON. I'LL HAND IT
[03:44:17] OVER TO EXECUTIVE DIRECTOR METRUCK.
[03:44:19] THANK YOU, MR. PRESIDENT. I KNOW IT'S
[03:44:21] BEEN A LONG DAY, BUT THIS IS VERY
[03:44:22] SPECIAL. I THANK RUDY FOR JOINING US.
[03:44:25] LET ME JUST SAY THIS, THAT RUDY THIS IS
[03:44:27] A VERY BITTERSWEET ANNOUNCEMENT.
[03:44:31] EVERYBODY KNOWS THAT. BUT RUDY IS
[03:44:33] LEAVING US AFTER 23 YEARS OF SERVICE
[03:44:35] HERE AT THE PORT. BUT LET ME JUST SAY,
[03:44:37] I JUST WANT TO SAY A COUPLE OF THINGS
[03:44:38] ABOUT RUDY KALUZA. THAT HE'S FINISHING
[03:44:41] UP 46 YEARS OF DISTINGUISHED PUBLIC
[03:44:44] SERVICE. NOW, TO THINK ABOUT THAT, THAT
[03:44:45] IS ALMOST HALF A CENTURY OF PUBLIC
[03:44:47] SERVICE. AFTER GRADUATING FROM THE
[03:44:50] UNIVERSITY OF WASHINGTON FOSTER SCHOOL
[03:44:52] OF BUSINESS, HE SERVED AS A FEDERAL
[03:44:54] AUDITOR WITH THE GENERAL GOVERNMENT
[03:44:57] ACCOUNTING ACCOUNTABILITY OFFICE, GAO,
[03:45:00] AND DOING CONGRESSIONAL AUDITS. THEN HAD
[03:45:02] 21 YEARS WITH KING COUNTY. AND THEN
[03:45:06] CAME TO US FOR THE LAST 23 YEARS SERVING
[03:45:08] AS DIRECTOR OF ACCOUNTING AND FINANCIAL
[03:45:10] REPORTING, AND THEN SERVING AS DUAL ROLE
[03:45:12] OF DIRECTOR OF ICT FOR A YEAR AND THEN
[03:45:15] ALSO ESTABLISHED AND DIRECTED THE PORT'S
[03:45:17] CONTROL AUDIT DEPARTMENT DURING THAT
[03:45:18] TIME. LET ME JUST SAY THAT HIS
[03:45:20] INCREDIBLE, LASTING IMPACT ON THE PORT
[03:45:24] IS JUST THAT LASTING. AND I MEAN, HE IS
[03:45:27] SUCH A TALENTED INDIVIDUAL. BUT LET ME
[03:45:28] JUST SAY THE WORD. I THINK ABOUT WHEN I
[03:45:30] THINK ABOUT RUDY KALUZA IS ULTIMATE
[03:45:32] PROFESSIONAL, ULTIMATE CARING
[03:45:33] COMMISSIONER WHO'S PASSIONATE ABOUT HIS
[03:45:36] PEOPLE AND ABOUT THE WORK THAT HE DOES.
[03:45:38] AND IT CARRIES THROUGH ALL OF THAT. SO I
[03:45:41] KNOW WE KNOW FROM HIS WORK WITHIN AFR,
[03:45:43] BUT HE'S A CHAMPION OF DIVERSITY. HE HAS
[03:45:45] BEEN THE CHARLES BLOOD CHAMPION OF
[03:45:47] DIVERSITY. RECIPIENT OF THAT AWARD
[03:45:49] BLACKS IN GOVERNMENT LEADER OF THE YEAR
[03:45:50] AWARD. TWO TIME AWARDEE OF THE NATIONAL
[03:45:53] MANAGEMENT ASSOCIATION MANAGER AWARD.
[03:45:55] AND SO HE HAS AN INCREDIBLE LEGACY. BUT
[03:45:57] I THINK TO ME, IT'S MOSTLY THE IMPACT
[03:46:00] THAT HE'S HAD ACROSS THE PORT ON ALL THE
[03:46:03] GROUPS AND ALL THE PEOPLE OVER THOSE
[03:46:05] YEARS OF IMPACTING AND MENTORING AND
[03:46:08] FURTHERING AND ADVANCING DIVERSITY
[03:46:10] WITHIN YOUR ORGANIZATION. SO, RUDY, I
[03:46:12] KNOW THAT YOU EMBRACE OUR PORT VALUES.
[03:46:14] YOU LIVE THOSE EVERY DAY. AND FOR ME,
[03:46:17] I'VE ALWAYS VALUED YOUR COUNSEL IN
[03:46:20] DECISIONS THAT WE MADE THAT'S BOTH IN
[03:46:22] AFR BUT ON OTHER ISSUES AS WELL AND
[03:46:25] ESPECIALLY THROUGH THAT TIME. SO, RUDY,

[03:46:27] I JUST WANT TO SAY, ON THE BEHALF OF ALL
[03:46:29] THE EXECUTIVE DIRECTORS YOU SERVED
[03:46:30] DURING THIS TIME AS WELL FOR THE LAST 23
[03:46:32] YEARS, IT'S MY HONOR TO HAVE WORKED WITH
[03:46:34] YOU, AND I DEEPLY APPRECIATE THAT, AND I
[03:46:36] WISH YOU THE BEST. TO YOU, YOUR WIFE,
[03:46:38] YOUR TWO SONS AND YOUR DAUGHTER IN
[03:46:40] WHATEVER COMES NEXT AND USING SOME OF
[03:46:42] YOUR OTHER MANY TALENTS PUTTING INTO
[03:46:44] EFFECT AS WELL. SO THANK YOU,
[03:46:45] COMMISSIONERS. LET ME JUST BRING THAT
[03:46:47] FORWARD. THANK YOU. THANK YOU SO MUCH.
[03:46:49] STEVE. I'M GOING TO GO AHEAD AND OPEN IT
[03:46:50] UP TO COMMISSIONERS FOR COMMENTS AS WELL
[03:46:53] AND THEN I'LL GIVE RUDY SOME TIME AS
[03:46:55] WELL TO REFLECT. COMMISSIONER, HOW'S IT
[03:46:57] GOING? CONGRATULATIONS,
[03:47:00] RUDY. THANK YOU SO MUCH. COMMISSIONER
[03:47:03] HASEGAWA, IS MY CAMERA ON? YEAH. OKAY,
[03:47:06] GREAT. YOU LOOK GREAT. THANK YOU. WELL,
[03:47:09] YOU'RE TOO YOUNG TO RETIRE. YOU ALSO LED
[03:47:12] THE PORT 17 YEARS IN A ROW TO EXCELLENCE
[03:47:16] IN FINANCIAL REPORTING. NO BIG DEAL.
[03:47:21] AND I THINK FOR SPEAKING PERSONALLY,
[03:47:24] YOU HAVE DONE SO MUCH FOR THE
[03:47:27] INSTITUTION IN HELPING SHIFTING ITS
[03:47:30] INTERNAL CULTURE. AS KNOW, WHEN WE THINK
[03:47:32] ABOUT PEOPLE WHO HAVE BEEN PIONEERS IN
[03:47:34] LEADING CONVERSATIONS, BEFORE ANYBODY
[03:47:37] KNEW WHAT THE WORD EQUITY EVEN MEANT,
[03:47:39] IT WAS YOU WHO WAS FACILITATING THAT
[03:47:42] HERE AT THE PORT OF SEATTLE. AND FOR ME,
[03:47:44] WHEN I FIRST ARRIVED HERE A COUPLE YEARS
[03:47:46] AGO, YOU NEVER KNOW WHENEVER YOU'RE
[03:47:48] GOING TO GO TO A NEW INSTITUTION HOW
[03:47:50] MUCH YOU'RE TRULY GOING TO FEEL LIKE YOU
[03:47:51] BELONG. BUT YOU WERE RIGHT THERE AT THE
[03:47:54] FRONT THERE TO HOLD IT OPEN FOR ME SO
[03:47:55] THAT I MIGHT WALK THROUGH. I AM
[03:47:57] ETERNALLY GRATEFUL TO YOU FOR THAT. OK,
[03:48:00] SAMADE. AND I WOULD SAY
[03:48:03] THAT IN MY HEART OF HEARTS, MY DEEPEST
[03:48:06] GRATITUDE IS THAT MY TIMELINE HERE AT
[03:48:09] THE PORT HAS OVERLAPPED WITH YOURS
[03:48:12] TRULY. I FEEL LIKE I'VE GOT TO WALK THE
[03:48:14] HALL WITH A LIVING LEGEND. SO THANK YOU
[03:48:17] SO MUCH, SIR, AND ENJOY YOUR REST.
[03:48:20] THANK YOU. COMMISSIONER MOHAMED.
[03:48:26] YEAH. I ALSO ECHO THOSE SAME SENTIMENTS
[03:48:29] AND YOUR LIGHTING IS GREAT. I DON'T KNOW
[03:48:31] IF YOU HAVE WHAT KIND OF LIGHTING YOU'RE
[03:48:33] USING, BUT YOU'RE GOING TO HAVE TO TEAMS
[03:48:34] ME AND GIVE ME A YOUTHFUL COLOR, LET ME
[03:48:36] KNOW HOW TO LOOK THAT GOOD VIRTUALLY,
[03:48:39] BUT I ALSO ECHO THOSE SENTIMENTS. THANK
[03:48:42] YOU FOR YOUR PUBLIC SERVICE. AS THE
[03:48:44] CHAIR OF THE AUDIT COMMITTEE, YOU HAVE
[03:48:47] COME BEFORE US NUMEROUS TIMES AND HAVE
[03:48:49] PRESENTED ON DIFFICULT TOPICS AND YOU
[03:48:53] ALWAYS DO SHOW A HIGH LEVEL OF
[03:48:55] PROFESSIONALISM. YOU HAVE SO MUCH
[03:48:57] KNOWLEDGE AND INSIGHT AND ARE JUST A
[03:49:00] GOOD STEWARD OF PUBLIC DOLLARS. AND

[03:49:03] EVERY TIME I'VE SEEN YOU PRESENT,
[03:49:05] YOU'VE BEEN ACCOUNTABLE, TRANSPARENT AND
[03:49:09] HAVE ALWAYS BEEN A PARTNER TO US ON THAT
[03:49:11] AUDIT COMMITTEE. AUDIT IS NOT THE
[03:49:14] SEXIEST COMMITTEE, BUT I REALLY LOVE IT.
[03:49:18] I THINK IT'S AN IMPORTANT PART OF THE
[03:49:19] WORK THAT WE DO AS COMMISSIONERS IN
[03:49:21] PROVIDING OVERSIGHT. AND EVERY TIME
[03:49:23] YOU'VE COME IN FRONT OF US, I'VE REALLY
[03:49:26] APPRECIATED THAT WORK. AND IN TIMES
[03:49:28] WHERE WE'VE TALKED ABOUT ISSUES AROUND,
[03:49:32] I THINK ABOUT THE FRAUD CASE THAT WE HAD
[03:49:36] WITH ONE OF OUR GRASSROOTS
[03:49:38] ORGANIZATIONS. AND THAT MOMENT WAS A
[03:49:40] DIFFICULT MOMENT. AND THERE WAS A NUMBER
[03:49:42] OF TIMES WHERE YOU HAD POINTED TO THE
[03:49:45] IMPORTANCE OF PROTECTING OUR COMMUNITIES
[03:49:46] AND OUR GRASSROOTS ORGANIZATIONS AND
[03:49:48] OWNING THE MOMENT AND DOING BETTER. AND
[03:49:51] I JUST APPRECIATED THAT. AND SO THANK
[03:49:52] YOU FOR YOUR PUBLIC SERVICE. THANK YOU
[03:49:54] FOR THE HARD WORK AND THE TIME THAT
[03:49:56] YOU'VE PUT IN AT THE PORT OF SEATTLE.
[03:49:58] CONGRATULATIONS. THANK YOU SO MUCH.
[03:50:01] THANK YOU. COMMISSIONER FELLEMAN SO,
[03:50:05] RUDY, I WAS, YOU KNOW, GIVEN THAT
[03:50:07] OPPORTUNITY TO KNOW, KICK YOU IN THE
[03:50:09] SHINS ON YOUR GOING AWAY PARTY, AND I
[03:50:12] COMPLETELY BLANKED.
[03:50:16] LIKE I SAID, I DON'T KNOW YOU DEEPLY,
[03:50:17] BUT ONE OF THE THINGS THAT I KNEW THAT
[03:50:19] YOU KIND OF SHAPED MY IMPRESSION OF YOU
[03:50:22] OUT OF THE GET GO WAS WHEN YOU PRESENTED
[03:50:24] TO US ABOUT GIVING AWAY PORT. USED
[03:50:27] EQUIPMENT TO SCHOOLS AND THE FACT THAT
[03:50:30] YOU TAKE THIS ON YOURSELF AND THAT YOU
[03:50:32] DID THIS, BUT YOU DID THIS BECAUSE YOU
[03:50:34] RECEIVED SIMILAR HELP OF SOME SORT OF
[03:50:36] THIS TYPE. AND THE LEVEL OF HEART BY
[03:50:39] WHICH YOU TOOK THAT JOB ON,
[03:50:42] IT HAS INFLUENCED MY IMPRESSION OF YOU
[03:50:44] EVER SINCE. AND THE MORE I GOT TO KNOW
[03:50:46] YOU, IT'S OBVIOUSLY YOUR COMMITMENT TO
[03:50:50] WHAT IS RIGHT PERMEATES WHO YOU ARE.
[03:50:53] AND IT REALLY HAS BEEN AN HONOR TO WORK
[03:50:54] WITH YOU. THANK YOU. THANK YOU.
[03:50:57] COMMISSIONER SULLIVAN. RUDY. RUDY.
[03:51:00] RUDY. I DON'T KNOW WHO APPROVED YOUR
[03:51:01] RETIREMENT, BUT I DISAPPROVE OF YOUR
[03:51:04] RETIREMENT. I SAID THE SAME FOR TOM
[03:51:06] TANAKA AND MANY OTHERS WHO PRECEDED YOUR
[03:51:08] RETIREMENT. BUT COMMISSIONER HASEGAWA
[03:51:11] REFERRED TO YOU AS A LEGEND. TO ME,
[03:51:13] YOU'RE A TITAN. AND WHEN I THINK
[03:51:16] OF YOU AND ALL YOU OFFER TO THE PORT,
[03:51:19] BESIDES ALL THE GREAT WORK YOU'VE DONE
[03:51:21] IN YOUR CAPACITY IN YOUR DEPARTMENT,
[03:51:24] ONE THING THAT ALWAYS COMES THROUGH MY
[03:51:26] MIND IS THAT REALLY, YOU'VE NEVER BEEN
[03:51:27] AFRAID TO SAY THE RIGHT THING. YOU SPEAK
[03:51:30] TRUTH TO POWER, AND YOU'RE A GUY WHO
[03:51:32] KEEPS US ACCOUNTABLE, WHETHER IT'S IN
[03:51:36] PRIVATE OR IN PUBLIC SESSION. MY

[03:51:39] IMPRESSION OF YOU HAS ALWAYS BEEN THAT
[03:51:41] IF YOU FEEL SOMETHING IS WRONG, YOU
[03:51:42] WOULD SPEAK UP AND TELL IT TO US
[03:51:46] STRAIGHT. RIGHT? AND YOU ARE FEARLESS.
[03:51:49] YOU'VE BEEN OBVIOUSLY A HUGE LEADER TO
[03:51:52] THE API COMMUNITY, BOTH WITHIN THE PORT,
[03:51:54] BUT ALSO OUTSIDE THE PORT. I KNOW
[03:51:58] THE ERG HAPPY IS GOING TO MISS YOU, BUT
[03:52:00] WE ALSO KNOW THAT YOU'RE PROBABLY GOING
[03:52:02] TO SHOW UP AT EVERY HAPPY EVENT ANYWAY
[03:52:03] GOING FORWARD POST RETIREMENT. BUT I
[03:52:06] JUST WANT TO THANK YOU FOR EVERYTHING
[03:52:08] YOU'VE DONE IN YOUR CAPACITY HERE AT THE
[03:52:11] PORT, BUT ALSO JUST AS A LEADER. I
[03:52:13] MENTIONED TOM EARLIER, BUT WE OFTEN TALK
[03:52:17] ABOUT THE BAMBOO CEILING AND HOW IT'S
[03:52:19] TOUGH FOR PEOPLE WHO LOOK LIKE US TO
[03:52:23] MOVE UP IN THESE BUREAUCRATIC
[03:52:24] ORGANIZATIONS. AND YOU'RE DEFINITELY A
[03:52:27] ROLE MODEL FOR US. SO I REALLY
[03:52:28] APPRECIATE YOU PAVING THE WAY AND
[03:52:29] BLAZING THAT TRAIL. THANK YOU,
[03:52:32] COMMISSIONER CHO. SO WITH THAT, I'LL LET
[03:52:35] YOU HAVE YOUR BIT. OH, THANK YOU.
[03:52:39] WELL, I CAME TO AMERICA IN
[03:52:43] 1960, AND I FIRST STEPPED FOOT HERE
[03:52:46] THROUGH SEATAC INTERNATIONAL AIRPORT WITH
[03:52:48] MY MOM, MY BROTHER, AND ME AT FOUR YEARS
[03:52:51] OLD. AND I'M PROUDLY FILIPINO ON MY
[03:52:54] FATHER'S SIDE AND PROUDLY JAPANESE ON MY
[03:52:56] MOTHER'S. AND WE CAME HERE AS IMMIGRANTS
[03:52:57] TO UNITE WITH OUR FATHER. HE SAVED MONEY
[03:53:00] FOR MANY YEARS OF HARD WORK, LOW PAY TO
[03:53:03] GET OUR PATH HERE. WE VENTURED THROUGH
[03:53:06] LIFE TOGETHER, AND I GREW UP IN
[03:53:08] SEATTLE'S INNER CITY, THE CENTRAL
[03:53:10] DISTRICT. IT WAS A VERY ENRICHING LIFE,
[03:53:13] AND THAT'S WHAT FORMED THE MUSIC, SOUL,
[03:53:16] AND SPIRIT IN ME. GROWING UP WITH BLACK
[03:53:18] MUSICIANS AND SOON TO BE RELEASING MY
[03:53:21] SMOOTH JAZZ CD AFTER MY RETIREMENT, I'M
[03:53:24] THERE ALMOST. AND DEFINITELY I WILL
[03:53:27] PROVIDE THE COMMISSIONERS A COPY AS
[03:53:29] WELL. DEFINITELY AUTOGRAPH,
[03:53:32] TOO. BUT YEAH, I GREW UP IN THE CENTRAL
[03:53:34] DISTRICT, AND MANY KNOW I GREW UP WITH
[03:53:36] LITTLE PETEY LYLES. I MEAN, HE WAS
[03:53:38] LITTLE BACK THEN, BUT HE'S HUGE NOW.
[03:53:39] TALL MAN. BUT WE'RE CHILDHOOD FRIENDS
[03:53:43] WHEN I FIRST CAME FROM JAPAN, AND WE
[03:53:44] GREW UP IN OUR NEIGHBORHOOD A FEW BLOCKS
[03:53:48] AWAY FROM THE YESTERDAY TERRACE
[03:53:49] PROJECTS. AND WE LIVED A VERY MODEST
[03:53:52] LIFE BECAUSE OF THE LIFE SITUATIONS
[03:53:56] WE'RE ALL PLACED IN OUR FAMILIES AROUND
[03:53:58] THERE IN THE CENTRAL DISTRICT. BUT I
[03:54:00] WOULD HAVE NEVER CONCEIVED THEN THAT 40
[03:54:02] YEARS LATER, COMING TO AMERICA, APRIL
[03:54:05] 1960 IN APRIL 2000, THAT THE PORT
[03:54:08] WOULD HIRE ME. THE INTERNATIONAL GATEWAY
[03:54:11] THAT FIRST WELCOMED ME TO AMERICA AT
[03:54:15] SEATTLE TACOMA INTERNATIONAL AIRPORT
[03:54:17] ALLOWED ME TO CONTINUE MY CAREER AS

[03:54:20] DIRECTOR OF ACCOUNTING, FINANCIAL
[03:54:22] REPORTING. AND 23 YEARS LATER TODAY, I
[03:54:24] WOULD BE HERE BEFORE THE PORT COMMISSION
[03:54:26] IN PUBLIC SESSION TO BE ACKNOWLEDGED
[03:54:28] ALSO SOON TO TRANSITION TO RETIREMENT.
[03:54:30] LIFE FLIES BY SO FAST. AND IT
[03:54:34] IS TRULY AN HONOR FOR ME TO EXPRESS MY
[03:54:36] HEARTFELT APPRECIATION TO YOU, OUR
[03:54:38] EXCEPTIONAL POLICYMAKERS AT PORT OF
[03:54:39] SEATTLE COMMISSION THAT I RESPECT SO
[03:54:42] HIGHLY OVER THE MANY YEARS I WORKED HERE
[03:54:44] AT THE PORT OF SEATTLE. AND EXECUTIVE
[03:54:46] DIRECTOR STEVE METRUCK AND CHIEF
[03:54:48] FINANCIAL OFFICER DAN THOMAS, WHO ARE
[03:54:50] VERY SOLID LEADERS OF OUR PORT. AND TO
[03:54:53] ALL OF YOU FOR BELIEVING ME AND
[03:54:56] EMPOWERING AND SUPPORTING ME TO DO MY
[03:54:58] THING AND MAKE A POSITIVE DIFFERENCE
[03:55:01] HERE AT THE PORT. I'VE HAD A WONDERFUL
[03:55:03] 46 YEARS IN PUBLIC SERVICE, AS OUTLINED
[03:55:06] BY EXECUTIVE DIRECTOR METRUCK.
[03:55:09] KEY, THOUGH, IS I'M VERY PROUD JUST AS
[03:55:12] MUCH AS OUR COMMISSION WITH REGARD TO
[03:55:14] BEING THE FIRST AND BECOMING THE FIRST
[03:55:17] ASIAN AMERICAN AND IMMIGRANT TO BE
[03:55:19] APPOINTED AS DIRECTOR OF INTERNAL AUDIT
[03:55:21] OF EXECUTIVE BRANCH OF KING COUNTY
[03:55:23] GOVERNMENT AND THEN APPOINTED AS CHIEF
[03:55:25] ACCOUNTING OFFICER FOR KING COUNTY
[03:55:27] GOVERNMENT AS A WHOLE. AND THEN NOW HERE
[03:55:30] AT THE PORT OF SEATTLE THE PAST 23
[03:55:32] YEARS, THE FIRST ASIAN AMERICAN AND
[03:55:34] IMMIGRANT AS DIRECTOR OF ACCOUNTING
[03:55:37] FINANCIAL REPORTING. AND ALSO AT ONE
[03:55:39] POINT I WAS ASKED TO SERVE IN A DUAL
[03:55:42] ROLE ALONG WITH MY AFR DIRECTOR ROLE AS
[03:55:44] INTERIM ICT DIRECTOR FOR 13 MONTHS.
[03:55:48] THAT WAS A TOUGH SEVEN DAYS A WEEK THING
[03:55:51] FOR 13 MONTHS. BUT I DID IT BECAUSE I
[03:55:54] HONORED THE COMMITMENT AND THE TRUST
[03:55:56] THAT WAS GIVEN TO ME. AND I ALSO WAS
[03:55:58] GIVEN THE OPPORTUNITY TO PROUDLY DEVELOP
[03:55:59] THE PORT'S INTERNAL AUDIT DEPARTMENT TO
[03:56:01] WHERE IT IS TODAY AND NOW REPORTING TO
[03:56:04] THE COMMISSION. AND TO ME, THE PORT OF
[03:56:07] SEATTLE IS AN EXCEPTIONAL INSTITUTION IN
[03:56:09] OUR REGION. I AM ALWAYS PROUD TO BE A
[03:56:11] PART OF OUR SIGNIFICANT PROGRESS THROUGH
[03:56:13] YOUR POLICY DIRECTION AND LEADERSHIP AT
[03:56:15] THE COMMISSION LEVEL, AS WELL AS THE
[03:56:17] EXECUTIVE LEVEL, AND THE NOTABLE
[03:56:18] CONTRIBUTION AS A RESULT, THAT WE MAKE
[03:56:20] IN OUR REGION'S ECONOMIC VITALITY AND
[03:56:23] IMPROVING THE QUALITY OF LIFE FOR ALL OF
[03:56:25] US. SO I'M HONORED THAT DURING MY TENURE
[03:56:28] I WAS NOMINATED FOR THE VARIOUS AWARDS
[03:56:31] RECOGNIZING ME FOR MY LEADERSHIP. I HAVE
[03:56:34] GIVEN MY LIFE DEDICATION TO HONOR THE
[03:56:36] PUBLIC TRUST BESTOWED UPON ME IN PUBLIC
[03:56:39] SERVICE. AND I ALSO LIKE TO ACKNOWLEDGE
[03:56:41] OUR ACCOUNTING FINANCIAL REPORTING
[03:56:43] DEPARTMENT. WE ARE COMPRISED OF MANY
[03:56:45] EXCEPTIONAL LEADERS AT THE SENIOR AND

[03:56:47] SECOND PIER OFFICER LEVEL, AND THEY ARE
[03:56:49] MY A TEAM THROUGHOUT MY CAREER. THEY ARE
[03:56:51] A TEAM HERE AT THE PORT OF SEATTLE. AND
[03:56:53] I FEEL SO GOOD I'M ABLE TO LEAVE THE
[03:56:56] PORT OF SEATTLE IN VERY GOOD HANDS WITH
[03:56:58] SUCH EXCEPTIONAL LEADERS, ALONG WITH THE
[03:57:00] DEDICATED AND VALUED TEAM MEMBERS IN OUR
[03:57:01] ACCOUNTING FINANCIAL REPORTING
[03:57:03] DEPARTMENT, AND PROUD OF OUR
[03:57:05] ACCOMPLISHMENTS THAT WE ACHIEVED
[03:57:07] TOGETHER AS A DEPARTMENT, AS AN AFR
[03:57:09] FAMILY AND AMONG MANY, JUST TO NAME A
[03:57:12] FEW. AND I LIKE TO MENTION IT AGAIN IS
[03:57:15] THE CONSECUTIVE YEARS OF RECEIVING THE
[03:57:18] EARNING FOR THE PORT OF SEATTLE THE
[03:57:20] FINANCIAL REPORTING AND EXCELLENCE AWARD
[03:57:22] FROM THE GOVERNMENT FINANCE OFFICERS
[03:57:23] ASSOCIATION OF THE UNITED STATES AND
[03:57:26] CANADA TO THE MANY CLEAN AUDITS WE
[03:57:28] ACHIEVED AND RECEIVED FROM THE PORT'S
[03:57:29] INDEPENDENT CERTIFIED PUBLIC ACCOUNTING
[03:57:31] FIRM OF OUR FINANCIALS INTERNAL
[03:57:33] CONTROLS, AS WELL AS THE STATE AUDITOR'S
[03:57:36] OFFICE AND THE PUBLIC ACCOUNTABILITY AND
[03:57:37] LEGAL COMPLIANCE AUDITS. AND I ALSO
[03:57:39] EXPRESS APPRECIATION TO A PRODUCTIVE
[03:57:41] RAPPORT WITH OUR OWN PORT INTERNAL AUDIT
[03:57:44] DEPARTMENT AND ITS WONDERFUL
[03:57:45] PROFESSIONAL AUDITORS. SO I'M BLESSED TO
[03:57:48] HAVE THE OPPORTUNITY TO BE A PART OF THE
[03:57:49] LEADERSHIP TEAM AT THE PORT OF SEATTLE.
[03:57:52] AND I THANK YOU, COMMISSIONERS AND
[03:57:54] EXECUTIVE DIRECTOR METRUCK AND OUR
[03:57:56] EXECUTIVE LEADERSHIP TEAM. AND I THANK
[03:57:58] ALL THE MANY PROFESSIONAL TEAM MEMBERS
[03:57:59] AT THE PORT OF SEATTLE FOR VALUED
[03:58:01] PARTNERSHIPS FOR YOUR SUPPORT AND THE
[03:58:03] OPPORTUNITY TO WORK WITH YOU. AND VERY
[03:58:04] IMPORTANTLY, THOUGH, I'D LIKE TO GET
[03:58:06] BACK TO A PERSONAL LEVEL. I EXPRESS MY
[03:58:08] SINCERE APPRECIATION FOR THE SACRIFICES
[03:58:11] IMMIGRANTS MADE BY MY LATE FATHER AND MY
[03:58:14] MOTHER, WHO PASSED LAST YEAR TO GIVE
[03:58:18] ME THE LIFE I HAVE EXCUSE ME.
[03:58:22] AND MY WIFE, JUN WONG, FOR HER SOLID
[03:58:25] SUPPORT THROUGHOUT ALL THESE YEARS AND
[03:58:26] SACRIFICE INTO MY FAMILY, AS WELL AS
[03:58:30] MY NEPHEW, ERIC CHIN, WHO WORKS AT THE
[03:58:33] AIRPORT GROUND TRANSPORTATION. HE'S BEEN
[03:58:37] A PARTNER WITH ME HERE AT THE PORT AS
[03:58:39] WELL. BUT ULTIMATELY, TO GOD, THANK YOU
[03:58:44] FOR BLESSING AND GUIDING MY LIFE ON THE
[03:58:46] STRAIGHT PATH ALL OF THESE YEARS TO HAVE
[03:58:50] THE LIFE I'VE HAD. SO, COMMISSIONER
[03:58:51] FELLEMAN. THANK YOU. COMMISSIONER
[03:58:54] MOHAMMED. THANK YOU. COMMISSIONER
[03:58:56] HASEGAWA DOMANI ABDUGO ZAIMAS AND
[03:58:59] COMMISSIONER PRESIDENT CHO KAHAN SAM
[03:59:01] NIDA I SINCERELY EXPRESS MY
[03:59:03] APPRECIATION. AND TO COMMISSIONER
[03:59:06] CALKINS IN ABSENTIA, I THANK YOU
[03:59:09] AS WELL. I APPRECIATE THIS.
[03:59:19] ALL RIGHT. ARE THERE ANY GENERAL CLOSING

[03:59:22] COMMENTS AT THIS TIME OR MOTIONS
[03:59:24] RELATING TO COMMITTEE REFERRALS FROM
[03:59:26] COMMISSIONERS? ALL RIGHT. EXECUTIVE
[03:59:29] DIRECTOR METRUCK. I HAVE TO JUST
[03:59:31] ACKNOWLEDGE THE FACT THAT THIS WAR IN
[03:59:33] ISRAEL HAS CALLED UP MY BROTHER IN LAW'S
[03:59:36] ENTIRE FAMILY IS ON
[03:59:40] CALL. IT IS AN UNPRECEDENTED MOMENT IN
[03:59:42] TIME, AND THAT'S A GREAT CONCERN TO MY
[03:59:45] FAMILY PERSONALLY. I'D ALSO LIKE TO
[03:59:47] ACKNOWLEDGE THE FACT THAT THIS IS
[03:59:48] INDIGENOUS PEOPLE'S DAY AND THAT WE ARE
[03:59:50] DOING MORE AND MORE WORK WITH TRIBES
[03:59:52] THAT I'M VERY PROUD OF. AND IF YOU
[03:59:54] DIDN'T SEE THE VIDEO, I GOT TO RIDE ON
[03:59:56] AN ELECTRIC CARBON FIBER
[04:00:01] HYDROFOIL DOWN AT DES MOINES.
[04:00:04] AND THE INNOVATION THAT'S GOING ON IN
[04:00:06] THE MARINE ENVIRONMENT IS GREAT. WE JUST
[04:00:08] HAVE TO MAKE SURE WE'RE NOT RUNNING OVER
[04:00:09] WHALES IN THE PROCESS. BUT I TAKE THAT
[04:00:12] AS A MOMENT OF GREAT JOY. THANK YOU.
[04:00:14] THANK YOU, COMMISSIONER FELLOW, FOR
[04:00:15] THOSE COMMENTS. HEARING NO FURTHER
[04:00:18] COMMENTS AND HAVING NO FURTHER BUSINESS,
[04:00:20] IF THERE IS NO OBJECTION, WE ARE
[04:00:21] ADJOURNED AT 4:05 P.M.. THANK YOU ALL.
[04:00:25] THANK YOU.

END OF TRANSCRIPT